## FY March 2006 Performance Outline

YAMAHA CORPORATION (billions of yen)

							1	(D	illions of ye	<del>2</del> 11)
	Results (Previous Year)		Projections (Feb. 8, 2006)		Results		Projections (Full Year)		Projections (Interim Period)	
	FY Mar	. 05	FY Mar	. 06	FY Mar	. 06	FY Mar	. 07	FY Mar.	. 07
Net Sales	534.1		529.0		534.1		546.0		265.0	
JAPAN Sales	312.9	(58.6%)	292.7	(55.3%)	295.2	(55.3%)	290.4	(53.2%)	143.4	(54.1%)
Overseas Sales	221.2	(41.4%)	236.3	(44.7%)	238.9	(44.7%)	255.6	(46.8%)	121.6	(45.9%)
Operating Income	35.7	(6.7%)	24.0	(4.5%)	24.1	(4.5%)	25.0	(4.6%)	11.0	(4.2%)
Recurring Profit	41.3	(7.7%)	35.0	(6.6%)	35.2	(6.6%)	35.0	(6.4%)	17.0	(6.4%)
Net Income	19.7	(3.7%)	26.0	(4.9%)	28.1	(5.3%)	28.0	(5.1%)	14.0	(5.3%)
Currency Exchange	108/US\$		111/US\$		113/US\$		115/US\$		115/US\$	
Rate (=yen)	133/EUR		134/EUR		135/EUR		134/EUR		134/EUR	
ROE(*1)	7.4%		8.9%		9.5%		8.6%		8.7%	
ROA <b>(*2)</b>	3.9%		5.1%		5.5%		5.3%		5.3%	
Earnings per share	95.1yens		126.1yens		136.0yens		135.8yens		67.9yens	
Capital Expenditure	22.7		24.0		22.9		27.0		15.0	
Depreciation	19.0		19.5		18.9		20.0		9.8	
R&D Expenditure	23.0		23.0		24.1		24.5		12.8	
Loans & Equivalents (*3)	-4.6		-2.0		-8.0		-9.3		17.0	
Free Cash Flow										
Operating Activities	39.6		22.4		25.5		33.6		-6.6	
Investing Activities	-12.9		-20.2		-18.1		-25.7		-14.5	
Total	26.7		2.2		7.4		7.9		-21.1	
Inventories at end of period			72.5		77.9		73.7		84.6	
No. of Employees										
JAPAN	11,711		11,600		11,768		11,734		12,018	
Overseas Sales	12,149		13,270		13,560		13,556		14,265	
Total <b>(*4)</b>	23,860		24,870		25,328		25,290		26,283	
(Newly consolidated)	-,		(913)		(976)		-,		-,	
Sales by Business Segmen	t		, , ,		\					
Musical Instruments		(56.7%)	309.0	(58.4%)	314.1	(58.8%)	325.0	(59.5%)	160.0	(60.4%)
AV/IT		(14.5%)		(14.6%)		(14.2%)		(13.9%)		(12.9%)
Electronic Equipment and Metal		(12.9%)		(10.6%)		(10.5%)	54.0	(9.9%)		(10.0%)
Lifestyle-Related	42.8	, ,		(8.4%)		(8.5%)	43.0	(7.9%)		(8.1%)
		(3.4%)		(3.4%)		(3.4%)		(3.5%)		(3.7%)
Recreation Others	23.6	(4.4%)	24.5	(4.6%)	24.7	(4.6%)	29.0	(5.3%)	13.1	(4.9%)
Operating Income by	23.0	(4.4%)	24.0	(4.0%)	24.1	(4.0%)	29.0	(3.3%)	13.1	(4.9%)
Business Segment										
Musical Instruments	14.2		14.0		14.1		19.0		9.4	
AV/IT Electronic Equipment and	3.7		1.0		2.1		1.5		0.2	
Metal	20.0		8.0		7.9		2.0		0.7	
Lifestyle-Related	0.0		1.5		1.2		1.5		0.6	
Recreation	2.2		-1.5		-1.8		-1.0		-0.3	
	-2.3								0.4	
Others	-2.3 0.2	_	1.0		0.6		2.0		0.4	
			1.0		0.6		2.0		0.4	
Others			318.0		321.3		323.0		169.0	
Others  Non Consolidated Basis	0.2	(6.6%)		(2.8%)		(2.5%)		(2.0%)		(3.3%)
Non Consolidated Basis Net Sales	0.2 341.5	(6.6%)	318.0	(2.8%)	321.3	(2.5%)	323.0	(2.0%)	169.0	(3.3%)

<sup>\*1,2</sup> The ROE and ROA of the interim period for FY March 2007 are calculated on an annually adjusted basis.

The forward-looking statements in this flash report contain inherent risks and uncertainties insofar as they are based on future projections and plans that may differ materially from the actual results achieved.

<sup>\*3</sup> Loans & Equivalents = Loans (Short term , Long term) - Cash & Bank Deposit

<sup>\*4</sup> No. of Employees = No. of employees at end of period