## First Quarter of FY2007.3 Performance Outline

## YAMAHA CORPORATION

(billions of yen)

					(billions of yen)
	1Q Initial Projection	s 1Q Results	1Q Results	Projections	Results
	(Apr28, 2006)		(Previous Year)		(Previous Year)
	FY2007.3	FY2007.3	FY2006.3	FY2007.3	FY2006.3
Net Sales	126.9	126.7	124.1	546.0	534.1
Japan Sales	73.5 (57.9%	73.9 (58.3%)	76.9 (62.0%)	290.4 (53.2%)	295.2 (55.3%)
Overseas Sales	53.4 (42.1%	52.8 (41.7%	47.2 (38.0%)	255.6 (46.8%)	238.9 (44.7%)
Operating Income	3.8 (3.0%	) 6.7 (5.3%	6.9 (5.6%)	25.0 (4.6%)	24.1 (4.5%)
Recurring Profit	7.1 (5.6%	) 12.7 (10.0%	11.6 (9.3%)	35.0 (6.4%)	35.2 (6.6%)
Net Income	6.5 (5.1%	) 10.0 (7.9%	9.8 (7.9%)	28.0 (5.1%)	28.1 (5.3%)
Currency Exchange	115/US\$	115/US\$	107/US\$	115/US\$	113/US\$
Rate(=yen)	134/EUR	139/EUR	134/EUR	134/EUR	135/EUR
ROE(*1)	8.2%	12.5%	14.1%	8.6%	9.5%
ROA <b>(*2)</b>	5.0%	7.7%	7.8%	5.3%	5.5%
Earnings per share	31.5yens	48.6yens	47.7yens	135.8yens	136.0yen
Capital Expenditure	-	6.8	3.5	27.0	22.9
Depreciation	-	4.8	4.7	20.0	18.9
R&D Expenditure	_	5.8	5.5	24.5	24.1
Loans & Equivalents (*3)	9.2	0.7	14.9	-9.3	-8.0
Free Cash Flow					
Operating Activities	-6.6	0.3	-14.2	33.6	25.5
Investing Activities	-7.0	-6.8	-5.5	-25.7	-18.1
Total	-13.6	-6.4	-19.7	7.9	7.4
Inventories at end of period	78.9	84.5	84.7	73.7	77.9
No. of Employees					
Japan	12,019	11,909	11,902	11,734	11,768
Overseas	13,970	14,027	13,263	13,556	13,560
Total <b>(*4)</b>	25,989	25,936	25,165	25,290	25,328
(Newly consolidated)					-976
Sales by Business Segment					
Musical Instruments	77.5 (61.1%	75.9 (59.9%	73.3 (59.1%)	325.0 (59.5%)	314.1 (58.8%)
AV/IT	15.4 (12.1%	) 16.0 (12.6%	16.2 (13.1%)	76.0 (13.9%)	75.9 (14.2%)
Electronic Equipment and Metal Products	13.1 (10.3%	) 13.6 (10.7%	13.8 (11.1%)	54.0 (9.9%)	56.2 (10.5%)
Lifestyle-Related Products	10.5 (8.3%			43.0 (7.9%)	45.2 (8.5%)
Recreation	4.3 (3.4%	) 4.1 (3.2%	4.0 (3.2%)	19.0 (3.5%)	18.0 (3.4%)
Others	6.1 (4.8%	6.2 (4.9%	5.5 (4.4%)	29.0 (5.3%)	24.7 (4.6%)
Operating Income by Business Segment					
Musical Instruments	4.3	5.8	4.4	19.0	14.1
AV/IT	-0.9	0.3	0.1	1,5	2.1
Electronic Equipment and Metal					
Products	0.4	1.3	2.6	2.0	7.9
Lifestyle-Related Products	0.3	0.0	0.3	1.5	1.2
Recreation	-0.4	-0.4	-0.5	-1.0	-1.8
Others	0.1	-0.3	0.1	2.0	0.6
Non Consolidated Basis					00/0
Net Sales	80.3	82.3	81.3	323.0	321.3
Operating Income	2.5 (3.1%	) 5.6 (6.8%	5.8 (7.1%)	6.5 (2.0%)	8.0 (2.5%)

Net Sales	80.3	82.3	81.3	323.0	321.3
Operating Income	2.5 (3.1%)	5.6 (6.8%)	5.8 (7.1%)	6.5 (2.0%)	8.0 (2.5%)
Recurring Profit	2.7 (3.4%)	6.5 (7.9%)	6.2 (7.6%)	10.0 (3.1%)	14.0 (4.3%)
Net Income	2.3 (2.9%)	4.5 (5.5%)	4.7 (5.8%)	7.0 (2.2%)	10.2 (3.2%)

<sup>\*1,2</sup> The ROE and ROA are calculated on an annually adjusted basis.

The forward-looking statements in this document contain inherent risks and uncertainties insofar as they are based on future projections and plans that may differ materially from the actual results achieved.

<sup>\*3</sup> Loans & Equivalents = Loans (Short term , Long term) – Cash & Bank Deposit

<sup>\* 4</sup> No. of Employees = No. of employees at end of period