

FINANCIAL DATA 2020

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業績の推移 Performance Trends

■財務ハイライト Financial Highlights

決算期 For the fiscal years ended March 31:		2011/3	2012/3	2013/3	2014/3	
会計年度:	For the year:					
売上収益【売上高】	Revenue [Net sales]	¥373,866	¥356,616	¥366,941	¥410,304	
事業利益【営業利益】	Core operating profit [Operating income]	13,165	8.110	9,215	25.994	
当期利益(損失)【当期純利益(損失)】	Profit (loss) for the period [Net income (loss)]	5.078	(29,381)	4.122	22,898	
	Comprehensive income for the period	-,-		,	•	
当期包括利益【包括利益】	[Comprehensive income]	(2,376)	(35,606)	25,747	51,201	
設備投資額	Capital expenditures	10,439	11,337	13,844	10,799	
減価償却費	Depreciation expenses	12,814	11,973	11,613	12,759	
研究開発費	R&D expenses	22,416	22,819	22,149	22,561	
会計年度末:	At year-end:					•••••
資産合計【総資産】	Total assets	¥390,852	¥366,610	¥390,610	¥438,932	
資本合計【純資産】	Total equity [Net assets]	245,002	206,832	229.636	274,843	
有利子負債	Interest-bearing debt	11.838	11,295	10.013	8.755	
אא נניינו	interest bearing debt	11,000	11,200	10,010	0,700	
営業活動によるキャッシュ・フロー	Cash flows from operating activities	22,646	10,880	7,755	33,213	
投資活動によるキャッシュ・フロー	Cash flows from investing activities	(9,740)	(9,004)	(12,617)	(22,950)	
フリー・キャッシュ・フロー	Free cash flow	12,906	1,875	(4,862)	10,263	
財務活動によるキャッシュ・フロー	Cash flows from financing activities	(10,080)	(3,247)	(5,536)	(4,745)	
Kindly Lancot of Living 1	Cash howe hom manding activities	(10,000)	(0,217)	(0,000)	(1,7 10)	
主要な経営指標(%):	Key indicators (%):					
売上収益事業利益率	Core operating profit to revenue	3.5	0.0	٥. ٦	0.0	
【売上高営業利益率】	[Operating income to net sales]	3.5	2.3	2.5	6.3	
親会社所有者帰属持分当期利益率	Return on equity attributable to owners	2.1	(13.2)	1.9	9.2	
【自己資本利益 (損失) 率】 (ROE)	of parent [Return on equity] (ROE)	2.1	(13.2)	1.0	3.2	
資産合計当期利益率【総資産当期純利益		1.3	(7.8)	1.1	5.5	
(損失) 率】(ROA)	[Return on assets] (ROA)		(1.12)			
親会社所有者帰属持分比率 【自己資本比率】	Equity ratio attributable to owners of parent [Equity ratio]	61.9	55.6	58.1	61.9	
D/E レシオ (倍)	Debt to equity ratio (Times)	0.05	0.05	0.04	0.03	
インタレスト・カバレッジ(倍)	Interest coverage (Times)	40.38	31.84	40.64	130.19	
流動比率	Current ratio	260.2	259.4	276.6	293.2	
川到125 年	Current ratio	200.2	259.4	270.0	293.2	
1株当たり情報(円/米ドル):	Per share (Yen/U.S. dollars):					
当期利益【当期純利益(損失)】	Profit (loss) for the period [Net income (loss)]	¥ 25.90	¥ (151.73)	¥ 21.29	¥ 118.26	
	Equity attributable to owners of parent		,			
親会社所有者帰属持分【純資産】	[Net assets]	1,250.06	1,052.01	1,171.67	1,403.12	
配当金	Dividends	10.00	10.00	10.00	27.00	
配当金総額	Total dividends paid	1,954	1,936	1,936	5,227	
連結配当性向(%)	Dividend payout ratio (%)	38.6	-,555	47.0	22.8	
従業員数(人)	Number of employees	26,816	28,191	27,886	27,714	
	Tamber of omproyood	20,010	20,101	27,000	27,711	
Notes:						

- 1. 2019年3月期以前は、日本基準をもとにした数値を記載しています。 Figures before fiscal 2019 are based on Japanese GAAP (J-GAAP).
- 2. 【 】内は、日本基準の勘定科目を記載しています。 Items in brackets indicate line items under J-GAAP.
- 3. 事業利益は、売上総利益から販売費及び一般管理費を控除して算出した日本基準の営業利益に相当します。 Core operating profit corresponds to operating income under J-GAAP, and is calculated by deducting SG&A expenses from gross profit. 4. 米ドル金額は、2020年3月31日の為替相場1米ドル=108.83円で換算しています。

Throughout this publication, U.S. dollar amounts are translated from yen at the rate of ¥108.83=U.S.\$1, the approximate exchange rate prevailing at March 31, 2020.

決算期 For the fiscal years ended March	31:	2011/3	2012/3	2013/3	2014/3	
事業別売上収益【売上高】:	Revenue [Net sales] by business segment:					
楽器	Musical instruments	¥235,762	¥230,356	¥235,507	¥262,310	
音響機器	Audio equipment	92,385	87,898	92,571	105,485	
電子部品	Electronic devices	20,610	16,233	15,038	18,828	
その他	Others	25,108	22,128	23,823	23,679	
地域別売上収益【売上高】:	Revenue [Net sales] by region:					
日本	Japan	¥179,574	¥167,105	¥165,790	¥167,903	
北米	North America	54,635	49,922	55,156	66,635	
欧州	Europe	64,678	60,822	60,611	74,863	
中国	China	_	_	_	_	
その他	Other areas	74,978	78,766	85,383	100,901	
海外売上収益【売上高】比率(%)	Overseas revenue [Net sales] ratio (%)	52.0	53.1	54.8	59.1	

- 1. 2019年3月期以前は日本基準をもとにした数値を記載しています。 Figures before fiscal 2019 are based on J-GAAP.
- 2. 2014年3月期より、AV・「「事業の名称を音響機器事業へ変更し、PA機器を楽器事業から音響機器事業へ移動しました。これに伴い、2011年3月期から2013年3月期の数値も新セグメントに組み替えて表示しています。 As of fiscal 2014, the Al/IT segment changed its name to the audio equipment segment and the PA equipment business, which was previously reported as part of the musical instruments segment, was included in the audio equipment segment. Accordingly, figures for fiscal 2011 to fiscal 2013 have been adjusted to reflect these segment composition changes.

 3. 2017年3月期より防音事業を楽器セグメントへ組み替えた数値を表示しています。
- As of fiscal 2017, the soundproofing business has been transferred from the musical instruments segment to the audio equipment segment. Accordingly, figures for the soundproofing business in fiscal 2016 have been reclassified into the audio equipment segment.

百万米ドル Millions of U.S. dollars

	百万円	Millions of yen						百万米ドル Millions of U.S. dollars
日本基	準 (J-GAAP)	, .				l F	RS	IFRS
	2015/3	2016/3	2017/3	2018/3	2019/3	2019/3	2020/3	2020/3
7	¥432,177	¥435,477	¥408,248	¥432,967	¥437,416	¥434,373	¥414,227	\$3,806.18
	30,135	40,663	44,302	48,833	56,030	52,745	46,352	425.91
	24,929	32,633	46,719	54,378	43,753	40,337	34,621	318.12
	82,118	(19,887)	76,143	56,380	18,330	14,409	1,616	14.85
	13,846	11,220	17,542	24,600	15,956	15,956	20,545	188.78
	12,597	12,681	11,145	10,777	10,835	10,614	11,156	102.51
	25,439	24,793	24,415	24,797	24,926	24,926	24,814	228.01
	20,400	24,733	24,413	24,737	24,320	24,320	24,014	220.01
¥	≨ 530,034	¥469,745	¥522,362	¥552,309	¥514,762	¥515,924	¥474,034	\$4,355.73
	348,752	303,889	367,437	388,345	382,771	359,007	326,450	2,999.63
	11,868	8,510	11,241	11,173	8,936	8,936	10,830	99.51
	31,729	42,399	39,142	47,498	30,234	35,520	57,162	525.24
	(11,700)	591	(9,663)	4,766	(23,092)	(23,101)	(21,067)	(193.58)
	20,029	42,991	29,478	52,264	7,142	12,419	36,095	331.66
	(5,909)	(30,349)	(12,588)	(35,584)	(28,479)	(33,993)	(36,422)	(334.67)
	7.0	9.3	10.9	11.3	12.8	12.1	11.2	
	8.1	10.1	14.0	14.5	11.4	11.1	10.1	
	5.1	6.5	9.4	10.2	8.2	7.5	7.0	
	65.3	64.2	69.9	70.0	74.1	69.4	68.6	
	0.03	0.03	0.03	0.03	0.02	0.02	0.03	
	130.51	129.41	165.40	149.08	138.90	67.20	69.15	
	305.8	338.1	330.3	284.0	349.8	281.6	272.5	
Ħ	≨ 128.75	¥ 168.90	¥ 249.17	¥ 291.81	¥ 240.94	¥ 222.12	¥ 194.71	\$ 1.79
	1,787.42	1,601.55	1,948.01	2,125.51	2,124.83	1,992.57	1,850.81	17.01
	36.00	44.00	52.00	56.00	60.00	60.00	66.00	0.61
	6,970	8,501	9,750	10,342	10,844	10,844	11,687	107.39
	28.0	26.1	20.9	19.2	24.9	27.0	33.9	
	27,827	28,338	28,113	27,786	28,108	28,108	28,267	
	· · · · · · · · · · · · · · · · · · ·	·	· · · · · · · · · · · · · · · · · · ·			·		

^{5.} 当期利益(損失)は、親会社の所有者に帰属する当期利益(IFRS)、親会社株主に帰属する当期純利益(J-GAAP)を表しています。

百万米ドル Millions of U.S. dollars 百万円 Millions of yen 日本基準 (J-GAAP) IFRS **IFRS** 2015/3 2016/3 2017/3 2018/3 2019/3 2019/3 2020/3 2020/3 ¥281,667 ¥277,370 ¥257,664 ¥274,486 ¥281,993 ¥279,471 ¥269,371 \$2,475.15 112,839 120,881 115,484 121,788 120,710 120,144 114,392 1,051.11 13,435 36,692 24,235 37,225 35,099 34,713 34,757 30,462 279.90 ¥129,778 ¥160,374 ¥145,033 ¥138,404 ¥133,726 ¥129,693 ¥123,615 \$1,135.85 88,234 79,747 83,032 86,888 92,048 90,746 87,347 802.60 80,277 82,205 76,463 84,815 83,858 83,003 80,191 736.85 45,827 54,188 59,240 59,040 53,082 487.75 111,778 120,003 64,520 73,348 72,575 71,804 69,990 643.11 66.7 66.1 62.9 69.1 70.4 70.1 70.2

Profit (loss) for the period is listed as "profit (loss) attributable to owners of parent" under IFRS and "net income (loss) attributable to owners of parent" under J-GAAP.

^{6.} 日本基準では、2019年3月期から「「税効果会計に係る会計基準」の一部改正」等を適用し、表示方法の変更を行っています。これに伴い2018年3月期も当該表示方法の変更を遡って適用した後の数値を記載しています。 Under J-GAAP, effective from fiscal 2019, the Company has changed the method of presentation following the application of "Partial Amendments to Accounting Standard for Tax Effect Accounting." Accordingly, figures for fiscal 2018 have been restated retroactively applying the revised method of presentation.

^{4. 2017}年3月期より電子部品セグメントを廃止し、「その他」の事業に含めています。これに伴い、2016年3月期以降、新しいセグメント区分の数値を表示しています。

As of fiscal 2017, the electronic devices segment has been abolished and is now included in the others segment. Accordingly, starting from fiscal 2016, figures for the electronic devices segment are listed under a new segment subdivision.

^{5. 2017}年3月期より、中国の売上高を単独で開示しています。なお、2016年3月期以前は、その他の地域の中に含まれています。

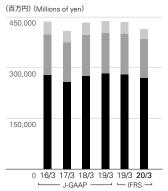
As of fiscal 2017, net sales in China are listed independently. For fiscal 2016 and previous fiscal years, net sales in China were included under other areas.

百万米ドル Millions of

		百万円 Millions of yen						U.S. dollars
			日本基準	(J-GAAP)		IF	RS	IFRS
決算期 For the fiscal years ended March 31:		2016/3	2017/3	2018/3	2019/3	2019/3	2020/3	2020/3
売上原価	Cost of sales	¥262,406	¥242,451	¥258,465	¥255,291	¥255,367	¥245,967	\$2,260.10
売上原価率(%)	Cost of sales ratio (%)	60.3	59.4	59.7	58.4	58.8	59.4	
売上総利益	Gross profit	173,070	165,796	174,501	182,124	179,005	168,259	1,546.07
販売費及び一般管理費	SG&A expenses	132,407	121,493	125,668	126,094	126,259	121,907	1,120.16
人件費	Personnel expenses	54,806	52,238	52,957	52,654	55,728	55,001	505.39
広告費及び販売促進費	Advertising & sales promotion expenses	19,183	17,558	19,416	19,241	19,241	17,226	158.28

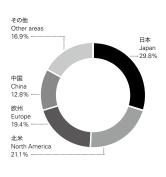
Note: 2019年3月期以前は日本基準をもとにした数値を記載しています。 Figures before fiscal 2019 are based on J-GAAP.

売上収益【売上高】 Revenue [Net Sales]

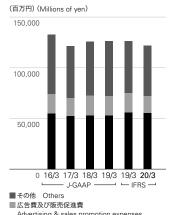


■その他 Others ■ 音響機器 Audio equipment■ 楽器 Musical instruments

地域別売上収益(2020年3月期) Revenue by Region (Fiscal 2020)

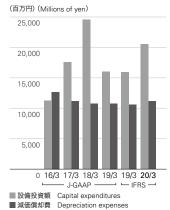


販売費及び一般管理費 SG&A Expenses



Advertising & sales promotion expenses ■人件費 Personnel expenses

設備投資額/減価償却費 Capital Expenditures/ **Depreciation Expenses**



百万米ドル

セグメント情報 **Segment Information**

楽器 Musical Instruments

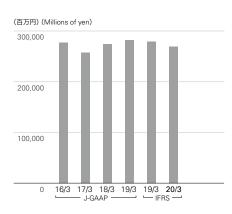
	百万円 Millions of yen					
	日本基準	(J-GAAP)		IF	RS	IFRS
2016/3	2017/3	2018/3	2019/3	2019/3	2020/3	2020/3
¥277,370	¥257,664	¥274,486	¥281,993	¥279,471	¥269,371	\$2,475.15
31,687	32,138	34,644	42,945	40,815	37,750	346.87
11.4	12.5	12.6	15.2	14.6	14.0	
6,700	11,172	18,645	11,972	11,972	14,995	137.78
8,390	7,245	7,335	7,019	6,800	7,369	67.71
9,291	8,728	8,856	9,415	9,415	9,802	90.07
	¥277,370] 31,687 11.4 6,700 8,390	2016/3 2017/3 ¥277,370 ¥257,664] 31,687 32,138 11.4 12.5 6,700 11,172 8,390 7,245	¥277,370 ¥257,664 ¥274,486 31,687 32,138 34,644 11.4 12.5 12.6 6,700 11,172 18,645 8,390 7,245 7,335	2016/3 2017/3 2018/3 2019/3 ¥277,370 ¥257,664 ¥274,486 ¥281,993 31,687 32,138 34,644 42,945 11.4 12.5 12.6 15.2 6,700 11,172 18,645 11,972 8,390 7,245 7,335 7,019	2016/3 2017/3 2018/3 2019/3 2019/3 ¥277,370 ¥257,664 ¥274,486 ¥281,993 ¥279,471 31,687 32,138 34,644 42,945 40,815 11.4 12.5 12.6 15.2 14.6 6,700 11,172 18,645 11,972 11,972 8,390 7,245 7,335 7,019 6,800	2016/3 2017/3 2018/3 2019/3 2019/3 2020/3 ¥277,370 ¥257,664 ¥274,486 ¥281,993 ¥279,471 ¥269,371 31,687 32,138 34,644 42,945 40,815 37,750 11.4 12.5 12.6 15.2 14.6 14.0 6,700 11,172 18,645 11,972 11,972 14,995 8,390 7,245 7,335 7,019 6,800 7,369

Notes: 1. 2019年3月期以前は日本基準をもとにした数値を記載しています。 Figures before fiscal 2019 are based on J-GAAP.

2. 【 】内は、日本基準の勘定科目を記載しています。 Items in brackets indicate line items under J-GAAP.

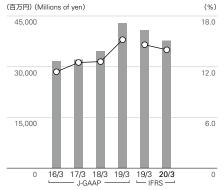
売上収益【売上高】

Revenue [Net Sales]



事業利益 【営業利益】 / 売上収益事業利益率 【売上高営業利益率】

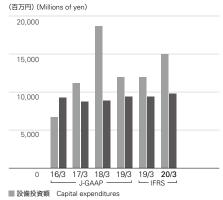
Core Operating Profit [Operating Income]/Core Operating Profit to Revenue [Operating Income to Net Sales]



■事業利益【営業利益】 Core operating profit [Operating income] ○ 売上収益事業利益率【売上高営業利益率】(右軸) Core operating profit to revenue [Operating income to net sales] (right)

設備投資額/研究開発費

Capital Expenditures/R&D Expenses



■研究開発費 R&D expenses

■音響機器 Audio Equipment

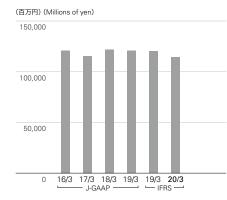
-			百万円 Millions of yen						
			日本基準	(J-GAAP)	IF	RS	IFRS		
決算期 For the fiscal years ended March 31:		2016/3	2017/3	2018/3	2019/3	2019/3	2020/3	2020/3	
売上収益【売上高】	Revenue [Net sales]	¥120,881	¥115,484	¥121,788	¥120,710	¥120,144	¥114,392	\$1,051.11	
事業利益【営業利益】	Core operating profit [Operating income]	8,536	10,447	10,715	10,618	9,615	8,571	78.76	
売上収益事業利益率 【売上高営業利益率】(%)	Core operating profit to revenue [Operating income to net sales] (%)	7.1	9.0	8.8	8.8	8.0	7.5		
設備投資額	Capital expenditures	3,102	4,002	4,171	2,834	2,834	4,324	39.73	
減価償却費	Depreciation expenses	3,075	2,920	2,701	2,980	2,964	2,906	26.70	
研究開発費	R&D expenses	11,461	11,447	11,418	11,127	11,127	11,135	102.32	

Notes: 1. 2019年3月期以前は日本基準をもとにした数値を記載しています。 Figures before fiscal 2019 are based on J-GAAP.

2. 【 】内は、日本基準の勘定科目を記載しています。 Items in brackets indicate line items under J-GAAP

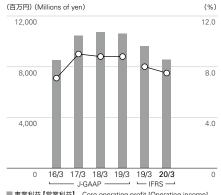
売上収益【売上高】

Revenue [Net Sales]



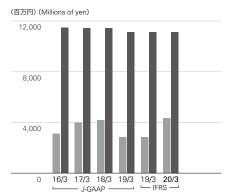
事業利益【営業利益】/売上収益事業利益率【売上高営業利益率】

Core Operating Profit [Operating Income]/Core Operating Profit to Revenue [Operating Income to Net Sales]



■事業利益【営業利益】 Core operating profit [Operating income] 〇 売上収益事業利益率 [売上高営業利益率】(右軸) Core operating profit to revenue [Operating income to net sales] (right)

設備投資額/研究開発費 Capital Expenditures/R&D Expenses



■ 設備投資額 Capital expenditures ■ 研究開発費 R&D expenses

その他 Others

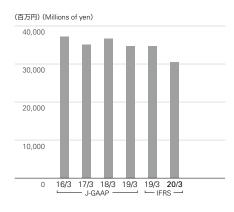
Millions of 百万円 Millions of yen U.S. dollars 日本基準 (J-GAAP) IFRS IFRS 2019/3 2019/3 2016/3 2017/3 2018/3 2020/3 2020/3 決算期 For the fiscal years ended March 31: ¥37 225 ¥34,713 \$279.90 売上収益【売上高】 Revenue [Net sales] ¥35.099 ¥36.692 ¥34,757 ¥30.462 事業利益【営業利益】 Core operating profit [Operating income] 439 1,716 2,466 2,315 30 0.28 3.473 売上収益事業利益率 Core operating profit to revenue 7.1 6.7 1.2 49 9.5 0.1 【売上高営業利益率】(%) [Operating income to net sales] (%) 1,418 1,226 設備投資額 Capital expenditures 2,368 1,784 1,150 1,150 11.27 減価償却費 1.215 978 740 835 849 880 8.09 Depreciation expenses 4,385 4,385 35.62 研究開発費 R&D expenses 4,041 4,240 4,523 3,877

Notes: 1. 2019年3月期以前は日本基準をもとにした数値を記載しています。 Figures before fiscal 2019 are based on J-GAAP.

2.【 】内は、日本基準の勘定科目を記載しています。 Items in brackets indicate line items under J-GAAP.

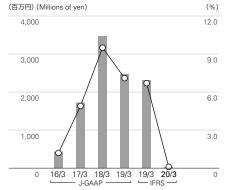
売上収益【売上高】

Revenue [Net Sales]



事業利益【営業利益】/売上収益事業利益率【売上高営業利益率】

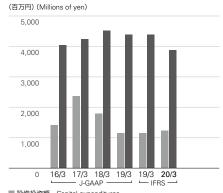
Core Operating Profit [Operating Income]/Core Operating Profit to Revenue [Operating Income to Net Sales]



■事業利益【営業利益】 Core operating profit [Operating income] O 売上収益事業利益率【売上高営業利益率】(右軸) Core operating profit to revenue [Operating income to net sales] (right)

設備投資額/研究開発費

Capital Expenditures/R&D Expenses



■ 設備投資額 Capital expenditures■ 研究開発費 R&D expenses

百万米ドル

収益性 Profitability

				%)		
			日本基準(J-GAAP)		IFF	RS
決算期 For the fiscal years ended March 31:		2016/3	2017/3	2018/3	2019/3	2019/3	2020/3
売上収益総利益率【売上高総利益率】	Gross profit to revenue [Net sales]	39.7%	40.6%	40.3%	41.6%	41.2%	40.6%
売上収益事業利益率 【売上高営業利益率】	Core operating profit to revenue [Operating income to net sales]	9.3	10.9	11.3	12.8	12.1	11.2
売上収益当期利益率 【売上高当期純利益率】	Profit for the period to revenue [Net income to net sales]	7.5	11.4	12.6	10.0	9.3	8.4
フリー・キャッシュ・フロー・マージン率	Free cash flow margin	9.9	7.2	12.1	1.6	2.9	8.7

フリー・キャッシュ・フロー・マージン率=フリー・キャッシュ・フロー/売上収益×100 Free cash flow margin = (Free cash flow / Bevenue) x 100

		%							
			IFF	IFRS					
決算期 For the fiscal years ended March 31:		2016/3	2017/3	2018/3	2019/3	2019/3	2020/3		
投下資本利益率 (ROI)	Return on investment (ROI)	13.0%	13.9%	13.8%	15.3%	15.4%	14.4%		
親会社所有者帰属持分当期利益率 【自己資本利益率】(ROE)	Return on equity attributable to owners of parent [Return on equity] (ROE)	10.1	14.0	14.5	11.4	11.1	10.1		
資産合計当期利益率 【総資産当期純利益率】(ROA)	Return on total assets [Return on assets] (ROA)	6.5	9.4	10.2	8.2	7.5	7.0		

ROI=(事業利益+受取利息及び受取配当金)/期首・期末平均投下資本×100 ROI = (Core operating profit + Interest and dividend income received) / Invested capital (yearly average) x 100

投下資本=資本合計+有利子負債 Invested capital = Total equity + Interest-bearing debt

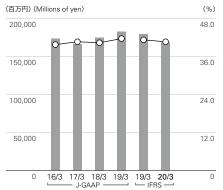
ROE=当期利益/期首·期末平均親会社所有者帰属持分合計×100 ROE = (Profit for the period / Equity attributable to owners of parent) (yearly average) x 100

ROA=当期利益/期首·期末平均資産合計×100 ROA = (Profit for the period / Total assets) (yearly average) x 100

Notes: 1. 2019年3月期以前は日本基準をもとにした数値を記載しています。Figures before fiscal 2019 are based on J-GAAP.

2. 【 】内は、日本基準の勘定科目を記載しています。 Items in brackets indicate line items under J-GAAP.

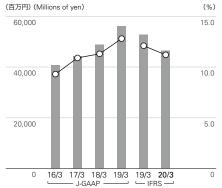
売上総利益/売上収益総利益率【売上高総利益率】 Gross Profit/Gross Profit to Revenue [Net Sales]



■売上総利益 Gross profit
○売上収益総利益率【売上高総利益率】(右軸) Gross profit to revenue [Net sales] (right)

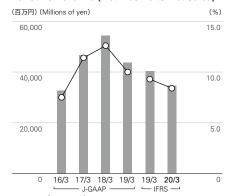
事業利益【営業利益】/売上収益事業利益率【売上高営業利益率】

Core Operating Profit [Operating Income]/Core Operating Profit to Revenue [Operating Income to Net Sales]



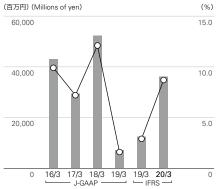
■事業利益【営業利益】 Core operating profit [Operating income] ○ 売上収益事業利益率【売上高営業利益率】(右軸) Core operating profit to revenue [Operating income to net sales] (right)

当期利益 【当期純利益】 / 売上収益当期利益率 【売上高当期純利益率】 Profit for the Period [Net Income]/Profit for the Period to Revenue [Net Income to Net Sales]



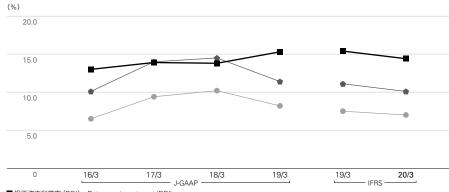
■ 当期利益【当期純利益】 Profit for the period [Net income] ○ 売上収益当期利益率【売上高当期純利益率】(右軸) Profit for the period to revenue [Net income to net sales] (right)

フリー・キャッシュ・フロー/マージン率 Free Cash Flow/Free Cash Flow Margin



■フリー・キャッシュ・フロー Free cash flow 〇フリー・キャッシュ・フロー・マージン率 (右軸) Free cash flow margin (right)

投下資本利益率 (ROI)/親会社所有者帰属持分当期利益率【自己資本利益率】(ROE)/資産合計当期利益率【総資産当期純利益率】(ROA) Return on Investment (ROI)/Return on Equity Attributable to Owners of Parent [Return on Equity] (ROE)/Return on Total Assets [Return on Assets] (ROA)



- 投下資本利益率 (ROI) Return on investment (ROI)

 親会社所有者帰属持分当期利益率【自己資本利益率】(ROE) Return on equity attributable to owners of parent [Return on equity] (ROE)
- 資産合計当期利益率【総資産当期純利益率】(ROA) Return on total assets [Return on assets] (ROA)

効率性 Efficiency

百万米ドル Millions of 百万円 Millions of yen U.S. dollars 日本基準 (J-GAAP) IFRS **IFRS** 2016/3 2017/3 2018/3 2019/3 2019/3 2020/3 2020/3 決算期 For the fiscal years ended March 31: 売上収益【売上高】 Revenue [Net sales] ¥435.477 ¥408.248 ¥432.967 ¥437.416 ¥434.373 ¥414,227 \$3,806.18 資産合計【総資産】 Total assets 469,745 522,362 552,309 514,762 515,924 474,034 4,355.73 資産合計【総資産】回転率(回) Total assets turnover (Times) 0.82 0.84 0.87 0.81 0.82 0.81 売上債権 Trade receivables 47,778 49,756 55,283 54,442 54,279 49,777 457.38 売上債権回転率(回) 8.37 7.97 8.06 8 24 7 94 7.96 Trade receivables turnover (Times) 有形固定資産 Tangible fixed assets 104,280 105,475 115,817 121,934 91,326 97,106 892.27 有形固定資産回転率(回) 4.01 3.89 3.91 3.68 4.40 Tangible fixed assets turnover (Times) 4 87

資產合計回転率=売上収益/期首・期末平均資產合計 Total assets turnover = Revenue / Total assets (yearly average)
売上債権=受取手形及び売掛金 - 資飼引当金 Trade receivables = Trade notes and trade accounts receivables - Allowance for doubtful accounts
売上債権回転率=売上収益/期首・期末平均売上債権 Trade receivables turnover = Revenue / Trade receivables (yearly average)
有形固定資産回転率=売上収益/期首・期末平均有形固定資産 Tangible fixed assets turnover = Revenue / Tangible fixed assets (yearly average)

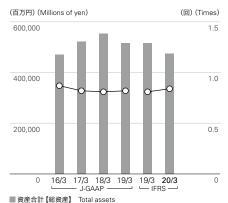
		百万円 Millions of yen						Millions of U.S. dollars
			日本基準(J-GAAP)		IF	RS	IFRS
決算期 For the fiscal years ended March 31:		2016/3	2017/3	2018/3	2019/3	2019/3	2020/3	2020/3
棚卸資産【たな卸資産】	Inventories	¥91,866	¥93,127	¥94,126	¥100,334	¥101,003	¥100,054	\$919.36
商品・製品	Merchandise and finished goods	63,232	66,149	65,064	67,983	68,651	68,236	627.00
原材料・仕掛品	Raw materials & work in process	28,633	26,977	29,061	32,351	32,351	31,817	292.36
棚卸資産【たな卸資産】回転率(回) Inventory turnover (Times)	4.85	4.41	4.62	4.50	4.43	4.12	
仕入債務	Trade payables	19,353	17,828	19,946	17,548	17,558	15,895	146.05
仕入債務回転率(回)	Trade payables turnover (Times)	20.47	21.96	22.92	23.33	23.16	24.76	
研究開発費	R&D expenses	24,793	24,415	24,797	24,926	24,926	24,814	228.01
売上収益【売上高】研究開発費比率(%) R&D expenses to revenue [Net sales] (%)	5.7	6.0	5.7	5.7	5.7	6.0	

棚卸資産回転率=売上収益/期首・期末平均棚卸資産 Inventory turnover = Revenue / Inventories (yearly average) 仕入債務回転率=売上収益/期首・期末平均仕入債務 Trade payables turnover = Revenue / Trade payables (yearly average)

Notes: 1. 2019年3月期以前は日本基準をもとにした数値を記載しています。 Figures before fiscal 2019 are based on J-GAAP.
2. 【 】内は、日本基準の勘定科目を記載しています。 Items in brackets indicate line items under J-GAAP.

資産合計 【総資産】/資産合計 【総資産】回転率

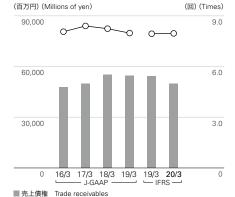
Total Assets/Total Assets Turnover



○ 資産合計 【総資産】 回転率 (右軸) Total assets turnover (right)

売上債権/売上債権回転率

Trade Receivables/ Trade ReceivablesTurnover

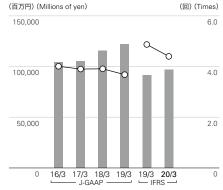


〇 売上債権回転率 (右軸) Trade receivables turnover (right)

有形固定資産/有形固定資産回転率

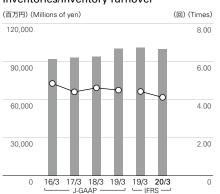
百万米ドル

Tangible Fixed Assets/ Tangible Fixed Assets Turnover



■ 有形固定資産 Tangible fixed assets 〇 有形固定資産回転率 (右軸) Tangible fixed assets turnover (right)

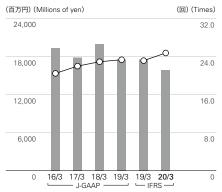
棚卸資産 【たな卸資産】 / 棚卸資産 【たな卸資産】回転率 Inventories/Inventory Turnover



■棚卸資産【たな卸資産】 Inventories
○棚卸資産【たな卸資産】回転率(右軸) Inventory turnover (right)

仕入債務/仕入債務回転率

Trade Payables/Trade Payables Turnover



■ 仕入債務 Trade payables○ 仕入債務回転率(右軸) Trade payables turnover (right)

安定性·安全性 Stability and Soundness

		百万円 Millions of yen						日の木ドル Millions of U.S. dollars
			日本基準	≛ (J-GAAP)		IF	RS	IFRS
決算期 For the fiscal years ende	d March 31:	2016/3	2017/3	2018/3	2019/3	2019/3	2020/3	2020/3
親会社所有者帰属持分比率【自己資本比率】(%)	Equity ratio attributable to owners of parent [Equity ratio] (%)	64.2	69.9	70.0	74.1	69.4	68.6	
支払利息	Interest expenses	¥ 338	¥ 290) ¥ 359	¥ 437	¥ 854	¥ 736	¥ 6.76
事業利益【営業利益】	Core operating profit [Operating income]	40,663	44,302	48,833	56,030	52,745	46,352	425.91
持分法による投資損益	Share of profit (loss) of associates [Equity in earnings (losses) of affiliates]	(6)	7	(8)	12	12	6	0.06
受取利息及び受取配当金	Interest and dividend income	3,077	3,774	4,694	4,652	4,652	4,535	41.67
インタレスト・カバレッジ (倍)	Interest coverage (Times)	129.41	165.40	149.08	138.90	67.20	69.15	
流動資産	Current assets	255,135	272,720	289,493	281,608	282,819	270,189	2,482.67
流動負債	Current liabilities	75,459	82,565	101,919	80,495	100,443	99,149	911.04
流動比率(%)	Current ratio (%)	338.1	330.3	284.0	349.8	281.6	272.5	

インタレスト・カバレッジ=(事業利益+受取利息及び受取配当金+特分法による投資損益)/支払利息

Interest coverage = (Core operating profit + Interest and dividend income received + Share of profit (loss) of affiliates) / Interest expenses

流動比率=流動資産/流動負債×100 Current ratio = (Current assets / Current liabilities) x 100

Millions of 百万円 Millions of yen U.S. dollars 日本基準 (J-GAAP) IFRS IFRS 2016/3 2017/3 2018/3 2019/3 2019/3 2020/3 2020/3 決算期 For the fiscal years ended March 31: 資本合計【純資産】 Total equity [Net assets] ¥303,889 ¥367,437 ¥388,345 ¥382,771 ¥359,007 ¥326,450 \$2,999.63 8,936 有利子負債 11,241 8,936 Interest-bearing debt 8,510 11,173 10,830 99.51 D/E レシオ (倍) 0.03 0.03 0.03 0.02 0.02 0.03 Debt to equity ratio (Times) 1,873.05 非流動資産【固定資産】 Non-current assets 214,610 249,641 262,816 233,153 233,105 203,844 非流動比率【固定比率】(%) 70.6 67.9 67.7 60.9 64.9 62.4 Non-current assets to equity ratio (%) 171,670 147 194 166,754 189,080 175,195 163,679 1.503.99 当座資産 Quick assets 当座比率(%) 195.06 201.97 185.52 217.65 170.91 165.08 Quick ratio (%)

有利子負債=長期借入金+短期借入金 Interest-bearing debt = Long-term borrowings + Short-term borrowings

D/Eレシオ=有利子負債/資本合計 Debt to equity ratio = Interest-bearing debt / Total equity

非流動比率=非流動資産/資本合計×100 Non-current assets to equity ratio = (Non-current assets / Total equity) x 100

当座資産=現金及び現金同等物+営業債権及びその他の債権+その他の金融資産

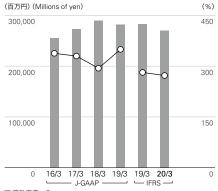
Quick assets = Cash and cash equivalents + Trade and other receivables + Other financial assets

当座比率=当座資産/流動負債×100 Quick ratio = (Quick assets / Current liabilities) x 100

Notes: 1. 2019年3月期以前は日本基準をもとにした数値を記載しています。 Figures before fiscal 2019 are based on J-GAAP.

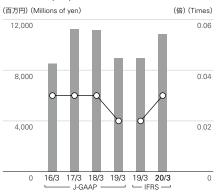
2. 【 】内は、日本基準の勘定科目を記載しています。 Items in brackets indicate line items under J-GAAP.

流動資産/流動比率 Current Assets/Current Ratio



■ 流動資産 Current assets○ 流動比率 (右軸) Current ratio (right)

有利子負債/D/Eレシオ Interest-Bearing Debt/ Debt to Equity Ratio



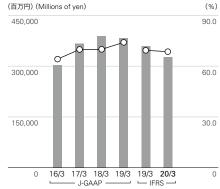
■ 有利子負債 Interest-bearing debt O D/Eレシオ (右軸) Debt to equity ratio (right)

資本合計 【純資産】/親会社所有者帰属持分比率【自己資本比率】

Total Equity [Net Assets]/Equity Ratio Attributable to Owners of Parent [Equity Ratio]

五万米ドル

百万米ドル



■ 資本合計【純資産】 Total equity [Net assets] 〇 親会社所有者帰属持分比率【自己資本比率】(右軸)

Equity ratio attributable to owners of parent [Equity ratio] (right)

格付け Credit Ratings

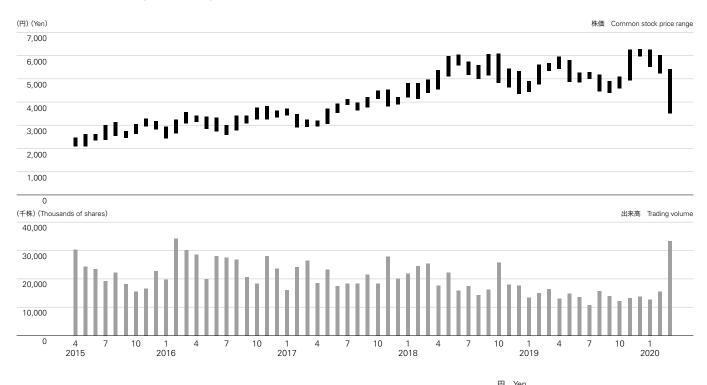
格付け機関	長期優先債務格付け			
Rating agency	Long-term senior debt rating			
(株)格付投資情報センター (R&I)	A+	安定的		
Rating and Investment Information, Inc. (R&I)		Stable		
(株)日本格付研究所 (JCR)	AA-	安定的		
Japan Credit Rating Agency, Ltd. (JCR)		Stable		

2020年3月31日現在 As of March 31, 2020

株式情報 Stock Information

株価及び出来高の推移

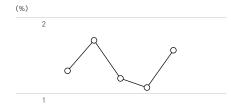
Common Stock Price Range and Trading Volume



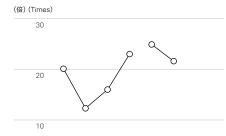
		D tell						
	日本基準 (J-GAAP) IFRS							
決算期 For the fiscal years ended March 31: 期末株価 Share price at the end of fiscal year		2017/3	2018/3	2019/3	2019/3	2020/3		
Share price at the end of fiscal year	¥3,390	¥3,065	¥4,675	¥5,530	¥5,530	¥4,215		
Share price—high	3,575	3,820	4,960	6,080	6,080	6,270		
Share price—low	2,083	2,588	2,955	4,355	4,355	3,520		
Trading volume (Million shares)	276	288	255	209	209	182		
	Share price at the end of fiscal year Share price—high Share price—low	Share price at the end of fiscal year ¥3,390 Share price—high 3,575 Share price—low 2,083	rs ended March 31: 2016/3 2017/3 Share price at the end of fiscal year ¥3,390 ¥3,065 Share price—high 3,575 3,820 Share price—low 2,083 2,588	B本基準 (J-GAAP) 1 2016/3 2017/3 2018/3	日本基準 (J-GAAP)	rs ended March 31: 2016/3 2017/3 2018/3 2019/3 Share price at the end of fiscal year ¥3,390 ¥3,065 ¥4,675 ¥5,530 ¥5,530 Share price—high 3,575 3,820 4,960 6,080 6,080 Share price—low 2,083 2,588 2,955 4,355 4,355		

決算期 For the fiscal years end	led March 31:	2016/3	2017/3	2018/3	2019/3	2019/3	2020/3
配当利回り(%)	Dividend yield (%)	1.30	1.70	1.20	1.08	1.08	1.57
株価収益率 (PER) (倍)	Price to earnings ratio (Times)	20.1	12.3	16.0	23.0	24.9	21.6
株価純資産倍率(PBR)(倍)	Price to book value ratio (Times)	2.12	1.57	2.20	2.60	2.78	2.28
発行済株式総数(千株)	Number of shares issued (Thousand shares)	197,255	197,255	197,255	191,555	191,555	191,555
期末時価総額(百万円)	Market capitalization at the end of fiscal year (Millions of yen)	¥668,695	¥604,587	¥922,167	¥1,059,299	¥1,059,299	¥807,404
期末外国人持株比率(%)	Percentage of shares owned by foreign investors (%)	25.2	24.4	24.3	22.8	22.8	25.6

配当利回り Dividend Yield

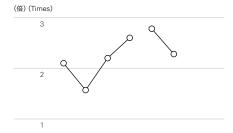


株価収益率 Price to Earnings Ratio



株価純資産倍率

Price to Book Value Ratio



- 0 16/3 17/3 18/3 19/3 **20/3**

連結財政状態計算書 Consolidated Statement of Financial Position

国際財務報告基準 (IFRS)

				百万米ドル Millions of
		百万円 M	illions of yen	U.S. dollars
3月31日現在 As of March 31:		2019	2020	2020
(資産)	Assets			
流動資産:	Current assets:			
現金及び現金同等物	Cash and cash equivalents	¥ 95,815	¥ 92,671	\$ 851.52
営業債権及びその他の債権	Trade and other receivables	65,346	58,067	533.56
その他の金融資産	Other financial assets	10,508	12,939	118.89
棚卸資産	Inventories	101,003	100,054	919.36
その他の流動資産	Other current assets	10,144	6,455	59.31
流動資産合計	Total current assets	282,819	270,189	2,482.67
非流動資産:	Non-current assets:			
有形固定資産	Property, plant and equipment	91,326	97,106	892.27
使用権資産	Right-of-use assets	29,579	24,480	224.94
のれん	Goodwill	161	158	1.45
無形資産	Intangible assets	1,321	1,736	15.95
金融資産	Financial assets	101,093	67,817	623.15
繰延税金資産	Deferred tax assets	7,237	10,795	99.19
その他の非流動資産	Other non-current assets	2,387	1,749	16.07
非流動資産合計	Total non-current assets	233,105	203,844	1,873.05
資産合計	Total assets	¥515,924	¥474,034	\$4,355.73

			百万円 M	illions of yen	
3月31日現在 As of March 31:		2016	2017	2018	2019
(資産の部)	Assets				
流動資産:	Current assets:				
現金及び預金	Cash and deposits	¥ 88,166	¥105,859	¥122,731	¥106,061
受取手形及び売掛金	Notes and accounts receivable—trade	49,026	50,995	56,499	55,527
たな卸資産	Inventories	91,866	93,127	94,126	100,334
繰延税金資産	Deferred tax assets	8,802	8,579	_	_
その他	Other	18,521	15,397	17,352	20,770
貸倒引当金	Allowance for doubtful accounts	(1,247)	(1,239)	(1,216)	(1,085)
流動資産合計	Total current assets	255,135	272,720	289,493	281,608
有形固定資産:	Property, plant and equipment, net of accumulated depreciation:				
建物及び構築物 (純額)	Buildings and structures, net	33,728	31,034	32,431	43,121
機械装置及び運搬具、	Machinery, vehicles, tools, furniture				
工具・器具及び備品(純額)	and fixtures, net	22,612	23,006	24,864	27,544
土地	Land	46,061	43,851	43,880	43,402
リース資産(純額)	Leased assets, net	333	294	240	225
建設仮勘定	Construction in progress	1,544	7,287	14,400	7,641
有形固定資産合計	Total property, plant and equipment, net of accumulated depreciation	104,280	105,475	115,817	121,934
投資その他の資産:	Investments and other assets:				
投資有価証券	Investment securities	96,911	132,771	130,341	93,354
長期貸付金	Long-term loans receivable	122	108	93	96
退職給付に係る資産	Net defined benefit assets	6	254	276	394
繰延税金資産	Deferred tax assets	2,123	2,261	4,699	4,708
敷金及び保証金	Lease and guarantee deposits	4,330	4,108	4,087	3,970
のれん	Goodwill	2,456	60	· —	136
その他	Other	4,483	4,726	7,619	8,705
貸倒引当金	Allowance for doubtful accounts	(104)	(126)	(120)	(147)
投資その他の資産合計	Total investments and other assets	110,329	144,166	146,998	111,219
資産合計	Total assets	¥469,745	¥522,362	¥552,309	¥514,762

国際財務報告基準 (IFRS)

国際財務報告基準 (IFRS)					
					百万米ドル Millions of
			百万円 M	illions of yen	U.S. dollars
3月31日現在 As of March 31:			2019	2020	2020
(負債及び資本) 負債	Liabilities and equity Liabilities				
流動負債:	Current liabilities:				
営業債務及びその他の債務	Trade and other payables		¥ 59,525	¥ 52,982	\$ 486.83
有利子負債	Interest-bearing debt		8,936	10,830	99.51
リース負債	Lease liabilities		5,730	5,365	49.30
その他の金融負債 未払法人所得税	Other financial liabilities Income tax payables		9,650 2,474	9,620 4,236	88.40 38.92
引当金	Provisions		1,898	1,700	15.62
その他の流動負債	Other current liabilities		12,228	14,412	132.43
流動負債合計	Total current liabilities		100,443	99,149	911.05
北 <i></i>	Non ourrant liabilities				
非流動負債: リース負債	Non-current liabilities: Lease liabilities		18,258	15,864	145.77
金融負債	Financial liabilities		3,014	1,568	14.41
退職給付に係る負債	Retirement benefit liabilities		24,268	23,704	217.81
引当金	Provisions		455	2,574	23.65
繰延税金負債 3.0%の数率数を集	Deferred tax liabilities		8,650	2,825	25.96
その他の非流動負債 非流動負債合計	Other non-current liabilities Total non-current liabilities		1,824 56,473	1,897 48,434	17.43 445.04
<u>チル到兵員ロ司</u> 負債合計	Total liabilities		156.917	147,584	1,356.10
				,	,
資本:	Equity:		00.507	00.507	000.10
資本金	Capital stock Capital surplus		28,534	28,534	262.19
資本剰余金 利益剰余金	Retained earnings		21,568 293,547	21,277 316,899	195.51 2,911.87
自己株式	Treasury shares		(42,533)	(65,093)	(598.12)
その他の資本の構成要素	Other components of equity		56,820	23,789	218.59
親会社の所有者に帰属する持分合計	Equity attributable to owners of parent		357,936	325,409	2,990.07
	Non-controlling interests Total equity		1,070 359,007	1,040 326,450	9.56 2,999.63
 負債及び資本合計	Total liabilities and equity		¥515,924	¥474,034	\$4,355.73
	· ·				
日本基準 (J-GAAP)					
H-1 - 1 (0 0, 0 ii)			百万円 N	fillions of yen	
3月31日現在 As of March 31:		2016	2017	2018	2019
(負債の部) 流動負債:	Liabilities Current liabilities:				
ルッス 支払手形及び買掛金	Notes and accounts payable—trade	¥ 19,353	¥ 17,828	¥ 19,946	¥ 17,548
短期借入金	Short-term loans payable	8,409	11,170	11,131	8,936
1年内返済予定の長期借入金	Current portion of long-term loans payable	30	30	41	· —
未払金及び未払費用	Accounts payable—other and accrued expenses	37,222	43,961	45,527	42,481
未払法人税等 繰延税金負債	Income taxes payable Deferred tax liabilities	2,307	2,410 11	16,325	2,474
製品保証引当金	Provision for product warranties	2		 1,774	1,840
その他	Other	8,134	7,153	7,171	7,215
流動負債合計	Total current liabilities	75,459	82,565	101,919	80,495
四点条件 。	New Assessment Help Help				
固定負債: 長期借入金	Non-current liabilities: Long-term loans payable	71	40		
長期未払金	Long-term accounts payable	-		5,406	3,902
繰延税金負債	Deferred tax liabilities	24,750	22,161	15,402	5,152
再評価に係る繰延税金負債	Deferred tax liabilities for land revaluation	9,878	9,587	9,587	9,544
退職給付に係る負債	Net defined benefit liabilities	38,024	23,039	21,098	22,460
長期預り金 その他	Long-term deposits received Other	15,041 2,631	9,102 8,427	9,090 1,457	8,997 1,437
	Total non-current liabilities	90,396	72,359	62,043	51,494
H.C.VIXIIII	Total non-carrone nasminos	00,000	72,000	02,0.0	0.,.0.
(純資産の部)	Net assets				
株主資本:	Shareholders' equity:	20 524	00.504	00 504	20 524
資本金 資本剰余金	Capital stock Capital surplus	28,534 40,054	28,534 40,054	28,534 40,165	28,534 21,565
利益剰余金	Retained earnings	213,050	250,649	294,904	325,141
自己株式	Treasury stock	(20,945)	(23,731)	(48,556)	
株主資本合計	Total shareholders' equity	260,694	295,507	315,048	332,707
その他の包括利益累計額:	Accumulated other comprehensive income:	==	00.555	70 70	
その他有価証券評価差額金	Unrealized holding gain on securities	55,038	80,282	79,729	54,796
繰延ヘッジ損益 土地再評価差額金	Unrealized gain (loss) on hedging instruments Revaluation reserve for land	(97) 16,743	103 16,095	109 16,095	85 20,379
二·2·丹計圖左領並 為替換算調整勘定	Foreign currency translation adjustments	(19,513)	(24,219)	(23,862)	
退職給付に係る調整累計額	Remeasurements of defined benefit plans	(11,320)	(2,645)	(600)	
その他の包括利益累計額合計	Total accumulated other comprehensive income	40,850	69,616	71,470	48,987
非支配株主持分	Non-controlling interests	2,344	2,314	1,826	1,076
純資産合計 負債純資産合計	Total net assets Total liabilities and net assets	303,889 ¥469,745	367,437 ¥522,362	388,345 ¥552,309	382,771 ¥514,762
只貝代貝圧口引	iotai iiduiitties aiiu iiet assets	±403,745	≠ 5∠∠,3€∠	≠ 552,509	∓ 014,70∠

連結損益計算書 Consolidated Statement of Income

国際財務報告基準 (IFRS)

			百万米ドル Millions of
	百万円 M	Ilions of yen	U.S. dollars
	2019	2020	2020
Revenue	¥ 434,373	¥ 414,227	\$ 3,806.18
Cost of sales	(255,367)	(245,967)	(2,260.10)
Gross profit	179,005	168,259	1,546.07
Selling, general and administrative expenses	(126,259)	(121,907)	(1,120.16)
Core operating profit	52,745	46,352	425.91
Profit from (loss on) disposal of fixed assets	(264)	260	2.39
Impairment of losses, reversal of impairment of losses	(295)	(2,921)	(26.84)
Other income	1,365	2,026	18.62
Other expenses	(736)	(2,384)	(21.91)
Operating profit	52,815	43,333	398.17
Dividend income	3,791	3,724	34.22
Other finance income	860	1,244	11.43
Finance expenses	(1,008)	(1,083)	(9.95)
Share of profit of associates accounted for using the equity method	12	6	0.06
Profit before income taxes	56,471	47,225	433.93
Income taxes	(16,085)	(12,521)	(115.05)
Profit for the period	¥ 40,386	¥ 34,703	\$ 318.87
Profit for the period attributable to:			
Owners of parent	¥ 40,337	¥ 34,621	\$ 318.12
Non-controlling interests	48	81	0.74
	Cost of sales Gross profit Selling, general and administrative expenses Core operating profit Profit from (loss on) disposal of fixed assets Impairment of losses, reversal of impairment of losses Other income Other expenses Operating profit Dividend income Other finance income Finance expenses Share of profit of associates accounted for using the equity method Profit before income taxes Income taxes Profit for the period attributable to: Owners of parent	Revenue ¥ 434,373 Cost of sales (255,367) Gross profit 179,005 Selling, general and administrative expenses (126,259) Core operating profit 52,745 Profit from (loss on) disposal of fixed assets (264) Impairment of losses, reversal of impairment of losses (295) Other income 1,365 Other expenses (736) Dividend income 3,791 Other finance income 860 Finance expenses (1,008) Share of profit of associates accounted for using the equity method 12 Profit before income taxes 56,471 Income taxes (16,085) Profit for the period attributable to: 4 40,336	Revenue ± 434,373 ± 414,227 Cost of sales (255,367) (245,967) Gross profit 179,005 168,259 Selling, general and administrative expenses (126,259) (121,907) Core operating profit 52,745 46,352 Profit from (loss on) disposal of fixed assets (264) 260 Impairment of losses, reversal of impairment of losses (295) (2,921) Other income 1,365 2,026 Other expenses (736) (2,384) Operating profit 52,815 43,333 Dividend income 3,791 3,724 Other finance income 860 1,244 Finance expenses (1,008) (1,083) Share of profit of associates accounted for using the equity method 12 6 Profit before income taxes 56,471 47,225 Income taxes (16,085) (12,521) Profit for the period attributable to: 440,336 43,621

			百万円 M	illions of yen	
3月31日に終了した1年間 Years ended March		2016	2017	2018	2019
売上高	Net sales	¥435,477	¥408,248	¥432,967	¥437,416
売上原価	Cost of sales	262,406	242,451	258,465	255,291
売上総利益	Gross profit	173,070	165,796	174,501	182,124
販売費及び一般管理費	Selling, general and administrative expenses	132,407	121,493	125,668	126,094
営業利益	Operating income	40,663	44,302	48,833	56,030
その他の収益 (費用):	Other income (expenses):				
受取利息及び受取配当金	Interest and dividend income	3,077	3,774	4,694	4,652
持分法による投資損益	Equity in gains (losses) of affiliates	(6)	7	(8)	12
関税還付金	Tariff refund	693	_	_	_
支払利息	Interest expenses	(338)	(290)	(359)	(437)
補助金収入	Subsidy income	_	_	189	1,296
売上割引	Sales discounts	(2,909)	(2,616)	(2,903)	(3,240)
固定資産処分損益(純額)	Gain (loss) on sales or disposal of property, plant and equipment, net	8,297	3,544	(221)	(283)
固定資産交換差益	Gain on exchange of property, plant and equipment	_	_	_	2,034
投資有価証券売却益	Gain on sales of investment securities	3	259	25,824	821
投資有価証券評価損	Loss on valuation of investment securities	(0)	(6)	(11)	_
減損損失	Loss on impairment of fixed assets	(882)	(630)	(27)	(295)
のれん償却額	Amortization of goodwill	(6,759)	(1,499)	_	_
構造改革費用	Business structural reform expenses	_	(3,032)	_	(214)
確定拠出年金制度移行に伴う損失	Loss due to transition to a defined contribution pension plan	_	(892)	(148)	_
過年度関税等	Tariff assessment from previous periods, etc.	_	_	(174)	
その他(純額)	Other, net	(257)	(20)	(1,213)	109
その他の収益 (費用) 計	Total other income (expenses)	914	(1,404)	25,638	4,454
税金等調整前当期純利益	Income before income taxes and minority interests	41,578	42,898	74,471	60,485
法人税等:	Income taxes:				
法人税、住民税及び事業税	Current	9,541	8,728	21,377	14,561
法人税等調整額	Deferred (benefit)	(656)	(12,706)	(1,330)	2,105
法人税等計	Total income taxes	8,885	(3,978)	20,046	16,667
当期純利益	Net income for the period	32,693	46,876	54,424	43,817
非支配株主に帰属する当期純利益	Net income attributable to non-controlling interests	59	156	46	63
親会社株主に帰属する当期純利益	Net income attributable to owners of parent	¥ 32,633	¥ 46,719	¥ 54,378	¥ 43,753

連結包括利益計算書 Consolidated Statement of Comprehensive Income

国際財務報告基準 (IFRS)

		百万円 Mi	llions of yen	白力米ドル Millions of U.S. dollars
3月31日に終了した1年間 Years ended March 31	:	2019	2020	2020
当期利益	Profit for the period	¥ 40,386	¥ 34,703	\$ 318.87
その他の包括利益:	Other comprehensive income:			
純損益に振り替えられることのない項目	Items that will not be reclassified to profit or loss			
確定給付制度の再測定	Remeasurements of defined benefit plans	(444)	7	0.06
その他の包括利益を通じて公正価値で 測定する金融資産	Financial assets measured at fair value through other comprehensive income	(24,588)	(23,431)	(215.30)
持分法によるその他の包括利益 	Share of other comprehensive income of associates accounted for using the equity method	(14)	1	0.01
純損益に振り替えられることのない 項目合計	Total items that will not be reclassified to profit or loss	(25,048)	(23,421)	(215.21)
純損益に振り替えられる可能性のある項目	Items that may be subsequently reclassified to profit or loss			
在外営業活動体の換算差額	Exchange differences on translation of foreign operations	(916)	(9,629)	(88.48)
キャッシュ・フロー・ヘッジ	Cash flow hedges	(12)	(35)	(0.32)
純損益に振り替えられる可能性のある 項目合計	Total items that may be subsequently reclassified to profit or loss	(928)	(9,664)	(88.80)
その他の包括利益合計	Total other comprehensive income	(25,976)	(33,086)	(304.02)
当期包括利益	Comprehensive income for the period	14,409	1,616	14.85
当期包括利益の帰属:	Comprehensive income for the period attributable to:			
親会社の所有者	Owners of parent	¥ 14,383	¥ 1,597	\$ 14.67
非支配持分	Non-controlling interests	25	19	0.18

			百万円 Mi	llions of yen	
3月31日に終了した 1年間 Years ended March	31:	2016	2017	2018	2019
当期純利益	Net income for the period	¥ 32,693	¥46,876	¥54,424	¥ 43,817
その他の包括利益:	Other comprehensive income:				
その他有価証券評価差額金	Unrealized holding gain (loss) on securities	(32,118)	25,234	(568)	(24,917)
繰延ヘッジ損益	Unrealized gain (loss) from hedging instruments	(313)	200	5	(24)
土地再評価差額金	Revaluation reserve for land	450	_	_	1,315
為替換算調整勘定	Foreign currency translation adjustments	(10,858)	(4,853)	458	(863)
退職給付に係る調整額	Remeasurements of defined benefit plans	(9,708)	8,675	2,045	(982)
持分法適用会社に対する持分相当額	Share of other comprehensive income (loss) of affiliates accounted for using the equity method	(31)	9	15	(14)
その他の包括利益計	Total other comprehensive income	(52,580)	29,267	1,956	(25,487)
包括利益	Comprehensive income	(19,887)	76,143	56,380	18,330
(内訳)	(Composition)				
親会社株主に係る包括利益	Comprehensive income attributable to owners of parent	¥(19,694)	¥76,133	¥56,232	¥ 18,300
非支配株主に係る包括利益	Comprehensive income attributable to non-controlling interests	(192)	10	147	29

連結キャッシュ・フロー計算書 Consolidated Statement of Cash Flows

国際財務報告基準 (IFRS)

		百万円 Mi	illions of yen	百万米ドル Millions of U.S. dollars
3月31日に終了した1年間 Years ended March 31:		2019	2020	2020
営業活動によるキャッシュ・フロー:	Cash flows from operating activities:			
税引前当期利益	Profit before income taxes	¥ 56,471	¥ 47,225	\$ 433.93
減価償却費及び償却費	Depreciation and amortization	16,553	17,322	159.17
減損損失(又はその戻入れ)	Impairment losses (reversal of impairment losses)	295	2,921	26.84
金融収益及び金融費用	Finance income and finance expenses	(4,120)	(4,260)	(39.14)
有形固定資産及び 無形資産の除売却損益	Loss (gain) on sale and retirement of property, plant and equipment, and intangible assets	264	(260)	(2.39)
棚卸資産の増減額	(Increase) decrease in inventories	(6,244)	(2,841)	(26.11)
営業債権及びその他の債権の増減額	(Increase) decrease in trade and other receivables	987	3,282	30.16
営業債務及びその他の債務の増減額	Increase (decrease) in trade and other payables	(1,392)	(4,887)	(44.91)
退職給付に係る資産及び負債の増減額	Increase (decrease) in net defined benefit liabilities	(150)	(391)	(3.59)
引当金の増減額	Increase (decrease) in provisions	(34)	1,942	17.84
確定拠出年金移行に伴う	Increase (decrease) in accounts payable due to transition to defined	(54)	1,342	17.04
確定拠山中並得りに伴う 未払金の増減額 その他	contribution plans	(1,558)	(1,416)	(13.01)
小計	Other, net	(25)	2,999	27.56
	Subtotal	61,045	61,635	566.34
利息及び配当金の受取額	Interest and dividend income received	4,654	4,535	41.67
利息の支払額	Interest expenses paid	(859)	(802)	(7.37)
法人所得税の支払額及び還付額	Income taxes refund (paid)	(29,319)	(8,206)	(75.40)
営業活動によるキャッシュ・フロー	Cash flows from operating activities	35,520	57,162	525.24
投資活動によるキャッシュ・フロー:	Cash flows from investing activities:			
定期預金の純増減額	Net (increase) decrease in time deposits	(4,955)	(3,244)	(29.81
有形固定資産及び 無形資産等の取得による支出	Purchase of property, plant and equipment, and intangible assets	(20,192)	(20,473)	(188.12
有形固定資産及び	Proceeds from sale of property, plant and equipment,			
無形資産の売却による収入	and intangible assets	597	1,012	9.30
投資有価証券の取得による支出	Purchase of investment securities	(1)	(1)	(0.01
投資有価証券の売却及び 償還による収入	Proceeds from sale and redemption of investment securities	2,380	449	4.13
事業譲受による支出	Payments for acquisition of businesses	(981)	_	_
政府補助金による収入	Proceeds from government grant	_	706	6.49
その他	Other, net	51	483	4.44
投資活動によるキャッシュ・フロー	Cash flows from investing activities	(23,101)	(21,067)	(193.58
材務活動によるキャッシュ・フロー:	Cash flows from financing activities:			
短期借入金の純増減額	Net increase (decrease) in short-term borrowings	(2,525)	2,120	19.48
長期借入金の返済による支出	Repayments of long-term borrowings	(41)	2,120	13.40
連結の範囲の変更を伴わない	Payments for changes in ownership interests in subsidiaries	(+1)		
子会社株式の取得による支出	that do not result in change in scope of consolidation	(1,329)	_	_
リース負債の返済による支出	Repayments of lease liabilities	(5,606)	(5,871)	(53.95
自己株式の取得による支出	Purchase of treasury shares	(11,948)	(21,312)	(195.83)
自己株式取得目的の信託	(Increase) decrease in cash segregated as deposits for acquisition of treasury shares	(1,765)	(= :/o :=/ —	
配当金の支払額	Cash dividends paid	(10,547)	(11,274)	(103.59)
非支配持分への配当金の支払額	Cash dividends paid to non-controlling interests	(90)	(49)	(0.45)
その他	Other, net	(137)	(33)	(0.30)
財務活動によるキャッシュ・フロー	Cash flows from financing activities	(33,993)	(36,422)	(334.67)
	Effect of evolvange rate changes on each and each equivalents			
現金及び現金同等物に係る 為替変動の影響額	Effect of exchange rate changes on cash and cash equivalents	(13)	(2,816)	(25.88)
現金及び現金同等物の増減額	Net increase (decrease) in cash and cash equivalents	(21,588)	(3,143)	(28.88)
現金及び現金同等物の期首残高	Cash and cash equivalents—beginning of the period	117,403	95,815	880.41
		,		

				illions of yen	
月31日に終了した1年間 Years ended March		2016	2017	2018	2019
学業活動によるキャッシュ・フロー: 税金等調整前当期純利益	Cash flows from operating activities:	V 44 F70	V 40 000	\/ 74 474	V 00 40
	Income before income taxes and minority interests	¥ 41,578	¥ 42,898	¥ 74,471	¥ 60,48
減価償却費	Depreciation and amortization	12,681	11,145	10,777	10,83
減損損失	Impairment losses	882	630	27	29
のれん償却額	Amortization of goodwill	9,553	2,307	61	2
貸倒引当金の増減額	(Decrease) Increase in allowance for doubtful accounts	(91)	47	(38)	(9
投資有価証券評価損	Loss on valuation of investment securities	0	7	11	-
投資有価証券売却益	(Gain) on sales of investment securities	(3)	(259)	(25,821)	(82
退職給付に係る負債の増減額	Increase (decrease) in net defined benefit liabilities	(3,172)	(7,166)	1,129	(18
受取利息及び受取配当金	Interest and dividend income	(3,077)	(3.774)	(4,694)	(4.65
支払利息	Interest expenses	338	290	359	43
為替差損益	Foreign exchange (gains) losses	286	(111)	259	(32
持分法による投資損益	Equity in (gains) losses of affiliates	6	(7)	8	(1
固定資産処分損益 (純額)	Loss (gain) on sales or disposal of property, plant and	O	(7)	0	()
	equipment, net	(8,297)	(3,544)	221	28
固定資産交換差益	Gain on exchange of property, plant and equipment			_	(2,03
構造改革費用	Business structural reform expenses	_	3,032	_	. ,
売上債権の増減額	(Increase) decrease in notes and accounts		0,002		
九工员在9名/%员	receivable—trade	9.947	(3,036)	(5,756)	1,18
たな卸資産の増減額	(Increase) decrease in inventories	(8,523)	(3,387)	(312)	(6,51
仕入債務の増減額	Increase (decrease) in notes and accounts	(0,020)	(0,007)	(0.2)	(0)0
工人(区)() () (1) (1)	payable—trade	(1,921)	(550)	2,053	(2,45
確定拠出年金移行に伴う	(Decrease) increase in accounts payable due to	. , - ,	, ,	,	. ,
未払金の増減額	transition to a defined contribution pension plan	_	7,241	(1,235)	(1,5
その他 (純額)	Other, net	261	(1,082)	1,527	44
小計	Subtotal	50.449	44,679	53,049	55,34
利息及び配当金の受取額	Interest and dividend income received	3,137	3,780	4,672	4,6
利息の支払額	Interest expenses paid	(332)	(230)	(274)	(44
構造改革費用の支払額	Payment of business structural reform expenses	(1,543)	(565)	(348)	(4-
法人税等の支払額又は還付額	Income taxes refund (paid)				120.21
本人代寺の文仏領人は遠竹領	Cash flows from operating activities	(9,311)	(8,520)	(9,599)	(29,3
5未込動によるイヤッシュ・ノロー	Cash nows from operating activities	42,399	39,142	47,498	30,23
資活動によるキャッシュ・フロー:	Cash flows from investing activities:				
定期預金の増減額 (純額)	Net (increase) decrease in time deposits			(189)	(4,95
有形及び無形固定資産の	Purchase of property, plant and equipment,				
取得による支出	and intangible assets	(11,432)	(13,276)	(22,962)	(20,19
有形及び無形固定資産の	Proceeds from sales of property, plant and equipment,				
売却による収入	and intangible assets	12,811	5,263	379	60
投資有価証券の取得による支出	Purchase of investment securities	(250)	(191)	(2)	
投資有価証券の	Proceeds from sales and redemption of				
売却・償還による収入	investment securities	41	318	27,535	2,38
関係会社の清算による収入	Proceeds from liquidation of subsidiaries and affiliates	_	329	_	
貸付けによる支出	Payments of loans receivable	_	_	(29)	(í
貸付金の回収による収入	Collection of loans receivable			52	4
事業譲受による支出	Payments for acquisition of businesses	_	_	_	(98
その他(純額)	Other, net	(578)	(2,106)	(15)	(-
受資活動によるキャッシュ・フロー	Cash flows from investing activities	591	(9,663)	4.766	(23,0
			(5/555)	.,, 00	(20)01
务活動によるキャッシュ・フロー:	Cash flows from financing activities:				
短期借入金の増減額 (純額)	Net increase (decrease) in short-term borrowings	(2,188)	2,765	515	(2,6
長期借入れによる収入	Proceeds from long-term borrowings	93	_	_	
長期借入金の返済による支出	Repayments of long-term borrowings	(111)	(30)	(29)	(4
会員預り金の預りによる収入	Proceeds from resort membership deposits received		_	125	1.
会員預り金の返還による支出	Repayments of resort membership deposits	(261)	(5,582)	(365)	(23
自己株式の取得による支出	Purchase of treasury shares	(17,234)	(8)	(25,012)	(11,94
自己株式取得のための預託金の増減額		(17,201)	(0)	(20,012)	(11,0
口口外对外内 9/70999 1只由亚9/4/1/级民	acquisition of treasury shares	_	_	_	(1,76
連結の範囲の変更を伴わない	Payments for changes in ownership interests in subsidiaries				(.,.
子会社株式の取得による支出	that do not result in change in scope of consolidation	_	_	_	(1,3
配当金の支払額	Cash dividends paid	(7,841)	(9.768)	(10, 123)	(10,54
非支配株主への配当金の支払額	Cash dividends paid to non-controlling interests	(129)	(40)	(636)	(, 0, 0
その他(純額)	Other, net	(2,675)	77	(58)	(2
材務活動によるキャッシュ・フロー	Cash flows from financing activities	(30,349)	(12,588)	(35,584)	(28,47
金及び現金同等物に係る換算差額	Effect of exchange rate change on cash and	(00,010)	(12,000)	(00,001)	(20, 1)
	cash equivalents	(3,782)	(1,238)	53	(25
金及び現金同等物の増減額	Net increase (decrease) in cash and cash equivalents	8,859	15,651	16,733	(21,58
金及び現金同等物の期首残高	Cash and cash equivalents—beginning of the period	76,159	85,018	100,669	117,40
現連結に伴う現金及び	Increase in cash and cash equivalents due to			,	,
金同等物の増加額	newly consolidated subsidiaries	858	_	_	
吉除外に伴う現金及び	Decrease in cash and cash equivalents resulting from				
		(0.00)			
金同等物の減少額	exclusion of subsidiaries from consolidation	(858) ¥ 85,018	¥100,669	¥117,403	¥ 95,81



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