

First Quarter of FY2011.3 Performance Outline

YAMAHA CORPORATION

July 30, 2010

(billions of yen)

	1Q Initial Projections (April 28, 2010) FY2011.3	1Q Results FY2011.3	1Q Results (Previous Year) FY2010.3	Projections (Full Year) (April 28, 2010) FY2011.3	Projections (Full Year) FY2011.3	Results (Previous Year) FY2010.3
Net Sales	91.0	90.9	99.4	385.0	385.0	414.8
Japan Sales	47.1 (51.8%)	46.0 (50.7%)	55.4 (55.7%)	181.3 (47.1%)	176.6 (45.9%)	218.4 (52.7%)
Overseas Sales	43.9 (48.2%)	44.9 (49.3%)	44.0 (44.3%)	203.7 (52.9%)	208.4 (54.1%)	196.4 (47.3%)
Operating Income	2.0 (2.2%)	5.2 (5.7%)	0.2 (0.2%)	10.0 (2.6%)	10.0 (2.6%)	6.8 (1.6%)
Ordinary Income	1.5 (1.6%)	4.9 (5.3%)	-0.5 -	7.5 (1.9%)	7.5 (1.9%)	4.9 (1.2%)
Net Income	0.5 (0.5%)	2.2 (2.4%)	-2.9 -	5.5 (1.4%)	4.0 (1.0%)	-4.9 -
Currency Exchange Rate (Settlement Rate) (=yen)	90/US\$ 127/EUR	93/US\$ 123/EUR	97/US\$ 124/EUR	90/US\$ 127/EUR	91/US\$ (*5) 117/EUR	93/US\$ 130/EUR
ROE (*1)	0.2%	3.6%	-4.6%	2.2%	1.6%	-2.0%
ROA (*2)	0.1%	2.3%	-2.8%	1.4%	1.0%	-1.2%
Earnings per Share	2.5yen	11.2yen	-14.7yen	27.9yen	20.3yen	-25.0yen
Capital Expenditures (Depreciation Expenses)	-	2.1 (3.1)	2.5 (3.3)	13.9 (14.2)	13.9 (13.8)	14.5 (14.1)
R&D Expenses	-	5.5	5.2	21.7	23.2	21.7
Free Cash Flows						
Operating Activities	-4.2	-0.9	-1.0	21.1	21.8	39.9
Investing Activities	-1.2	-2.0	-3.5	-13.5	-13.6	-12.7
Total	-5.4	-3.0	-4.5	7.6	8.2	27.2
Inventories at End of Period	71.0	73.0	84.3	65.4	66.8	69.5
Number of Employees						
Japan	9,800	9,682	11,149	9,600	9,500	9,628
Overseas	16,500	17,292	16,555	16,500	16,600	16,030
Total (*3) (Changes from the changes in the scope of consolidation)	26,300 (0)	26,974 (0)	27,704 (353)	26,100 (0)	26,100 (0)	25,658 (-1,106)
Sales by Business Segment						
Musical Instruments	68.0 (74.7%)	66.6 (73.3%)	68.4 (68.8%)	281.0 (73.0%)	278.0 (72.2%)	276.3 (66.6%)
AV/IT	11.5 (12.6%)	12.0 (13.3%)	11.2 (11.3%)	57.0 (14.8%)	58.0 (15.1%)	54.4 (13.1%)
Electronic Devices	5.0 (5.5%)	5.1 (5.6%)	4.7 (4.7%)	23.0 (6.0%)	23.5 (6.1%)	19.7 (4.8%)
Lifestyle-Related Products (*4)	-	-	8.8 (8.8%)	-	-	36.9 (8.9%)
Others	6.5 (7.2%)	7.1 (7.8%)	6.3 (6.4%)	24.0 (6.2%)	25.5 (6.6%)	27.5 (6.6%)
Operating Income by Business Segment						
Musical Instruments	1.6	3.5	1.8	6.5	6.0	5.1
AV/IT	0.2	0.3	-0.5	2.5	2.0	1.4
Electronic Devices	-0.2	0.5	-0.5	0.5	1.0	-0.6
Lifestyle-Related Products (*4)	-	-	-0.5	-	-	0.4
Others	0.4	0.9	-0.1	0.5	1.0	0.5

Non-Consolidated Basis

Net Sales	65.2	59.4	227.9
Operating Income	2.0 (3.0%)	-1.5 -	-9.8 -
Ordinary Income	4.7 (7.2%)	-1.2 -	-8.4 -
Net Income	2.4 (3.7%)	-3.5 -	-16.4 -

* 1, 2 ROE and ROA are calculated on an annually adjusted basis.

* 3 Number of Employees = Number of full-time staff at end of period + Average number of temporary staff during the period

* 4 Following the handover of Lifestyle-Related Products business on March 31, 2010, this segment has been excluded from the scope of consolidation.

* 5 2Q-4Q currency exchange rates US\$1=JPY90, EUR1=JPY115

The forward-looking statements in this document contain inherent risks and uncertainties insofar as they are based on future projections and plans that may differ materially from the actual results achieved.