



# **FINANCIAL DATA 2022**

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ヤマハ株式会社

https://www.yamaha.com/ja/

YAMAHA CORPORATION https://www.yamaha.com/en/

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### 業績の推移 Performance Trends

### 財務ハイライト Financial Highlights

						百万	円 Millions of yen						日乃木トル Millions of U.S. dollars
						日本基準 (J-GAAP)	,				FRS		IFRS
決算期 For the fiscal years ended March 3		2013/3	2014/3	2015/3	2016/3	2017/3	2018/3	2019/3	2019/3	2020/3	2021/3	2022/3	2022/3
会計年度:	For the year:												
売上収益【売上高】	Revenue [Net sales]	¥366,941	¥410,304	¥432,177	¥435,477	¥408,248	¥432,967	¥437,416	¥434,373	¥414,227	¥372,630	¥408,197	\$3,335.22
事業利益【営業利益】	Core operating profit [Operating income]	9,215	25,994	30,135	40,663	44,302	48,833	56,030	52,745	46,352	40,711	43,012	351.43
当期利益【当期純利益】	Profit for the period [Net income]	4,122	22,898	24,929	32,633	46,719	54,378	43,753	40,337	34,621	26,615	37,255	304.40
当期包括利益【包括利益】	Comprehensive income for the period [Comprehensive income]	25,747	51,201	82,118	(19,887)	76,143	56,380	18,330	14,409	1,616	82,169	58,523	478.17
設備投資額	Capital expenditures	13,844	10,799	13,846	11,220	17,542	24,600	15,956	15,956	20,545	11,260	14,835	121.21
減価償却費	Depreciation expenses	11,613	12,759	12,597	12,681	11,145	10,777	10,835	10,614	11,156	11,387	12,123	99.05
研究開発費	R&D expenses	22,149	22,561	25,439	24,793	24,415	24,797	24,926	24,926	24,814	24,189	24,032	196.36
会計年度末:	At year-end:				•								
資産合計【総資産】	Total assets	¥390,610	¥438,932	¥530,034	¥469,745	¥522,362	¥552,309	¥514,762	¥515,924	¥474,034	¥557,616	¥580,927	\$4,746.52
資本合計【純資産】	Total equity [Net assets]	229,636	274,843	348,752	303,889	367,437	388,345	382,771	359,007	326,450	396,949	415,927	3,398.37
有利子負債	Interest-bearing debt	10,013	8,755	11,868	8,510	11,241	11,173	8,936	8,936	10,830	8,367	10,523	85.98
営業活動によるキャッシュ・フロー	Cash flows from operating activities	7,755	33,213	31,729	42,399	39,142	47,498	30,234	35,520	57,162	58,225	36,016	294.27
投資活動によるキャッシュ・フロー	Cash flows from investing activities	(12,617)	(22,950)	(11,700)	591	(9,663)	4,766	(23,092)	(23,101)	(21,067)	(5,785)	43,707	357.11
フリー・キャッシュ・フロー	Free cash flow	(4,862)	10,263	20,029	42,991	29,478	52,264	7,142	12,419	36,095	52,440	79,723	651.38
財務活動によるキャッシュ・フロー	Cash flows from financing activities	(5,536)	(4,745)	(5,909)	(30,349)	(12,588)	(35,584)	(28,479)	(33,993)	(36,422)	(20,602)	(44,426)	(362.99)
主要な経営指標(%):	Key indicators (%):												
売上収益事業利益率 【売上高営業利益率】	Core operating profit to revenue [Operating income to net sales]	2.5	6.3	7.0	9.3	10.9	11.3	12.8	12.1	11.2	10.9	10.5	
親会社所有者帰属持分当期利益率 【自己資本利益率】(ROE)	Return on equity attributable to owners of parent [Return on equity] (ROE)	1.9	9.2	8.1	10.1	14.0	14.5	11.4	11.1	10.1	7.4	9.2	
資産合計当期利益率 【総資産当期純利益率】(ROA)	Return on total assets [Return on assets] (ROA)	1.1	5.5	5.1	6.5	9.4	10.2	8.2	7.5	7.0	5.2	6.5	
親会社所有者帰属持分比率 【自己資本比率】	Equity ratio attributable to owners of parent (Equity ratio)	58.1	61.9	65.3	64.2	69.9	70.0	74.1	69.4	68.6	71.0	71.4	
TELETATION DIE LE	Debt to equity ratio (Times)	0.04	0.03	0.03	0.03	0.03	0.03	0.02	0.02	0.03	0.02	0.03	
インタレスト・カバレッジ(倍)	Interest coverage (Times)	40.64	130.19	130.51	129.41	165.40	149.08	138.90	67.20	69.15	85.16	122.37	
流動比率	Current ratio	276.6	293.2	305.8	338.1	330.3	284.0	349.8	281.6	272.5	298.6	287.6	
1株当たり情報 (円/米ドル):	Per share (Yen/U.S. dollars):												
当期利益【当期純利益】	Profit for the period [Net income]	¥ 21.29	¥ 118.26	¥ 128.75	¥ 168.90	¥ 249.17	¥ 291.81	¥ 240.94	¥ 222.12	¥ 194.71	¥ 151.39	¥ 214.79	\$ 1.75
親会社所有者帰属持分【純資産】	Equity attributable to owners of parent [Net assets]	1,171.67	1,403.12	1,787.42	1,601.55	1,948.01	2,125.51	2,124.83	1,992.57	1,850.81	2,252.34	2,417.89	19.76
配当金	Dividends	10.00	27.00	36.00	44.00	52.00	56.00	60.00	60.00	66.00	66.00	66.00	0.54
配当金総額	Total dividends paid	1,936	5,227	6,970	8,501	9,750	10,342	10,844	10,844	11,687	11,602	11,361	92.83
連結配当性向(%)	Dividend payout ratio (%)	47.0	22.8	28.0	26.1	20.9	19.2	24.9	27.0	33.9	43.6	30.7	
従業員数(人)	Number of employees	27,886	27,714	27,827	28,338	28,113	27,786	28,108	28,108	28,267	28,665	28,758	

百万米ドル

						五万	円 Millions of yen						白力米ドル Millions of U.S. dollars
						日本基準(J-GAAP)	1 Willions of year		-		FRS		IFRS
決算期 For the fiscal years ended March 3	1:	2013/3	2014/3	2015/3	2016/3	2017/3	2018/3	2019/3	2019/3	2020/3	2021/3	2022/3	2022/3
事業別売上収益【売上高】:	Revenue [Net sales] by business segment:												
楽器	Musical instruments	¥235,507	¥262,310	¥281,667	¥277,370	¥257,664	¥274,486	¥281,993	¥279,471	¥269,371	¥238,981	¥276,153	\$2,256.34
音響機器	Audio equipment	92,571	105,485	112,839	120,881	115,484	121,788	120,710	120,144	114,392	103,813	96,924	791.93
電子部品	Electronic devices	15,038	18,828	13,435	_	_	_	_	_	_	_	_	_
その他	Others	23,823	23,679	24,235	37,225	35,099	36,692	34,713	34,757	30,462	29,836	35,119	286.94
地域別売上収益 【売上高】:	Revenue [Net sales] by region:	•						***************************************					
日本	Japan	¥165,790	¥167,903	¥160,374	¥145,033	¥138,404	¥133,726	¥129,693	¥129,778	¥123,615	¥108,193	¥105,369	\$ 860.93
北米	North America	55,156	66,635	79,747	88,234	83,032	86,888	92,048	90,746	87,347	75,963	87,467	714.66
欧州	Europe	60,611	74,863	80,277	82,205	76,463	84,815	83,858	83,003	80,191	73,212	79,296	647.90
中国	China	_	_	_	_	45,827	54,188	59,240	59,040	53,082	57,730	67,781	553.81
その他	Other	85,383	100,901	111,778	120,003	64,520	73,348	72,575	71,804	69,990	57,530	68,282	557.91
海外売上収益【売上高】比率(%)	Overseas revenue [Net sales] ratio (%)	54.8	59.1	62.9	66.7	66.1	69.1	70.4	70.1	70.2	71.0	74.2	

FINANCIAL DATA 2022 FINANCIAL DATA 2022

<sup>1. 2019</sup>年3月期以前は、日本基準をもとにした数値を記載しています。 Figures before fiscal 2019 are based on Japanese GAAP (J-GAAP).

<sup>2. 【 】</sup> 内は、日本基準の勘定科目を記載しています。 Items in brackets indicate line items under JGAAP. 3. 事業利益は、売上総利益から販売費及び一般管理費を控除して算出した日本基準の営業利益に相当します。

Core operating profit corresponds to operating income under J-GAAP, and is calculated by deducting selling, general and administrative (SG&A) expenses from gross profit.

4. 米ドル金額は、2022年3月31日の為替相場1米ドル=122.39円で換算しています。

Throughout this publication, U.S. dollar amounts are translated from Japanese yen at the rate of ¥122.39=U.S.\$1, the approximate exchange rate prevailing at March 31, 2022.

<sup>5.</sup> 当期利益は、親会社の所有者に帰属する当期利益(IFRS)、親会社株主に帰属する当期純利益(J-GAAP)を表しています。

Profit (loss) for the period is listed as "profit (loss) attributable to owners of parent" under IFRS and "net income (loss) attributable to owners of parent" under J-GAAP.

<sup>6.</sup> 日本基準では、2019年3月期から『「税効果会計に係る会計基準」の一部改正』等を適用し、表示方法の変更を行っています。これに伴い2018年3月期も当該表示方法の変更を遡って適用した後の数値を記載しています。

Under J-GAAP, effective from fiscal 2019, the Company has changed the method of presentation following the application of "Partial Amendments to Accounting Standard for Tax Effect Accounting." Accordingly, figures for fiscal 2018 have been restated retroactively applying the revised method of presentation.

<sup>1. 2019</sup>年3月期以前は日本基準をもとにした数値を記載しています。 Figures before fiscal 2019 are based on J-GAAP.

<sup>2. 2014</sup>年3月期より、AV・IT事業の名称を音響機器事業へ変更し、PA機器を楽器事業から音響機器事業へ移動しました。これに伴い、2012年3月期から2013年3月期の数値も新セグメントに組み替えて表示しています。 As of fiscal 2014, the AV/IT segment changed its name to the audio equipment segment and the PA equipment business, which was previously reported as part of the musical instruments segment, was included in the audio equipment segment. Accordingly, figures for fiscal 2012 to fiscal 2013 have been adjusted to reflect these segment composition changes.

<sup>3. 2017</sup>年3月期より防音事業を楽器セグメントから音響機器セグメントに移管しています。これに伴い、2016年3月期以降、防音事業を音響機器セグメントへ組み替えた数値を表示しています。 As of fiscal 2017, the soundproofing business has been transferred from the musical instruments segment to the audio equipment segment. Accordingly, figures for the soundproofing business in fiscal 2016 have been reclassified into the audio equipment segment.

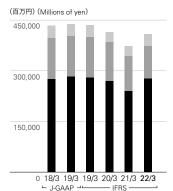
<sup>4. 2017</sup>年3月期より電子部品セグメントを廃止し、「その他」の事業に含めています。これに伴い、2016年3月期以降、新しいセグメント区分の数値を表示しています。 As of fiscal 2017, the electronic devices segment has been abolished and is now included in the others segment. Accordingly, starting from fiscal 2016, figures for the electronic devices segment are listed under a new

<sup>5. 2017</sup>年3月期より、中国の売上高を単独で開示しています。なお、2016年3月期以前は、その他の地域の中に含まれています。 As of fiscal 2017, net sales in China are listed independently. For fiscal 2016 and previous fiscal years, net sales in China were included under other.

百万米ドル Millions of U.S. dollars 百万円 Millions of yen 日本基準 (J-GAAP) **IFRS** IFRS 決算期 For the fiscal years ended March 31 2018/3 2019/3 2022/3 2022/3 売上原価 Cost of sales ¥258,465 ¥255,291 ¥255,367 ¥245,967 ¥229,720 ¥253,476 \$2,071.05 売上原価率(%) Cost of sales ratio (%) 59.7 58 4 58.8 594 616 62.1 売上総利益 174,501 182,124 179,005 168,259 142,909 154,720 1,264.16 Gross profit 販売費及び一般管理費 SG&A expenses 125,668 126,094 126,259 121,907 102,198 111,708 912.72 人件費 Employee benefit expenses 52,957 52,654 55,728 55,001 52,458 53,976 441.02 19,241 19,416 19,241 17,226 10,910 11,490 93.88 広告宣伝費及び販売促進費 Advertising and sales promotion expenses

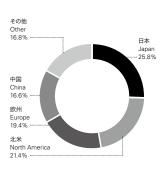
Note: 2019年3月期以前は日本基準をもとにした数値を記載しています。 Figures before fiscal 2019 are based on J-GAAP

### 売上収益【売上高】 Revenue [Net Sales]



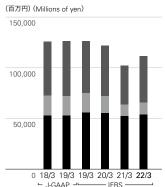
■ その他 Others ■音響機器 Audio equipment ●楽器 Musical instruments

### 地域別売上収益(2022年3月期) Revenue by Region (Fiscal 2022)



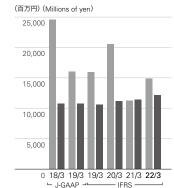
└ J-GAAP

### 販売費及び一般管理費 SG&A Expenses



■ 広告宣伝費及び販売促進費 Advertising and sales promotion expenses ■人件費 Employee benefit expenses

設備投資額/減価償却費 Capital Expenditures/ **Depreciation Expenses** 



■ 設備投資額 Capital expenditures ■ 減価償却費 Depreciation expense

百万米ドル

### 音響機器 Audio Equipment

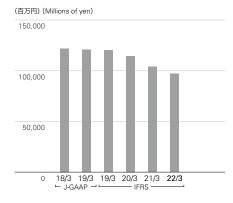
				百万円 Mil	lions of yen			百万米ドル Millions of U.S. dollars
		日本基準	(J-GAAP)		IF	RS		IFRS
決算期 For the fiscal years e	ended March 31:	2018/3	2019/3	2019/3	2020/3	2021/3	2022/3	2022/3
売上収益【売上高】	Revenue [Net sales]	¥121,788	¥120,710	¥120,144	¥114,392	¥103,813	¥96,924	\$791.93
事業利益【営業利益】	Core operating profit [Operating income]	10,715	10,618	9,615	8,571	7,067	1,536	12.55
売上収益事業利益率 【売上高営業利益率】(%)	Core operating profit to revenue [Operating income to net sales] (%)	8.8	8.8	8.0	7.5	6.8	1.6	
設備投資額	Capital expenditures	4,171	2,834	2,834	4,324	2,581	2,554	20.87
減価償却費	Depreciation expenses	2,701	2,980	2,964	2,906	3,125	3,065	25.04
研究開発費	R&D expenses	11,418	11,127	11,127	11,135	10,820	10,236	83.63

Notes: 1. 2019年3月期以前は日本基準をもとにした数値を記載しています。 Figures before fiscal 2019 are based on J-GAAP.

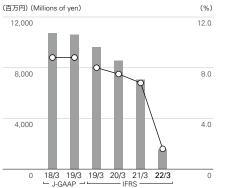
2.【 】内は、日本基準の勘定科目を記載しています。 Items in brackets indicate line items under J-GAAF

### 売上収益【売上高】

Revenue [Net Sales]



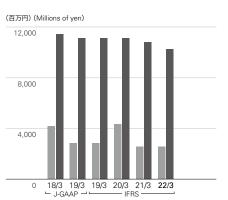
### 事業利益【営業利益】/売上収益事業利益率【売上高営業利益率】 Core Operating Profit [Operating Income]/Core Operating Profit to Revenue [Operating Income to Net Sales]



■ 事業利益【営業利益】 Core operating profit [Operating income] 〇 売上収益事業利益率【売上高営業利益率】(右軸) Core operating

### 設備投資額/研究開発費

Capital Expenditures/R&D Expenses



百万米ドル

■ 設備投資額 Capital expenditures ■研究開発費 R&D expenses

### セグメント情報 Segment Information

### 楽器 Musical Instruments

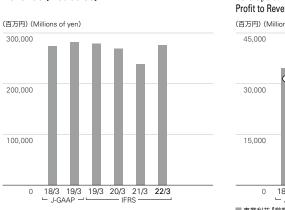
				百万円 Mil	lions of yen			Millions of U.S. dollars
		日本基準	(J-GAAP)		IF	RS		IFRS
決算期 For the fiscal years	ended March 31:	2018/3	2019/3	2019/3	2020/3	2021/3	2022/3	2022/3
売上収益【売上高】	Revenue [Net sales]	¥274,486	¥281,993	¥279,471	¥269,371	¥238,981	¥276,153	\$2,256.34
事業利益【営業利益】	Core operating profit [Operating income]	34,644	42,945	40,815	37,750	32,417	37,317	304.90
売上収益事業利益率 【売上高営業利益率】(%)	Core operating profit to revenue [Operating income to net sales] (%)	12.6	15.2	14.6	14.0	13.6	13.5	
設備投資額	Capital expenditures	18,645	11,972	11,972	14,995	8,103	11,602	94.80
減価償却費	Depreciation expenses	7,335	7,019	6,800	7,369	7,407	8,059	65.85
研究開発費	R&D expenses	8,856	9,415	9,415	9,802	9,730	9,837	80.37

Notes: 1. 2019年3月期以前は日本基準をもとにした数値を記載しています。 Figures before fiscal 2019 are based on J-GAAP.

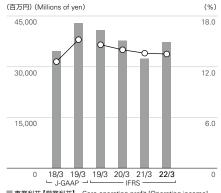
2. 【 】内は、日本基準の勘定科目を記載しています。 Items in brackets indicate line items under J-GAAP

#### 売上収益【売上高】 事業利益【営業利益】/売上収益事業利益率【売上高営業利益率】 Revenue [Net Sales]

Core Operating Profit [Operating Income]/Core Operating Profit to Revenue [Operating Income to Net Sales]



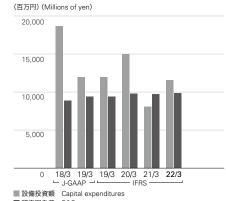




■ 事業利益【営業利益】 Core operating profit [Operating income] 〇売上収益事業利益率【売上高営業利益率】(右軸) Core operating

### 設備投資額/研究開発費

Capital Expenditures/R&D Expenses



■研究開発費 R&D expenses

### その他 Others

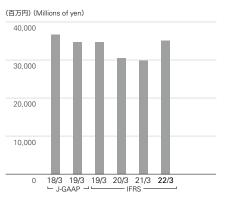
				百万円 Mill	ions of yen			Millions of U.S. dollars
		日本基準(	(J-GAAP)		IFF	RS		IFRS
決算期 For the fiscal years	ended March 31:	2018/3	2019/3	2019/3	2020/3	2021/3	2022/3	2022/3
売上収益【売上高】	Revenue [Net sales]	¥36,692	¥34,713	¥34,757	¥30,462	¥29,836	¥35,119	\$286.94
事業利益【営業利益】	Core operating profit [Operating income]	3,473	2,466	2,315	30	1,225	4,158	33.97
売上収益事業利益率 【売上高営業利益率】(%)	Core operating profit to revenue [Operating income to net sales] (%)	9.5	7.1	6.7	0.1	4.1	11.8	
設備投資額	Capital expenditures	1,784	1,150	1,150	1,226	575	678	5.54
減価償却費	Depreciation expenses	740	835	849	880	855	997	8.15
研究開発費	R&D expenses	4,523	4,385	4,385	3,877	3,637	3,959	32.35

Notes: 1. 2019年3月期以前は日本基準をもとにした数値を記載しています。 Figures before fiscal 2019 are based on J-GAAP.

2. 【】内は、日本基準の勘定科目を記載しています。 Items in brackets indicate line items under J-GAAP.

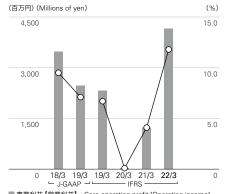
### 売上収益【売上高】

Revenue [Net Sales]



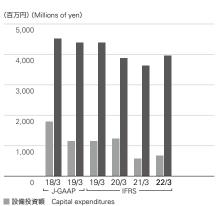
### 事業利益【営業利益】/売上収益事業利益率【売上高営業利益率】

Core Operating Profit [Operating Income]/Core Operating Profit to Revenue [Operating Income to Net Sales]



■事業利益【営業利益】 Core operating profit [Operating income] 〇 売上収益事業利益率 【売上高営業利益率】 (右軸) Core operating

#### 設備投資額/研究開発費 Capital Expenditures/R&D Expenses



■研究開発費 R&D expenses

#### 03

### 収益性 Profitability

				%			
		日本基準(	(J-GAAP)		IFF	RS	
決算期 For the fiscal years ended March	31:	2018/3	2019/3	2019/3	2020/3	2021/3	2022/3
売上収益総利益率 【売上高総利益率】	Gross profit to revenue [Gross profit to net sales]	40.3%	41.6%	41.2%	40.6%	38.4%	37.9%
売上収益事業利益率 【売上高営業利益率】	Core operating profit to revenue [Operating income to net sales]	11.3	12.8	12.1	11.2	10.9	10.5
売上収益当期利益率 【売上高当期純利益率】	Profit for the period to revenue [Net income to net sales]	12.6	10.0	9.3	8.4	7.1	9.1
フリー・キャッシュ・フロー・マージン学	Free cash flow margin	12.1	1.6	2.9	8.7	14.1	19.5

フリー・キャッシュ・フロー・マージン率=フリー・キャッシュ・フロー/売上収益×100 Free cash flow margin = (Free cash flow / Revenue [Net sales]) x 100

				%			
		日本基準(	J-GAAP)		IFF	RS	
決算期 For the fiscal years ended March	31:	2018/3	2019/3	2019/3	2020/3	2021/3	2022/3
投下資本利益率 (ROI)	Return on investment (ROI)	13.8%	15.3%	15.4%	14.4%	11.9%	11.4%
投下資本利益率 (ROIC)	Return on invested capital (ROIC)		_		_	_	7.3%
親会社所有者帰属持分当期利益率 【自己資本利益率】(ROE)	Return on equity attributable to owners of parent [Return on equity] (ROE)	14.5	11.4	11.1	10.1	7.4	9.2
資産合計当期利益率 【総資産当期純利益率】(ROA)	Return on total assets [Return on assets] (ROA)	10.2	8.2	7.5	7.0	5.2	6.5

ROI= (事業利益+受取利息及び受取配当金) / 期首・期末平均投下資本×100 ROI = (Core operating profit + Interest and dividend income received) / Invested capital (yearly average) x 100

投下資本=資本合計+有利子負債 Invested capital = Total equity + Interest-bearing debt

ROIC=税引後事業利益/(親会社の所有者に帰属する株主資本+有利子負債) ROIC=Core operating profit after income taxes / (Equity attributable to owners of parent + Interest-bearing debt)

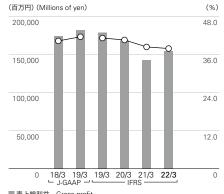
ROE=当期利益/期首·期末平均親会社所有者帰属持分合計×100 ROE = (Profit for the period / Equity attributable to owners of parent) (yearly average) x 100

ROA=当期利益/期首·期末平均資産合計×100 ROA = (Profit for the period / Total assets) (yearly average) x 100

Notes: 1. 2019年3月期以前は日本基準をもとにした数値を記載しています。 Figures before fiscal 2019 are based on J-GAAP.

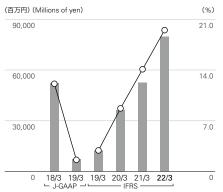
2.【 】内は、日本基準の勘定科目を記載しています。 Items in brackets indicate line items under J-GAAP.

#### 売上総利益/売上収益総利益率【売上高総利益率】 Gross Profit/Gross Profit to Revenue [Net Sales]



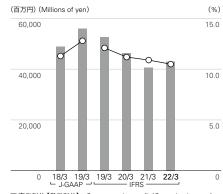
■売上総利益 Gross profit 〇売上収益総利益率【売上高総利益率】(右軸) Gross profit to revenue

### フリー・キャッシュ・フロー/マージン率 Free Cash Flow/Free Cash Flow Margin



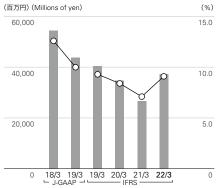
■フリー・キャッシュ・フロー Free cash flow ○フリー・キャッシュ・フロー・マージン率 (右軸) Free cash flow margin (right)

#### 事業利益【営業利益】/売上収益事業利益率【売上高営業利益率】 Core Operating Profit [Operating Income]/Core Operating Profit to Revenue [Operating Income to Net Sales]



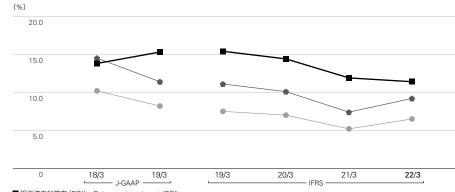
■事業利益【営業利益】 Core operating profit [Operating income] ○ 売上収益事業利益率【売上高営業利益率】(右軸) Core operating

#### 当期利益【当期純利益】/売上収益当期利益率【売上高当期純利益率】 Profit for the Period [Net Income]/Profit for the Period to Revenue [Net Income to Net Sales]



■ 当期利益【当期純利益】 Profit for the period [Net income] 〇 売上収益当期利益率【売上高当期純利益率】(右軸)

#### 投下資本利益率 (ROI)/親会社所有者帰属持分当期利益率 [自己資本利益率] (ROE)/資産合計当期利益率 [総資産当期純利益率] (ROA) Return on Investment (ROI)/Return on Equity Attributable to Owners of Parent [Return on Equity] (ROE)/Return on Total Assets [Return on Assets] (ROA)



■ 投下資本利益率 (ROI) Return on investment (ROI)

● 親会社所有者帰属持分当期利益率【自己資本利益率】(ROE) Return on equity attributable to owners of parent [Return on equity] (ROE) ● 資産合計当期利益率【総資産当期純利益率】(ROA) Return on total assets [Return on assets] (ROA)

## 効率性 Efficiency

				百万円 Mil	lions of yen			Millions of U.S. dollars
		日本基準	(J-GAAP)		IF	RS		IFRS
決算期 For the fiscal years ended	March 31:	2018/3	2019/3	2019/3	2020/3	2021/3	2022/3	2022/3
売上収益【売上高】	Revenue [Net sales]	¥432,967	¥437,416	¥434,373	¥414,227	¥372,630	¥408,197	\$3,335.22
資産合計【総資産】	Total assets	552,309	514,762	515,924	474,034	557,616	580,927	4,746.52
資産合計 【総資産】 回転率 (回)	Total assets turnover (Times)	0.81	0.82	0.81	0.84	0.72	0.72	
売上債権	Trade receivables	55,283	54,442	54,279	49,777	47,875	50,385	411.68
売上債権回転率 (回)	Trade receivables turnover (Times)	8.24	7.97	7.94	7.96	7.63	8.31	
有形固定資産	Tangible fixed assets	115,817	121,934	91,326	97,106	96,142	102,898	840.74
有形固定資産回転率 (回)	Tangible fixed assets turnover (Times)	3.91	3.68	4.87	4.40	3.86	4.10	

資産合計回転率=売上収益/期首・期末平均資産合計 Total assets turnover = Revenue [Net sales] / Total assets (yearly average) 売上債権=受取手形及び売掛金-貸倒引当金 Trade receivables = Trade notes and trade accounts receivables - Allowance for doubtful accounts

売上債権回転率=売上収益/期首・期末平均売上債権 Trade receivables turnover = Revenue (Net sales) / Trade receivables (yearly average)

有形固定資産回転率=売上収益/期首・期末平均有形固定資産 Tangible fixed assets turnover = Revenue [Net sales] / Tangible fixed assets (yearly average)

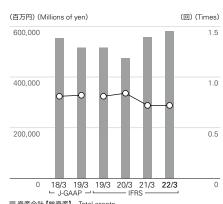
				百万円 Mil	lions of yen			百万米ドル Millions of U.S. dollars
		日本基準	(J-GAAP)		IFF	RS		IFRS
決算期 For the fiscal years ende	d March 31:	2018/3	2019/3	2019/3	2020/3	2021/3	2022/3	2022/3
棚卸資産【たな卸資産】	Inventories	¥94,126	¥100,334	¥101,003	¥100,054	¥96,803	¥118,640	\$969.36
製品・商品	Finished goods and merchandise	65,064	67,983	68,651	68,236	64,327	72,097	589.08
仕掛品・原材料・貯蔵品	Work in process, raw materials and supplies	29,061	32,351	32,351	31,817	32,475	46,542	380.28
棚卸資産【たな卸資産】回転率(回	) Inventory turnover (Times)	4.62	4.50	4.43	4.12	3.79	3.79	
仕入債務	Trade payables	19,946	17,548	17,558	15,895	17,300	20,153	164.66
仕入債務回転率 (回)	Trade payables turnover (Times)	22.92	23.33	23.16	24.76	22.45	21.80	
研究開発費	R&D expenses	24,797	24,926	24,926	24,814	24,189	24,032	196.36
売上収益【売上高】研究開発費比率(%	) R&D expenses to revenue [Net sales] (%)	5.7	5.7	5.7	6.0	6.5	5.9	

棚卸資産回転率=売上収益/期首・期末平均棚卸資産 Inventory turnover = Revenue [Net sales] / Inventories (yearly average) 仕入債務回転率=売上収益/期首・期末平均仕入債務 Trade payables turnover = Revenue [Net sales] / Trade payables (yearly average)

Notes: 1. 2019年3月期以前は日本基準をもとにした数値を記載しています。 Figures before fiscal 2019 are based on J-GAAP.

### 2. 【 】内は、日本基準の勘定科目を記載しています。 Items in brackets indicate line items under J-GAAP.

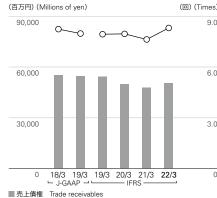
#### 資産合計 【総資産】/資産合計 【総資産】回転率 Total Assets/Total Assets Turnover



■ 資産合計【総資産】 Total assets 〇 資産合計【総資産】回転率 (右軸) Total assets turnover (right)

## 売上債権/売上債権回転率

Trade Receivables/ Trade Receivables Turnover



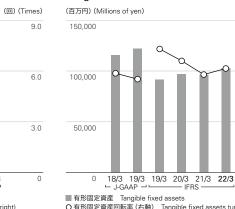
〇 売上債権回転率 (右軸) Trade receivables turnover (right

#### 有形固定資產/有形固定資産回転率 Tangible Fixed Assets/ Tangible Fixed Assets Turnover

百万米ドル

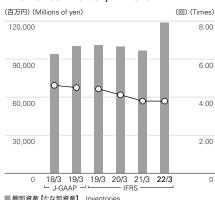
(回) (Times)

6.0



■ 有形固定資産 Tangible fixed assets 〇 有形固定資産回転率 (右軸) Tangible fixed assets turnover (right)

#### 棚卸資産【たな卸資産】/棚卸資産【たな卸資産】回転率 Inventories/Inventory Turnover



■棚卸資産【たな卸資産】 Inventories 〇棚卸資産【たな卸資産】回転率 (右軸) Inventory turnover (right)

#### 仕入債務/仕入債務回転率

### Trade Payables/Trade Payables Turnover



■ 仕入債務 Trade payables

### 安定性·安全性 Stability and Soundness

						百万	i円 Milli	ions o	f yen					M	万米ドル lillions of S. dollars	
		日本	基準(	J-GA	AP)				IFI	RS					IFRS	
決算期 For the fiscal years ended	d March 31:	2018	/3	20	19/3	20	19/3	20:	20/3	2	2021/3	20	022/3	2	2022/3	
親会社所有者帰属持分比率【自己資本比率】(%)	Equity ratio attributable to owners of parent [Equity ratio] (%)	-	70.0		74.1		69.4		68.6		71.0		71.4			
支払利息	Interest expenses	¥	359	¥	437	¥	854	¥	736	¥	517	¥	386	\$	3.15	
事業利益【営業利益】	Core operating profit [Operating income]	48,	833	5	6,030	5	2,745	4	6,352		40,711	4	13,012		351.43	
持分法による投資損益	Share of profit (loss) of associates [Equity in earnings (losses) of affiliates]		(8)		12		12		6		_		_		_	
受取利息及び受取配当金	Interest and dividend income	4,	694		4,652		4,652		4,535		3,366		4,251		34.73	
インタレスト・カバレッジ (倍)	Interest coverage (Times)	149	9.08	1	38.90		67.20		69.15		85.16	•	122.37			
流動資産	Current assets	289,	493	28	1,608	28	2,819	27	0,189	3	01,103	36	52,676	2,	,963.28	
流動負債	Current liabilities	101,	919	8	0,495	10	0,443	9	9,149	1	00,852	12	26,114	1,	,030.43	
流動比率(%)	Current ratio (%)	28	34.0		349.8		281.6		272.5		298.6		287.6			

インタレスト・カバレッジ=(事業利益+受取利息及び受取配当金+持分法による投資損益)/支払利息

Interest coverage = (Core operating profit + Interest and dividend income received + Share of profit (loss) of affiliates) / Interest expenses

流動比率=流動資産/流動負債×100 Current ratio = (Current assets / Current liabilities) x 100

				百万円 Mil	lions of yen			Millions of U.S. dollars
		日本基準	(J-GAAP)		IF	RS		IFRS
決算期 For the fiscal years ende	ed March 31:	2018/3	2019/3	2019/3	2020/3	2021/3	2022/3	2022/3
資本合計【純資産】	Total equity [Net assets]	¥388,345	¥382,771	¥359,007	¥326,450	¥396,949	¥415,927	\$3,398.37
有利子負債	Interest-bearing debt	11,173	8,936	8,936	10,830	8,367	10,523	85.98
D/Eレシオ (倍)	Debt to equity ratio (Times)	0.03	0.02	0.02	0.03	0.02	0.03	
非流動資産【固定資産】	Non-current assets	262,816	233,153	233,105	203,844	256,513	218,250	1,783.23
非流動比率【固定比率】(%)	Non-current assets to equity ratio (%)	67.7	60.9	64.9	62.4	64.6	52.5	
当座資産	Quick assets	189,080	175,195	171,670	163,679	195,248	236,865	1,935.33
当座比率(%)	Quick ratio (%)	185.52	217.65	170.91	165.08	193.60	187.82	

有利子負債=長期借入金+短期借入金 Interest-bearing debt = Long-term borrowings + Short-term borrowings

D/Eレシオ=有利子負債/資本合計 Debt to equity ratio = Interest-bearing debt / Total equity

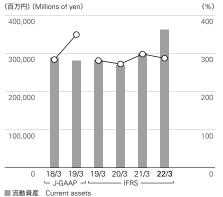
非流動比率=非流動資産/資本合計×100 Non-current assets to equity ratio = (Non-current assets / Total equity) x 100

当座資産=現金及び現金同等物+営業債権及びその他の債権+その他の金融資産

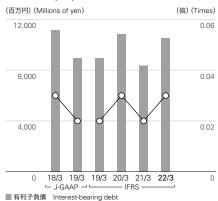
Notes: 1. 2019年3月期以前は日本基準をもとにした数値を記載しています。 Figures before fiscal 2019 are based on J-GAAP. 2.【 】内は、日本基準の勘定科目を記載しています。 Items in brackets indicate line items under J-GAAP.

### 流動資産/流動比率

### Current Assets/Current Ratio

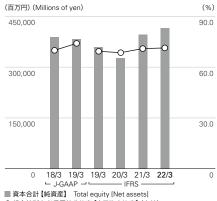


#### 有利子負債/D/Eレシオ Interest-Bearing Debt/ Debt to Equity Ratio



#### 資本合計【純資産】/親会社所有者帰属持分比率【自己資本比率】 Total Equity [Net Assets]/Equity Ratio Attributable to Owners of Parent [Equity Ratio]

百万米ドル



〇 親会社所有者帰属持分比率【自己資本比率】(右軸) Equity ratio attributable to owners of parent [Equity ratio] (right)

### 格付け

### **Credit Ratings**

格付け機関	長期優	先債務格付け
Rating agency	Long-te	erm senior debt rating
(株)格付投資情報センター (R&I)	Α+	安定的
Rating and Investment Information, Inc. (R&I)		Stable
(株)日本格付研究所 (JCR)	AA-	安定的
Japan Credit Rating Agency, Ltd. (JCR)		Stable

2022年3月31日現在 As of March 31, 2022

### 株式情報 Stock Information

#### 株価及び出来高の推移

Common Stock Price Range and Trading Volume



		日本基準(J-GAAP) IFRS					
決算期 For the fiscal years end	led March 31:	2018/3	2019/3	2019/3	2020/3	2021/3	2022/3
期末株価	Share price at the end of fiscal year	¥4,675	¥5,530	¥5,530	¥4,215	¥6,010	¥5,350
高値	Share price—high	4,960	6,080	6,080	6,270	6,560	7,490
安値	Share price—low	2,955	4,355	4,355	3,520	3,835	4,840
出来高(百万株)	Trading volume (Million shares)	255	209	209	182	173	153
決算期 For the fiscal years end	led March 31:	2018/3	2019/3	2019/3	2020/3	2021/3	2022/3
配当利回り(%)	Dividend yield (%)	1.20	1.08	1.08	1.57	1.10	1.23
株価収益率(PER)(倍)	Price to earnings ratio (Times)	16.0	23.0	24.9	21.6	39.7	24.9
株価純資産倍率(PBR)(倍)	Price to book value ratio (Times)	2.20	2.60	2.78	2.28	2.67	2.21
発行済株式総数(千株)	Number of shares issued (Thousand shares)	197,255	191,555	191,555	191,555	191,555	187,300
期末時価総額(百万円)	Market capitalization at the end of fiscal year (Millions of yen)	¥922,167	¥1,059,299	¥1,059,299	¥807,404	¥1,151,246	¥1,002,055
期末外国人持株比率(%)	Percentage of shares owned by foreign investors (%)	24.3	22.8	22.8	25.6	26.0	26.2

## 配当利回り 株価収益率 株価純資産倍率 Dividend Yield Price to Earnings Ratio Price to Book Value Ratio (倍) (Times) (倍) (Times) 0 18/3 19/3 20/3 21/3 22/3

0 18/3 19/3 19/3 20/3 21/3 22/3 0 18/3 19/3 19/3 20/3 21/3 22/3 └ J-GAAP ┘ └ └ J-GAAP - └

### 連結財政状態計算書 Consolidated Statement of Financial Position

### 国際財務報告基準 (IFRS)

			百万円 N	fillions of yen		日万米トル Millions of U.S. dollars
3月31日現在 As of March 31:		2019	2020	2021	2022	2022
(資産)	Assets					
流動資産:	Current assets:					
現金及び現金同等物	Cash and cash equivalents	¥ 95,815	¥ 92,671	¥129,345	¥172,495	\$1,409.39
営業債権及びその他の債権	Trade and other receivables	65,346	58,067	57,329	60,018	490.38
その他の金融資産	Other financial assets	10,508	12,939	8,573	4,352	35.56
棚卸資産	Inventories	101,003	100,054	96,803	118,640	969.36
その他の流動資産	Other current assets	10,144	6,455	7,871	7,169	58.58
小計	Subtotal	282,819	270,189	299,924	362,676	2,963.28
売却目的で保有する資産	Assets held for sale	_	_	1,179	_	_
流動資産合計	Total current assets	282,819	270,189	301,103	362,676	2,963.28
非流動資産:	Non-current assets:					
有形固定資産	Property, plant and equipment	91,326	97,106	96,142	102,898	840.74
使用権資産	Right-of-use assets	29,579	24,480	22,231	21,655	176.93
のれん	Goodwill	161	158	160	177	1.45
無形資産	Intangible assets	1,321	1,736	2,529	3,045	24.88
金融資産	Financial assets	101,093	67,817	120,058	70,319	574.55
繰延税金資産	Deferred tax assets	7,237	10,795	7,407	7,892	64.48
その他の非流動資産	Other non-current assets	2,387	1,749	7,983	12,261	100.18
非流動資産合計	Total non-current assets	233,105	203,844	256,513	218,250	1,783.23
資産合計	Total assets	¥515,924	¥474,034	¥557,616	¥580,927	\$4,746.52

### 日本基準 (J-GAAP)

17±+ (0 0/01/)		百万円 🛚 🗡	lillions of yen
3月31日現在 As of March 31:		2018	2019
(資産の部)	Assets		
流動資産:	Current assets:		
現金及び預金	Cash and deposits	¥122,731	¥106,061
受取手形及び売掛金	Notes and accounts receivable—trade	56,499	55,527
たな卸資産	Inventories	94,126	100,334
その他	Other	17,352	20,770
貸倒引当金	Allowance for doubtful accounts	(1,216)	(1,085)
流動資産合計	Total current assets	289,493	281,608
有形固定資産:	Property, plant and equipment, net of accumulated depreciation:		
建物及び構築物 (純額)	Buildings and structures, net	32,431	43,121
機械装置及び運搬具、 工具・器具及び備品 (純額)	Machinery, vehicles, tools, furniture and fixtures, net	24,864	27,544
土地	Land	43,880	43,402
リース資産 (純額)	Leased assets, net	240	225
建設仮勘定	Construction in progress	14,400	7,641
有形固定資産合計	Total property, plant and equipment, net of accumulated depreciation	115,817	121,934
投資その他の資産:	Investments and other assets:		
投資有価証券	Investment securities	130,341	93,354
長期貸付金	Long-term loans receivable	93	96
退職給付に係る資産	Net defined benefit assets	276	394
繰延税金資産	Deferred tax assets	4,699	4,708
敷金及び保証金	Lease and guarantee deposits	4,087	3,970
のれん	Goodwill	· —	136
その他	Other	7,619	8,705
貸倒引当金	Allowance for doubtful accounts	(120)	(147)
投資その他の資産合計	Total investments and other assets	146,998	111,219
資産合計	Total assets	¥552,309	¥514,762

### 国際財務報告基準 (IFRS)

			百万円 №	fillions of yen		百万米ドル Millions of U.S. dollars
3月31日現在 As of March 31:		2019	2020	2021	2022	2022
(負債及び資本)	Liabilities and equity	2010	2020	2021	2022	
負債	Liabilities					
流動負債:	Current liabilities:					
営業債務及びその他の債務	Trade and other payables	¥ 59,525	¥ 52,982	¥ 56,915	¥ 63,184	\$ 516.25
有利子負債	Interest-bearing debt	8,936	10,830	7,980	10,523	85.98
リース負債	Lease liabilities	5,730	5,365	5,696	5,727	46.79
その他の金融負債	Other financial liabilities	9,650	9,620	9,745	10,156	82.98
未払法人所得税	Income taxes payables	2,474	4,236	4,045	20,260	165.54
引当金	Provisions	1,898	1,700	1,806	2,086	17.04
その他の流動負債	Other current liabilities	12,228	14,412	14,664	14,174	115.81
流動負債合計	Total current liabilities	100,443	99,149	100,852	126,114	1,030.43
非流動負債:	Non-current liabilities:					
有利子負債	Interest-bearing debt		_	387	_	_
リース負債	Lease liabilities	18,258	15,864	14,465	11,647	95.16
その他の金融負債	Other financial liabilities	3,014	1,568	178	110	0.90
退職給付に係る負債	Retirement benefit liabilities	24,268	23,704	22,576	14,544	118.83
引当金	Provisions	455	2,574	1,823	2,399	19.60
繰延税金負債	Deferred tax liabilities	8,650	2,825	18,244	7,954	64.99
その他の非流動負債	Other non-current liabilities	1,824	1,897	2,137	2,228	18.20
非流動負債合計	Total non-current liabilities	56,473	48,434	59,814	38,884	317.71
負債合計	Total liabilities	156,917	147,584	160,667	164,999	1,348.14
資本:	Equity:					
資本金	Capital stock	28,534	28,534	28,534	28,534	233.14
資本剰余金	Capital surplus	21,568	21,277	21,430	2,114	17.27
利益剰余金	Retained earnings	293,547	316,899	337,923	397,665	3,249.16
自己株式	Treasury shares	(42,533)	(65,093)	(65,086)	(73,288)	(598.81)
その他の資本の構成要素	Other components of equity	56,820	23,789	73,156	59,746	488.16
親会社の所有者に帰属する持分合計	Equity attributable to owners of parent		325,409	395,958	414,773	3,388.95
非支配持分	Non-controlling interests	1,070	1,040	991	1,154	9.43
資本合計	Total equity	359,007	326,450	396,949	415,927	3,398.37
負債及び資本合計	Total liabilities and equity	¥515,924	¥474,034	¥557,616	¥580,927	\$4,746.52

### 日本基準 (J-GAAP)

日野田	日本基準 (J-GAAP)			
(各権の部)				
Author			2018	2019
大田				
日期借入金			V 10.010	47.540
1年内返済予定の長期借入金			•	
Accounts payable—other and accrued expenses				8,936
Rational			• • • • • • • • • • • • • • • • • • • •	
製品保証引当金 その他Provision for product warranties1,774 7,171 7,2151,840 7,171 7,215流動負債合計Total current liabilities固定負債:Non-current liabilities長期末払金 経域税金負債 日野価に係る繰延税金負債 日野価に係る繰している負債 との内-terred tax liabilities for land revaluation との見いますではない。 日野価に係る繰近税金負債 との内-terred tax liabilities Net defined benefit liabilities との他 日野間か全 その他 日内の-terred tax liabilities との内-terred tax liabilities との内-terred tax liabilities との内-terred tax liabilities との機能ではない。 日本付金の会はない。 日本付金の会はない。 日本付金の会はない。 日本付金の会はない。 日本付金の会はない。 日本付金の会はない。 日本付金の会はない。 日本付金の会はない。 日本付金の会はない。 日本付金の会はない。 日本付金の会はない。 日本付金の会はない。 日本付金の会はない。 日本付金の会はない。 日本付金の会はない。 日本付金の会はおりにない。 日本付金の会はおりにないますではない。 日本付金の会はおりにないますではない。 日本付金の会はないますではないないますではないますではないますではないますではないますではないますではないますではないますではないますではないますではないますではないますではないますではないますではないますではないますではないますではないますではないないますではないないますではないますで				,
その他         Other         7,171         7,215           流動負債合計         Total current liabilities         101,919         80,495           固定負債:         Non-current liabilities:         ## 101,919         80,495           展現未払金         Long-term accounts payable         5,406         3,902           練述税金負債         Deferred tax liabilities for land revaluation         9,587         9,544           周期側の金         Long-term deposits received         9,090         8,997           その他         Other         1,457         1,437           固定負債合計         Total non-current liabilities         28,534         51,494           (純資産の部)         Net assets         ***           株主資本:         Shareholders' equity:         ***         ***           資本金         Capital stock         28,534         28,534           資本利余金         Capital stock         28,534         25,141           資本未全         Capital surplus         40,165         21,565           利益剩余金         Retained earnings         294,904         325,141           自己株式 方面株立 ・主資本合計         Total shareholders' equity         332,707           その他の回送利益業計額:         Accumulated other comprehensive income:         79,729         54,796      <				
Total current liabilities				
固定負債: Non-current liabilities: 長期末払金 Long-term accounts payable 5,406 3,902 線延税金負債 Deferred tax liabilities for land revaluation 9,587 9,547 9				
長期末払金	流動負債合計	Total current liabilities	101,919	80,495
長期末払金	国 <b>宁</b> 角债:	Non-current liabilities:		
Agu			5.406	3 903
再評価に係る繰延税金負債				
退職給付に係る負債	111100 10000000000000000000000000000000			
長期預り金 その他Long-term deposits received Other9,090 1,4578,997 				
その他         Other         1,457         1,437           固定負債合計         Total non-current liabilities         62,043         51,494           (純資産の部)         Net assets         株主資本:         Shareholders' equity:           資本金         Capital stock         28,534         28,771         20,000         20,000         20,000         20,000         20,000         20,000         20,000         20,0				
Total non-current liabilities   62,043   51,494     (純資産の部)				
(純資産の部) Net assets 株主資本: Shareholders' equity: 資本金 Capital stock 28,534 28,534 24,565 21,565 利益剰余金 Acapital surplus 40,165 21,565 利益剰余金 Acapital surplus 294,904 325,141 自己株式 Treasury stock (48,556) (42,533) 株主資本合計 Total shareholders' equity 315,048 332,707 その他の包括利益累計額: Accumulated other comprehensive income: その他有価証券評価差額金 Unrealized holding gain on securities 79,729 54,796 経延へッジ損益 Unrealized gain (loss) on hedging instruments 109 85 土地再評価差額金 Revaluation reserve for land 16,095 20,379 為替換算調整勘定 Foreign currency translation adjustments (23,862) (24,691) 退職給付に係る調整累計額 Remeasurements of defined benefit plans (600) (1,582) 非支配株主持分 Non-controlling interests 388,345 382,771 れば産産合計 Total net assets 388,345 382,771				
株主資本: Shareholders' equity: 資本金 Capital stock 28,534 28,534 資本剩余金 Capital surplus 40,165 21,565 利益剩余金 Retained earnings 294,904 325,141 自己株式 Treasury stock (48,556) (42,533) 株主資本合計 Total shareholders' equity 315,048 332,707 その他の包括利益累計額: Accumulated other comprehensive income: その他有価証券評価差額金 Unrealized holding gain on securities 79,729 54,796 繰延ヘッジ損益 Unrealized gain (loss) on hedging instruments 109 85 土地再評価差額金 Revaluation reserve for land 16,095 20,379 為替換算調整勘定 Foreign currency translation adjustments (23,862) (24,691) 退職給付に係る調整累計額 Remeasurements of defined benefit plans (600) (1,582) その他の包括利益累計額合計 Total accumulated other comprehensive income 71,470 48,987 非支配株主持分 Non-controlling interests 388,345 382,771			3=/3:3	0.7.0
資本金 資本剰余金 資本剰余金 利益剩余金 日之株式 中主資本合計Capital surplus Retained earnings Treasury stock Treasury stock 中でかりである。 日本主義中の中の包括利益累計額: 中の他の包括利益累計額 日本地再評価差額金 日本地再評価差額金 日本地再評価差額金 日本地理学院 日本地学院 日本学院 				
資本剰余金Capital surplus40,16521,565利益剰余金Retained earnings294,904325,141自己株式Treasury stock(48,556)(42,533)株主資本合計Total shareholders' equity315,048332,707その他の包括利益累計額:Accumulated other comprehensive income:その他有価証券評価差額金Unrealized holding gain on securities79,72954,796繰延ヘッジ損益Unrealized gain (loss) on hedging instruments10985土地再評価差額金Revaluation reserve for land16,09520,379為替換算調整勘定Foreign currency translation adjustments(23,862)(24,691)退職給付に係る調整累計額Remeasurements of defined benefit plans(600)(1,582)その他の包括利益累計額合計Total accumulated other comprehensive income71,47048,987非支配株主持分Non-controlling interests1,8261,076純資産合計Total net assets388,345382,771				
利益剰余金自己株式       Retained earnings       294,904       325,141         自己株式       Treasury stock       (48,556)       (42,533)         株主資本合計       Total shareholders' equity       315,048       332,707         その他の包括利益累計額:       Accumulated other comprehensive income:       79,729       54,796         繰延へッジ損益       Unrealized pain (loss) on hedging instruments       109       85         土地再評価差額金 為替換算調整勘定       Revaluation reserve for land       16,095       20,379         為替換算調整勘定       Foreign currency translation adjustments       (23,862)       (24,691)         退職給付に係る調整累計額       Remeasurements of defined benefit plans       (600)       (1,582)         その他の包括利益累計額合計       Total accumulated other comprehensive income       71,470       48,987         非支配株主持分       Non-controlling interests       388,345       382,771	資本金	Capital stock	28,534	
自己株式   Treasury stock   (48,556)   (42,533)			40,165	
株主資本合計Total shareholders' equity315,048332,707その他の包括利益累計額:Accumulated other comprehensive income: その他有価証券評価差額金Unrealized holding gain on securities79,72954,796繰延ヘッジ損益Unrealized gain (loss) on hedging instruments10985土地再評価差額金Revaluation reserve for land16,09520,379為替換算調整勘定Foreign currency translation adjustments(23,862)(24,691)退職給付に係る調整累計額Remeasurements of defined benefit plans(600)(1,582)その他の包括利益累計額合計Total accumulated other comprehensive income71,47048,987非支配株主持分Non-controlling interests1,076純資産合計Total net assets388,345382,771	利益剰余金	Retained earnings	294,904	
その他の包括利益累計額: Accumulated other comprehensive income: その他有価証券評価差額金 Unrealized holding gain on securities 79,729 54,796 繰延ヘッジ損益 Unrealized gain (loss) on hedging instruments 109 85 土地再評価差額金 Revaluation reserve for land 16,095 20,379 為替換算調整勘定 Foreign currency translation adjustments (23,862) (24,691) 退職給付に係る調整累計額 Remeasurements of defined benefit plans (600) (1,582) その他の包括利益累計額合計 Total accumulated other comprehensive income 71,470 48,987 非支配株主持分 Non-controlling interests 1,826 1,076 純資産合計 Total net assets 388,345 382,771				
その他有価証券評価差額金 Unrealized holding gain on securities 79,729 54,796 繰延ヘッジ損益 Unrealized gain (loss) on hedging instruments 109 85 土地再評価差額金 Revaluation reserve for land 16,095 20,379 為替換算調整勘定 Foreign currency translation adjustments (23,862) (24,691) 退職給付に係る調整累計額 Remeasurements of defined benefit plans (600) (1,582) その他の包括利益累計額合計 Total accumulated other comprehensive income 71,470 48,987 非支配株主持分 Non-controlling interests 1,826 1,076 純資産合計 Total net assets 388,345 382,771			315,048	332,707
繰延ヘッジ損益 Unrealized gain (loss) on hedging instruments 109 85 土地再評価差額金 Revaluation reserve for land 16,095 20,379 為替換算調整勘定 Foreign currency translation adjustments (23,862) (24,691) 退職給付に係る調整累計額 Remeasurements of defined benefit plans (600) (1,582) その他の包括利益累計額合計 Total accumulated other comprehensive income 71,470 48,987 非支配株主持分 Non-controlling interests 1,826 1,076 純資産合計 Total net assets 388,345 382,771				
土地再評価差額金       Revaluation reserve for land       16,095       20,379         為替換算調整勘定       Foreign currency translation adjustments       (23,862)       (24,691)         退職給付に係る調整累計額       Remeasurements of defined benefit plans       (600)       (1,582)         その他の包括利益累計額合計       Total accumulated other comprehensive income       71,470       48,987         非支配株主持分       Non-controlling interests       1,826       1,076         純資產合計       Total net assets       388,345       382,771	その他有価証券評価差額金	Unrealized holding gain on securities	79,729	54,796
為替換算調整勘定 退職給付に係る調整累計額Foreign currency translation adjustments(23,862)(24,691)表の他の包括利益累計額合計Total accumulated other comprehensive income71,47048,987非支配株主持分Non-controlling interests1,8261,076純資産合計Total net assets388,345382,771	繰延ヘッジ損益	Unrealized gain (loss) on hedging instruments	109	85
退職給付に係る調整累計額         Remeasurements of defined benefit plans         (600)         (1,582)           その他の包括利益累計額合計         Total accumulated other comprehensive income         71,470         48,987           非支配株主持分         Non-controlling interests         1,826         1,076           純資産合計         Total net assets         388,345         382,771	土地再評価差額金	Revaluation reserve for land	16,095	20,379
その他の包括利益累計額合計         Total accumulated other comprehensive income         71,470         48,987           非支配株主持分         Non-controlling interests         1,826         1,076           純資産合計         Total net assets         388,345         382,771	為替換算調整勘定	Foreign currency translation adjustments	(23,862)	(24,691)
非支配株主持分         Non-controlling interests         1,826         1,076           純資産合計         Total net assets         388,345         382,771	退職給付に係る調整累計額	Remeasurements of defined benefit plans		
<b>純資産合計</b> Total net assets 388,345 382,771	その他の包括利益累計額合計	Total accumulated other comprehensive income		
	非支配株主持分	Non-controlling interests		
負債純資産合計 Total liabilities and net assets ¥552,309 ¥514,762	純資産合計	Total net assets	388,345	382,771
	負債純資産合計	Total liabilities and net assets	¥552,309	¥514,762

### 連結損益計算書 Consolidated Statement of Income

### 国際財務報告基準 (IFRS)

		百	万円 Millions of	yen		百万米ドル Millions of U.S. dollars
3月31日に終了した1年間 Years en	ded March 31:	2019	2020	2021	2022	2022
売上収益	Revenue	¥ 434,373	¥ 414,227	¥ 372,630	¥ 408,197	\$ 3,335.22
売上原価	Cost of sales	(255,367)	(245,967)	(229,720)	(253,476)	(2,071.05)
売上総利益	Gross profit	179,005	168,259	142,909	154,720	1,264.16
販売費及び一般管理費	Selling, general and administrative expenses	(126,259)	(121,907)	(102,198)	(111,708)	(912.72)
事業利益	Core operating profit	52,745	46,352	40,711	43,012	351.43
固定資産処分損益	Gain (loss) on disposal or sales of property, plant and equipment and intangible assets	(264)	260	(93)	4,597	37.56
減損損失又はその戻入れ	Impairment losses, reversal of impairment losses	(295)	(2,921)	(3,553)	(322)	2.63
その他の収益	Other income	1,365	2,026	1,802	2,784	22.75
その他の費用	Other expenses	(736)	(2,384)	(3,826)	(751)	(6.13)
営業利益	Operating profit	52,815	43,333	35,039	49,320	402.97
受取配当金	Dividend income	3,791	3,724	2,693	3,424	27.98
その他金融収益	Other finance income	860	1,244	672	2,366	19.33
金融費用	Finance expenses	(1,008)	(1,083)	(1,303)	(2,102)	(17.17)
持分法による投資損益	Share of profit of associates accounted for using the equity method	12	6	_	_	_
税引前当期利益	Profit before income taxes	56,471	47,225	37,102	53,010	433.12
法人所得税費用	Income taxes	(16,085)	(12,521)	(10,393)	(15,663)	(127.98)
当期利益	Profit for the period	¥ 40,386	¥ 34,703	¥ 26,708	¥ 37,347	\$ 305.15
当期利益の帰属:	Profit for the period attributable to:					
親会社の所有者	Owners of parent	¥ 40,337	¥ 34,621	¥ 26,615	¥ 37,255	\$ 304.40
非支配持分	Non-controlling interests	48	81	93	92	0.75

### 日本基準 (J-GAAP)

		百万円 M	lillions of yen
3月31日に終了した1年間 Years ended March	n 31:	2018	2019
売上高	Net sales	¥432,967	¥437,416
売上原価	Cost of sales	258,465	255,291
売上総利益	Gross profit	174,501	182,124
販売費及び一般管理費	Selling, general and administrative expenses	125,668	126,094
営業利益	Operating income	48,833	56,030
その他の収益 (費用):	Other income (expenses):		
受取利息及び受取配当金	Interest and dividend income	4,694	4,652
持分法による投資損益	Equity in gains (losses) of affiliates	(8)	12
支払利息	Interest expenses	(359)	(437)
補助金収入	Subsidy income	189	1,296
売上割引	Sales discounts	(2,903)	(3,240)
固定資産処分損益(純額)	Gain (loss) on sales or disposal of property, plant and equipment, net	(221)	(283)
固定資産交換差益	Gain on exchange of property, plant and equipment	_	2,034
投資有価証券売却益	Gain on sales of investment securities	25,824	821
投資有価証券評価損	Loss on valuation of investment securities	(11)	_
減損損失	Impairment losses	(27)	(295)
構造改革費用	Business structural reform expenses	<del>-</del>	(214)
確定拠出年金制度移行に伴う損失	Loss due to transition to a defined contribution pension plan	(148)	_
過年度関税等	Tariff assessment from previous periods, etc.	(174)	
その他 (純額)	Other, net	(1,213)	109
その他の収益 (費用) 計	Total other income (expenses)	25,638	4,454
税金等調整前当期純利益	Income before income taxes and minority interests	74,471	60,485
法人税等:	Income taxes:		
法人税、住民税及び事業税	Current	21,377	14,561
法人税等調整額	Deferred (benefit)	(1,330)	2,105
法人税等計	Total income taxes	20,046	16,667
当期純利益	Net income for the period	54,424	43,817
非支配株主に帰属する当期純利益	Net income attributable to non-controlling interests	46	63
親会社株主に帰属する当期純利益	Net income attributable to owners of parent	¥ 54,378	¥ 43,753

### 連結包括利益計算書 Consolidated Statement of Comprehensive Income

### 国際財務報告基準 (IFRS)

						百万米ドル
		百	万円 Millions of	ven		Millions of U.S. dollars
3月31日に終了した1年間 Years ended March 31:	•	2019	2020	2021	2022	2022
当期利益	Profit for the period	¥ 40,386	¥ 34,703	¥26,708	¥37,347	\$305.15
その他の包括利益:	Other comprehensive income:					
純損益に振り替えられることのない項目	Items that will not be reclassified to profit or loss					
確定給付制度の再測定	Remeasurements of defined benefit plans	(444)	7	5,687	2,901	23.70
その他の包括利益を通じて公正価値で 測定する金融資産	Financial assets measured at fair value through other comprehensive income	(24,588)	(23,431)	37,927	(582)	(4.76)
持分法によるその他の包括利益	Share of other comprehensive income of associates accounted for using the equity method	(14)	1	_	_	
純損益に振り替えられることのない 項目合計	Total items that will not be reclassified to profit or loss	(25,048)	(23,421)	43,614	2,319	18.95
純損益に振り替えられる可能性のある項目	Items that may be subsequently reclassified to profit or loss					
在外営業活動体の換算差額	Exchange differences on translation of foreign operations	(916)	(9,629)	12,037	19,077	155.87
キャッシュ・フロー・ヘッジ	Gain or loss on cash flow hedges	(12)	(35)	(191)	(221)	(1.81)
純損益に振り替えられる可能性のある 項目合計	Total items that may be subsequently reclassified to profit or loss	(928)	(9,664)	11,846	18,856	154.06
その他の包括利益合計	Total other comprehensive income	(25,976)	(33,086)	55,460	21,175	173.01
当期包括利益	Comprehensive income for the period	14,409	1,616	82,169	58,523	478.17
当期包括利益の帰属:	Comprehensive income for the period attributable to:					
親会社の所有者	Owners of parent	¥ 14,383	¥ 1,597	¥81,993	¥58,290	\$476.26
非支配持分	Non-controlling interests	25	19	175	232	1.90

### 日本基準 (J-GAAP)

		百万円 M	illions of yen
3月31日に終了した 1年間 Years ended March	31:	2018	2019
当期純利益	Net income for the period	¥54,424	¥ 43,817
その他の包括利益:	Other comprehensive income:		
その他有価証券評価差額金	Unrealized holding gain (loss) on securities	(568)	(24,917)
繰延ヘッジ損益	Unrealized gain (loss) from hedging instruments	5	(24)
土地再評価差額金	Revaluation reserve for land	_	1,315
為替換算調整勘定	Foreign currency translation adjustments	458	(863)
退職給付に係る調整額	Remeasurements of defined benefit plans	2,045	(982)
持分法適用会社に対する持分相当額	Share of other comprehensive income (loss) of affiliates accounted for using the equity method	15	(14)
その他の包括利益計	Total other comprehensive income	1,956	(25,487)
包括利益	Comprehensive income	56,380	18,330
(内訳)	(Composition)		
親会社株主に係る包括利益	Comprehensive income attributable to owners of parent	¥56,232	¥ 18,300
非支配株主に係る包括利益	Comprehensive income attributable to non-controlling interests	147	29

### 国際財務報告基準 (IFRS)

						百万米ドル Millions of
				lillions of yen		U.S. dollars
3月31日に終了した1年間 Years ended Ma		2019	2020	2021	2022	2022
営業活動によるキャッシュ・フロー:	Cash flows from operating activities:	V 50 474	V 47 005	V 07 400	V 50.040	<u> </u>
税引前当期利益	Profit before income taxes	¥ 56,471	¥ 47,225	¥ 37,102	¥ 53,010	\$ 433.12
減価償却費及び償却費	Depreciation and amortization	16,553	17,322	17,056	17,314	141.47
減損損失(又はその戻入れ)	Impairment losses (reversal of	295	2,921	3,553	322	2.63
金融収益及び金融費用	impairment losses) Finance income and finance expenses	(4.120)	(4.200)	(2 OF 4)	(2.267)	(07.51)
有形固定資産及び		(4,120)	(4,260)	(2,854)	(3,367)	(27.51)
有形回足員性及び 無形資産の除売却損益	Loss (gain) on disposal or sales of property, plant and equipment and intangible assets	264	(260)	93	(4,597)	(37.56)
棚卸資産の増減額	(Increase) decrease in inventories	(6,244)	(2,841)	7,666	(13,751)	(112.35)
営業債権及び	(Increase) decrease in trade and	(0,244)	(2,0+1)	7,000	(10,701)	(112.00)
その他の債権の増減額	other receivables	987	3,282	3,077	582	4.76
営業債務及び	Increase (decrease) in trade and					
その他の債務の増減額	other payables	(1,392)	(4,887)	3,081	3,950	32.27
退職給付に係る資産及び	Increase (decrease) in assets and liabilities	(1 = 0)	(201)	704	(0.000)	(70.00
負債の増減額	associated with the defined benefit plans	(150)	(391)	794	(8,938)	(73.03)
引当金の増減額	Increase (decrease) in provisions	(34)	1,942	(1,232)	530	4.33
確定拠出年金移行に伴う 未払金の増減額	Increase (decrease) in accounts payable due to transition to defined	(1,558)	(1,416)	(1,447)	(1,487)	(12.15
	contribution plans	(05)	0.000	(4.400)	(0.45)	(0.00)
その他	Other, net	(25)	2,999	(1,490)	(245)	(2.00
小計	Subtotal	61,045	61,635	65,401	43,323	353.97
利息及び配当金の受取額	Interest and dividends income received	4,654	4,535	3,401	4,255	34.77
利息の支払額	Interest expenses paid	(859)	(802)	(565)	(404)	(3.30)
法人所得税の支払額及び還付額	Income taxes refunded (paid)	(29,319)	(8,206)	(10,011)	(11,158)	(91.17
営業活動によるキャッシュ・フロー	Net cash provided by (used in) operating activities	35,520	57,162	58,225	36,016	294.27
ル次ば私にレスといいと、コロー・						
设資活動によるキャッシュ・フロー:	Cash flows from investing activities:	(4.055)	(0.044)	F 007	4.050	
定期預金の純増減額	Net (increase) decrease in time deposits	(4,955)	(3,244)	5,007	4,850	39.63
有形固定資産及び 無形資産等の取得による支出	Purchase of property, plant and equipment and intangible assets	(20,192)	(20,473)	(12,572)	(14,530)	(118.72
有形固定資産及び	Proceeds from sales of property, plant and	F07	1 010	202	0.111	40.00
無形資産の売却による収入	equipment and intangible assets	597	1,012	382	6,111	49.93
投資有価証券の取得による支出	Purchase of investment securities	(1)	(1)	(1)	(0)	(0
投資有価証券の売却及び 償還による収入	Proceeds from sales and redemption of investment securities	2,380	449	1,405	47,255	386.10
事業譲受による支出	Payment for acquisition of businesses	(981)	445	1,405	47,233	300.10
政府補助金による収入	Proceeds from government grants	(501)	706			
その他	Other, net	51	483	(7)	21	0.17
投資活動によるキャッシュ・フロー	Net cash provided by (used in) investing	(23,101)	(21,067)	(5,785)	43,707	357.11
	activities	(20,101)	(21,007)	(0,700)		
材務活動によるキャッシュ・フロー:	Cash flows from financing activities:					
短期借入金の純増減額	Net increase (decrease) in short-term borrowings	(2,525)	2,120	(3,398)	679	5.55
長期借入金の純増減額	Net increase (decrease) in long-term borrowings	(41)	_	795	506	4.13
リース負債の返済による支出	Repayment of lease liabilities	(5,606)	(5,871)	(6,063)	(6,022)	(49.20
自己株式の取得による支出	Purchase of treasury shares	(11,948)	(21,312)	(9)	(28,009)	(228.85
自己株式取得目的の信託	(Increase) decrease in cash segregated as	(1,765)	(21,512)	(O)	(20,003)	\ZZ0.03 —
連結の範囲の変更を伴わない	deposits for acquisition of treasury shares Payment for acquisition of interests in	(1.220)		/10E\		
子会社株式の取得による支出	subsidiaries that do not result in change in scope of consolidation	(1,329)		(165)	_	_
配当金の支払額	Cash dividends paid  Cash dividends paid to non-controlling	(10,547)	(11,274)	(11,603)	(11,501)	(93.97
非支配持分への配当金の支払額	interests	(90)	(49)	(59)	(68)	(0.56)
その他	Other, net	(137)	(33)	(97)	(8)	(0.07
財務活動によるキャッシュ・フロー	Net cash provided by (used in) financing activities	(33,993)	(36,422)	(20,602)	(44,426)	(362.99)
現金及び現金同等物に係る	Effect of exchange rate changes on cash and	(4.0)	(0.04.0)	4.000	7.050	04.40
為替変動の影響額 現会及び現会同等物の増減額	cash equivalents  Net increase (decrease) in cash and cash	(13)	(2,816)	4,836	7,852	64.16
現金及び現金同等物の増減額	equivalents  Cash and cash equivalents at beginning of	(21,588)	(3,143)	36,673	43,150	352.56
現金及び現金同等物の期首残高	period	117,403	95,815	92,671	129,345	1,056.83
現金及び現金同等物の期末残高	Cash and cash equivalents at end of period	¥ 95,815	¥ 92,671	¥129,345	¥172,495	\$1,409.39

### 日本基準 (J-GAAP)

		百万円 Mil	
月31日に終了した1年間 Years ended March 31:		2018	2019
学業活動によるキャッシュ・フロー:	Cash flows from operating activities:	\/ \\ \\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	V 00 40E
税金等調整前当期純利益	Income before income taxes and minority interests	¥ 74,471	¥ 60,485
減価償却費	Depreciation and amortization	10,777	10,835
減損損失	Impairment losses	27	295
のれん償却額	Amortization of goodwill	61	24
貸倒引当金の増減額	(Decrease) increase in allowance for doubtful accounts	(38)	(90
投資有価証券評価損	Loss on valuation of investment securities	11	
投資有価証券売却損益	Loss (gain) on sales of investment securities	(25,821)	(820
退職給付に係る負債の増減額	Increase (decrease) in net defined benefit liabilities	1,129	(182
受取利息及び受取配当金	Interest and dividend income	(4,694)	(4,652
支払利息	Interest expenses	359	437
為替差損益	Foreign exchange (gains) losses	259	(322
持分法による投資損益	Equity in (gains) losses of affiliates	8	(12
固定資産処分損益(純額)	Loss (gain) on sales or disposal of property, plant and equipment, net	221	283
固定資産交換差益	Gain on exchange of property, plant and equipment	221	(2,034
売上債権の増減額	(Increase) decrease in notes and accounts receivable—trade	/F 7F6\	1,180
元工員権の追減額 たな卸資産の増減額	(Increase) decrease in inventories	(5,756)	
	,	(312)	(6,511
仕入債務の増減額	Increase (decrease) in notes and accounts payable—trade	2,053	(2,456
確定拠出年金移行に伴う未払金の増減額	(Decrease) increase in accounts payable due to transition to	(1,235)	(1,558
マの(4)(対策)	a defined contribution pension plan		
その他(純額)	Other, net	1,527	442
小計	Subtotal	53,049	55,342
利息及び配当金の受取額	Interest and dividend income received	4,672	4,654
利息の支払額	Interest expenses paid	(274)	(442
構造改革費用の支払額	Payment of business structural reform expenses	(348)	_
法人税等の支払額又は還付額	Income taxes refunded (paid)	(9,599)	(29,319
営業活動によるキャッシュ・フロー	Cash flows from operating activities	47,498	30,234
と資活動によるキャッシュ・フロー:	Cash flows from investing activities:		
定期預金の増減額 (純額)	Net (increase) decrease in time deposits	(189)	(4,955
有形及び無形固定資産の取得による支出	Purchase of property, plant and equipment and intangible assets	(22,962)	(20,192
有形及び無形固定資産の売却による収入	Proceeds from sales of property, plant and equipment and intangible assets	379	600
投資有価証券の取得による支出	Purchase of investment securities	(2)	(1
投資有価証券の売却・償還による収入	Proceeds from sales and redemption of investment securities	27,535	2,380
貸付けによる支出	Payment of loans receivable	(29)	(53
貸付金の回収による収入	Collection of loans receivable	52	48
事業譲受による支出	Payment for acquisition of businesses	(4.5)	(981
その他 (純額)	Other, net	(15)	63
投資活動によるキャッシュ・フロー	Cash flows from investing activities	4,766	(23,092
務活動によるキャッシュ・フロー:	Cash flows from financing activities:		
短期借入金の増減額 (純額)	Net increase (decrease) in short-term borrowings	515	(2,613
長期借入金の返済による支出	Repayment of long-term borrowings	(29)	(41
会員預り金の預りによる収入	Proceeds from resort membership deposits received	125	125
会員預り金の返還による支出	Repayment of resort membership deposits	(365)	(238
自己株式の取得による支出	Purchase of treasury shares	(25,012)	(11,948
自己株式取得のための預託金の増減額	(Increase) decrease in cash segregated as deposits for acquisition of treasury shares	_	(1,765
連結の範囲の変更を伴わない	Payment for changes in ownership interests in subsidiaries		
子会社株式の取得による支出	that do not result in change in scope of consolidation	_	(1,329
配当金の支払額	Cash dividends paid	(10,123)	(10,547
非支配株主への配当金の支払額	Cash dividends paid to non-controlling interests	(636)	(90
その他(純額)	Other, net	(58)	(29
大の他(神報)   財務活動によるキャッシュ・フロー	Cash flows from financing activities	(35,584)	(28,479
記金及び現金同等物に係る換算差額 記念みび現金同等物の機械額	Effect of exchange rate change on cash and cash equivalents	53	(250
見金及び現金同等物の増減額 3会及び現金同等物の開業程度	Net increase (decrease) in cash and cash equivalents	16,733	(21,587
見金及び現金同等物の期首残高 	Cash and cash equivalents at beginning of period	100,669	117,403
<b>見金及び現金同等物の期末残高</b>	Cash and cash equivalents at end of period	¥117,403	¥ 95,815