

# **FINANCIAL DATA 2023**

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# 業績の推移 Performance Trends

### **財務ハイライト** Financial Highlights

|  | _  |          |          |          |          |      |
|--|--|----------|----------|----------|----------|------|
| 決算期 For the fiscal years ended March 31: |  | 2014/3   | 2015/3   | 2016/3   | 2017/3   |      |
| 会計年度:                                    | For the year:  | •        |          |          |          |      |
| 売上収益【売上高】                                | Revenue [Net sales]  | ¥410,304 | ¥432,177 | ¥435,477 | ¥408,248 |      |
| 事業利益【営業利益】                               | Core operating profit [Operating income]                                   | 25,994   | 30,135   | 40,663   | 44,302   |      |
| 当期利益【当期純利益】                              | Profit for the period [Net income]   | 22,898   | 24,929   | 32,633   | 46,719   |      |
| 当期包括利益【包括利益】                             | Comprehensive income for the period [Comprehensive income]                 | 51,201   | 82,118   | (19,887) | 76,143   |      |
| 設備投資額                                    | Capital expenditures   | 10,799   | 13,846   | 11,220   | 17,542   |      |
| 減価償却費                                    | Depreciation expenses  | 12,759   | 12,597   | 12,681   | 11,145   |      |
| 研究開発費                                    | R&D expenses   | 22,561   | 25,439   | 24,793   | 24,415   |      |
| 会計年度末:                                   | At year-end:   |          |          |          |          | •••• |
| 資産合計【総資産】                                | Total assets   | ¥438,932 | ¥530,034 | ¥469,745 | ¥522,362 |      |
| 資本合計【純資産】                                | Total equity [Net assets]  | 274,843  | 348,752  | 303,889  | 367,437  |      |
| 有利子負債                                    | Interest-bearing debt  | 8,755    | 11,868   | 8,510    | 11,241   |      |
| 営業活動によるキャッシュ・フロー                         | Cash flows from operating activities                                       | 33,213   | 31,729   | 42,399   | 39,142   |      |
| 投資活動によるキャッシュ・フロー                         | Cash flows from investing activities                                       | (22,950) | (11,700) | 591      | (9,663)  |      |
| フリー・キャッシュ・フロー                            | Free cash flow   | 10,263   | 20,029   | 42,991   | 29,478   |      |
| 財務活動によるキャッシュ・フロー                         | Cash flows from financing activities                                       | (4,745)  | (5,909)  | (30,349) | (12,588) |      |
| 主要な経営指標(%):                              | Key indicators (%):  |          |          |          |          |      |
| 売上収益事業利益率<br>【売上高営業利益率】                  | Core operating profit to revenue [Operating income to net sales]           | 6.3      | 7.0      | 9.3      | 10.9     |      |
| 投下資本利益率 (ROIC)                           | Return on invested capital (ROIC)  | _        | _        | _        | _        |      |
| 親会社所有者帰属持分当期利益率<br>【自己資本利益率】(ROE)        | Return on equity attributable to owners of parent [Return on equity] (ROE) | 9.2      | 8.1      | 10.1     | 14.0     |      |
| 資産合計当期利益率<br>【総資産当期純利益率】(ROA)            | Return on total assets<br>[Return on assets] (ROA)                         | 5.5      | 5.1      | 6.5      | 9.4      |      |
| 親会社所有者帰属持分比率<br>【自己資本比率】                 | Equity ratio attributable to owners of parent [Equity ratio]               | 61.9     | 65.3     | 64.2     | 69.9     |      |
| D/Eレシオ (倍)                               | Debt to equity ratio (Times)   | 0.03     | 0.03     | 0.03     | 0.03     |      |
| インタレスト・カバレッジ(倍)                          | Interest coverage (Times)  | 130.19   | 130.51   | 129.41   | 165.40   |      |
| 流動比率                                     | Current ratio  | 293.2    | 305.8    | 338.1    | 330.3    |      |
| 1株当たり情報 (円/米ドル):                         | Per share (Yen/U.S. dollars):  |          |          |          |          |      |
| 当期利益【当期純利益】                              | Profit for the period [Net income]   | ¥ 118.26 | ¥ 128.75 | ¥ 168.90 | ¥ 249.17 |      |
| 親会社所有者帰属持分【純資産】                          | Equity attributable to owners of parent [Net assets]                       | 1,403.12 | 1,787.42 | 1,601.55 | 1,948.01 |      |
| 配当金                                      | Dividends  | 27.00    | 36.00    | 44.00    | 52.00    |      |
| 配当金総額                                    | Total dividends paid   | 5,227    | 6,970    | 8,501    | 9,750    |      |
| 連結配当性向(%)                                | Dividend payout ratio (%)  | 22.8     | 28.0     | 26.1     | 20.9     |      |
| 従業員数(人)                                  | Number of employees  | 27,714   | 27,827   | 28,338   | 28,113   |      |

#### Notes

- 1. 2019年3月期以前は、日本基準をもとにした数値を記載しています。 Figures before fiscal 2019 are based on Japanese GAAP (J-GAAP).
- 2. 【 】内は、日本基準の勘定科目を記載しています。 Items in brackets indicate line items under J-GAAP. 3. 事業利益は、売上総利益から販売費及び一般管理費を控除して算出した日本基準の営業利益に相当します。
- 事業利益は、元上総利益から販売資及が一般管理資を控除して昇出した日本基準の営業利益に相当します。
   Core operating profit corresponds to operating income under J-GAAP, and is calculated by deducting selling, general and administrative (SG&A) expenses from gross profit.
- 4. 米ドル金額は、2023年3月31日の為替相場1米ドル=133.53円で換算しています。
- Throughout this publication, U.S. dollar amounts are translated from Japanese yen at the rate of ¥133.53=U.S.\$1, the approximate exchange rate prevailing at March 31, 2023.
- 5. 当期利益は、親会社の所有者に帰属する当期利益(IFRS)、親会社株主に帰属する当期純利益(J-GAAP)を表しています。

5. 当期が試施、概念性の所有名に滞属する当期が強化FNの、就会化床主に滞属する当期制が強化しなイヤアで表しています。
Profit (loss) for the period is listed as "profit (loss) attributable to owners of parent" under J-GAAP.

| 決算期 For the fiscal years ended March 3 | 31:                                      | 2014/3   | 2015/3   | 2016/3   | 2017/3   |   |
|--|--|----------|----------|----------|----------|---|
| 事業別売上収益【売上高】:                          | Revenue [Net sales] by business segment: |          |          |          |          |   |
| 楽器                                     | Musical instruments                      | ¥262,310 | ¥281,667 | ¥277,370 | ¥257,664 |   |
| 音響機器                                   | Audio equipment                          | 105,485  | 112,839  | 120,881  | 115,484  |   |
| 電子部品                                   | Electronic devices                       | 18,828   | 13,435   | _        |          |   |
| その他                                    | Others                                   | 23,679   | 24,235   | 37,225   | 35,099   |   |
| 地域別売上収益【売上高】:                          | Revenue [Net sales] by region:           |          |          |          |          | • |
| 日本                                     | Japan                                    | ¥167,903 | ¥160,374 | ¥145,033 | ¥138,404 |   |
| 北米                                     | North America                            | 66,635   | 79,747   | 88,234   | 83,032   |   |
| 欧州                                     | Europe                                   | 74,863   | 80,277   | 82,205   | 76,463   |   |
| 中国                                     | China                                    | _        |          | _        | 45,827   |   |
| その他                                    | Other                                    | 100,901  | 111,778  | 120,003  | 64,520   |   |
| 海外売上収益【売上高】比率(%)                       | Overseas revenue [Net sales] ratio (%)   | 59.1     | 62.9     | 66.7     | 66.1     |   |

#### Notes:

- 1. 2019年3月期以前は日本基準をもとにした数値を記載しています。 Figures before fiscal 2019 are based on J-GAAP.
- 2017年3月期より防音事業を楽器セグメントから音響機器セグメントに移管しています。これに伴い、2016年3月期以降、防音事業を音響機器セグメントへ組み替えた数値を表示しています。
   As of fiscal 2017, the soundproofing business has been transferred from the musical instruments segment to the audio equipment segment. Accordingly, figures for the soundproofing business in fiscal 2016 have been reclassified into the audio equipment segment.

百万米ドル Millions of U.S. dollars

| 日本基準 (J-GAAP)                         |   |  |  | IFRS                                    |  |  |  |
|---------------------------------------|---|--|--|---|--|--|--|
| 2018/3                                | 2019/3                                  | 2019/3                                   | 2020/3                                   | 2021/3                                  | 2022/3                                 | 2023/3                                       | 2023/3                                       |
| ¥432,967<br>48,833<br>54,378          | ¥437,416<br>56,030<br>43,753            | ¥434,373<br>52,745<br>40,337             | ¥414,227<br>46,352<br>34,621             | ¥372,630<br>40,711<br>26,615            | ¥408,197<br>43,029<br>37,268           | ¥451,410<br>45,867<br>38,183                 | \$3,380.59<br>343.50<br>285.95               |
| 56,380                                | 18,330                                  | 14,409                                   | 1,616                                    | 82,169                                  | 58,680                                 | 58,297                                       | 436.58                                       |
| 24,600<br>10,777<br>24,797            | 15,956<br>10,835<br>24,926              | 15,956<br>10,614<br>24,926               | 20,545<br>11,156<br>24,814               | 11,260<br>11,387<br>24,189              | 14,835<br>12,123<br>24,032             | 20,541<br>13,094<br>25,057                   | 153.83<br>98.06<br>187.65                    |
| ¥552,309<br>388,345<br>11,173         | ¥514,762<br>382,771<br>8,936            | ¥515,924<br>359,007<br>8,936             | ¥474,034<br>326,450<br>10,830            | ¥557,616<br>396,949<br>8,367            | ¥580,662<br>416,867<br>10,523          | ¥594,246<br>457,944<br>1,495                 | \$4,450.28<br>3,429.52<br>11.20              |
| 47,498<br>4,766<br>52,264<br>(35,584) | 30,234<br>(23,092)<br>7,142<br>(28,479) | 35,520<br>(23,101)<br>12,419<br>(33,993) | 57,162<br>(21,067)<br>36,095<br>(36,422) | 58,225<br>(5,785)<br>52,440<br>(20,602) | 36,016<br>43,707<br>79,723<br>(44,426) | (14,841)<br>(21,563)<br>(36,404)<br>(35,287) | (111.14)<br>(161.48)<br>(272.63)<br>(264.26) |
| 11.3                                  | 12.8                                    | 12.1                                     | 11.2                                     | 10.9                                    | 10.5                                   | 10.2   |  |
| _                                     | _                                       | _  | _  | _                                       | 7.3                                    | 7.8  |  |
| 14.5                                  | 11.4                                    | 11.1                                     | 10.1                                     | 7.4                                     | 9.2                                    | 8.8  |  |
| 10.2                                  | 8.2                                     | 7.5                                      | 7.0                                      | 5.2                                     | 6.5                                    | 6.5  |  |
| 70.0                                  | 74.1                                    | 69.4                                     | 68.6                                     | 71.0                                    | 71.6                                   | 76.9   |  |
| 0.03<br>149.08<br>284.0               | 0.02<br>138.90<br>349.8                 | 0.02<br>67.20<br>281.6                   | 0.03<br>69.15<br>272.5                   | 0.02<br>85.16<br>298.6                  | 0.03<br>122.37<br>287.6                | 0.00<br>112.15<br>364.2                      |  |
| ¥ 291.81                              | ¥ 240.94                                | ¥ 222.12                                 | ¥ 194.71                                 | ¥ 151.39                                | ¥ 214.87                               | ¥ 222.64                                     | \$ 1.67                                      |
| 2,125.51                              | 2,124.83                                | 1,992.57                                 | 1,850.81                                 | 2,252.34                                | 2,423.37                               | 2,680.32                                     | 20.07  |
| 56.00                                 | 60.00                                   | 60.00                                    | 66.00                                    | 66.00                                   | 66.00                                  | 66.00  | 0.49   |
| 10,342<br>19.2<br>27,786              | 10,844<br>24.9<br>28,108                | 10,844<br>27.0<br>28,108                 | 11,687<br>33.9<br>28,267                 | 11,602<br>43.6<br>28,665                | 11,361<br>30.7<br>28,758               | 11,289<br>29.6<br>28,252                     | 84.54  |

<sup>6.</sup> 日本基準では、2019年3月期から「「税効果会計に係る会計基準」の一部改正」等を適用し、表示方法の変更を行っています。これに伴い2018年3月期も当該表示方法の変更を遡って適用した後の数値を記載しています。 Under J-GAAP, effective from fiscal 2019, the Company has changed the method of presentation following the application of "Partial Amendments to Accounting Standard for Tax Effect Accounting." Accordingly, figures for fiscal 2018 have been restated retroactively applying the revised method of presentation.

百万円 Millions of yen

百万米ドル Millions of U.S. dollars

| 日本基準 (J-GAAP) |          |            |          | IFRS       |          |          | IFRS       |
|---------------|----------|------------|----------|------------|----------|----------|------------|
| 2018/3        | 2019/3   | 2019/3     | 2020/3   | 2021/3     | 2022/3   | 2023/3   | 2023/3     |
|               |          |            |          |            |          |          |            |
| ¥274,486      | ¥281,993 | ¥279,471   | ¥269,371 | ¥238,981   | ¥276,153 | ¥302,653 | \$2,266.55 |
| 121,788       | 120,710  | 120,144    | 114,392  | 103,813    | 96,924   | 107,641  | 806.12     |
| · <u> </u>    | · —      | · <u> </u> | · —      | · <u> </u> | · —      | · _      | _          |
| 36,692        | 34,713   | 34,757     | 30,462   | 29,836     | 35,119   | 41,115   | 307.91     |
|               |          |            |          |            |          |          |            |
| ¥133,726      | ¥129,693 | ¥129,778   | ¥123,615 | ¥108,193   | ¥105,369 | ¥108,619 | \$ 813.44  |
| 86,888        | 92,048   | 90,746     | 87,347   | 75,963     | 87,467   | 114,217  | 855.37     |
| 84,815        | 83,858   | 83,003     | 80,191   | 73,212     | 79,296   | 82,787   | 619.99     |
| 54,188        | 59,240   | 59,040     | 53,082   | 57,730     | 67,781   | 62,479   | 467.90     |
| 73,348        | 72,575   | 71,804     | 69,990   | 57,530     | 68,282   | 83,306   | 623.87     |
| 69.1          | 70.4     | 70.1       | 70.2     | 71.0       | 74.2     | 75.9     |            |

<sup>3. 2017</sup>年3月期より電子部品セグメントを廃止し、「その他」の事業に含めています。これに伴い、2016年3月期以降、新しいセグメント区分の数値を表示しています。

<sup>7. 2021</sup>年5月に公表されたIFRS解釈指針委員会によるアジェンダ決定「給付の勤務期間への帰属(IAS第19号「従業員給付」に関連)」に基づき、2023年3月期より会計方針の変更を行いました。これに伴い、2022年3月期に係る主要な経営指標等については、当該会計方針の変更を遡って適用した後の指標等としています。なお、2021年3月期以前に係る果積的影響額については、2022年3月期の期首の資本に反映しています。

Effective April 1, 2022, the Company changed its accounting policies in accordance with the Agenda Decisions by the IFRS Interpretations Committee issued in May 2021, Attributing Benefit to Periods of Service (IAS 19 Employee Benefits). Figures for major management indicators from fiscal 2022 have been restated to reflect this change. Cumulative impact prior to March 31, 2021, have been accounted for by adjusting equity on April 1, 2022.

As of fiscal 2017, the electronic devices segment has been abolished and is now included in the others segment. Accordingly, starting from fiscal 2016, figures for the electronic devices segment are listed under a new segment subdivision.

<sup>4. 2017</sup>年3月期より、中国の売上高を単独で開示しています。なお、2016年3月期以前は、その他の地域の中に含まれています。

As of fiscal 2017, net sales in China are listed independently. For fiscal 2016 and previous fiscal years, net sales in China were included under other.

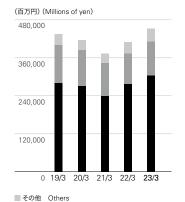
百万米ドル Millions of U.S. dollars

|  |  |          | 百万円 Millions of yen |          |          |          |            |  |  |  |
|--|--|----------|---------------------|----------|----------|----------|------------|--|--|--|
|  |  |          |                     | IFRS     |          |          | IFRS       |  |  |  |
| 決算期 For the fiscal years ended March 31: |  | 2019/3   | 2020/3              | 2021/3   | 2022/3   | 2023/3   | 2023/3     |  |  |  |
| 売上原価                                     | Cost of sales                            | ¥255,367 | ¥245,967            | ¥229,720 | ¥253,460 | ¥280,270 | \$2,098.93 |  |  |  |
| 売上原価率(%)                                 | Cost of sales ratio (%)                  | 58.8     | 59.4                | 61.6     | 62.1     | 62.1     |            |  |  |  |
| 売上総利益                                    | Gross profit                             | 179,005  | 168,259             | 142,909  | 154,736  | 171,139  | 1,281.65   |  |  |  |
| 販売費及び一般管理費                               | SG&A expenses                            | 126,259  | 121,907             | 102,198  | 111,706  | 125,272  | 938.16     |  |  |  |
| 人件費                                      | Employee benefit expenses                | 55,728   | 55,001              | 52,458   | 53,974   | 58,140   | 435.41     |  |  |  |
| 広告宣伝費及び販売促進費                             | Advertising and sales promotion expenses | 19,241   | 17,226              | 10,910   | 11,490   | 13,721   | 102.76     |  |  |  |

Note:2021年5月に公表されたIFRS解釈指針委員会によるアジェンダ決定「給付の勤務期間への帰属(IAS第19号「従業員給付」に関連)」に基づき、2023年3月期より会計方針の変更を行いました。これに伴い、2022年3月期に係る主要な経営指 標等については、当該会計方針の変更を遡って適用した後の指標等としています。

Effective April 1, 2022, the Company changed its accounting policies in accordance with the Agenda Decisions by the IFRS Interpretations Committee issued in May 2021, Attributing Benefit to Periods of Service (IAS 19 Employee Benefits). Figures for major management indicators from fiscal 2022 have been restated to reflect this change.

#### 売上収益 Revenue [Net Sales]

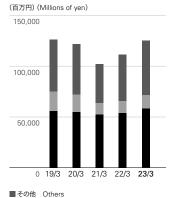


地域別売上収益(2023年3月期) Revenue by Region (Fiscal 2023)



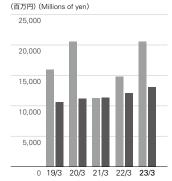
#### 販売費及び一般管理費 SG&A Expenses

■広告宣伝費及び販売促進費





#### 設備投資額/減価償却費 Capital Expenditures/ **Depreciation Expenses**



■ 設備投資額 Capital expenditures ■ 減価償却費 Depreciation expenses

百万米ドル

#### セグメント情報 **Segment Information**

### ■楽器 Musical Instruments

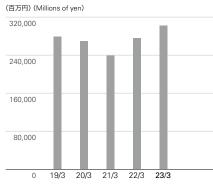
|  |                                      |          | 百万円 Millions of yen |          |          |          |                      |  |  |
|--|--------------------------------------|----------|---------------------|----------|----------|----------|----------------------|--|--|
|  |                                      |          |                     | IFRS     | yon      |          | U.S. dollars<br>IFRS |  |  |
| 決算期 For the fiscal years ended March 31: |                                      | 2019/3   | 2020/3              | 2021/3   | 2022/3   | 2023/3   | 2023/3               |  |  |
| 売上収益                                     | Revenue                              | ¥279,471 | ¥269,371            | ¥238,981 | ¥276,153 | ¥302,653 | \$2,266.55           |  |  |
| 事業利益                                     | Core operating profit                | 40,815   | 37,750              | 32,417   | 37,332   | 36,200   | 271.10               |  |  |
| 売上収益事業利益率(%)                             | Core operating profit to revenue (%) | 14.6     | 14.0                | 13.6     | 13.5     | 12.0     |                      |  |  |
| 設備投資額                                    | Capital expenditures                 | 11,972   | 14,995              | 8,103    | 11,602   | 15,177   | 113.66               |  |  |
| 減価償却費                                    | Depreciation expenses                | 6,800    | 7,369               | 7,407    | 8,059    | 8,789    | 65.82                |  |  |
| 研究開発費                                    | R&D expenses                         | 9,415    | 9,802               | 9,730    | 9,837    | 10,382   | 77.75                |  |  |

Note: 2021年5月に公表されたIFRS解釈指針委員会によるアジェンダ決定「給付の勤務期間への帰属(IAS第19号「従業員給付」に関連)」に基づき、2023年3月期より会計方針の変更を行いました。これに伴い、2022年3月期に係る主要な経営指 標等については、当該会計方針の変更を遡って適用した後の指標等としています。

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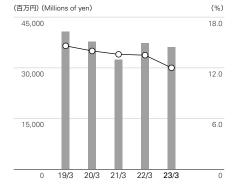
#### 売上収益 Revenue





#### 事業利益/売上収益事業利益率 Core Operating Profit/

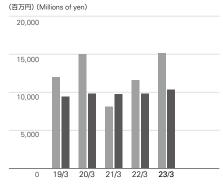
# Core Operating Profit to Revenue



■事業利益 Core operating profit 〇 売上収益事業利益率 (右軸) Core operating profit to revenue (right)

#### 設備投資額/研究開発費

#### Capital Expenditures/R&D Expenses



■ 設備投資額 Capital expenditures ■研究開発費 R&D expenses

<sup>■</sup>音響機器 Audio equipment ■楽器 Musical instruments

### ■音響機器 Audio Equipment

|  |                                      |          | 百万       | 円 Millions of | yen     |          | Millions of<br>U.S. dollars |  |  |  |
|--|--------------------------------------|----------|----------|---------------|---------|----------|-----------------------------|--|--|--|
|  |                                      |          | IFRS     |               |         |          |                             |  |  |  |
| 決算期 For the fiscal years ended March 31: |                                      | 2019/3   | 2020/3   | 2021/3        | 2022/3  | 2023/3   | 2023/3                      |  |  |  |
| 売上収益                                     | Revenue                              | ¥120,144 | ¥114,392 | ¥103,813      | ¥96,924 | ¥107,641 | \$806.12                    |  |  |  |
| 事業利益                                     | Core operating profit                | 9,615    | 8,571    | 7,067         | 1,538   | 3,466    | 25.96                       |  |  |  |
| 売上収益事業利益率(%)                             | Core operating profit to revenue (%) | 8.0      | 7.5      | 6.8           | 1.6     | 3.2      |                             |  |  |  |
| 設備投資額                                    | Capital expenditures                 | 2,834    | 4,324    | 2,581         | 2,554   | 3,994    | 29.91                       |  |  |  |
| 減価償却費                                    | Depreciation expenses                | 2,964    | 2,906    | 3,125         | 3,065   | 3,433    | 25.71                       |  |  |  |
| 研究開発費                                    | R&D expenses                         | 11,127   | 11,135   | 10,820        | 10,236  | 10,283   | 77.01                       |  |  |  |

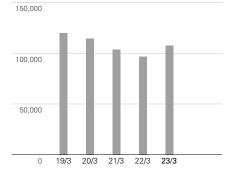
Note: 2021年5月に公表されたIFRS解釈指針委員会によるアジェンダ決定「給付の勤務期間への帰属(IAS第19号「従業員給付」に関連」」に基づき、2023年3月期より会計方針の変更を行いました。これに伴い、2022年3月期に係る主要な経営指 標等については、当該会計方針の変更を遡って適用した後の指標等としています。

Effective April 1, 2022, the Company changed its accounting policies in accordance with the Agenda Decisions by the IFRS Interpretations Committee issued in May 2021, Attributing Benefit to Periods of Service (IAS 19 Employee Benefits). Figures for major management indicators from fiscal 2022 have been restated to reflect this change

#### 売上収益

#### Revenue

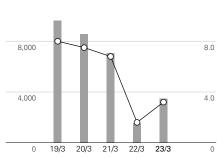
(百万円) (Millions of yen)



#### 事業利益/売上収益事業利益率

#### Core Operating Profit/ Core Operating Profit to Revenue

(百万円) (Millions of yen) (%) 12.000 12.0



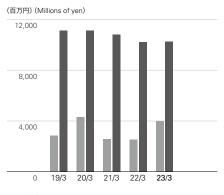
■事業利益 Core operating profit 〇 売上収益事業利益率 (右軸) Core operating profit to revenue (riaht)

# 設備投資額/研究開発費

#### Capital Expenditures/R&D Expenses

百万米ドル

百万米ドル



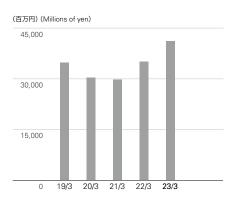
■ 設備投資額 Capital expenditures ■研究開発費 R&D expenses

### その他 Others

Millions of 百万円 Millions of yen U.S. dollars IFRS IFRS 2019/3 2020/3 2021/3 2023/3 2023/3 決算期 For the fiscal years ended March 31: ¥41,115 \$307.91 売上収益 ¥34,757 ¥30,462 ¥29,836 ¥35,119 Revenue 事業利益 Core operating profit 2,315 30 1,225 4,158 6,200 46.43 売上収益事業利益率(%) 0.1 15.1 Core operating profit to revenue (%) 6.7 4.1 11.8 設備投資額 1,150 1,226 575 678 1,369 10.25 Capital expenditures 減価償却費 Depreciation expenses 849 880 855 997 871 6.52 研究開発費 R&D expenses 4,385 3,877 3,637 3,959 4,392 32.89

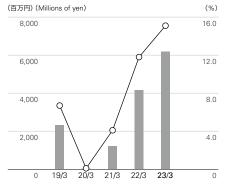
#### 売上収益

Revenue



#### 事業利益/売上収益事業利益率

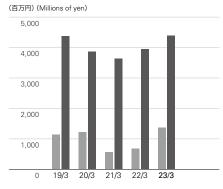
Core Operating Profit/ Core Operating Profit to Revenue



■ 事業利益 Core operating profit 〇 売上収益事業利益率 (右軸) Core operating profit to revenue (right)

## 設備投資額/研究開発費

Capital Expenditures/R&D Expenses



■ 設備投資額 Capital expenditures

# 収益性 Profitability

|  |                                  | <u></u> |        |        |        |        |  |  |  |
|--|----------------------------------|---------|--------|--------|--------|--------|--|--|--|
|  |                                  |         |        | IFRS   |        |        |  |  |  |
| 決算期 For the fiscal years ended March 31: |                                  | 2019/3  | 2020/3 | 2021/3 | 2022/3 | 2023/3 |  |  |  |
| 売上収益総利益率                                 | Gross profit to revenue          | 41.2%   | 40.6%  | 38.4%  | 37.9%  | 37.9%  |  |  |  |
| 売上収益事業利益率                                | Core operating profit to revenue | 12.1    | 11.2   | 10.9   | 10.5   | 10.2   |  |  |  |
| 売上収益当期利益率                                | Profit for the period to revenue | 9.3     | 8.4    | 7.1    | 9.1    | 8.5    |  |  |  |
| フリー・キャッシュ・フロー・マージン率                      | Free cash flow margin            | 2.9     | 8.7    | 14.1   | 19.5   | (8.1)  |  |  |  |

フリー・キャッシュ・フロー・マージン率=フリー・キャッシュ・フロー/売上収益×100 Free cash flow margin = (Free cash flow / Revenue [Net sales]) x 100

|                                      |   | %      |        |        |        |        |  |  |  |  |
|--------------------------------------|---|--------|--------|--------|--------|--------|--|--|--|--|
|                                      |   | IFRS   |        |        |        |        |  |  |  |  |
| 決算期 For the fiscal years ended March | 31:   | 2019/3 | 2020/3 | 2021/3 | 2022/3 | 2023/3 |  |  |  |  |
| 投下資本利益率 (ROI)                        | Return on investment (ROI)                              | 15.4%  | 14.4%  | 11.9%  | 11.4%  | 11.2%  |  |  |  |  |
| 投下資本利益率 (ROIC)                       | Return on invested capital (ROIC)                       | _      | _      | _      | 7.3    | 7.8    |  |  |  |  |
| 親会社所有者帰属持分当期利益率<br>(ROE)             | Return on equity attributable to owners of parent (ROE) | 11.1   | 10.1   | 7.4    | 9.2    | 8.8    |  |  |  |  |
| 資産合計当期利益率 (ROA)                      | Return on total assets (ROA)                            | 7.5    | 7.0    | 5.2    | 6.5    | 6.5    |  |  |  |  |

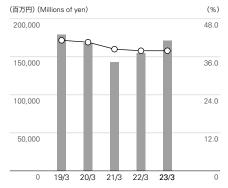
ROI= (事業利益+受取利息及び受取配当金) / 期首・期末平均投下資本×100 ROI = (Core operating profit + Interest and dividend income received) / Invested capital (yearly average) x 100 投下資本=資本合計+有利子負債 Invested capital = Total equity + Interest-bearing debt

ROIC=稅引後事業利益/(親会社の所有者に帰属する株主資本+有利子負債) ROIC=Core operating profit after income taxes / (Equity attributable to owners of parent + Interest-bearing debt)

ROE=当期利益/期首·期末平均親会社所有者帰属持分合計×100 ROE = (Profit for the period / Equity attributable to owners of parent) (yearly average) x 100

ROA=当期利益/期首·期末平均資産合計×100 ROA = (Profit for the period / Total assets) (yearly average) x 100

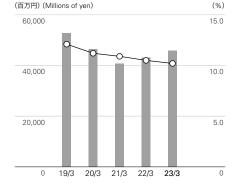
#### 売上総利益/売上収益総利益率 Gross Profit/Gross Profit to Revenue



■ 売上総利益 Gross profit
O 売上収益総利益率 (右軸) Gross profit to revenue (right)

#### 事業利益/売上収益事業利益率

# Core Operating Profit/Core Operating Profit to Revenue



■事業利益 Core operating profit 〇 売上収益事業利益率 (右軸) Core operating profit to revenue (right)

#### 当期利益/売上収益当期利益率

(百万円) (Millions of yen)

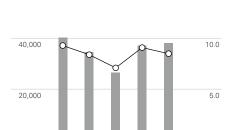
60,000

# Profit for the Period/Profit for the Period to Revenue

(%)

15.0

0

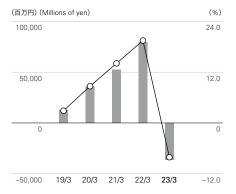


21/3 22/3

■ 当期利益 Profit for the period 〇 売上収益当期利益率 (右軸) Profit for the period to revenue (right)

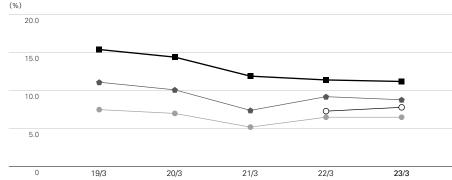
19/3 20/3

#### フリー・キャッシュ・フロー/マージン率 Free Cash Flow/Free Cash Flow Margin



■フリー・キャッシュ・フロー Free cash flow O フリー・キャッシュ・フロー・マージン率 (右軸) Free cash flow margin (right)

# 投下資本利益率 (ROI)/投下資本利益率 (ROIC)/親会社所有者帰属持分当期利益率 (ROE)/資産合計当期利益率 (ROA) Return on Investment (ROI)/Return on Invested Capital (ROIC)/ Return on Equity Attributable to Owners of Parent (ROE)/Return on Total Assets (ROA)



- ■投下資本利益率(ROI) Return on investment (ROI)
- O 投下資本利益率 (ROIC) Return on invested capital (ROIC)
- 親会社所有者帰属持分当期利益率 (ROE) Return on equity attributable to owners of parent (ROE)
- 資産合計当期利益率 (ROA) Return on total assets (ROA)

# 効率性 Efficiency

|  |  |          | 百万円 Millions of yen |          |          |          |            |  |  |
|--|--|----------|---------------------|----------|----------|----------|------------|--|--|
|  |  |          |                     | IFRS     |          |          | IFRS       |  |  |
| 決算期 For the fiscal years ended March 31: |  | 2019/3   | 2020/3              | 2021/3   | 2022/3   | 2023/3   | 2023/3     |  |  |
| 売上収益                                     | Revenue                                | ¥434,373 | ¥414,227            | ¥372,630 | ¥408,197 | ¥451,410 | \$3,380.59 |  |  |
| 資産合計                                     | Total assets                           | 515,924  | 474,034             | 557,616  | 580,662  | 594,246  | 4,450.28   |  |  |
| 資産合計回転率 (回)                              | Total assets turnover (Times)          | 0.81     | 0.84                | 0.72     | 0.72     | 0.77     |            |  |  |
| 売上債権                                     | Trade receivables                      | 54,279   | 49,777              | 47,875   | 50,385   | 62,352   | 466.95     |  |  |
| 売上債権回転率(回)                               | Trade receivables turnover (Times)     | 7.94     | 7.96                | 7.63     | 8.31     | 8.01     |            |  |  |
| 有形固定資産                                   | Tangible fixed assets                  | 91,326   | 97,106              | 96,142   | 102,898  | 112,160  | 839.96     |  |  |
| 有形固定資産回転率(回)                             | Tangible fixed assets turnover (Times) | 4.87     | 4.40                | 3.86     | 4.10     | 4.20     |            |  |  |

資産合計回転率=売上収益/期首・期末平均資産合計 Total assets turnover = Revenue / Total assets (yearly average)
売上債権=受取手形及び売掛金一貸倒引当金 Trade receivables = Trade notes and trade accounts receivables - Allowance for doubtful accounts
売上債権回転率=売上収益/期首・期末平均売上債権 Trade receivables turnover = Revenue / Trade receivables (yearly average)
有形固定資産回転率=売上収益/期首・期末平均有形固定資産 Tangible fixed assets turnover = Revenue / Tangible fixed assets (yearly average)

Millions of 百万円 Millions of yen U.S. dollars IFRS IFRS 決算期 For the fiscal years ended March 31: 2019/3 2020/3 2021/3 2022/3 2023/3 2023/3 ¥101,003 ¥100,054 ¥96,803 ¥118,640 ¥153,569 \$1,150.07 棚卸資産 Inventories 製品・商品 68,651 68,236 64,327 72,097 96,787 724.83 Finished goods and merchandise 46,542 仕掛品・原材料・貯蔵品 425.23 Work in process, raw materials and supplies 32.351 31.817 32.475 56.781 棚卸資産回転率(回) Inventory turnover (Times) 4 43 4.12 3.79 3.79 3.32 17,558 15,895 17,300 20,153 18,884 141.42 仕入債務 Trade payables 24.76 仕入債務回転率(回) Trade payables turnover (Times) 23.16 22.45 21.80 23.13 24,926 24,189 187.65 研究開発費 24.814 24.032 25.057 R&D expenses 売上収益研究開発費比率(%) R&D expenses to revenue (%) 5.7 6.0 6.5 5.9 5.6

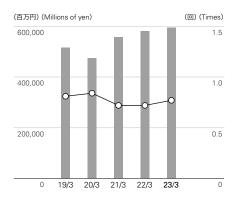
棚卸資産回転率=売上収益/期首・期末平均棚卸資産 Inventory turnover = Revenue / Inventories (yearly average) 仕入債務回転率=売上収益/期首・期末平均仕入債務 Trade payables turnover = Revenue / Trade payables (yearly average)

Note:2021年5月に公表されたIFRS解釈指針委員会によるアジェンダ決定「給付の勤務期間への帰属(IAS第19号「従業員給付」に関連」」に基づき、2023年3月期より会計方針の変更を行いました。これに伴い、2022年3月期に係る主要な経営指標等については、当該会計方針の変更を遡って適用した後の指標等としています。 なお、2021年3月期以前に係る累積的影響額については、2022年3月期の期首の資本に反映しています。

Effective April 1, 2022, the Company changed its accounting policies in accordance with the Agenda Decisions by the IFRS Interpretations Committee issued in May 2021, Attributing Benefit to Periods of Service (IAS 19 Employee Benefits). Figures for major management indicators from fiscal 2022 have been restated to reflect this change. Cumulative impact prior to March 31, 2021, have been accounted for by adjusting equity on April 1, 2022.

#### 資産合計/資産合計回転率

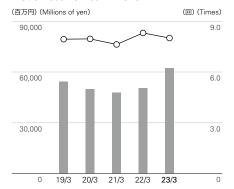
#### Total Assets/Total Assets Turnover



■ 資産合計 Total assets ○ 資産合計回転率 (右軸) Total assets turnover (right)

### 売上債権/売上債権回転率

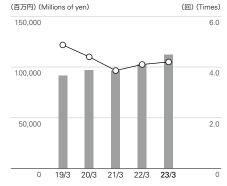
# Trade Receivables/ Trade Receivables Turnover



■ 売上債権 Trade receivables 〇 売上債権回転率 (右軸) Trade receivables turnover (right)

#### 有形固定資産/有形固定資産回転率

# Tangible Fixed Assets/ Tangible Fixed Assets Turnover



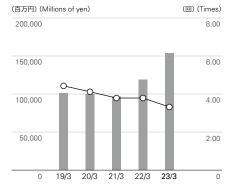
百万米ドル

百万米ドル

■ 有形固定資産 Tangible fixed assets 〇 有形固定資産回転率 (右軸) Tangible fixed assets turnover (right)

# 棚卸資産/棚卸資産回転率

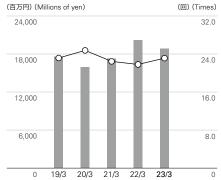
#### Inventories/Inventory Turnover



■棚卸資産 Inventories 〇棚卸資産回転率(右軸) Inventory turnover (right)

#### **仕入債務/仕入債務回転率**

#### Trade Payables/Trade Payables Turnover



■ 仕入債務 Trade payables○ 仕入債務回転率(右軸) Trade payables turnover (right)

# 安定性·安全性 Stability and Soundness

| 決算期 For the fiscal years ended N | Aorah 21  | 20 | 百万円 Millions of yen  IFRS 2019/3 2020/3 2021/3 2022/3 <b>2023/3</b> |     |       |    |       |    |       |    | 23/3  | Milli<br>U.S. | 無ドル<br>ions of<br>dollars<br>RS<br>23/3 |
|----------------------------------|---|----|---|-----|-------|----|-------|----|-------|----|-------|---------------|---|
| 親会社所有者帰属持分比率(%)                  | Equity ratio attributable to owners of parent (%) | 20 | 69.4  | 202 | 68.6  | 20 | 71.0  | 20 | 71.6  | 20 | 76.9  |               | 23/3                                    |
| 支払利息                             | Interest expenses                                 | ¥  | 854   | ¥   | 736   | ¥  | 517   | ¥  | 386   | ¥  | 442   | \$            | 3.30                                    |
| 事業利益                             | Core operating profit                             | 5  | 2,745   | 4   | 6,352 | 4  | 0,711 | 4  | 3,029 | 4  | 5,867 | :             | 343.50                                  |
| 持分法による投資損益                       | Share of profit (loss) of associates              |    | 12  |     | 6     |    | _     |    | _     |    | _     |               | _                                       |
| 受取利息及び受取配当金                      | Interest and dividend income                      |    | 4,652   |     | 4,535 |    | 3,366 |    | 4,251 |    | 3,667 |               | 27.46                                   |
| インタレスト・カバレッジ(倍)                  | Interest coverage (Times)                         |    | 67.20   |     | 69.15 |    | 85.16 | 1  | 22.37 | 1  | 12.15 |               |   |
| 流動資産                             | Current assets                                    | 28 | 2,819   | 27  | 0,189 | 30 | 1,103 | 36 | 2,676 | 34 | 6,545 | 2,            | 595.26                                  |
| 流動負債                             | Current liabilities                               | 10 | 0,443   | 9   | 9,149 | 10 | 0,852 | 12 | 6,114 | 9  | 5,140 |               | 712.50                                  |
| 流動比率(%)                          | Current ratio (%)                                 |    | 281.6   |     | 272.5 |    | 298.6 |    | 287.6 |    | 364.2 |               |   |

インタレスト・カバレッジ=(事業利益+受取利息及び受取配当金+特分法による投資措益)/支払利息

Interest coverage = (Core operating profit + Interest and dividend income received + Share of profit (loss) of affiliates) / Interest expenses

流動比率=流動資産/流動負債×100 Current ratio = (Current assets / Current liabilities) x 100

|                            |  |          | 百万       | 可 Millions of | yen ·    |          | Millions of<br>U.S. dollars |
|----------------------------|--|----------|----------|---------------|----------|----------|-----------------------------|
|                            |  |          |          | IFRS          |          |          | IFRS                        |
| 決算期 For the fiscal years e | ended March 31:                        | 2019/3   | 2020/3   | 2021/3        | 2022/3   | 2023/3   | 2023/3                      |
| 資本合計                       | Total equity                           | ¥359,007 | ¥326,450 | ¥396,949      | ¥416,867 | ¥457,944 | \$3,429.52                  |
| 有利子負債                      | Interest-bearing debt                  | 8,936    | 10,830   | 8,367         | 10,523   | 1,495    | 11.20                       |
| D/E レシオ (倍)                | Debt to equity ratio (Times)           | 0.02     | 0.03     | 0.02          | 0.03     | 0.00     |                             |
| 非流動資産                      | Non-current assets                     | 233,105  | 203,844  | 256,513       | 217,985  | 247,701  | 1,855.02                    |
| 非流動比率(%)                   | Non-current assets to equity ratio (%) | 64.9     | 62.4     | 64.6          | 52.5     | 54.1     |                             |
| 当座資産                       | Quick assets                           | 171,670  | 163,679  | 195,248       | 236,865  | 180,329  | 1,350.48                    |
| 当座比率(%)                    | Quick ratio (%)                        | 170.91   | 165.08   | 193.60        | 187.82   | 189.54   |                             |

有利子負債=長期借入金+短期借入金 Interest-bearing debt = Long-term borrowings + Short-term borrowings

D/Eレシオ=有利子負債/資本合計 Debt to equity ratio = Interest-bearing debt / Total equity

非流動比率=非流動資産/資本合計×100 Non-current assets to equity ratio = (Non-current assets / Total equity) x 100 当座資産=現金及び現金同等物+営業債権及びその他の債権+その他の金融資産

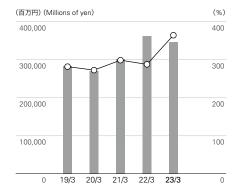
Quick assets = Cash and cash equivalents + Trade and other receivables + Other financial assets

当座比率=当座資産/流動負債×100 Quick ratio = (Quick assets / Current liabilities) x 100

Note: 2021年5月に公表されたIFRS解釈指針委員会によるアジェンダ決定「給付の勤務期間への帰属(IAS第19号「従業員給付」に関連」に基づき、2023年3月期より会計方針の変更を行いました。これに伴い、2022年3月期に係る主要な経営指 標等については、当該会計方針の変更を遡って適用した後の指標等としています。なお、2021年3月期以前に係る累積的影響額については、2022年3月期の期首の資本に反映しています。

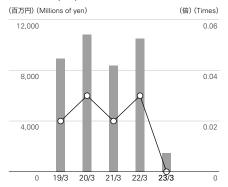
Effective April 1, 2022, the Company changed its accounting policies in accordance with the Agenda Decisions by the IFRS Interpretations Committee issued in May 2021, Attributing Benefit to Periods of Service (IAS 19 Employee Benefits). Figures for major management indicators from fiscal 2022 have been restated to reflect this change. Cumulative impact prior to March 31, 2021, have been accounted for by adjusting equity on April 1, 2022.

#### 流動資産/流動比率 Current Assets/Current Ratio



■流動資産 Current assets 〇流動比率 (右軸) Current ratio (right)

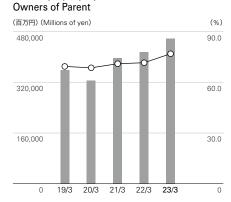
#### 有利子負債/D/Eレシオ Interest-Bearing Debt/ Debt to Equity Ratio



■ 有利子負債 Interest-bearing debt O D/Eレシオ (右軸) Debt to equity ratio (right)

### 資本合計/親会社所有者帰属持分比率 Total Equity/Equity Ratio Attributable to

百万米ドル



■資本合計 Total equity 〇 親会社所有者帰属持分比率 (右軸) Equity ratio attributable to owners of parent (right)

#### 格付け **Credit Ratings**

| <b>G</b>                                      |        |                        |
|---|--------|------------------------|
| 格付け機関   | 長期優    |                        |
| Rating agency                                 | Long-t | erm senior debt rating |
| (株)格付投資情報センター (R&I)                           | A+     | 安定的                    |
| Rating and Investment Information, Inc. (R&I) |        | Stable                 |
| (株)日本格付研究所 (JCR)                              | AA-    | 安定的                    |
| Japan Credit Rating Agency, Ltd. (JCR)        |        | Stable                 |

2023年3月31日現在 As of March 31, 2023

# 株式情報 Stock Information

#### 株価及び出来高の推移

Common Stock Price Range and Trading Volume



|                         |                                       |        |        | I 1 IEII |        |        |
|-------------------------|---------------------------------------|--------|--------|----------|--------|--------|
|                         |                                       |        |        | IFRS     |        |        |
| 決算期 For the fiscal year | s ended March 31:                     | 2019/3 | 2020/3 | 2021/3   | 2022/3 | 2023/3 |
| 期末株価                    | Share price at the end of fiscal year | ¥5,530 | ¥4,215 | ¥6,010   | ¥5,350 | ¥5,090 |
| 高値                      | Share price—high                      | 6,080  | 6,270  | 6,560    | 7,490  | 5,900  |
| 安値                      | Share price—low                       | 4,355  | 3,520  | 3,835    | 4,840  | 4,605  |
| 出来高(百万株)                | Trading volume (Million shares)       | 209    | 182    | 173      | 153    | 153    |
|                         |                                       |        |        |          |        |        |

| 決算期 For the fiscal years ende | ed March 31:  | 2019/3     | 2020/3   | 2021/3     | 2022/3     | 2023/3   |
|-------------------------------|---|------------|----------|------------|------------|----------|
| 配当利回り(%)                      | Dividend yield (%)  | 1.08       | 1.57     | 1.10       | 1.23       | 1.30     |
| 株価収益率 (PER) (倍)               | Price to earnings ratio (Times)                                   | 24.9       | 21.6     | 39.7       | 24.9       | 22.9     |
| 株価純資産倍率(PBR)(倍)               | Price to book value ratio (Times)                                 | 2.78       | 2.28     | 2.67       | 2.21       | 1.90     |
| 発行済株式総数 (千株)                  | Number of shares issued (Thousand shares)                         | 191,555    | 191,555  | 191,555    | 187,300    | 187,300  |
| 期末時価総額(百万円)                   | Market capitalization at the end of fiscal year (Millions of yen) | ¥1,059,299 | ¥807,404 | ¥1,151,246 | ¥1,002,055 | ¥953,357 |
| 期末外国人持株比率(%)                  | Percentage of shares owned by foreign investors (%)               | 22.8       | 25.6     | 26.0       | 26.2       | 26.1     |

#### 配当利回り Dividend Yield

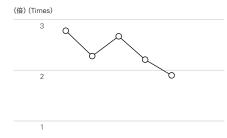


#### 株価収益率 Price to Earnings Ratio



#### 株価純資産倍率

Price to Book Value Ratio



| 0 19/3 20/3 21/3 22/3 <b>23</b> / | /3 | 0 | 19/3 | 20/3 | 21/3 | 22/3 | 23/3 | 0 | 19/3 | 20/3 | 21/3 | 22/3 | 23/3 |
|-----------------------------------|----|---|------|------|------|------|------|---|------|------|------|------|------|

# 連結財政状態計算書 Consolidated Statement of Financial Position

#### 国際財務報告基準 (IFRS)

|   |          | 百万円<br>Millions of yen |          |          |          |            |  |  |
|---|----------|------------------------|----------|----------|----------|------------|--|--|
| 3月31日現在<br>As of March 31:                  | 2019     | 2020                   | 2021     | 2022     | 2023     | 2023       |  |  |
| (資産)<br>Assets                              |          |                        |          |          |          | -          |  |  |
| 流動資産:<br>Current assets:                    |          |                        |          |          |          |            |  |  |
| 現金及び現金同等物<br>Cash and cash equivalents      | ¥ 95,815 | ¥ 92,671               | ¥129,345 | ¥172,495 | ¥103,886 | \$ 778.00  |  |  |
| 営業債権及びその他の債権<br>Trade and other receivables | 65,346   | 58,067                 | 57,329   | 60,018   | 75,354   | 564.32     |  |  |
| その他の金融資産<br>Other financial assets          | 10,508   | 12,939                 | 8,573    | 4,352    | 1,089    | 8.16       |  |  |
| 棚卸資産<br>Inventories                         | 101,003  | 100,054                | 96,803   | 118,640  | 153,569  | 1,150.07   |  |  |
| その他の流動資産<br>Other current assets            | 10,144   | 6,455                  | 7,871    | 7,169    | 12,645   | 94.70      |  |  |
| 小計<br>Subtotal                              | 282,819  | 270,189                | 299,924  | 362,676  | 346,545  | 2,595.26   |  |  |
| 売却目的で保有する資産<br>Assets held for sale         | _        | _                      | 1,179    | _        | _        | _          |  |  |
| 流動資産合計<br>Total current assets              | 282,819  | 270,189                | 301,103  | 362,676  | 346,545  | 2,595.26   |  |  |
| 非流動資産:<br>Non-current assets:               |          |                        |          |          |          |            |  |  |
| 有形固定資産<br>Property, plant and equipment     | 91,326   | 97,106                 | 96,142   | 102,898  | 112,160  | 839.96     |  |  |
| 使用権資産<br>Right-of-use assets                | 29,579   | 24,480                 | 22,231   | 21,655   | 21,852   | 163.65     |  |  |
| のれん<br>Goodwill                             | 161      | 158                    | 160      | 177      | 4,626    | 34.64      |  |  |
| 無形資産<br>Intangible assets                   | 1,321    | 1,736                  | 2,529    | 3,045    | 2,982    | 22.33      |  |  |
| 金融資産<br>Financial assets                    | 101,093  | 67,817                 | 120,058  | 70,319   | 80,738   | 604.64     |  |  |
| 退職給付に係る資産<br>Retirement benefit assets      | _        | _                      | _        | 10,786   | 14,018   | 104.98     |  |  |
| 繰延税金資産<br>Deferred tax assets               | 7,237    | 10,795                 | 7,407    | 7,627    | 9,716    | 72.76      |  |  |
| その他の非流動資産<br>Other non-current assets       | 2,387    | 1,749                  | 7,983    | 1,474    | 1,605    | 12.02      |  |  |
| 非流動資産合計<br>Total non-current assets         | 233,105  | 203,844                | 256,513  | 217,985  | 247,701  | 1,855.02   |  |  |
| <mark>資産合計</mark><br>Total assets           | ¥515,924 | ¥474,034               | ¥557,616 | ¥580,662 | ¥594,246 | \$4,450.28 |  |  |

Notes:1. 2023年3月期から「その他の非流動資産」に含めていた「退職給付に係る資産」は、金額的重要性が増したため、独立掲記しています。これに伴い2022年3月期も当該表示方法の変更を遡って適用した後の数値を記載しています。 Effective from fiscal 2023, Retirement benefit assets, which was included in "other non-current assets" is separately presented due to its increase of quantitative materiality. Accordingly, figures for fiscal 2022 have

Effective April 1, 2022, the Company changed its accounting policies in accordance with the Agenda Decisions by the IFRS Interpretations Committee issued in May 2021, Attributing Benefit to Periods of Service

(IAS 19 Employee Benefits). Figures for major management indicators from fiscal 2022 have been restated to reflect this change. Cumulative impact prior to March 31, 2021, have been accounted for by adjusting equity on April 1, 2022.

been restated retroactively applying the revised method of presentation.

2. 2021年5月に公表されたIFRS解釈指針委員会によるアジェンダ決定「給付の勤務期間への帰属(IAS第19号「従業員給付」に関連)」に基づき、2023年3月期より会計方針の変更を行いました。これに伴い、2022年3月期に係る主要な経営指標等については、当該会計方針の変更を遡って適用した後の指標等としています。なお、2021年3月期以前に係る累積的影響額については、2022年3月期の期首の資本に反映しています。

#### 国際財務報告基準 (IFRS)

| 国際財務報告基準 (IFRS)                                  | 百万円<br>Millions of yen |          |          |          |          |            |  |  |
|--|------------------------|----------|----------|----------|----------|------------|--|--|
| 8月31日現在<br>As of March 31:                       | 2019                   | 2020     | 2021     | 2022     | 2023     | 2023       |  |  |
| 負債及び資本)<br>abilities and equity                  |                        |          |          |          |          |            |  |  |
| 遺  |                        |          |          |          |          |            |  |  |
| abilities<br>動負債:                                |                        |          |          |          |          |            |  |  |
| யrrent liabilities:                              |                        |          |          |          |          |            |  |  |
| 営業債務及びその他の債務<br>Trade and other payables         | ¥ 59,525               | ¥ 52,982 | ¥ 56,915 | ¥ 63,184 | ¥ 60,574 | \$ 453.64  |  |  |
| 有利子負債<br>Interest-bearing debt                   | 8,936                  | 10,830   | 7,980    | 10,523   | 1,489    | 11.15      |  |  |
| リース負債<br>Lease liabilities                       | 5,730                  | 5,365    | 5,696    | 5,727    | 5,733    | 42.93      |  |  |
| その他の金融負債<br>Other financial liabilities          | 9,650                  | 9,620    | 9,745    | 10,156   | 9,909    | 74.21      |  |  |
| 未払法人所得税<br>Income taxes payables                 | 2,474                  | 4,236    | 4,045    | 20,260   | 2,851    | 21.35      |  |  |
| 引当金<br>Provisions                                | 1,898                  | 1,700    | 1,806    | 2,086    | 2,114    | 15.83      |  |  |
| その他の流動負債<br>Other current liabilities            | 12,228                 | 14,412   | 14,664   | 14,174   | 12,468   | 93.37      |  |  |
| 流動負債合計<br>Total current liabilities              | 100,443                | 99,149   | 100,852  | 126,114  | 95,140   | 712.50     |  |  |
| 流動負債:  |                        |          |          |          |          |            |  |  |
| on-current liabilities:<br>有利子負債                 | _                      | _        | 387      | _        | 6        | 0.04       |  |  |
| Interest-bearing debt<br>リース負債                   | 18,258                 | 15,864   | 14,465   | 11,647   | 10,440   | 78.18      |  |  |
| Lease liabilities<br>その他の金融負債                    |                        | •        | •        | •        | ,        |            |  |  |
| Other financial liabilities<br>退職給付に係る負債         | 3,014                  | 1,568    | 178      | 110      | 74       | 0.55       |  |  |
| Retirement benefit liabilities                   | 24,268                 | 23,704   | 22,576   | 13,338   | 14,067   | 105.35     |  |  |
| 引当金<br>Provisions                                | 455                    | 2,574    | 1,823    | 2,399    | 2,744    | 20.55      |  |  |
| 繰延税金負債<br>Deferred tax liabilities               | 8,650                  | 2,825    | 18,244   | 7,954    | 11,704   | 87.65      |  |  |
| その他の非流動負債<br>Other non-current liabilities       | 1,824                  | 1,897    | 2,137    | 2,228    | 2,123    | 15.90      |  |  |
| 非流動負債合計<br>Total non-current liabilities         | 56,473                 | 48,434   | 59,814   | 37,679   | 41,162   | 308.26     |  |  |
| <b>債合計</b><br>otal liabilities                   | 156,917                | 147,584  | 160,667  | 163,794  | 136,302  | 1,020.76   |  |  |
| 本:   |                        |          |          |          |          |            |  |  |
| quity:<br>資本金                                    | 28,534                 | 28,534   | 28,534   | 28,534   | 28,534   | 213.69     |  |  |
| Capital stock<br>資本剰余金                           | 21,568                 | 21,277   | 21,430   | 2,114    | 1,755    | 13.14      |  |  |
| Capital surplus<br>利益剰余金                         | 293,547                | 316,899  | 337,923  | 398,516  | 428,166  | 3,206.52   |  |  |
| Retained earnings<br>自己株式                        | (42,533)               | (65,093) | (65,086) | (73,288) | (78,766) | (589.87    |  |  |
| Treasury shares<br>その他の資本の構成要素                   | 56,820                 | 23,789   | 73,156   | 59,834   | 77,148   | 577.76     |  |  |
| Other components of equity<br>親会社の所有者に帰属する持分合計   |                        |          |          |          |          |            |  |  |
| Equity attributable to owners of parent<br>非支配持分 | 357,936                | 325,409  | 395,958  | 415,713  | 456,837  | 3,421.23   |  |  |
| Non-controlling interests<br>資本合計                | 1,070                  | 1,040    | 991      | 1,154    | 1,106    | 8.28       |  |  |
| Total equity                                     | 359,007                | 326,450  | 396,949  | 416,867  | 457,944  | 3,429.52   |  |  |
| l債及び資本合計<br>otal liabilities and equity          | ¥515,924               | ¥474,034 | ¥557,616 | ¥580,662 | ¥594,246 | \$4,450.28 |  |  |

Note: 2021年5月に公表されたIFRS解釈指針委員会によるアジェンダ決定「給付の勤務期間への帰属(IAS第19号「従業員給付」に関連)」に基づき、2023年3月期より会計方針の変更を行いました。これに伴い、2022年3月期に係る主要な経営指

標等については、当該会計方針の変更を遡って適用した後の指標等としています。なお、2021年3月期以前に係る累積的影響額については、2022年3月期の期首の資本に反映しています。 Effective April 1, 2022, the Company changed its accounting policies in accordance with the Agenda Decisions by the IFRS Interpretations Committee issued in May 2021, Attributing Benefit to Periods of Service (IAS 19 Employee Benefits). Figures for major management indicators from fiscal 2022 have been restated to reflect this change. Cumulative impact prior to March 31, 2021, have been accounted for by adjusting equity on April 1, 2022.

# 連結損益計算書 Consolidated Statement of Income

#### 国際財務報告基準 (IFRS)

|  |           |           | 百万円<br>Millions of yen |           |           | 百万米ドル<br>Millions of<br>U.S. dollars |
|--|-----------|-----------|------------------------|-----------|-----------|--------------------------------------|
| 3月31日に終了した1年間<br>Years ended March 31:   | 2019      | 2020      | 2021                   | 2022      | 2023      | 2023                                 |
| 売上収益<br>Revenue  | ¥ 434,373 | ¥ 414,227 | ¥ 372,630              | ¥ 408,197 | ¥ 451,410 | \$ 3,380.59                          |
| 売上原価<br>Cost of sales  | (255,367) | (245,967) | (229,720)              | (253,460) | (280,270) | (2,098.93)                           |
| 売上総利益<br>Gross profit  | 179,005   | 168,259   | 142,909                | 154,736   | 171,139   | 1,281.65                             |
| 販売費及び一般管理費<br>Selling, general and administrative expenses   | (126,259) | (121,907) | (102,198)              | (111,706) | (125,272) | (938.16)                             |
| 事業利益<br>Core operating profit  | 52,745    | 46,352    | 40,711                 | 43,029    | 45,867    | 343.50                               |
| 固定資産処分損益<br>Gain (loss) on disposal or sales of property,<br>plant and equipment and intangible assets | (264)     | 260       | (93)                   | 4,597     | (5)       | (0.04)                               |
| 減損損失又はその戻入れ<br>Impairment losses, reversal of impairment losses  | (295)     | (2,921)   | (3,553)                | (322)     | (62)      | (0.46)                               |
| その他の収益<br>Other income   | 1,365     | 2,026     | 1,802                  | 2,784     | 1,881     | 14.09                                |
| その他の費用<br>Other expenses   | (736)     | (2,384)   | (3,826)                | (751)     | (1,259)   | (9.43)                               |
| 営業利益<br>Operating profit   | 52,815    | 43,333    | 35,039                 | 49,337    | 46,484    | 348.12                               |
| 受取配当金<br>Dividend income   | 3,791     | 3,724     | 2,693                  | 3,424     | 2,563     | 19.19                                |
| その他金融収益<br>Other finance income  | 860       | 1,244     | 672                    | 2,366     | 1,946     | 14.58                                |
| 金融費用<br>Finance expenses   | (1,008)   | (1,083)   | (1,303)                | (2,102)   | (441)     | (3.30)                               |
| 持分法による投資損益<br>Share of profit of associates accounted for<br>using the equity method                   | 12        | 6         | _                      | _         | _         | _                                    |
| 税引前当期利益<br>Profit before income taxes  | 56,471    | 47,225    | 37,102                 | 53,028    | 50,552    | 378.58                               |
| 法人所得税費用<br>Income taxes  | (16,085)  | (12,521)  | (10,393)               | (15,666)  | (12,375)  | (92.68)                              |
| 当期利益<br>Profit for the period  | ¥ 40,386  | ¥ 34,703  | ¥ 26,708               | ¥ 37,361  | ¥ 38,177  | \$ 285.91                            |
| 当期利益の帰属:<br>Profit for the period attributable to:   |           |           |                        |           |           |                                      |
| 親会社の所有者<br>Owners of parent  | ¥ 40,337  | ¥ 34,621  | ¥ 26,615               | ¥ 37,268  | ¥ 38,183  | \$ 285.95                            |
| 非支配持分<br>Non-controlling interests   | 48        | 81        | 93                     | 92        | (6)       | (0.04)                               |

Note:2021年5月に公表されたIFRS解釈指針委員会によるアジェンダ決定「給付の動務期間への帰属(IAS第19号「従業員給付」に関連)」に基づき、2023年3月期より会計方針の変更を行いました。これに伴い、2022年3月期に係る主要な経営指標等については、当該会計方針の変更を遡って適用した後の指標等としています。 なお、2021年3月期以前に係る累積的影響額については、2022年3月期の期首の資本に反映しています。 Effective April 1、2022、the Company changed its accounting policies in accordance with the Agenda Decisions by the IFRS Interpretations Committee issued in May 2021, Attributing Benefit to Periods of Service (IAS

Effective April 1, 2022, the Company changed its accounting policies in accordance with the Agenda Decisions by the IFRS Interpretations Committee issued in May 2021, Attributing Benefit to Periods of Service (IAS 19 Employee Benefits). Figures for major management indicators from fiscal 2022 have been restated to reflect this change. Cumulative impact prior to March 31, 2021, have been accounted for by adjusting equity on April 1, 2022.

# 連結包括利益計算書 Consolidated Statement of Comprehensive Income

### 国際財務報告基準 (IFRS)

|  |          |          | 百万円<br>Millions of yen |         |         | 百万米ドル<br>Millions of<br>U.S. dollars |
|--|----------|----------|------------------------|---------|---------|--------------------------------------|
| 3月31日に終了した1年間<br>Years ended March 31:   | 2019     | 2020     | 2021                   | 2022    | 2023    | 2023                                 |
| 当期利益<br>Profit for the period  | ¥ 40,386 | ¥ 34,703 | ¥26,708                | ¥37,361 | ¥38,177 | \$285.91                             |
| その他の包括利益:<br>Other comprehensive income:   |          |          |                        |         |         |                                      |
| 純損益に振り替えられることのない項目<br>Items that will not be reclassified to profit or loss                                  |          |          |                        |         |         |                                      |
| 確定給付制度の再測定<br>Remeasurements of defined benefit plans  | (444)    | 7        | 5,687                  | 2,956   | 2,660   | 19.92                                |
| その他の包括利益を通じて公正価値で測定する金融資産<br>Financial assets measured at fair value through<br>other comprehensive income   | (24,588) | (23,431) | 37,927                 | (582)   | 7,714   | 57.77                                |
| 持分法によるその他の包括利益<br>Share of other comprehensive income of<br>associates accounted for using the equity method | (14)     | 1        | _                      | _       | _       | _                                    |
| 純損益に振り替えられることのない項目合計<br>Total items that will not be reclassified to profit or<br>loss                       | (25,048) | (23,421) | 43,614                 | 2,373   | 10,374  | 77.69                                |
| 純損益に振り替えられる可能性のある項目<br>Items that may be subsequently reclassified to<br>profit or loss                      |          |          |                        |         |         |                                      |
| 在外営業活動体の換算差額<br>Exchange differences on translation of foreign<br>operations                                 | (916)    | (9,629)  | 12,037                 | 19,166  | 9,683   | 72.52                                |
| キャッシュ・フロー・ヘッジ<br>Gain or loss on cash flow hedges  | (12)     | (35)     | (191)                  | (221)   | 61      | 0.46                                 |
| 純損益に振り替えられる可能性のある項目合計<br>Total items that may be subsequently reclassified to<br>profit or loss              | (928)    | (9,664)  | 11,846                 | 18,944  | 9,744   | 72.97                                |
| その他の包括利益合計<br>Total other comprehensive income   | (25,976) | (33,086) | 55,460                 | 21,318  | 20,119  | 150.67                               |
| 当期包括利益<br>Comprehensive income for the period  | 14,409   | 1,616    | 82,169                 | 58,680  | 58,297  | 436.58                               |
| 当期包括利益の帰属:<br>Comprehensive income for the period attributable to:   |          |          |                        |         |         |                                      |
| 親会社の所有者<br>Owners of parent  | ¥ 14,383 | ¥ 1,597  | ¥81,993                | ¥58,447 | ¥58,288 | \$436.52                             |
| 非支配持分<br>Non-controlling interests   | 25       | 19       | 175                    | 232     | 8       | 0.06                                 |

# 連結キャッシュ・フロー計算書 Consolidated Statement of Cash Flows

### 国際財務報告基準 (IFRS)

|  | 百万円<br>Millions of yen |          |          |          |          |          |  |
|--|------------------------|----------|----------|----------|----------|----------|--|
| _<br>8月31日に終了した1年間<br>/ears ended March 31:  | 2019                   | 2020     | 2021     | 2022     | 2023     | 2023     |  |
| 営業活動によるキャッシュ・フロー:<br>Cash flows from operating activities:   |                        |          |          |          |          |          |  |
| 税引前当期利益<br>Profit before income taxes  | ¥ 56,471               | ¥ 47,225 | ¥ 37,102 | ¥ 53,028 | ¥ 50,552 | \$378.58 |  |
| 減価償却費及び償却費<br>Depreciation and amortization  | 16,553                 | 17,322   | 17,056   | 17,314   | 19,270   | 144.31   |  |
| 減損損失 (又はその戻入れ)<br>Impairment losses (reversal of impairment losses)  | 295                    | 2,921    | 3,553    | 322      | 62       | 0.46     |  |
| 金融収益及び金融費用<br>Finance income and finance expenses  | (4,120)                | (4,260)  | (2,854)  | (3,367)  | (4,310)  | (32.28   |  |
| 有形固定資産及び無形資産の除売却損益<br>Loss (gain) on disposal or sales of property,<br>plant and equipment and intangible assets | 264                    | (260)    | 93       | (4,597)  | 5        | 0.04     |  |
| 棚卸資産の増減額<br>(Increase) decrease in inventories   | (6,244)                | (2,841)  | 7,666    | (13,751) | (28,251) | (211.57  |  |
| 営業債権及びその他の債権の増減額<br>(Increase) decrease in trade and other receivables   | 987                    | 3,282    | 3,077    | 582      | (12,369) | (92.63   |  |
| 営業債務及びその他の債務の増減額<br>Increase (decrease) in trade and other payables  | (1,392)                | (4,887)  | 3,081    | 3,950    | (4,476)  | (33.52   |  |
| 退職給付に係る資産及び負債の増減額<br>Increase (decrease) in assets and<br>liabilities associated with the defined benefit plans  | (150)                  | (391)    | 794      | (8,955)  | (327)    | (2.45    |  |
| 引当金の増減額<br>Increase (decrease) in provisions   | (34)                   | 1,942    | (1,232)  | 530      | (295)    | (2.2     |  |
| 確定拠出年金移行に伴う未払金の増減額<br>Increase (decrease) in accounts payable due to<br>transition to defined contribution plans | (1,558)                | (1,416)  | (1,447)  | (1,487)  | (31)     | (0.23    |  |
| その他<br>Other, net  | (25)                   | 2,999    | (1,490)  | (245)    | (1,906)  | (14.2    |  |
| 小計<br>Subtotal   | 61,045                 | 61,635   | 65,401   | 43,323   | 17,921   | 134.2    |  |
| 利息及び配当金の受取額<br>Interest and dividends income received  | 4,654                  | 4,535    | 3,401    | 4,255    | 3,663    | 27.4     |  |
| 利息の支払額<br>Interest expenses paid   | (859)                  | (802)    | (565)    | (404)    | (453)    | (3.3     |  |
| 法人所得税の支払額及び還付額<br>Income taxes refunded (paid)   | (29,319)               | (8,206)  | (10,011) | (11,158) | (35,973) | (269.4   |  |
| 営業活動によるキャッシュ・フロー<br>Net cash provided by (used in) operating activities  | 35,520                 | 57,162   | 58,225   | 36,016   | (14,841) | (111.1   |  |
| 資活動によるキャッシュ・フロー:<br>ash flows from investing activities:   |                        |          |          |          |          |          |  |
| 定期預金の純增減額<br>Net (increase) decrease in time deposits  | (4,955)                | (3,244)  | 5,007    | 4,850    | 3,517    | 26.3     |  |
| 有形固定資産及び無形資産等の取得による支出<br>Purchase of property,   | (20,192)               | (20,473) | (12,572) | (14,530) | (20,726) | (155.2   |  |
| plant and equipment and intangible assets<br>有形固定資産及び無形資産の売却による収入  | 507                    | 4.040    | 000      | 0.444    | 207      | 4.7      |  |
| Proceeds from sales of property, plant and equipment and intangible assets                                       | 597                    | 1,012    | 382      | 6,111    | 227      | 1.7      |  |
| 投資有価証券の取得による支出<br>Purchase of investment securities  | (1)                    | (1)      | (1)      | (0)      | (1)      | (0.0)    |  |
| 投資有価証券の売却及び償還による収入<br>Proceeds from sales and redemption of<br>investment securities                             | 2,380                  | 449      | 1,405    | 47,255   | 615      | 4.6      |  |
| 事業譲受による支出<br>Payment for acquisition of businesses   | (981)                  | _        | _        | _        | _        | -        |  |
| 連結の範囲の変更を伴う子会社株式の取得による支出<br>Purchase of shares of subsidiaries resulting in change<br>in scope of consolidation  | _                      | _        | _        | _        | (4,898)  | (36.6    |  |
| 政府補助金による収入<br>Proceeds from government grants  | _                      | 706      | _        | _        | _        | -        |  |
| その他<br>Other, net  | 51                     | 483      | (7)      | 21       | (297)    | (2.2     |  |
| 投資活動によるキャッシュ・フロー<br>Net cash provided by (used in) investing activities  | (23,101)               | (21,067) | (5,785)  | 43,707   | (21,563) | (161.48  |  |

## 財務活動によるキャッシュ・フロー:

Cash flows from financing activities:

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|--|----------|----------|----------|----------|----------|-----------|
| 短期借入金の純增減額<br>Net increase (decrease) in short-term borrowings   | (2,525)  | 2,120    | (3,398)  | 679      | (8,965)  | (67.14)   |
| 長期借入金の純増減額<br>Net increase (decrease) in long-term borrowings  | (41)     | _        | 795      | 506      | (1,890)  | (14.15)   |
| リース負債の返済による支出<br>Repayment of lease liabilities  | (5,606)  | (5,871)  | (6,063)  | (6,022)  | (6,356)  | (47.60)   |
| 自己株式の取得による支出<br>Purchase of treasury shares  | (11,948) | (21,312) | (9)      | (28,009) | (6,123)  | (45.85    |
| 自己株式取得のための預託金の増減額<br>(Increase) decrease in deposits for purchase of<br>treasury shares  | (1,765)  | _        | _        | _        | (477)    | (3.57     |
| 連結の範囲の変更を伴わない子会社株式の取得による支出<br>Payment for acquisition of interests in subsidiaries<br>that do not result in change in scope of consolidation | (1,329)  | _        | (165)    | _        | _        | _         |
| 配当金の支払額<br>Cash dividends paid   | (10,547) | (11,274) | (11,603) | (11,501) | (11,325) | (84.81    |
| 非支配持分への配当金の支払額<br>Cash dividends paid to non-controlling interests   | (90)     | (49)     | (59)     | (68)     | (56)     | (0.42     |
| その他<br>Other, net  | (137)    | (33)     | (97)     | (8)      | (90)     | (0.67     |
| 財務活動によるキャッシュ・フロー<br>Net cash provided by (used in) financing activities  | (33,993) | (36,422) | (20,602) | (44,426) | (35,287) | (264.26   |
| 金及び現金同等物に係る為替変動の影響額<br>fect of exchange rate changes on cash and<br>sh equivalents   | (13)     | (2,816)  | 4,836    | 7,852    | 3,083    | 23.09     |
| 金及び現金同等物の増減額<br>et increase (decrease) in cash and cash equivalents  | (21,588) | (3,143)  | 36,673   | 43,150   | (68,608) | (513.80   |
| 金及び現金同等物の期首残高<br>ish and cash equivalents at beginning of period   | 117,403  | 95,815   | 92,671   | 129,345  | 172,495  | 1,291.81  |
| 金及び現金同等物の期末残高<br>ish and cash equivalents at end of period   | ¥ 95,815 | ¥ 92,671 | ¥129,345 | ¥172,495 | ¥103,886 | \$ 778.00 |
|  |          |          |          |          |          |           |

Note: 2021年5月に公表されたIFRS解釈指針委員会によるアジェンダ決定「給付の勤務期間への帰属 (IAS第19号「従業員給付」に関連」に基づき、2023年3月期より会計方針の変更を行いました。これに伴い、2022年3月期に係る主要な経営指標等については、当該会計方針の変更を遡って適用した後の指標等としています。 なお、2021年3月期以前に係る累積的影響額については、2022年3月期の期首の資本に反映しています。 Effective April 1, 2022, the Company changed its accounting policies in accordance with the Agenda Decisions by the IFRS Interpretations Committee issued in May 2021, Attributing Benefit to Periods of Service (IAS

Effective April 1, 2022, the Company changed its accounting policies in accordance with the Agenda Decisions by the IFRS Interpretations Committee issued in May 2021, Attributing Benefit to Periods of Service (IAS 19 Employee Benefits). Figures for major management indicators from fiscal 2022 have been restated to reflect this change. Cumulative impact prior to March 31, 2021, have been accounted for by adjusting equity on April 1, 2022.



ヤマハ株式会社

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