(billions of yen)

|  | 1Q Initial Projections <br> FY2009.3 | 1Q Results <br> FY2009.3 | 1Q Results (Previous Year) FY2008.3 | Initial Projections <br> (Apr. 30, 2008) FY2009.3 | Projections <br> FY2009.3 | Results (Previous Year) FY2008.3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Sales | 125.6 | 123.3 | 135.2 | 540.0 | 533.0 | 548.8 |
| Japan Sales Overseas Sales | $\begin{array}{ll} 68.8 \\ 56.8 & \text { (45.8.2\%) } \end{array}$ | $\begin{array}{lr} 66.3 & (53.8 \%) \\ 57.0 & (46.2 \%) \\ \hline \end{array}$ | $\begin{array}{ll} 76.1 \\ 59.1 & (56.3 \%) \\ \hline \end{array}$ | $\begin{aligned} & 269.9 \text { (50.0\%) } \\ & 270.1 \text { (50.0\%) } \end{aligned}$ | $\begin{aligned} & 259.7 \text { (48.7\%) } \\ & 273.3 \text { (51.3\%) } \end{aligned}$ | $\begin{aligned} & 276.7 \text { (50.4\%) } \\ & 272.1 \text { (49.6\%) } \end{aligned}$ |
| Operating Income | 7.3 (5.8\%) | 5.6 (4.6\%) | 7.3 (5.4\%) | 35.0 (6.5\%) | 30.5 (5.7\%) | 32.8 (6.0\%) |
| Ordinary Income | 6.6 (5.3\%) | 5.7 (4.6\%) | 7.5 (5.5\%) | 32.0 (5.9\%) | 28.5 (5.3\%) | 32.6 (5.9\%) |
| Net Income | 4.1 (3.3\%) | 1.1 (0.9\%) | 23.2 (17.2\%) | 20.5 (3.8\%) | 16.5 (3.1\%) | 39.6 (7.2\%) |
| Currency Exchange <br> Rate (=yen) | $\begin{aligned} & \text { 100/US\$ } \\ & \text { 155/EUR } \end{aligned}$ | 104/US\$ 155/EUR | $\begin{aligned} & \text { 120/US\$ } \\ & \text { 156/EUR } \end{aligned}$ | $\begin{aligned} & \text { 100/US\$ } \\ & \text { 155/EUR } \end{aligned}$ | $\begin{aligned} & \text { 105/US\$ } \\ & \text { 159/EUR } \end{aligned}$ | 116/US\$ 159/EUR |
| ROE (*1) | 4.9\% | 1.3\% | 25.0\% | 6.1\% | 4.9\% | 11.5\% |
| ROA (*2) | 3.1\% | 0.8\% | 15.3\% | 3.8\% | 3.1\% | 7.2\% |
| Earnings per Share | 19.9yens | 5.3yens | 112.7yens | 99.4yens | 83.0yens | 191.8yens |
| Capital Expenditures <br> (Depreciation Expenses) | - | $\begin{array}{r} 4.3 \\ (4.3) \\ \hline \end{array}$ | $\begin{gathered} 6.5 \\ (5.6) \\ \hline \end{gathered}$ | $\begin{array}{r} 32.0 \\ (21.0) \\ \hline \end{array}$ | $\begin{array}{r} 30.5 \\ (19.4) \\ \hline \end{array}$ | $\begin{array}{r} 24.4 \\ (20.3) \\ \hline \end{array}$ |
| R\&D Expenses | - | 6.0 | 6.1 | 25.5 | 25.5 | 24.9 |
| Free Cash Flow Operating Activities Investing Activities | $\begin{array}{r} -11.7 \\ -4.6 \end{array}$ | $\begin{array}{r} -16.5 \\ -1.9 \end{array}$ | $\begin{array}{r} -5.5 \\ 55.1 \end{array}$ | $\begin{array}{r} 31.0 \\ -25.4 \end{array}$ | $\begin{array}{r} 18.8 \\ -32.2 \end{array}$ | $\begin{aligned} & 37.2 \\ & 42.0 \end{aligned}$ |
| Total | -16.3 | -18.4 | 49.6 | 5.6 | -13.4 | 79.2 |
| Inventories at End of Period | 78.4 | 85.5 | 91.4 | 75.7 | 75.5 | 76.3 |
| Number of Employees Japan <br> Overseas | $\begin{aligned} & 11,169 \\ & 16,992 \end{aligned}$ | $\begin{aligned} & 10,950 \\ & 16,133 \end{aligned}$ | $\begin{aligned} & 11,836 \\ & 14,744 \end{aligned}$ | $\begin{aligned} & 10,949 \\ & 16,542 \end{aligned}$ | $\begin{aligned} & 10,986 \\ & 16,490 \end{aligned}$ | $\begin{aligned} & 10,699 \\ & 15,843 \end{aligned}$ |
| Total (*3) <br> (Changes from the changes in the scope of consolidation) | 28,161 <br> (82) | $27,083$ <br> (82) | $26,580$ <br> (26) | 27,491 <br> (86) | $27,476$ <br> (86) | $\begin{aligned} & 26,542 \\ & (-1,082) \end{aligned}$ |
| Sales by Business Segment |  |  |  |  |  |  |
| Musical Instruments | 81.6 (65.0\%) | 81.2 (65.9\%) | 82.0 (60.7\%) | 342.5 (63.4\%) | 345.0 (64.7\%) | 340.0 (62.0\%) |
| AV/IT | 13.8 (11.0\%) | 13.8 (11.2\%) | 15.2 (11.2\%) | 70.0 (13.0\%) | 71.0 (13.3\%) | 70.8 (12.9\%) |
| Electronic Equipment and Metal Products | - | - | 14.4 (10.7\%) | - | - | 45.0 (8.2\%) |
| Electronic Devices (*4) | 8.2 (6.5\%) | 7.5 (6.1\%) | - | 37.0 (6.8\%) | 33.0 (6.2\%) | - |
| Lifestyle-Related Products | 11.6 (9.2\%) | 10.5 (8.5\%) | 11.4 (8.4\%) | 48.0 (8.9\%) | 45.0 (8.5\%) | 45.5 (8.3\%) |
| Recreation | - |  | 4.0 (3.0\%) |  | - | 11.4 (2.1\%) |
| Others (*5) | 10.4 (8.3\%) | 10.3 (8.3\%) | 8.2 (6.0\%) | 42.5 (7.9\%) | 39.0 (7.3\%) | 36.1 (6.5\%) |
| Operating Income by Business Segment |  |  |  |  |  |  |
| Musical Instruments | 7.3 | 6.2 | 7.2 | 28.5 | 28.0 | 27.9 |
| AVIIT | -0.9 | -0.5 | -0.3 | 1.5 | 1.0 | 1.8 |
| Electronic Equipment and Metal Products | - | - | 0.5 | - | - | 1.9 |
| Electronic Devices (*4) | 0.0 | -0.2 | - | 1.5 | 0.5 | - |
| Lifestyle-Related Products | 0.1 | -0.6 | -0.1 | 1.5 | 0.5 | 0.6 |
| Recreation | - | - | -0.4 | - | - | -1.1 |
| Others (*5) | 0.8 | 0.7 | 0.4 | 2.0 | 0.5 | 1.7 |

Non-Consolidated Basis

| Net Sales |
| :--- |
| Operating Income |
| Ordinary Income |
| Net Income |


| 77.0 |  | 82.1 |  |
| ---: | ---: | ---: | ---: |
| 3.7 | $(4.8 \%)$ | 5.3 | $(6.5 \%)$ |
| 4.9 | $(6.4 \%)$ | 6.4 | $(7.8 \%)$ |
| 2.5 | $(3.2 \%)$ | 53.9 | $(65.7 \%)$ |


| 315.6 |
| ---: |
| $12.3 \quad(3.9 \%)$ |
| $17.9 \quad(5.7 \%)$ |
| $62.0(19.6 \%)$ |

* 1, 2 The ROE and ROA are calculated on an annually adjusted basis.
*3 Number of Employees = Number of full-time staff at end of period + Number of temporary staff at end of period
* 4 Following the handover of Electronic Metal Products business, Electronic Equipment and Metal Products segment was renamed Electronic Devices segment starting from FY2009.3.
*5 Following the handover of a portion of the resort facilities, figures of Others segment from FY2009.3 include that of Recreation segment.

The forward-looking statements in this document contain inherent risks and uncertainties insofar as they are based on future projections and plans that may differ materially from the actual results achieved.

