As the middle sibling of teenaged trio Hanson, keyboardist Taylor Hanson rocketed to full-fledged stardom while most of his peers were still struggling with their algebra homework. Their 1997 debut on Mercury Records, *Middle of Nowhere*, became a massive hit for the brothers (then just 16, 14, and 11 years old), selling 10 million copies worldwide. But when Mercury merged with Island Def Jam Records the following year, the band became entangled in a paralyzing creative struggle with their new label before finally going independent in 2001.

Since then, Hanson has continued to record and tour on their own terms — and their own label, 3CG Records. Their most recent release, 2010's *Shout It Out*, reached #2 on the U.S. Billboard Independent charts. We spoke with Taylor in his hometown of Tulsa, Oklahoma as he and his brothers prepared for another international tour in support of *Shout It Out*.

YOU WERE SO YOUNG WHEN YOU HAD YOUR FIRST BIG SUCCESS. WHAT MADE YOU WANT TO CREATE MUSIC IN THE FIRST PLACE?

It was probably the same thing that sparked the fire for millions of other people. The only difference was that it hit us as kids. I remember seeing footage of Elvis or Michael Jackson and having an innate response of, "I can do that." And also having a really strong emotional connection to '50s and '60s rhythm and blues, soul, and rock-and-roll. Hearing great singers and great pop songs, and realizing that you also happen to have some of those skills, and that if you work on them maybe you can get a shot at it.

HAS YOUR AUDIENCE CHANGED A LOT OVER THE YEARS?

Well, there's obviously a huge group of young women that have grown up with us. I don't know what is in the water, but there is some chemical that connects pop music and young girls. [Laughs.] Maybe 50 years from now somebody will study it! But over the last 15 years it's expanded into a pretty wide swath. And in the past two years, with Shout It Out, we've seen so many new fans of all ages discovering the band.

HOW HAVE YOU BEEN ABLE TO KEEP A CONNECTION WITH YOUR FANS AS TIME GOES ON?

The important thing is that we never lost the relationship we owned, which was through the website and touring. Even before being independent, we focused on building strong websites, building an official fan club, having a tight-knit community of people who feel like they're on the inside of whatever we're doing. We've kept that since '98 — it's been an ongoing thing, and I think that connection has just deepened.

AFTER YOUR EXPERIENCES WITH BOTH MAJOR LABELS AND GOING INDEPENDENT, WHAT ADVICE WOULD YOU GIVE A YOUNG BAND TODAY ABOUT GETTING THEIR MUSIC OUT?

First of all, learn the business. There is virtually nothing you can't learn if you're willing to ask questions. It's about realizing this is a business that you're going into. A lot of artists are afraid to get to know the business. There's the dream, the sparkle, the shimmer and the mystery of success, and they don't want to know too much, which I think is a scary place to be. But it's not just about avoiding being taken advantage of. It's about earning the self-confidence to go out there and be completely narcissistic, because you have to be. You have to have a really thick skin, and realize a lot of people aren't going to get it. You have to be so confident that you can take a lot of nos, and still do it.



