



ANNUAL FINANCIAL REPORT  
(Consolidated financial statements and notes)

Fiscal Year Ended March 31, 2022

Yamaha Corporation

# CONSOLIDATED FINANCIAL STATEMENTS AND NOTES

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

| Yamaha Corporation and its consolidated subsidiaries<br>As of March 31, 2022 and 2021 | Millions of yen |                 | Thousands of<br>U.S. dollars (Note 2) |
|---|-----------------|-----------------|---------------------------------------|
|   | 2022            | 2021            | 2022                                  |
| <b>Assets</b>   |                 |                 |                                       |
| Current assets  |                 |                 |                                       |
| Cash and cash equivalents (Notes 6 and 33)  | ¥172,495        | ¥129,345        | \$1,409,388                           |
| Trade and other receivables (Notes 7, 23 and 33)                                      | 60,018          | 57,329          | 490,383                               |
| Other financial assets (Notes 13 and 33)  | 4,352           | 8,573           | 35,558                                |
| Inventories (Note 8)  | 118,640         | 96,803          | 969,360                               |
| Other current assets (Note 9)   | 7,169           | 7,871           | 58,575                                |
| <b>Subtotal</b>   | <b>362,676</b>  | <b>299,924</b>  | <b>2,963,281</b>                      |
| Assets held for sale  | –               | 1,179           | –                                     |
| <b>Total current assets</b>   | <b>362,676</b>  | <b>301,103</b>  | <b>2,963,281</b>                      |
| Non-current assets  |                 |                 |                                       |
| Property, plant and equipment (Note 10)   | 102,898         | 96,142          | 840,739                               |
| Right-of-use assets (Note 11)   | 21,655          | 22,231          | 176,934                               |
| Goodwill (Note 12)  | 177             | 160             | 1,446                                 |
| Intangible assets (Note 12)   | 3,045           | 2,529           | 24,879                                |
| Financial assets (Notes 13 and 33)  | 70,319          | 120,058         | 574,549                               |
| Deferred tax assets (Note 14)   | 7,892           | 7,407           | 64,482                                |
| Other non-current assets (Note 20)  | 12,261          | 7,983           | 100,180                               |
| <b>Total non-current assets</b>   | <b>218,250</b>  | <b>256,513</b>  | <b>1,783,234</b>                      |
| <b>Total assets</b>   | <b>¥580,927</b> | <b>¥557,616</b> | <b>\$4,746,523</b>                    |

The above consolidated statement of financial position should be read in conjunction with the accompanying notes.

| As of March 31, 2022 and 2021                 | Millions of yen |                 | Thousands of<br>U.S. dollars (Note 2) |
|---|-----------------|-----------------|---------------------------------------|
|   | 2022            | 2021            | 2022                                  |
| <b>Liabilities and equity</b>                 |                 |                 |                                       |
| <b>Liabilities</b>                            |                 |                 |                                       |
| Current liabilities                           |                 |                 |                                       |
| Trade and other payables (Notes 15 and 33)    | ¥63,184         | ¥56,915         | \$516,251                             |
| Interest-bearing debt (Notes 16 and 33)       | 10,523          | 7,980           | 85,979                                |
| Lease liabilities (Note 33)                   | 5,727           | 5,696           | 46,793                                |
| Other financial liabilities (Notes 17 and 33) | 10,156          | 9,745           | 82,981                                |
| Income taxes payables                         | 20,260          | 4,045           | 165,536                               |
| Provisions (Note 18)                          | 2,086           | 1,806           | 17,044                                |
| Other current liabilities (Notes 19 and 23)   | 14,174          | 14,664          | 115,810                               |
| <b>Total current liabilities</b>              | <b>126,114</b>  | <b>100,852</b>  | <b>1,030,427</b>                      |
| Non-current liabilities                       |                 |                 |                                       |
| Interest-bearing debt (Notes 16 and 33)       | –               | 387             | –                                     |
| Lease liabilities (Note 33)                   | 11,647          | 14,465          | 95,163                                |
| Other financial liabilities (Notes 17 and 33) | 110             | 178             | 899                                   |
| Retirement benefit liabilities (Note 20)      | 14,544          | 22,576          | 118,833                               |
| Provisions (Note 18)                          | 2,399           | 1,823           | 19,601                                |
| Deferred tax liabilities (Note 14)            | 7,954           | 18,244          | 64,989                                |
| Other non-current liabilities                 | 2,228           | 2,137           | 18,204                                |
| <b>Total non-current liabilities</b>          | <b>38,884</b>   | <b>59,814</b>   | <b>317,706</b>                        |
| <b>Total liabilities</b>                      | <b>164,999</b>  | <b>160,667</b>  | <b>1,348,141</b>                      |
| <b>Equity</b>                                 |                 |                 |                                       |
| Capital stock (Note 21)                       | 28,534          | 28,534          | 233,140                               |
| Capital surplus (Note 21)                     | 2,114           | 21,430          | 17,273                                |
| Retained earnings (Note 21)                   | 397,665         | 337,923         | 3,249,163                             |
| Treasury shares (Note 21)                     | (73,288)        | (65,086)        | (598,807)                             |
| Other components of equity                    | 59,746          | 73,156          | 488,161                               |
| Equity attributable to owners of parent       | 414,773         | 395,958         | 3,388,945                             |
| Non-controlling interests                     | 1,154           | 991             | 9,429                                 |
| <b>Total equity</b>                           | <b>415,927</b>  | <b>396,949</b>  | <b>3,398,374</b>                      |
| <b>Total liabilities and equity</b>           | <b>¥580,927</b> | <b>¥557,616</b> | <b>\$4,746,523</b>                    |

## CONSOLIDATED STATEMENT OF INCOME

| Yamaha Corporation and its consolidated subsidiaries<br>For the fiscal years ended March 31, 2022 and 2021 | Millions of yen  |           | Thousands of<br>U.S. dollars (Note 2) |
|--|------------------|-----------|---------------------------------------|
|  | 2022             | 2021      | 2022                                  |
| <b>Revenue</b> (Notes 5 and 23)  | <b>¥408,197</b>  | ¥372,630  | <b>\$3,335,215</b>                    |
| <b>Cost of sales</b> (Notes 20 and 25)   | <b>(253,476)</b> | (229,720) | <b>(2,071,052)</b>                    |
| <b>Gross profit</b>  | <b>154,720</b>   | 142,909   | <b>1,264,156</b>                      |
| Selling, general and administrative expenses (Notes 20, 24, 25 and 32)                                     | (111,708)        | (102,198) | (912,722)                             |
| Core operating profit (Note 5)   | 43,012           | 40,711    | 351,434                               |
| Other income (Note 26)   | 7,558            | 1,909     | 61,753                                |
| Other expenses (Notes 20 and 26)   | (1,250)          | (7,580)   | (10,213)                              |
| <b>Operating profit</b>  | <b>49,320</b>    | 35,039    | <b>402,974</b>                        |
| Finance income (Note 27)   | 5,792            | 3,366     | 47,324                                |
| Finance expenses (Note 27)   | (2,102)          | (1,303)   | (17,175)                              |
| <b>Profit before income taxes</b>  | <b>53,010</b>    | 37,102    | <b>433,124</b>                        |
| <b>Income taxes</b> (Note 14)  | <b>(15,663)</b>  | (10,393)  | <b>(127,976)</b>                      |
| <b>Profit for the period</b>   | <b>¥37,347</b>   | ¥26,708   | <b>\$305,147</b>                      |
| <b>Profit for the period attributable to:</b>  |                  |           |                                       |
| Owners of parent   | ¥37,255          | ¥26,615   | \$304,396                             |
| Non-controlling interests  | 92               | 93        | 752                                   |
|  |                  | Yen       | U.S. dollars (Note 2)                 |
| <b>Earnings per share</b>  |                  |           |                                       |
| Basic (Note 29)  | ¥214.79          | ¥151.39   | \$1.75                                |
| Diluted (Note 29)  | —                | —         | —                                     |

The above consolidated statement of income should be read in conjunction with the accompanying notes.

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

| Yamaha Corporation and its consolidated subsidiaries<br>For the fiscal years ended March 31, 2022 and 2021 | Millions of yen |                | Thousands of<br>U.S. dollars (Note 2) |
|--|-----------------|----------------|---------------------------------------|
|  | 2022            | 2021           | 2022                                  |
| <b>Profit for the period</b>   | <b>¥37,347</b>  | <b>¥26,708</b> | <b>\$305,147</b>                      |
| Other comprehensive income   |                 |                |                                       |
| Items that will not be reclassified to profit or loss  |                 |                |                                       |
| Remeasurements of defined benefit plans (Note 28)  | <b>2,901</b>    | 5,687          | <b>23,703</b>                         |
| Financial assets measured at fair value through other<br>comprehensive income (Note 28)                    | <b>(582)</b>    | 37,927         | <b>(4,755)</b>                        |
| Total items that will not be reclassified to profit or loss  | <b>2,319</b>    | 43,614         | <b>18,948</b>                         |
| Items that may be subsequently reclassified to profit or loss  |                 |                |                                       |
| Exchange differences on translation of foreign operations<br>(Note 28)                                     | <b>19,077</b>   | 12,037         | <b>155,871</b>                        |
| Gain or loss on cash flow hedges (Note 28)   | <b>(221)</b>    | (191)          | <b>(1,806)</b>                        |
| Total items that may be subsequently reclassified to profit or loss  | <b>18,856</b>   | 11,846         | <b>154,065</b>                        |
| Total other comprehensive income (Note 28)   | <b>21,175</b>   | 55,460         | <b>173,013</b>                        |
| <b>Comprehensive income for the period</b>   | <b>¥58,523</b>  | <b>¥82,169</b> | <b>\$478,168</b>                      |
| <b>Comprehensive income for the period attributable to:</b>  |                 |                |                                       |
| Owners of parent   | <b>¥58,290</b>  | ¥81,993        | <b>\$476,264</b>                      |
| Non-controlling interests  | <b>232</b>      | 175            | <b>1,896</b>                          |

The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

|   | Millions of yen                         |                 |                   |   |  |   |                                  |        |          |          |                           |              |
|---|---|-----------------|-------------------|---|--|---|----------------------------------|--------|----------|----------|---------------------------|--------------|
|   | Equity attributable to owners of parent |                 |                   |   |  |   |                                  |        |          |          | Non-controlling interests | Total equity |
|   | Capital stock                           | Capital surplus | Retained earnings | Treasury shares                         | Other components of equity   |   |                                  |        | Total    |          |                           |              |
|   |   |                 |                   | Remeasurements of defined benefit plans | Financial assets measured at fair value through other comprehensive income | Exchange differences on translation of foreign operations | Gain or loss on cash flow hedges | Total  |          |          |                           |              |
| Yamaha Corporation and its consolidated subsidiaries                        |   |                 |                   |   |  |   |                                  |        |          |          |                           |              |
| For the fiscal years ended March 31, 2022 and 2021                          |   |                 |                   |   |  |   |                                  |        |          |          |                           |              |
| Balance at April 1, 2020  | ¥28,534                                 | ¥21,277         | ¥316,899          | ¥(65,093)                               | ¥-   | ¥34,183   | ¥(10,461)                        | ¥67    | ¥23,789  | ¥325,409 | ¥1,040                    | ¥326,450     |
| Profit for the period   | -                                       | -               | 26,615            | -                                       | -  | -   | -                                | -      | -        | 26,615   | 93                        | 26,708       |
| Other comprehensive income  | -                                       | -               | -                 | -                                       | 5,687  | 37,927  | 11,955                           | (191)  | 55,378   | 55,378   | 82                        | 55,460       |
| Total comprehensive income for the period                                   | -                                       | -               | 26,615            | -                                       | 5,687  | 37,927  | 11,955                           | (191)  | 55,378   | 81,993   | 175                       | 82,169       |
| Purchase of treasury shares   | -                                       | -               | -                 | (9)                                     | -  | -   | -                                | -      | -        | (9)      | -                         | (9)          |
| Cancellation of treasury shares   | -                                       | -               | -                 | -                                       | -  | -   | -                                | -      | -        | -        | -                         | -            |
| Dividends (Note 22)   | -                                       | -               | (11,603)          | -                                       | -  | -   | -                                | -      | -        | (11,603) | (59)                      | (11,663)     |
| Share-based compensation (Note 32)  | -                                       | 152             | -                 | 16                                      | -  | -   | -                                | -      | -        | 168      | -                         | 168          |
| Changes in the ownership interest of a subsidiary without a loss of control | -                                       | 0               | -                 | -                                       | -  | -   | -                                | -      | -        | 0        | (165)                     | (165)        |
| Reclassified to retained earnings   | -                                       | -               | 6,011             | -                                       | (5,687)  | (324)   | -                                | -      | (6,011)  | -        | -                         | -            |
| Total transactions with owners  | -                                       | 152             | (5,591)           | 6                                       | (5,687)  | (324)   | -                                | -      | (6,011)  | (11,444) | (225)                     | (11,669)     |
| Balance at March 31, 2021   | ¥28,534                                 | ¥21,430         | ¥337,923          | ¥(65,086)                               | ¥-   | ¥71,786   | ¥1,494                           | ¥(123) | ¥73,156  | ¥395,958 | ¥991                      | ¥396,949     |
| Profit for the period   | -                                       | -               | 37,255            | -                                       | -  | -   | -                                | -      | -        | 37,255   | 92                        | 37,347       |
| Other comprehensive income  | -                                       | -               | -                 | -                                       | 2,901  | (582)   | 18,938                           | (221)  | 21,035   | 21,035   | 139                       | 21,175       |
| Total comprehensive income for the period                                   | -                                       | -               | 37,255            | -                                       | 2,901  | (582)   | 18,938                           | (221)  | 21,035   | 58,290   | 232                       | 58,523       |
| Purchase of treasury shares   | -                                       | -               | -                 | (28,009)                                | -  | -   | -                                | -      | -        | (28,009) | -                         | (28,009)     |
| Cancellation of treasury shares   | -                                       | (19,333)        | (457)             | 19,790                                  | -  | -   | -                                | -      | -        | -        | -                         | -            |
| Dividends (Note 22)   | -                                       | -               | (11,501)          | -                                       | -  | -   | -                                | -      | -        | (11,501) | (68)                      | (11,570)     |
| Share-based compensation (Note 32)  | -                                       | 18              | -                 | 16                                      | -  | -   | -                                | -      | -        | 34       | -                         | 34           |
| Changes in the ownership interest of a subsidiary without a loss of control | -                                       | -               | -                 | -                                       | -  | -   | -                                | -      | -        | -        | -                         | -            |
| Reclassified to retained earnings   | -                                       | -               | 34,445            | -                                       | (2,901)  | (31,544)  | -                                | -      | (34,445) | -        | -                         | -            |
| Total transactions with owners  | -                                       | (19,315)        | 22,487            | (8,201)                                 | (2,901)  | (31,544)  | -                                | -      | (34,445) | (39,476) | (68)                      | (39,544)     |
| Balance at March 31, 2022   | ¥28,534                                 | ¥2,114          | ¥397,665          | ¥(73,288)                               | ¥-   | ¥39,659   | ¥20,432                          | ¥(345) | ¥59,746  | ¥414,773 | ¥1,154                    | ¥415,927     |

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

Thousands of U.S. dollars (Note 2)

|   | Equity attributable to owners of parent |                 |                    |                    |   |  |   |                                  |                  |                    | Non-controlling interests | Total equity       |  |
|---|---|-----------------|--------------------|--------------------|---|--|---|----------------------------------|------------------|--------------------|---------------------------|--------------------|--|
|   | Capital stock                           | Capital surplus | Retained earnings  | Treasury shares    | Other components of equity              |  |   |                                  |                  | Total              |                           |                    |  |
|   |   |                 |                    |                    | Remeasurements of defined benefit plans | Financial assets measured at fair value through other comprehensive income | Exchange differences on translation of foreign operations | Gain or loss on cash flow hedges | Total            |                    |                           |                    |  |
| Yamaha Corporation and its consolidated subsidiaries                        |   |                 |                    |                    |   |  |   |                                  |                  |                    |                           |                    |  |
| For the fiscal year ended March 31, 2022                                    |   |                 |                    |                    |   |  |   |                                  |                  |                    |                           |                    |  |
| Balance at March 31, 2021   | \$233,140                               | \$175,096       | \$2,761,034        | \$(531,792)        | \$-                                     | \$586,535  | \$12,207  | \$(1,005)                        | \$597,729        | \$3,235,215        | \$8,097                   | \$3,243,312        |  |
| Profit for the period   | -                                       | -               | 304,396            | -                  | -                                       | -  | -   | -                                | -                | 304,396            | 752                       | 305,147            |  |
| Other comprehensive income  | -                                       | -               | -                  | -                  | 23,703                                  | (4,755)  | 154,735   | (1,806)                          | 171,869          | 171,869            | 1,136                     | 173,013            |  |
| Total comprehensive income for the period                                   | -                                       | -               | 304,396            | -                  | 23,703                                  | (4,755)  | 154,735   | (1,806)                          | 171,869          | 476,264            | 1,896                     | 478,168            |  |
| Purchase of treasury shares   | -                                       | -               | -                  | (228,850)          | -                                       | -  | -   | -                                | -                | (228,850)          | -                         | (228,850)          |  |
| Cancellation of treasury shares   | -                                       | (157,962)       | (3,734)            | 161,696            | -                                       | -  | -   | -                                | -                | -                  | -                         | -                  |  |
| Dividends (Note 22)   | -                                       | -               | (93,970)           | -                  | -                                       | -  | -   | -                                | -                | (93,970)           | (556)                     | (94,534)           |  |
| Share-based compensation (Note 32)  | -                                       | 147             | -                  | 131                | -                                       | -  | -   | -                                | -                | 278                | -                         | 278                |  |
| Changes in the ownership interest of a subsidiary without a loss of control | -                                       | -               | -                  | -                  | -                                       | -  | -   | -                                | -                | -                  | -                         | -                  |  |
| Reclassified to retained earnings   | -                                       | -               | 281,436            | -                  | (23,703)                                | (257,733)  | -   | -                                | (281,436)        | -                  | -                         | -                  |  |
| Total transactions with owners  | -                                       | (157,815)       | 183,732            | (67,007)           | (23,703)                                | (257,733)  | -   | -                                | (281,436)        | (322,543)          | (556)                     | (323,098)          |  |
| Balance at March 31, 2022   | <b>\$233,140</b>                        | <b>\$17,273</b> | <b>\$3,249,163</b> | <b>\$(598,807)</b> | <b>\$-</b>                              | <b>\$324,038</b>   | <b>\$166,942</b>  | <b>\$(2,819)</b>                 | <b>\$488,161</b> | <b>\$3,388,945</b> | <b>\$9,429</b>            | <b>\$3,398,374</b> |  |

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

## CONSOLIDATED STATEMENT OF CASH FLOWS

| Yamaha Corporation and its consolidated subsidiaries<br>For the fiscal years ended March 31, 2022 and 2021  | Millions of yen |                 | Thousands of<br>U.S. dollars (Note 2) |
|---|-----------------|-----------------|---------------------------------------|
|   | 2022            | 2021            | 2022                                  |
| <b>Cash flows from operating activities</b>   |                 |                 |                                       |
| Profit before income taxes  | ¥53,010         | ¥37,102         | \$433,124                             |
| Depreciation and amortization   | 17,314          | 17,056          | 141,466                               |
| Impairment losses (reversal of impairment losses)   | 322             | 3,553           | 2,631                                 |
| Finance income and finance expenses   | (3,367)         | (2,854)         | (27,510)                              |
| Loss (gain) on disposal or sales of property, plant and equipment and intangible assets                     | (4,597)         | 93              | (37,560)                              |
| (Increase) decrease in inventories  | (13,751)        | 7,666           | (112,354)                             |
| (Increase) decrease in trade and other receivables  | 582             | 3,077           | 4,755                                 |
| Increase (decrease) in trade and other payables   | 3,950           | 3,081           | 32,274                                |
| Increase (decrease) in assets and liabilities associated with the defined benefit plans                     | (8,938)         | 794             | (73,029)                              |
| Increase (decrease) in provisions   | 530             | (1,232)         | 4,330                                 |
| Increase (decrease) in accounts payable due to transition to defined contribution plans                     | (1,487)         | (1,447)         | (12,150)                              |
| Other, net  | (245)           | (1,490)         | (2,002)                               |
| <b>Subtotal</b>   | <b>43,323</b>   | <b>65,401</b>   | <b>353,975</b>                        |
| Interest and dividends income received  | 4,255           | 3,401           | 34,766                                |
| Interest expenses paid  | (404)           | (565)           | (3,301)                               |
| Income taxes refunded (paid)  | (11,158)        | (10,011)        | (91,168)                              |
| <b>Net cash provided by (used in) operating activities</b>  | <b>36,016</b>   | <b>58,225</b>   | <b>294,272</b>                        |
| <b>Cash flows from investing activities</b>   |                 |                 |                                       |
| Net (increase) decrease in time deposits  | 4,850           | 5,007           | 39,627                                |
| Purchase of property, plant and equipment and intangible assets   | (14,530)        | (12,572)        | (118,719)                             |
| Proceeds from sales of property, plant and equipment and intangible assets                                  | 6,111           | 382             | 49,931                                |
| Purchase of investment securities   | (0)             | (1)             | (0)                                   |
| Proceeds from sales and redemption of investment securities   | 47,255          | 1,405           | 386,102                               |
| Other, net  | 21              | (7)             | 172                                   |
| <b>Net cash provided by (used in) investing activities</b>  | <b>43,707</b>   | <b>(5,785)</b>  | <b>357,113</b>                        |
| <b>Cash flows from financing activities</b>   |                 |                 |                                       |
| Net increase (decrease) in short-term borrowings (Note 31)  | 679             | (3,398)         | 5,548                                 |
| Proceeds from long-term borrowings (Note 31)  | 955             | 795             | 7,803                                 |
| Repayment of long-term borrowings (Note 31)   | (449)           | –               | (3,669)                               |
| Repayment of lease liabilities (Note 31)  | (6,022)         | (6,063)         | (49,203)                              |
| Purchase of treasury shares   | (28,009)        | (9)             | (228,850)                             |
| Payment for acquisition of interests in subsidiaries that do not result in change in scope of consolidation | –               | (165)           | –                                     |
| Cash dividends paid (Note 22)   | (11,501)        | (11,603)        | (93,970)                              |
| Cash dividends paid to non-controlling interests  | (68)            | (59)            | (556)                                 |
| Other, net (Note 31)  | (8)             | (97)            | (65)                                  |
| <b>Net cash provided by (used in) financing activities</b>  | <b>(44,426)</b> | <b>(20,602)</b> | <b>(362,987)</b>                      |
| <b>Effect of exchange rate change on cash and cash equivalents</b>  | <b>7,852</b>    | <b>4,836</b>    | <b>64,156</b>                         |
| <b>Net increase (decrease) in cash and cash equivalents</b>   | <b>43,150</b>   | <b>36,673</b>   | <b>352,561</b>                        |
| <b>Cash and cash equivalents at beginning of period (Note 6)</b>  | <b>129,345</b>  | <b>92,671</b>   | <b>1,056,827</b>                      |
| <b>Cash and cash equivalents at end of period (Note 6)</b>  | <b>¥172,495</b> | <b>¥129,345</b> | <b>\$1,409,388</b>                    |

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes.



# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal years ended March 31, 2022 and 2021

## 1 Reporting Entity

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Yamaha Corporation (hereinafter, the “Company”) is a company located in Japan and listed on the Tokyo Stock Exchange. The registered address of the Company’s headquarters is 10-1, Nakazawa-cho, Naka-ku, Hamamatsu, Shizuoka, Japan. The consolidated financial statements for the fiscal year ended the March 31, 2022 comprise the financial statements of the Company and its subsidiaries (the “Group”). The Group’s operations include the musical instruments business, audio equipment business, and other businesses.

## 2 Basis for Preparation

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### (1) Compliance with IFRS

The Group prepares its consolidated financial statements in accordance with International Financial Reporting Standards (“IFRS”) issued by the International Accounting Standards Board. Having met the requirements for a Specified Company under Designated International Accounting Standards, as prescribed in Article 1-2 of the Regulation on Terminology, Forms, and Preparation Methods of Consolidated Financial Statements, the consolidated financial statements of the Group have been prepared pursuant to Article 93 of the aforementioned regulation.

The consolidated financial statements are approved by Takuya Nakata, President and Representative Executive Officer, on June 23, 2022.

### (2) Basis of measurement

The consolidated financial statements of the Group have been prepared based on the accounting policies described in “3. Significant Accounting Policies.” The amounts of assets and liabilities, except for financial instruments measured at fair value and assets and liabilities associated with the defined benefit plans as disclosed in significant accounting policies, are recorded on a historical cost basis.

### (3) Functional currency and presentation currency

The consolidated financial statements of the Group are presented in Japanese yen, which is the functional currency of the Company, in units of one million yen with figures less than one million yen omitted.

The translation of Japanese yen amounts into U.S. dollar amounts is included solely for the convenience of readers outside Japan and has been made at the rate of ¥122.39 to U.S.\$1, the approximate exchange rate at March 31, 2022. Such translation should not be construed as a representation that the Japanese yen amounts could be converted into U.S. dollars at the above or any other rate.

### (4) Accounting standards and interpretations issued but not yet applied

The Group has applied, including early application, all significant accounting standards and interpretations issued as of the date of authorization of the consolidated financial statements.

### 3 Significant Accounting Policies

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#### **(1) Basis of consolidation**

The consolidated financial statements of the Group are prepared using the financial statements of Group companies and associated companies of the Group based on unified accounting policies. If a subsidiary or associated company's accounting policy differs from that of the Group, the financial statements of the entity are adjusted as necessary.

#### **A) Subsidiaries**

A subsidiary is an entity controlled by the Group. The Group controls an entity when it has power over the investee, when it is exposed to, or has rights to, variable returns from its involvement in the investee, and when it has the ability to use its power over the investee to affect its returns. The financial statements of subsidiaries are included in the consolidated financial statements of the Group from the date on which control commences until the date on which control ceases. When the Group retains control over a subsidiary after divesting a portion of its interest in the company, the change in the Group's equity interest is accounted for as an equity transaction and the difference between the adjusted amount and the fair value of the non-controlling interest is directly recognized in equity attributable to owners of parent. Gains or losses are recognized when there is a loss of control.

The balance of receivables and payables and transactions among Group companies, and unrealized profit or loss from transactions between Group companies, are eliminated upon preparation of the consolidated financial statements.

Comprehensive income of subsidiaries shall be attributed to owners of the parent company and non-controlling interests even if this results in the non-controlling interests having a deficit balance.

If the accounting period of a subsidiary differs from that of the Company, the subsidiary's financial statements shall be adjusted based on the Company's accounting period.

#### **B) Associated companies**

An associated company is an entity that is not controlled by the Group but for which the Group has significant influence over its financial and operating policies. The equity method is applied to investments in associated companies initially recognized at cost at the time of acquisition. The Group's share of profit or loss and other comprehensive income is recognized as changes in the carrying amount of the investments in the associated companies from the date on which significant influence commences until the date on which significant influence ceases.

#### **C) Business combinations**

Business combinations are accounted for using the acquisition method.

The acquisition cost is measured as the sum of the acquisition-date fair value of the assets acquired, liabilities assumed, and equity instruments issued by the Company in exchange for control of the acquiree.

Transaction costs incurred in association with a business combination are expensed when incurred.

The excess of the acquisition cost over the Group's share of the net fair value of the identifiable assets acquired and liabilities assumed on the date of acquisition is recognized as goodwill. Conversely, if the difference is negative, a gain is recognized in profit or loss.

#### **(2) Foreign currencies**

##### **A) Transactions denominated in foreign currencies**

The financial statements of each of Group entity are prepared using each company's functional currency.

Transactions conducted in currencies other than the functional currency are translated into the functional currency using the exchange rate on the transaction date or an exchange rate that approximates the exchange rate on that date. Monetary assets and liabilities denominated in foreign currencies at the end of the reporting period are translated to the functional currency using the exchange rate at the fiscal year-end, and non-monetary assets and liabilities measured at fair value are translated at the exchange rate on the date of calculation of fair value.

Any exchange differences arising from translation or settlement are recognized in profit or loss.

However, exchange differences arising from financial instruments measured at fair value through other comprehensive income or cash flow hedges are recognized in other comprehensive income.

##### **B) Foreign operations**

Assets and liabilities of the Group's foreign operations are translated using the exchange rates at the fiscal year-end. Income and expense items are translated at the average exchange rates for the reporting period, unless any significant change has occurred. Any exchange differences arising from these translations are recognized in other comprehensive income. If a foreign operation is disposed of, the accumulated amount of the exchange differences on translation related to the foreign operation is reclassified to profit or loss at the time the foreign operation was disposed of.

### **(3) Financial instruments**

#### **A) Financial assets**

##### *(a) Initial recognition and measurement*

Financial assets are recognized on the trade date when the Group becomes a party to the transaction.

Financial assets other than financial assets measured at fair value through profit or loss, are measured at an amount of fair value plus transaction costs directly attributable to the acquisition of the financial asset at initial recognition. Transaction costs of financial assets measured at fair value through profit or loss are recognized in profit or loss.

##### *(b) Classification and subsequent measurement*

The Group, at initial recognition, classifies financial assets as (i) financial assets measured at amortized cost, (ii) financial assets measured at fair value through other comprehensive income, or (iii) financial assets measured at fair value through profit or loss.

##### *(i) Financial assets measured at amortized cost*

Among financial assets, debt instruments are categorized as financial assets measured at amortized costs if both of the following conditions are met:

- They are held based on a business model whose objective is to hold financial assets in order to collect contractual cash flows.
- The contractual terms of these instruments give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

After initial recognition, financial assets for which these conditions are met is measured at amortized cost using the effective interest rate method. The amortized amount using the effective interest rate method and profit or loss, in cases where a financial asset is derecognized, is recognized in profit or loss.

##### *(ii) Financial assets measured at fair value through other comprehensive income*

Among financial assets, debt instruments are categorized as financial assets measured at fair value through other comprehensive income if both of the following conditions are met:

- They are held based on a business model whose objective is achieved by both collecting contractual cash flows and selling the financial assets.
- The contractual terms of these instruments give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Equity instruments, such as shares of Yamaha Motor Co., Ltd., which uses a common brand as the Group, and shares of companies related to other businesses, are categorized upon initial recognition as financial assets measured at fair value through other comprehensive income.

After initial recognition, changes in the fair value of equity instruments measured at fair value through other comprehensive income are recognized as other comprehensive income. When financial assets are derecognized or the fair value decreases materially, the cumulative gain or loss recognized in other comprehensive income is reclassified to retained earnings. Dividends from such financial assets are recognized in profit or loss as finance income.

##### *(iii) Financial assets measured at fair value through profit or loss*

Financial assets other than the above are categorized as financial assets measured at fair value through profit or loss.

Changes in the fair value of financial assets measured at fair value through profit or loss after initial recognition are recognized in profit or loss.

##### *(c) Impairment of financial assets*

For trade and other receivables, the Group recognizes an allowance for doubtful accounts equivalent to the expected credit loss over the full period. For trade and other receivables for which repayment is doubtful or potentially doubtful, the impairment loss on such assets is assessed individually or as a group for assets of similar types of risk and accounted for in the allowance for doubtful accounts.

For trade and other receivables that do not fall into the above category, impairment loss is assessed primarily based on the historical actual default rate and accounted for in the allowance for doubtful accounts.

For trade and other receivables for which impairment loss was previously recognized and the impairment amount decreased due to a subsequent event, the previously recognized impairment loss is reversed and recognized in profit or loss.

For trade and other receivables that are clearly not recoverable, the unrecoverable amount is written off directly.

##### *(d) Derecognition*

The Group derecognizes a financial asset when the contractual rights to cash flows from the financial asset expire or when such rights are transferred by the Group and all the risks and rewards of ownership of the financial asset are substantially transferred.

#### **B) Financial liabilities**

##### *(a) Initial recognition and measurement*

Financial liabilities are recognized on the trade date when the Group becomes a party to the transaction.

Financial liabilities measured at amortized cost are measured at fair value less the associated direct transaction costs at initial recognition.

*(b) Categorization and subsequent measurement*

Financial liabilities are classified as financial liabilities measured at amortized cost at initial recognition.

After initial recognition, financial liabilities measured at amortized cost are measured at amortized cost using the effective interest rate method.

The amortized amount using the effective interest rate method and gains and losses on derecognition are recognized in profit or loss.

*(c) Derecognition*

A financial liability is derecognized when it is extinguished, i.e., when the obligation specified in the contract is discharged, cancelled, or expires.

**C) Presentation of financial instruments**

Financial assets and liabilities are offset and presented at a net amount in the consolidated statement of financial position when the Group has a legally enforceable right to offset the financial asset and liability balances and it intends either to settle on a net basis or to realize financial assets and settle financial liabilities simultaneously.

**D) Hedge accounting and derivatives**

The Group uses, within the scope of actual demand, foreign exchange forward contracts (comprehensive contracts) to hedge potential foreign exchange exposure from foreign currency-denominated receivables and payables arising from import and export transactions.

Derivative transactions are initially recognized at fair value upon the execution of a contract and subsequently remeasured at fair value.

With regard to derivative transactions, the Group Financial Policies and Rules have been established, and transactions are conducted and managed in compliance with policies and rules.

Hedge accounting is applied to cash flow hedges that meet specific criteria with the effective portion of profit or loss arising from the hedging instrument recognized in other comprehensive income and the remaining ineffective portion recognized in profit or loss. The amount of a hedging instrument recorded in other comprehensive income is reclassified to profit or loss at the time the corresponding hedged transaction affects profit or loss.

When applying hedge accounting, the Company assesses whether the derivative used for the hedge transaction is effective or not in offsetting the changes in cash flows of the hedged item at inception of hedge and on an ongoing basis.

**(4) Cash and cash equivalents**

Cash and cash equivalents comprise cash on hand, demand deposits, and short-term investments that are readily convertible into cash, are not exposed to significant risk related to changes in value, and are redeemable within three months of the date of acquisition.

**(5) Inventories**

Inventories are measured at the lower of cost and net realizable value.

The cost of inventories is determined principally based on the weighted-average method and includes all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition. Net realizable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

**(6) Property, plant and equipment**

The Company applied the cost model for the property, plant and equipment and subsequently measured at cost less accumulated depreciation and accumulated impairment.

The acquisition cost of property, plant and equipment comprises any costs directly attributable to the acquisition of the item, the initial estimate for disassembly, removal, or other restoration costs and borrowing costs that should be capitalized.

Depreciation costs on an item of property, plant and equipment, except for land and construction in progress, are accounted for using the straight-line method over the estimated useful lives. The range of estimated useful lives by major asset items is as follows:

Buildings: 31 to 50 years (Mainly 15 years for equipment attached to buildings)

Structures: 10 to 30 years

Machinery and equipment: 4 to 12 years

Tools, furniture and fixtures: 5 to 6 years

Estimated useful lives, residual values, and depreciation methods are reviewed at the end of each fiscal year and, if there is a change, the depreciation charge is adjusted prospectively as changes in accounting estimates.

## **(7) Right-of-use assets**

The Group leases a portion of its property, plant, and equipment.

The initial measurement of a right-of-use asset is calculated based on cost using the present value of the lease payments during a non-cancellable period plus reasonably certain extension option period (hereafter, "lease period"), and any lease prepayments prior to the commencement date, initial direct costs and the amount of the initial estimate for disassembly, removal, or other restoration costs and less any lease incentives received. Lease liabilities are set at the initial measurement of the present value of the lease payments during the lease period. When there are changes in the lease period or lease payments subsequent to the initial measurement, the lease liability is remeasured, and the cost of a right-of-use asset and corresponding lease liability are adjusted.

Right-of-use assets are accounted for using the cost model and measured at cost less accumulated depreciation and the accumulated impairment losses. Lease liabilities are stated at the initial measurement amount and adjusted for any remeasurement less lease payments and adjusted for interest. Depreciation cost of right-of-use assets is accounted for using the straight-line method over the lease period. Interest expenses associated with lease liabilities are classified separately from depreciation costs on right-of-use assets and included in finance expenses. However, short-term leases with lease periods of 12 months or less and underlying assets with low value are not recognized as right-of-use assets or lease liabilities and lease payments are recognized in profit or loss either by applying the straight-line method or other established standards to the lease amount.

Of the rent concessions or exemptions granted as a direct result of the COVID-19 pandemic, those that meet the prescribed requirements are accounted for as variable lease payments by applying the practical expedient method.

## **(8) Goodwill and intangible assets**

### ***A) Goodwill***

The measurement method at the date of initial recognition of goodwill is stated in "(1) Basis of consolidation, C) Business combinations." Goodwill is presented based on acquisition cost less accumulated impairment losses.

### ***B) Intangible assets***

Intangible assets are accounted for using the cost model and measured at acquisition cost less accumulated amortization and accumulated impairment losses.

## **(9) Impairment of non-financial assets**

Non-financial assets (excluding inventories, deferred tax assets, and assets associated with employee benefits) are assessed whether indications of impairment exist at the end of each reporting period and tested for impairment when indications exist. Impairment tests are conducted annually and each time indications of impairment are identified for goodwill, intangible assets with indefinite useful lives, and intangible assets which are not available for use at the end of the reporting period.

Impairment loss is recognized if an impairment test indicates that the book value of the asset or a cash-generating unit exceeds the recoverable amount of the asset.

For assets not tested individually under impairment tests, assets are grouped into the smallest cash-generating unit that generates cash inflows that are largely independent of the cash inflows of other assets or asset groups. The recoverable amount of an asset or a cash-generating unit is the higher of its value in use and its fair value less the cost of disposal. In determining the value in use, estimated future cash flows arising from assets and cash-generating units are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

The measurement of impairment loss of cash-generating units, including goodwill, is conducted by first reducing the book value of the goodwill that was allocated to the cash-generating unit, and then proportionately allocating the impairment loss based on the book value of each asset of the cash-generating unit.

If there are indications that an impairment loss recognized in a previous period no longer exists or has decreased and the recoverable amount of the asset or cash-generating unit exceeds the book value, the impairment loss is reversed. The impairment loss is reversed up to the lower of the calculated recoverable amount or book value less the necessary depreciation and amortization had the impairment loss not been recognized previously. Impairment loss on goodwill is not reversed.

## **(10) Provisions**

Provisions are recognized when the Group has a present legal or constructive obligation arising from past circumstances and it is probable that an outflow of resources embodying economic benefits to settle the obligation and a reliable estimate can be determined.

When the time value of money becomes material, the provision amount is measured based on estimated future cash flows discounted to their present value using a discount rate reflecting the time value of money and risks specific to the liability.

## **(11) Employee benefits**

### ***A) Post-employment benefits***

The Group maintains defined benefit plans and defined contribution plans as post-employment benefit plans for employees.

Defined benefit obligation is determined using the projected unit credit method based on the present value of the defined benefit obligation and related current and past service costs. The discount rate used to discount to the present value of defined benefit obligations is determined by referring to the market yields of high-quality corporate bonds matching the currency and the maturity date with the retirement benefit obligation. Assets or liabilities related to the defined benefit plans are calculated as the net amount of the present value of the defined benefit obligation and the fair value of plan assets for each plan. Differences arising in remeasurement of defined benefit plans are recognized in other comprehensive income in the period they are incurred and immediately reclassified to retained earnings. Past service costs are recognized as profit or loss in the period they are incurred. Contributions to defined contribution plans are recognized as expenses at the time the relevant service is provided.

### ***B) Short-term employee benefits***

Short-term employee benefits are not discounted and are recognized as an expense at the time service is provided.

Bonuses and paid leave costs are recognized as a liability in the amount expected to be paid if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

## **(12) Government grants**

Government grants are recognized at their fair value when the conditions attached to the grants are fulfilled and there is reasonable assurance that the grant will be received.

A grant related to an asset is treated as deferred revenue and recorded in revenue on a systematic basis during the period the associated asset incurs expenses. A grant-related revenue is regularly recognized in profit or loss in the period in which such costs corresponding to grants are incurred.

## **(13) Equity**

Proceeds from the issuance of common shares are recorded as capital stock and capital surplus, with costs associated with the issuance deducted from capital surplus.

Treasury shares are recognized at the acquisition cost and treated as a deduction from equity. In the event that treasury shares are sold, the difference between the book value at the time of sale and the actual amount received is recognized in capital surplus.

## **(14) Share-based compensation**

The Group has introduced equity-settled and cash-settled share-based compensation plans for executive officers (excluding the executive officers in charge of the internal audit) and certain operating officers to further promote sustainable increases in corporate value and shared value with shareholders. Equity-settled share-based compensation is a stock compensation plan with a restriction on share transfer. Among the granted shares, a certain number of shares that are expected to release of restriction on transfer is measured at the fair value referred at the time they are granted and are recognized as an expense under profit or loss over the corresponding service, and an equivalent amount is recognized as an increase of equity. Cash-settled share-based compensation is a stock compensation plan similar to equity-settled share-based compensation, the estimated future payment amount of which is measured at the end of each reporting period at fair value and recognized as an expense under profit or loss over the corresponding service.

## **(15) Revenue recognition**

Revenue is recognized through the following steps in accordance with IFRS 15 "Revenue from Contracts with Customers."

Step 1. Identify the contract(s) with a customer.

Step 2. Identify the performance obligations in the contract.

Step 3. Determine the transaction price.

Step 4. Allocate the transaction price to each performance.

Step 5. Recognize revenue when/as a performance obligation is satisfied.

The Group's main business is the manufacture and sale of musical instruments, audio equipment, and other products. In principle, the customer takes possession of an item at the time of transfer and this is deemed as fulfilling the performance obligation. In most circumstances, revenue from sale of finished goods is recognized at the time of transfer.

Revenue is measured as the amount set at the time of the contract is entered into with customers less any discounts, rebates, or sales returns.

## **(16) Income taxes**

Income taxes comprise current and deferred tax and are recognized in profit or loss with the exception of items related to business combinations or recognized directly in equity or in other comprehensive income.

Current tax is measured at the amount expected to be paid to or refunded from the tax authorities. The amount of current tax is determined based on the tax rates and tax laws that have been enacted or substantively enacted at the end of the reporting period.

In the event of uncertainty concerning the tax position for treatment under income tax, if there is a high probability of the tax position to occur based on the tax laws, then a reasonable estimated amount is recognized as an asset or liability.

Deferred tax is recognized on the temporary difference between the carrying amount of the assets and liabilities at the end of the reporting period and their tax basis, losses carried forward, and tax credits carried forward.

A deferred tax asset is recognized for future deductible temporary differences, losses carried forward, and tax credits carried forward to the extent that it is probable that taxable income is available against which the deductible temporary difference can be utilized.

A deferred tax liability is, in principle, recognized for all future taxable temporary differences. A deferred tax asset is reviewed each fiscal period and adjusted to the extent that the tax benefit is no longer probable to be realized.

Deferred tax assets and liabilities are not recognized for the following temporary differences:

- Future taxable temporary differences arising from the initial recognition of goodwill;
- Temporary differences arising from the initial recognition of an asset or liability in a transaction other than a business combination and that does not affect either accounting profit or taxable income;
- Future taxable temporary differences associated with investments in subsidiaries and associated companies to the extent that the Company is able to control the timing of the reversal of the temporary differences and it is probable that the temporary differences will not reverse in the foreseeable future;
- Future deductible temporary differences associated with investments in subsidiaries and associated companies to the extent it is not probable that sufficient taxable income will be available to utilize the temporary difference or that it is not probable that the deductible temporary difference will be realized in the foreseeable future.

Deferred tax assets and liabilities are measured at the tax rates that are expected to be applied in the period when the asset is realized or liability is settled, based on statutory tax rates and tax laws that have been enacted or substantively enacted at the end of the reporting period.

Deferred tax assets and liabilities are netted: (i) when the entity has a legally enforceable right to offset current tax assets and liabilities, and the tax balances are associated to the same entity and same taxation authority, (ii) when the current tax liabilities and assets are settled in net although the tax balances are associated to separate entities, or (iii) when the entity has the intention to recover the tax assets and settle the tax liabilities at the same time.

The Company and some of its subsidiaries have adopted the consolidated taxation system.

## **(17) Earnings per share**

Basic earnings per share is calculated by the profit or loss attributable to the parent company's ordinary shareholders for the period divided by the weighted-average number of common stock outstanding during the period adjusted for treasury shares. Diluted profit per share is not calculated because there is no potential common stock with a dilutive effect.

## 4 Significant Accounting Estimates and Judgments

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The Group utilizes estimates and assumptions concerning the application of accounting policies and measurement of assets, liabilities, revenues, and expenditures in the preparation of the consolidated financial statements. Management made the judgment for the estimates and assumptions based on the best available information in consideration of the latest actual results and other various factors considered to be reasonable at the end of the reporting period.

However, actual results could differ from those estimates and assumptions due to their inherent uncertainty.

The estimates and the underlying assumptions are reviewed on an ongoing basis, and the effects of changes in accounting estimates are recognized in the period in which the estimates are changed and in future periods that are affected by the changes. Judgments, estimates, and assumptions that may have significant effects on the amounts recognized in the consolidated financial statements of the Group are as follows:

- Scope of subsidiaries (“3. Significant Accounting Policies (1) Basis of consolidation”)

Whether a subsidiary is eligible for inclusion in consolidation is determined by whether the Group has control over the company.

- Impairment of non-financial assets (“3. Significant Accounting Policies (9) Impairment of non-financial assets,” and “26. Other Income and Other Expenses”)

The Group conducts impairment tests in accordance with “3. Significant Accounting Policies” on property, plant and equipment, right-of-use assets, goodwill, and intangible assets. The impairment tests to calculate recoverable amount include assumptions for future cash flows, discount rates, and other items. Management uses their best estimates and judgment to set the assumptions;

however, the test results can be affected by changes in uncertain future economic conditions. When changes in accounting estimates are necessary, the changes can have a material effect on the consolidated financial statements.

Assets related to its directly managed shops and music schools in Japan in the musical instruments segment that the Company recognized impairment losses for the fiscal years ended March 31, 2021 and March 31, 2020, the total amount of Property, plant, equipment and Right-of-use assets is ¥4,839 million (\$39,538 thousand) as of the fiscal year ended March 31, 2022.

For the fiscal year ended March 31, 2022, it is judged that there is no indication of impairment loss on those assets, as the result of the examination based on the future business plan.

- Recognition and measurement of provisions (“3. Significant Accounting Policies (10) Provisions,” and “18. Provisions”)

Provisions are measured based on the best estimates of payments to settle future liabilities on the reporting date with the amounts of the payments calculated in consideration of all possible future outcomes. The estimates used to calculate such provisions can be affected by changes in uncertain future economic conditions and therefore contain the risk that the measurement of the provisions may require significant revision in the future.

- Measurement of retirement benefit obligation (“3. Significant Accounting Policies (11) Employee benefits,” and “20. Employee Benefits”)

Under the defined benefit corporate pension plan, the net amount of the defined benefit obligation and fair value of plan assets as assets or liabilities is recognized. The defined benefit obligation is calculated using actuarial calculations, which include estimates for the discount rate, retirement rate, mortality rate, and rate of salary increase. These assumptions are determined based on a comprehensive judgment using available information, such as market trends in interest rate fluctuations. The assumptions for the actuarial calculations can be affected by changes in uncertain future economic conditions as well as social circumstances and therefore contain the risk that the measurement of the retirement benefit obligation may require significant revision in the future.

- Recoverability of deferred tax assets (“3. Significant Accounting Policies (16) Income taxes,” and “14. Income Taxes”)

Deferred tax assets are recognized based on the assumption that it is highly probable the Company will generate taxable income that can be applied to future deductible temporary differences. The judgment of whether sufficient taxable income will be generated is based on projections in the business plan of when and how much income is expected. Management uses their best estimates and judgment to set the assumptions; however, actual results can be affected by uncertain changes in future economic conditions.

The above estimates include judgments based on the prospective performance of the Group and assumptions, whose basis are the business plan developed based on the future sales forecast and outlook of the foreign exchange rates.

Although there remains uncertainty regarding the impact of the variants of COVID-19 pandemic on the Group’s business, operating performance in the long term was estimated based on assumptions that the gradual recovery continues.

Product supply shortages continuing due to difficulties in procuring semiconductors, such as sound generator LSIs, and disruptions in logistics, are estimated to continue to a certain extent into the next fiscal year.

Although there are also concerns about the impact of the situation in Russia and Ukraine on the global economy, in the fiscal year ended March 31, 2022, the impact on the Group’s business is estimated to be minimal.

In addition, the estimates and assumptions used in the preparation of the consolidated financial statements are based on management’s best estimates as of the end of the fiscal year. However, due to the uncertainty of future economic conditions, the Group performance may also be impacted by unanticipated developments in economic conditions. If such changes require management to revise its outlook, there could be a significant impact on the Company’s consolidated financial statements.



## 5 Segment Information

### (1) Summary of reportable segments

The Group's reportable segments are composed of business units for which separate financial information can be obtained and are regularly reviewed by the Board of Directors of the Company for the purpose of business performance evaluation and decision making of management resource allocation. The Group's reportable segments, based on its economic features and similarity of products and services, comprise its two principal reportable segments, which are the "musical instruments" and "audio equipment." Other businesses are included in the "others" segment. The musical instruments segment includes the manufacture and sales of pianos; digital musical instruments; wind, string, and percussion instruments; and other music-related activities. The audio equipment segment includes the manufacture and sales of audio products, professional audio equipment, information and telecommunication equipment, and certain other products. The "others" segment includes electronic devices business, automobile interior wood components, factory automation (FA) equipment, golf products, resort, and certain other lines of business.

### (2) Reportable segment information

The Group's reportable segment information is as follows:

The accounting methods of the reported business segments are the same as those presented in "3. Significant Accounting Policies."

In addition, the Group reports core operating profit as segment profit. Core operating profit corresponds to operating profit under Japanese GAAP and is calculated by subtracting selling, general and administrative expenses from gross profit.

| For the fiscal year ended March 31, 2022 | Reportable segment  |                 |                | Others        | Total          | Adjustments  | Consolidated   |
|--|---------------------|-----------------|----------------|---------------|----------------|--------------|----------------|
|  | Musical instruments | Audit equipment | Total          |               |                |              |                |
| Revenue                                  |                     |                 |                |               |                |              |                |
| Revenue from external customers          | ¥276,153            | ¥96,924         | ¥373,077       | ¥35,119       | ¥408,197       | ¥-           | ¥408,197       |
| Intersegment revenue*                    | -                   | -               | -              | 301           | 301            | (301)        | -              |
| <b>Total</b>                             | <b>276,153</b>      | <b>96,924</b>   | <b>373,077</b> | <b>35,420</b> | <b>408,498</b> | <b>(301)</b> | <b>408,197</b> |
| Core operating profit (Segment profit)   | 37,317              | 1,536           | 38,854         | 4,158         | 43,012         | -            | 43,012         |
| Other income                             |                     |                 |                |               |                |              | 7,558          |
| Other expenses                           |                     |                 |                |               |                |              | (1,250)        |
| <b>Operating profit</b>                  |                     |                 |                |               |                |              | <b>49,320</b>  |
| Finance income                           |                     |                 |                |               |                |              | 5,792          |
| Finance expenses                         |                     |                 |                |               |                |              | (2,102)        |
| <b>Profit before income taxes</b>        |                     |                 |                |               |                |              | <b>53,010</b>  |
| Other items**                            |                     |                 |                |               |                |              |                |
| Depreciation and amortization            | (8,186)             | (3,073)         | (11,260)       | (997)         | (12,257)       | -            | (12,257)       |
| Capital expenditures                     | 12,131              | 2,749           | 14,881         | 745           | 15,627         | -            | 15,627         |

Thousands of U.S. dollars (Note 2)

| For the fiscal year ended March 31, 2022 | Reportable segment  |                 |                  | Others         | Total            | Adjustments    | Consolidated     |
|--|---------------------|-----------------|------------------|----------------|------------------|----------------|------------------|
|  | Musical instruments | Audit equipment | Total            |                |                  |                |                  |
| Revenue                                  |                     |                 |                  |                |                  |                |                  |
| Revenue from external customers          | \$2,256,336         | \$791,927       | \$3,048,264      | \$286,943      | \$3,335,215      | \$-            | \$3,335,215      |
| Intersegment revenue*                    | -                   | -               | -                | 2,459          | 2,459            | (2,459)        | -                |
| <b>Total</b>                             | <b>2,256,336</b>    | <b>791,927</b>  | <b>3,048,264</b> | <b>289,403</b> | <b>3,337,675</b> | <b>(2,459)</b> | <b>3,335,215</b> |
| Core operating profit (Segment profit)   | 304,902             | 12,550          | 317,461          | 33,973         | 351,434          | -              | 351,434          |
| Other income                             |                     |                 |                  |                |                  |                | 61,753           |
| Other expenses                           |                     |                 |                  |                |                  |                | (10,213)         |
| <b>Operating profit</b>                  |                     |                 |                  |                |                  |                | <b>402,974</b>   |
| Finance income                           |                     |                 |                  |                |                  |                | 47,324           |
| Finance expenses                         |                     |                 |                  |                |                  |                | (17,175)         |
| <b>Profit before income taxes</b>        |                     |                 |                  |                |                  |                | <b>433,124</b>   |
| Other items**                            |                     |                 |                  |                |                  |                |                  |
| Depreciation and amortization            | (66,885)            | (25,108)        | (92,001)         | (8,146)        | (100,147)        | -              | (100,147)        |
| Capital expenditures                     | 99,118              | 22,461          | 121,587          | 6,087          | 127,682          | -              | 127,682          |

Note: \* Intersegment revenue is based on the prevailing market price.  
\*\* Capital expenditures represent increases in expenditures for property, plant and equipment, intangible assets and right-of-use assets.  
Depreciation and amortization represent amounts corresponding to capital expenditures.

Millions of yen

| For the fiscal year ended March 31, 2021                            | Reportable segment  |                 |                | Others        | Total          | Adjustments  | Consolidated   |
|---|---------------------|-----------------|----------------|---------------|----------------|--------------|----------------|
|   | Musical instruments | Audit equipment | Total          |               |                |              |                |
| Revenue   |                     |                 |                |               |                |              |                |
| Revenue from external customers                                     | ¥238,981            | ¥103,813        | ¥342,794       | ¥29,836       | ¥372,630       | ¥-           | ¥372,630       |
| Intersegment revenue  | -                   | -               | -              | 254           | 254            | (254)        | -              |
| <b>Total</b>  | <b>238,981</b>      | <b>103,813</b>  | <b>342,794</b> | <b>30,090</b> | <b>372,884</b> | <b>(254)</b> | <b>372,630</b> |
| Core operating profit (Segment profit)                              | 32,417              | 7,067           | 39,485         | 1,225         | 40,711         | -            | 40,711         |
| Other income  |                     |                 |                |               |                |              | 1,909          |
| Other expenses  |                     |                 |                |               |                |              | (7,580)        |
| <b>Operating profit</b>   |                     |                 |                |               |                |              | <b>35,039</b>  |
| Finance income  |                     |                 |                |               |                |              | 3,366          |
| Finance expenses  |                     |                 |                |               |                |              | (1,303)        |
| Share of profit of associates accounted for using the equity method |                     |                 |                |               |                |              | -              |
| <b>Profit before income taxes</b>                                   |                     |                 |                |               |                |              | <b>37,102</b>  |
| Other items**   |                     |                 |                |               |                |              |                |
| Depreciation and amortization                                       | (7,474)             | (3,133)         | (10,607)       | (855)         | (11,462)       | -            | (11,462)       |
| Impairment losses   | (3,553)             | -               | (3,553)        | -             | (3,553)        | -            | (3,553)        |
| Capital expenditures  | 8,551               | 2,752           | 11,304         | 848           | 12,153         | -            | 12,153         |

Note: \* Intersegment revenue is based on the prevailing market price.  
\*\* Capital expenditures represent increases in expenditures for property, plant and equipment, intangible assets and right-of-use assets.  
Depreciation and amortization represent amounts corresponding to capital expenditures.

### (3) Information about products and services

Disclosure is omitted since similar information is presented in “(1) Summary of reportable segments” and “(2) Reportable segment information.”

#### (4) Information about geographical areas

Information on revenue and non-current assets by geographical areas is as follows:

##### A) Revenue

|                    | Millions of yen |          | Thousands of<br>U.S. dollars (Note 2) |
|--------------------|-----------------|----------|---------------------------------------|
|                    | 2022            | 2021     | 2022                                  |
| Japan              | ¥105,369        | ¥108,193 | \$860,928                             |
| North America      | 87,467          | 75,963   | 714,658                               |
| [Of which, U.S.A.] | (73,470)        | (64,541) | (600,294)                             |
| Europe             | 79,296          | 73,212   | 647,896                               |
| China              | 67,781          | 57,730   | 553,812                               |
| Other              | 68,282          | 57,530   | 557,905                               |
| Total              | ¥408,197        | ¥372,630 | \$3,335,215                           |

Notes: 1. Revenue is classified by countries or areas based on the location of customers.

2. Major countries or areas included in geographical category other than Japan and China

|               |                              |
|---------------|------------------------------|
| North America | U.S.A., Canada               |
| Europe        | Germany, France, U.K.        |
| Other         | Republic of Korea, Australia |

##### B) Non-current assets (excluding financial assets, deferred tax assets, and retirement benefit assets)

|                       | Millions of yen |          | Thousands of<br>U.S. dollars (Note 2) |
|-----------------------|-----------------|----------|---------------------------------------|
|                       | 2022            | 2021     | 2022                                  |
| Japan                 | ¥66,506         | ¥65,492  | \$543,394                             |
| North America         | 5,145           | 4,871    | 42,038                                |
| Europe                | 6,170           | 5,895    | 50,413                                |
| China                 | 21,412          | 17,594   | 174,949                               |
| Other                 | 30,017          | 28,765   | 245,257                               |
| [Of which, Indonesia] | (19,381)        | (17,755) | (158,354)                             |
| Total                 | ¥129,251        | ¥122,619 | \$1,056,059                           |

Note: Major countries or areas included in geographical category other than Japan and China

|               |                            |
|---------------|----------------------------|
| North America | U.S.A., Canada             |
| Europe        | Germany, France, U.K.      |
| Other         | Indonesia, India, Malaysia |

#### (5) Information about major customers

Disclosure is omitted since no single external customer accounts for 10% or more of the Group's revenue.

## 6 Cash and Cash Equivalents

The breakdown of cash and cash equivalents is as follows:

|                   | Millions of yen |          | Thousands of<br>U.S. dollars (Note 2) |
|-------------------|-----------------|----------|---------------------------------------|
|                   | 2022            | 2021     | 2022                                  |
| Cash and deposits | ¥172,495        | ¥129,345 | \$1,409,388                           |
| Total             | ¥172,495        | ¥129,345 | \$1,409,388                           |

Note: The balance of "cash and cash equivalents" on the consolidated statement of financial position is the same as the balance of "cash and cash equivalents at end of period" on the consolidated statement of cash flows.

## 7 Trade and Other Receivables

The breakdown of cash and cash equivalents is as follows:

|                                 | Millions of yen |         | Thousands of<br>U.S. dollars (Note 2) |
|---------------------------------|-----------------|---------|---------------------------------------|
|                                 | 2022            | 2021    | 2022                                  |
| Notes and trade receivables     | <b>¥51,695</b>  | ¥49,239 | <b>\$422,379</b>                      |
| Other                           | <b>9,633</b>    | 9,453   | <b>78,707</b>                         |
| Allowance for doubtful accounts | <b>(1,310)</b>  | (1,363) | <b>(10,703)</b>                       |
| <b>Total</b>                    | <b>¥60,018</b>  | ¥57,329 | <b>\$490,383</b>                      |

Note: 1. "Trade and other receivables" are classified as financial assets measured at amortized cost except for contract assets.  
2. Contract assets are included in notes and trade receivables.

## 8 Inventories

The breakdown of inventories is as follows:

|                                | Millions of yen |         | Thousands of<br>U.S. dollars (Note 2) |
|--------------------------------|-----------------|---------|---------------------------------------|
|                                | 2022            | 2021    | 2022                                  |
| Finished goods and merchandise | <b>¥72,097</b>  | ¥64,327 | <b>\$589,076</b>                      |
| Work in process                | <b>13,338</b>   | 12,033  | <b>108,979</b>                        |
| Raw materials and supplies     | <b>33,204</b>   | 20,442  | <b>271,297</b>                        |
| <b>Total</b>                   | <b>¥118,640</b> | ¥96,803 | <b>\$969,360</b>                      |

Note: The amounts of write-downs (reversal of write-downs) of inventories recognized in "Cost of sales" for the fiscal years ended March 31, 2022 and 2021 were ¥(857) million (\$ (7,002) thousand) and ¥656 million, respectively.

## 9 Other Current Assets

The breakdown of other current assets is as follows:

|                         | Millions of yen |        | Thousands of<br>U.S. dollars (Note 2) |
|-------------------------|-----------------|--------|---------------------------------------|
|                         | 2022            | 2021   | 2022                                  |
| Income taxes receivable | <b>¥1,355</b>   | ¥1,853 | <b>\$11,071</b>                       |
| Other                   | <b>5,813</b>    | 6,017  | <b>47,496</b>                         |
| <b>Total</b>            | <b>¥7,169</b>   | ¥7,871 | <b>\$58,575</b>                       |

# 10 Property, Plant and Equipment

Changes in carrying amount, cost, accumulated depreciation, and impairment losses of property, plant and equipment are as follows:

## (1) Carrying amount

|  | Millions of yen          |                        |                               |         |                          |          |
|--|--------------------------|------------------------|-------------------------------|---------|--------------------------|----------|
|  | Buildings and structures | Machinery and vehicles | Tools, furniture and fixtures | Land    | Construction in progress | Total    |
| Balance as of April 1, 2020                                      | ¥41,452                  | ¥17,870                | ¥11,467                       | ¥16,885 | ¥9,430                   | ¥97,106  |
| Acquisition  | 2,058                    | 1,699                  | 2,283                         | –       | 4,580                    | 10,622   |
| Depreciation* <sup>1</sup>                                       | (3,324)                  | (3,522)                | (4,301)                       | –       | –                        | (11,148) |
| Impairment losses or reversal of impairment losses* <sup>2</sup> | (848)                    | –                      | (165)                         | (120)   | (18)                     | (1,153)  |
| Sales or disposals   | (105)                    | (132)                  | (154)                         | –       | (74)                     | (466)    |
| Reclassification to assets held for sale                         | –                        | –                      | –                             | (936)   | (242)                    | (1,179)  |
| Reclassification   | 1,372                    | 1,608                  | 1,398                         | –       | (4,379)                  | –        |
| Exchange differences on translation                              | 731                      | 746                    | 349                           | 105     | 430                      | 2,364    |
| Other  | –                        | –                      | –                             | –       | (3)                      | (3)      |
| Balance as of March 31, 2021                                     | ¥41,336                  | ¥18,270                | ¥10,877                       | ¥15,934 | ¥9,723                   | ¥96,142  |
| Acquisition  | 408                      | 2,739                  | 2,616                         | –       | 8,627                    | 14,391   |
| Depreciation* <sup>1</sup>                                       | (3,362)                  | (3,923)                | (4,399)                       | –       | –                        | (11,685) |
| Impairment losses or reversal of impairment losses* <sup>2</sup> | (91)                     | (7)                    | (73)                          | –       | –                        | (172)    |
| Sales or disposals   | (72)                     | (80)                   | (168)                         | (30)    | (9)                      | (361)    |
| Reclassification to assets held for sale                         | –                        | –                      | –                             | –       | –                        | –        |
| Reclassification   | 2,197                    | 3,265                  | 1,457                         | –       | (6,920)                  | –        |
| Exchange differences on translation                              | 1,347                    | 1,729                  | 619                           | 79      | 809                      | 4,584    |
| Other  | –                        | –                      | –                             | –       | (0)                      | (0)      |
| Balance as of March 31, 2022                                     | ¥41,762                  | ¥21,992                | ¥10,929                       | ¥15,983 | ¥12,230                  | ¥102,898 |

|  | Thousands of U.S. dollars (Note 2) |                        |                               |           |                          |           |
|--|------------------------------------|------------------------|-------------------------------|-----------|--------------------------|-----------|
|  | Buildings and structures           | Machinery and vehicles | Tools, furniture and fixtures | Land      | Construction in progress | Total     |
| Balance as of March 31, 2021                                     | \$337,740                          | \$149,277              | \$88,872                      | \$130,190 | \$79,443                 | \$785,538 |
| Acquisition  | 3,334                              | 22,379                 | 21,374                        | –         | 70,488                   | 117,583   |
| Depreciation* <sup>1</sup>                                       | (27,470)                           | (32,053)               | (35,942)                      | –         | –                        | (95,473)  |
| Impairment losses or reversal of impairment losses* <sup>2</sup> | (744)                              | (57)                   | (596)                         | –         | –                        | (1,405)   |
| Sales or disposals   | (588)                              | (654)                  | (1,373)                       | (245)     | (74)                     | (2,950)   |
| Reclassification to assets held for sale                         | –                                  | –                      | –                             | –         | –                        | –         |
| Reclassification   | 17,951                             | 26,677                 | 11,905                        | –         | (56,541)                 | –         |
| Exchange differences on translation                              | 11,006                             | 14,127                 | 5,058                         | 645       | 6,610                    | 37,454    |
| Other  | –                                  | –                      | –                             | –         | (0)                      | (0)       |
| Balance as of March 31, 2022                                     | \$341,221                          | \$179,688              | \$89,297                      | \$130,591 | \$99,926                 | \$840,739 |

\*1. Depreciation of property, plant and equipment is included in “Cost of sales,” “Selling, general and administrative expenses,” and “Other expenses” in the consolidated statement of income.

\*2. Impairment losses or reversal of impairment losses are included in “Other income” and “Other expenses” in the consolidated statement of income. Please see “26. Other Income and Other Expenses” for details on of impairment losses.

**(2) Cost**

|                              | Millions of yen          |                        |                               |               |                          |                |
|------------------------------|--------------------------|------------------------|-------------------------------|---------------|--------------------------|----------------|
|                              | Buildings and structures | Machinery and vehicles | Tools, furniture and fixtures | Land          | Construction in progress | Total          |
| Balance as of April 1, 2020  | ¥115,494                 | ¥78,682                | ¥67,848                       | ¥26,640       | ¥9,451                   | ¥298,117       |
| Balance as of March 31, 2021 | 119,923                  | 82,422                 | 70,214                        | 25,809        | 9,741                    | 308,112        |
| Balance as of March 31, 2022 | <b>125,135</b>           | <b>92,079</b>          | <b>74,819</b>                 | <b>25,857</b> | <b>12,230</b>            | <b>330,122</b> |

|                              | Thousands of U.S. dollars (Note 2) |                        |                               |                  |                          |                    |
|------------------------------|------------------------------------|------------------------|-------------------------------|------------------|--------------------------|--------------------|
|                              | Buildings and structures           | Machinery and vehicles | Tools, furniture and fixtures | Land             | Construction in progress | Total              |
| Balance as of March 31, 2022 | <b>\$1,022,428</b>                 | <b>\$752,341</b>       | <b>\$611,316</b>              | <b>\$211,267</b> | <b>\$99,926</b>          | <b>\$2,697,296</b> |

**(3) Accumulated depreciation and impairment losses**

|                              | Millions of yen          |                        |                               |                |                          |                  |
|------------------------------|--------------------------|------------------------|-------------------------------|----------------|--------------------------|------------------|
|                              | Buildings and structures | Machinery and vehicles | Tools, furniture and fixtures | Land           | Construction in progress | Total            |
| Balance as of April 1, 2020  | ¥(74,042)                | ¥(60,811)              | ¥(56,381)                     | ¥(9,754)       | ¥(20)                    | ¥(201,011)       |
| Balance as of March 31, 2021 | (78,587)                 | (64,152)               | (59,336)                      | (9,875)        | (18)                     | (211,969)        |
| Balance as of March 31, 2022 | <b>(83,372)</b>          | <b>(70,087)</b>        | <b>(63,890)</b>               | <b>(9,873)</b> | <b>-</b>                 | <b>(227,224)</b> |

|                              | Thousands of U.S. dollars (Note 2) |                        |                               |                   |                          |                      |
|------------------------------|------------------------------------|------------------------|-------------------------------|-------------------|--------------------------|----------------------|
|                              | Buildings and structures           | Machinery and vehicles | Tools, furniture and fixtures | Land              | Construction in progress | Total                |
| Balance as of March 31, 2022 | <b>\$(681,199)</b>                 | <b>\$(572,653)</b>     | <b>\$(522,020)</b>            | <b>\$(80,668)</b> | <b>\$-</b>               | <b>\$(1,856,557)</b> |

## 11 Leases

The Group leases land, buildings and structures, machinery and vehicles, and tools, furniture and fixtures. Land and buildings are real estate properties used as offices, factories, stores and music schools.

|   | Millions of yen |                | Thousands of<br>U.S. dollars (Note 2) |
|---|-----------------|----------------|---------------------------------------|
|   | 2022            | 2021           | 2022                                  |
| Depreciation of right-of-use assets   |                 |                |                                       |
| Land as underlying asset  | ¥(247)          | ¥(217)         | \$(2,018)                             |
| Buildings and structures as underlying assets   | (4,688)         | (5,206)        | (38,304)                              |
| Machinery and vehicles as underlying assets   | (230)           | (218)          | (1,879)                               |
| Tools, furniture and fixtures as underlying assets  | (17)            | (25)           | (139)                                 |
| <b>Total depreciation</b>   | <b>(5,183)</b>  | <b>(5,668)</b> | <b>(42,348)</b>                       |
| Impairment losses on right-of-use assets  |                 |                |                                       |
| Land as underlying asset  | –               | (184)          | –                                     |
| Buildings and structures as underlying assets   | (149)           | (2,213)        | (1,217)                               |
| Tools, furniture and fixtures as underlying assets  | –               | (2)            | –                                     |
| <b>Total impairment losses</b>  | <b>(149)</b>    | <b>(2,400)</b> | <b>(1,217)</b>                        |
| Interest expenses on lease liabilities  | (302)           | (336)          | (2,468)                               |
| Lease expense where the recognition exemption is applied for short-term leases and leases of low-value assets | (2,545)         | (2,568)        | (20,794)                              |
| <b>Total amount of cash outflows for leases (Note)</b>  | <b>(8,411)</b>  | <b>(8,348)</b> | <b>(68,723)</b>                       |
| <b>Increase in right-of-use assets</b>  | <b>3,565</b>    | <b>5,537</b>   | <b>29,128</b>                         |
| Breakdown of the balance of right-of-use assets   |                 |                |                                       |
| Land as underlying asset  | 8,507           | 7,296          | 69,507                                |
| Buildings and structures as underlying assets   | 12,663          | 14,419         | 103,464                               |
| Machinery and vehicles as underlying assets   | 437             | 463            | 3,571                                 |
| Tools, furniture and fixtures as underlying assets  | 45              | 51             | 368                                   |
| <b>Total balance of right-of-use assets</b>   | <b>¥21,655</b>  | <b>¥22,231</b> | <b>\$176,934</b>                      |

Note: In the total amount of cash outflows for leases, the amounts of variable lease payments related to rent concessions granted due to the COVID-19 pandemic for the fiscal years ended March 31, 2022 and 2021 were ¥157 million (\$1,283 thousand) and ¥283 million, respectively.

## 12 Goodwill and Intangible Assets

Changes in carrying amount, cost, accumulated amortization, and impairment losses of goodwill and intangible assets are as follows:

### (1) Carrying amount

|                                      | Millions of yen |                               |               |               |
|--------------------------------------|-----------------|-------------------------------|---------------|---------------|
|                                      | Goodwill        | Intangible assets             |               | Total         |
|                                      |                 | Capitalized development costs | Other         |               |
| Balance as of April 1, 2020          | ¥158            | ¥453                          | ¥1,283        | ¥1,895        |
| Acquisition                          | –               | –                             | 758           | 758           |
| Increase due to internal development | –               | 250                           | –             | 250           |
| Amortization*                        | –               | –                             | (252)         | (252)         |
| Sales or disposal                    | –               | –                             | (19)          | (19)          |
| Exchange differences on translation  | 2               | –                             | 51            | 54            |
| Other                                | –               | –                             | 3             | 3             |
| <b>Balance as of March 31, 2021</b>  | <b>¥160</b>     | <b>¥703</b>                   | <b>¥1,825</b> | <b>¥2,690</b> |
| Acquisition                          | –               | –                             | 849           | 849           |
| Increase due to internal development | –               | 24                            | –             | 24            |
| Amortization*                        | –               | (109)                         | (341)         | (450)         |
| Sales or disposal                    | –               | –                             | (0)           | (0)           |
| Exchange differences on translation  | 16              | –                             | 93            | 110           |
| Other                                | –               | –                             | 0             | 0             |
| <b>Balance as of March 31, 2022</b>  | <b>¥177</b>     | <b>¥618</b>                   | <b>¥2,427</b> | <b>¥3,223</b> |

|                                      | Thousands of U.S. dollars (Note 2) |                               |                 |                 |
|--------------------------------------|------------------------------------|-------------------------------|-----------------|-----------------|
|                                      | Intangible assets                  |                               |                 | Total           |
|                                      | Goodwill                           | Capitalized development costs | Other           |                 |
| Balance as of March 31, 2021         | \$1,307                            | \$5,744                       | \$14,911        | \$21,979        |
| Acquisition                          | –                                  | –                             | 6,937           | 6,937           |
| Increase due to internal development | –                                  | 196                           | –               | 196             |
| Amortization*                        | –                                  | (891)                         | (2,786)         | (3,677)         |
| Sales or disposal                    | –                                  | –                             | (0)             | (0)             |
| Exchange differences on translation  | 131                                | –                             | 760             | 899             |
| Other                                | –                                  | –                             | 0               | 0               |
| <b>Balance as of March 31, 2022</b>  | <b>\$1,446</b>                     | <b>\$5,049</b>                | <b>\$19,830</b> | <b>\$26,334</b> |

\* Amortization is included in “Cost of sales,” “Selling, general and administrative expenses,” and “Other expenses” in the consolidated statement of income.

## (2) Cost

|                                     | Millions of yen   |                               |              |              |
|-------------------------------------|-------------------|-------------------------------|--------------|--------------|
|                                     | Intangible assets |                               |              | Total        |
|                                     | Goodwill          | Capitalized development costs | Other        |              |
| Balance as of April 1, 2020         | ¥158              | ¥453                          | ¥3,992       | ¥4,604       |
| Balance as of March 31, 2021        | 160               | 703                           | 4,874        | 5,739        |
| <b>Balance as of March 31, 2022</b> | <b>177</b>        | <b>727</b>                    | <b>6,087</b> | <b>6,993</b> |

|                              | Thousands of U.S. dollars (Note 2) |                               |          |          |
|------------------------------|------------------------------------|-------------------------------|----------|----------|
|                              | Intangible assets                  |                               |          | Total    |
|                              | Goodwill                           | Capitalized development costs | Other    |          |
| Balance as of March 31, 2022 | \$1,446                            | \$5,940                       | \$49,734 | \$57,137 |

## (3) Accumulated amortization and impairment losses

|                                     | Millions of yen   |                               |                |                |
|-------------------------------------|-------------------|-------------------------------|----------------|----------------|
|                                     | Intangible assets |                               |                | Total          |
|                                     | Goodwill          | Capitalized development costs | Other          |                |
| Balance as of April 1, 2020         | ¥–                | ¥–                            | ¥(2,709)       | ¥(2,709)       |
| Balance as of March 31, 2021        | –                 | –                             | (3,049)        | (3,049)        |
| <b>Balance as of March 31, 2022</b> | <b>–</b>          | <b>(109)</b>                  | <b>(3,660)</b> | <b>(3,769)</b> |

|                              | Thousands of U.S. dollars (Note 2) |                               |            |            |
|------------------------------|------------------------------------|-------------------------------|------------|------------|
|                              | Intangible assets                  |                               |            | Total      |
|                              | Goodwill                           | Capitalized development costs | Other      |            |
| Balance as of March 31, 2022 | \$–                                | \$(891)                       | \$(29,904) | \$(30,795) |



## 13 Other Financial Assets

The status of other financial assets under current assets and financial assets under non-current assets is as follows:

### (1) Breakdown of other financial assets

|  | Millions of yen |          | Thousands of<br>U.S. dollars (Note 2) |
|--|-----------------|----------|---------------------------------------|
|  | 2022            | 2021     | 2022                                  |
| Financial assets measured at amortized cost                                |                 |          |                                       |
| Time deposits with a maturity of more than three months                    | ¥4,300          | ¥8,519   | \$35,134                              |
| Other  | 3,952           | 4,092    | 32,290                                |
| Subtotal   | ¥8,253          | ¥12,611  | \$67,432                              |
| Financial assets measured at fair value through profit or loss             |                 |          |                                       |
| Debt instruments   | 300             | 252      | 2,451                                 |
| Derivative assets  | –               | –        | –                                     |
| Subtotal   | ¥300            | ¥252     | \$2,451                               |
| Financial assets measured at fair value through other comprehensive income |                 |          |                                       |
| Equity instruments   | 66,118          | 115,768  | 540,224                               |
| Subtotal   | ¥66,118         | ¥115,768 | \$540,224                             |
| Total  | ¥74,672         | ¥128,631 | \$610,115                             |

Note: The Group applies hedge accounting for derivative assets.

### (2) Equity instruments measured at fair value through other comprehensive income

The Group designates stocks of Yamaha Motor Co., Ltd., which uses the common brand name and other stocks of the companies which is related to businesses as equity instruments measured at fair value through other comprehensive income.

#### A) Major stocks and their fair value

Names of major equity instruments measured at fair value through other comprehensive income and their fair value are as follows:

| As of March 31, 2022                 | Millions of yen | Thousands of<br>U.S. dollars (Note 2) |
|--------------------------------------|-----------------|---------------------------------------|
| Listed companies                     |                 |                                       |
| Yamaha Motor Co., Ltd.               | ¥43,111         | \$352,243                             |
| TOYOTA MOTOR CORPORATION             | 5,570           | 45,510                                |
| Audinate Group Limited               | 3,847           | 31,432                                |
| MS&AD Insurance Group Holdings, Inc. | 3,832           | 31,310                                |
| The Shizuoka Bank, Ltd.              | 2,212           | 18,073                                |
| Other                                | 1,768           | 14,446                                |
| Unlisted companies                   | 5,775           | 47,185                                |
| Total                                | ¥66,118         | \$540,224                             |

| As of March 31, 2021                 | Millions of yen |
|--------------------------------------|-----------------|
| Listed companies                     |                 |
| Yamaha Motor Co., Ltd.               | ¥93,916         |
| TOYOTA MOTOR CORPORATION             | 4,319           |
| Audinate Group Limited               | 3,729           |
| MS&AD Insurance Group Holdings, Inc. | 3,406           |
| The Shizuoka Bank, Ltd.              | 2,336           |
| Other                                | 2,352           |
| Unlisted companies                   | 5,707           |
| Total                                | ¥115,768        |

**B) Equity instruments measured at fair value through other comprehensive income, derecognized during the period**

The Board of Directors of the Company regularly and continuously reviews the status of equity instruments held by the Group whether the holding purpose is reasonably appropriate in terms of business relationship with each issuer or the capital costs are worth the benefits or risks involved.

Based on such reviews, the Group proceeds with the reduction of its cross-holdings.

The fair value at the time of derecognition (e.g., sale) and cumulative gain or loss upon sale, before tax, is as follows:

|                                     | Millions of yen |        | Thousands of<br>U.S. dollars (Note 2) |
|-------------------------------------|-----------------|--------|---------------------------------------|
|                                     | 2022            | 2021   | 2022                                  |
| Fair value                          | ¥48,856         | ¥1,168 | \$399,183                             |
| Cumulative gain or loss, before tax | 44,972          | 463    | 367,448                               |

Note: Cumulative gain or loss in other comprehensive income is reclassified to retained earnings upon derecognition after tax adjustment.

## 14 Income Taxes

**(1) Breakdown and reconciliation of deferred tax assets and deferred tax liabilities**

The breakdown and reconciliation of deferred tax assets and deferred tax liabilities by major components are as follows:

|  | Millions of yen            |                                      |   |                   |
|--|----------------------------|--------------------------------------|---|-------------------|
|  | Beginning of the<br>period | Recognized through<br>profit or loss | Recognized through<br>other comprehensive<br>income | End of the period |
| For the fiscal year ended March 31, 2022                           |                            |                                      |   |                   |
| <b>(Deferred tax assets)</b>                                       |                            |                                      |   |                   |
| Loss on write-downs of inventories                                 | ¥2,018                     | ¥50                                  | ¥-  | ¥2,068            |
| Unrealized gain on inventory, property, plant and equipment        | 2,479                      | (186)                                | -   | 2,292             |
| Excess of depreciation and amortization                            | 5,945                      | 994                                  | -   | 6,940             |
| Impairment losses on non-financial assets                          | 2,011                      | (131)                                | -   | 1,880             |
| Accrued employees' bonuses   | 2,126                      | 99                                   | -   | 2,226             |
| Provision for product warranty                                     | 371                        | 219                                  | -   | 591               |
| Retirement benefit liabilities                                     | 4,121                      | 454                                  | (1,212)   | 3,363             |
| Tax loss carryforwards   | 1,273                      | (587)                                | -   | 686               |
| Other  | 6,661                      | 195                                  | 94  | 6,951             |
| Deferred tax assets, subtotal                                      | ¥27,010                    | ¥1,108                               | ¥(1,117)  | ¥27,001           |
| <b>(Deferred tax liabilities)</b>                                  |                            |                                      |   |                   |
| Reserve for deferred gain on property, plant and equipment         | (2,667)                    | 97                                   | -   | (2,570)           |
| Reserve for special account on acquisition of replacement property | -                          | (1,122)                              | -   | (1,122)           |
| Retained earnings of overseas subsidiaries                         | (3,939)                    | (1,150)                              | -   | (5,090)           |
| Change in fair value of financial assets                           | (29,928)                   | -                                    | 13,641  | (16,286)          |
| Other  | (1,311)                    | (681)                                | -   | (1,993)           |
| Deferred tax liabilities, subtotal                                 | ¥(37,847)                  | ¥(2,857)                             | ¥13,641   | ¥(27,062)         |
| Deferred tax assets or liabilities, net                            | ¥(10,836)                  | ¥(1,749)                             | ¥12,524   | ¥(61)             |

Note: Changes due to foreign exchange fluctuations are included in the amounts recognized through profit or loss.

## Thousands of U.S. dollars (Note 2)

|  | Beginning of the period | Recognized through profit or loss | Recognized through other comprehensive income | End of the period |
|--|-------------------------|-----------------------------------|---|-------------------|
| For the fiscal year ended March 31, 2022                           |                         |                                   |   |                   |
| (Deferred tax assets)  |                         |                                   |   |                   |
| Loss on write-downs of inventories                                 | \$16,488                | \$409                             | \$ –  | \$16,897          |
| Unrealized gain on inventory, property, plant and equipment        | 20,255                  | (1,520)                           | –   | 18,727            |
| Excess of depreciation and amortization                            | 48,574                  | 8,122                             | –   | 56,704            |
| Impairment losses on non-financial assets                          | 16,431                  | (1,070)                           | –   | 15,361            |
| Accrued employees' bonuses   | 17,371                  | 809                               | –   | 18,188            |
| Provision for product warranty                                     | 3,031                   | 1,789                             | –   | 4,829             |
| Retirement benefit liabilities                                     | 33,671                  | 3,709                             | (9,903)                                       | 27,478            |
| Tax loss carryforwards   | 10,401                  | (4,796)                           | –   | 5,605             |
| Other  | 54,424                  | 1,593                             | 768   | 56,794            |
| Deferred tax assets, subtotal                                      | \$220,688               | \$9,053                           | \$ (9,127)                                    | \$220,614         |
| (Deferred tax liabilities)   |                         |                                   |   |                   |
| Reserve for deferred gain on property, plant and equipment         | (21,791)                | 793                               | –   | (20,998)          |
| Reserve for special account on acquisition of replacement property | –                       | (9,167)                           | –   | (9,167)           |
| Retained earnings of overseas subsidiaries                         | (32,184)                | (9,396)                           | –   | (41,588)          |
| Change in fair value of financial assets                           | (244,530)               | –                                 | 111,455                                       | (133,066)         |
| Other  | (10,712)                | (5,564)                           | –   | (16,284)          |
| Deferred tax liabilities, subtotal                                 | \$(309,233)             | \$(23,343)                        | \$111,455                                     | \$(221,113)       |
| Deferred tax assets or liabilities, net                            | \$(88,537)              | \$(14,290)                        | \$102,329                                     | \$(498)           |

## Millions of yen

|   | Beginning of the period | Recognized through profit or loss | Recognized through other comprehensive income | End of the period |
|---|-------------------------|-----------------------------------|---|-------------------|
| For the fiscal year ended March 31, 2021                    |                         |                                   |   |                   |
| (Deferred tax assets)                                       |                         |                                   |   |                   |
| Loss on write-downs of inventories                          | ¥1,804                  | ¥213                              | ¥–  | ¥2,018            |
| Unrealized gain on inventory, property, plant and equipment | 2,941                   | (462)                             | –   | 2,479             |
| Excess of depreciation and amortization                     | 6,195                   | (249)                             | –   | 5,945             |
| Impairment losses on non-financial assets                   | 1,262                   | 748                               | –   | 2,011             |
| Accrued employees' bonuses                                  | 2,228                   | (101)                             | –   | 2,126             |
| Provision for product warranty                              | 578                     | (206)                             | –   | 371               |
| Retirement benefit liabilities                              | 6,466                   | 147                               | (2,492)                                       | 4,121             |
| Tax loss carryforwards                                      | 196                     | 1,077                             | –   | 1,273             |
| Other   | 7,191                   | (582)                             | 52  | 6,661             |
| Deferred tax assets, subtotal                               | ¥28,866                 | ¥584                              | ¥(2,440)                                      | ¥27,010           |
| (Deferred tax liabilities)                                  |                         |                                   |   |                   |
| Reserve for deferred gain on property, plant and equipment  | (2,767)                 | 99                                | –   | (2,667)           |
| Retained earnings of overseas subsidiaries                  | (2,717)                 | (1,221)                           | –   | (3,939)           |
| Change in fair value of financial assets                    | (14,245)                | –                                 | (15,682)                                      | (29,928)          |
| Other   | (1,165)                 | (117)                             | (28)  | (1,311)           |
| Deferred tax liabilities, subtotal                          | ¥(20,896)               | ¥(1,239)                          | ¥(15,711)                                     | ¥(37,847)         |
| Deferred tax assets or liabilities, net                     | ¥7,969                  | ¥(655)                            | ¥(18,151)                                     | ¥(10,836)         |

Note: Changes due to foreign exchange fluctuations are included in the amounts recognized through profit or loss.

**(2) Future deductible temporary differences and tax loss carryforwards for which deferred tax assets were not recognized**

Future deductible temporary differences and tax loss carryforwards (tax base) for which deferred tax assets were not recognized are as follows:

|   | Millions of yen |                | Thousands of<br>U.S. dollars (Note 2) |
|---|-----------------|----------------|---------------------------------------|
|   | 2022            | 2021           | 2022                                  |
| Future deductible temporary differences | ¥21,548         | ¥23,003        | \$176,060                             |
| Tax loss carryforwards                  | 4,302           | 2,354          | 35,150                                |
| <b>Total</b>                            | <b>¥25,851</b>  | <b>¥25,357</b> | <b>\$211,218</b>                      |

Note: The amounts of tax loss carryforwards include the amounts of tax credit carryforwards.

The above tax loss carryforwards (tax base) expire as follows:

|                              | Millions of yen |               | Thousands of<br>U.S. dollars (Note 2) |
|------------------------------|-----------------|---------------|---------------------------------------|
|                              | 2022            | 2021          | 2022                                  |
| Within one year              | ¥107            | ¥131          | \$874                                 |
| Between one and two years    | 84              | 135           | 686                                   |
| Between two and three years  | 155             | 45            | 1,266                                 |
| Between three and four years | 437             | 132           | 3,571                                 |
| Over four years              | 3,517           | 1,909         | 28,736                                |
| <b>Total</b>                 | <b>¥4,302</b>   | <b>¥2,354</b> | <b>\$35,150</b>                       |

**(3) Future taxable temporary differences for which deferred tax liabilities were not recognized**

Future taxable temporary differences (temporary difference base) for which deferred tax liabilities were not recognized are as follows:

Future taxable temporary differences associated with investments in subsidiaries are not recognized since the Group can control the timing of reversal of those temporary differences and it is probable that such temporary differences will not reverse in the foreseeable period.

|  | Millions of yen |         | Thousands of<br>U.S. dollars (Note 2) |
|--|-----------------|---------|---------------------------------------|
|  | 2022            | 2021    | 2022                                  |
| Total amount of future taxable temporary differences associated with investments in subsidiaries | ¥92,161         | ¥89,146 | \$753,011                             |

**(4) Breakdown of income tax expense**

The breakdown of income tax expense is as follows:

|  | Millions of yen  |                  | Thousands of<br>U.S. dollars (Note 2) |
|--|------------------|------------------|---------------------------------------|
|  | 2022             | 2021             | 2022                                  |
| <b>Current</b>                               |                  |                  |                                       |
| Current year                                 | ¥(13,532)        | ¥(9,213)         | \$(110,565)                           |
| Amendment of past year                       | (57)             | (314)            | (466)                                 |
| <b>Deferred</b>                              |                  |                  |                                       |
| Temporary differences originated or reversed | (1,969)          | (835)            | (16,088)                              |
| Change in unrecognized deferred tax assets   | (103)            | (30)             | (842)                                 |
| <b>Total</b>                                 | <b>¥(15,663)</b> | <b>¥(10,393)</b> | <b>\$(127,976)</b>                    |

## (5) Reconciliation of statutory effective tax rate and average effective tax rate

The Company is subject to corporate tax, inhabitant tax and enterprise tax., The statutory effective tax rate calculated based on these taxes was 29.9% for the fiscal years ended March 31, 2022 and 2021. The Company's subsidiaries are subject to corporate and other taxes in their country of domicile. The reconciliation between the statutory effective tax rate and the average effective tax rate is as follows:

|  | 2022  | 2021  |
|--|-------|-------|
| Statutory effective tax rate   | 29.9% | 29.9% |
| Tax adjustments other than temporary differences   | (0.2) | 0.1   |
| Difference in tax rates applied for foreign operations   | (2.6) | (2.8) |
| Change in unrecognized deferred tax assets   | 0.2   | 0.1   |
| Special tax credit for research and development expenses   | (2.3) | (1.4) |
| Foreign withholding taxes (including deferred tax expenses for retained earnings of overseas subsidiaries) | 3.9   | 4.2   |
| Other  | 0.6   | (2.1) |
| Average effective tax rate   | 29.5% | 28.0% |

## 15 Trade and Other Payables

The breakdown of trade and other payables is as follows:

|                          | Millions of yen |         | Thousands of<br>U.S. dollars (Note 2) |
|--------------------------|-----------------|---------|---------------------------------------|
|                          | 2022            | 2021    | 2022                                  |
| Notes and trade payables | ¥20,153         | ¥17,300 | \$164,662                             |
| Other                    | 43,030          | 39,615  | 351,581                               |
| Total                    | ¥63,184         | ¥56,915 | \$516,251                             |

Note: "Trade and other payables" are classified as financial liabilities measured at amortized cost.

## 16 Interest-Bearing Debt

The breakdown of interest-bearing debt is as follows:

|  | Millions of yen |        | Thousands of<br>U.S. dollars<br>(Note 2) | Average<br>interest rate | Repayment<br>date |
|--|-----------------|--------|--|--------------------------|-------------------|
|  | 2022            | 2021   | 2022                                     |                          |                   |
| Short-term borrowings                            | ¥9,055          | ¥7,537 | \$73,985                                 | 0.78%                    | –                 |
| Current portion of long-term borrowings          | 1,468           | 442    | 11,994                                   | 1.89%                    | –                 |
| Long-term borrowings (excluding current portion) | –               | 387    | –  | –                        | –                 |
| Total  | ¥10,523         | ¥8,367 | \$85,979                                 |                          |                   |

Notes: 1. Borrowings are classified as financial liabilities measured at amortized cost.

2. The average interest rate represents the weighted-average interest rate applied to the balance of the borrowings as of the end of the current fiscal year.

## 17 Other Financial Liabilities

The breakdown of other financial liabilities under current liabilities and non-current liabilities is as follows:

|   | Millions of yen |        | Thousands of<br>U.S. dollars (Note 2) |
|---|-----------------|--------|---------------------------------------|
|   | 2022            | 2021   | 2022                                  |
| Financial liabilities measured at amortized cost                    |                 |        |                                       |
| Resort membership deposits  | <b>¥8,888</b>   | ¥8,894 | <b>\$72,620</b>                       |
| Other   | <b>716</b>      | 791    | <b>5,850</b>                          |
| Subtotal  | <b>9,604</b>    | 9,685  | <b>78,470</b>                         |
| Financial liabilities measured at fair value through profit or loss |                 |        |                                       |
| Derivative liabilities  | <b>662</b>      | 238    | <b>5,409</b>                          |
| Subtotal  | <b>662</b>      | 238    | <b>5,409</b>                          |
| Total   | <b>¥10,267</b>  | ¥9,923 | <b>\$83,888</b>                       |

Note: The Group applies hedge accounting for derivative liabilities.

## 18 Provisions

The breakdown of provisions and changes during the year are as follows:

|                                     | Millions of yen                   |                                 |            |               |
|-------------------------------------|-----------------------------------|---------------------------------|------------|---------------|
|                                     | Provision for product<br>warranty | Asset retirement<br>obligations | Other      | Total         |
| Balance as of April 1, 2020         | ¥2,840                            | ¥1,433                          | ¥0         | ¥4,274        |
| Increase                            | 807                               | 93                              | 27         | 929           |
| Decrease (utilized as intended)     | (595)                             | (75)                            | (0)        | (672)         |
| Decrease (reversal)                 | (1,027)                           | –                               | –          | (1,027)       |
| Unwinding of discount               | –                                 | 2                               | –          | 2             |
| Exchange differences on translation | 102                               | 20                              | 0          | 123           |
| Balance as of March 31, 2021        | ¥2,128                            | ¥1,474                          | ¥27        | ¥3,630        |
| Increase                            | 1,653                             | 18                              | 28         | 1,701         |
| Decrease (utilized as intended)     | (740)                             | (49)                            | –          | (790)         |
| Decrease (reversal)                 | (203)                             | (7)                             | (0)        | (210)         |
| Unwinding of discount               | –                                 | 2                               | –          | 2             |
| Exchange differences on translation | 128                               | 25                              | 0          | 153           |
| Balance as of March 31, 2022        | <b>¥2,966</b>                     | <b>¥1,464</b>                   | <b>¥56</b> | <b>¥4,486</b> |

|                                     | Thousands of U.S. dollars (Note 2) |                                 |              |                 |
|-------------------------------------|------------------------------------|---------------------------------|--------------|-----------------|
|                                     | Provision for product<br>warranty  | Asset retirement<br>obligations | Other        | Total           |
| Balance as of March 31, 2021        | \$17,387                           | \$12,043                        | \$221        | \$29,659        |
| Increase                            | 13,506                             | 147                             | 229          | 13,898          |
| Decrease (utilized as intended)     | (6,046)                            | (400)                           | –            | (6,455)         |
| Decrease (reversal)                 | (1,659)                            | (57)                            | (0)          | (1,716)         |
| Unwinding of discount               | –                                  | 16                              | –            | 16              |
| Exchange differences on translation | 1,046                              | 204                             | 0            | 1,250           |
| Balance as of March 31, 2022        | <b>\$24,234</b>                    | <b>\$11,962</b>                 | <b>\$458</b> | <b>\$36,653</b> |

Provision for product warranty is accounted for post-sales repair expenses based on historical experience considering revenue, sales volumes, or on individual estimates. Although payments for repairs are mainly made within one year after a claim, certain payments are made over one year. Asset retirement obligations are accounted for future payments for dismantling and removing assets and restoring the site. It is assumed that payments to settle these obligations will be required mainly after one year or more, and the amounts of the obligations may be affected by future business strategy.

## 19 Other Current Liabilities

The breakdown of other current liabilities is as follows:

|                      | Millions of yen |                | Thousands of<br>U.S. dollars (Note 2) |
|----------------------|-----------------|----------------|---------------------------------------|
|                      | 2022            | 2021           | 2022                                  |
| Accrued paid leave   | ¥4,918          | ¥4,868         | \$40,183                              |
| Contract liabilities | 5,850           | 6,237          | 47,798                                |
| Other                | 3,405           | 3,557          | 27,821                                |
| <b>Total</b>         | <b>¥14,174</b>  | <b>¥14,664</b> | <b>\$115,810</b>                      |

## 20 Employee Benefits

### (1) Post-employment benefits

The Company and certain subsidiaries provide funded or unfunded defined benefit plans and defined contribution plans as retirement benefits for employees. The amount of benefits is generally determined based on each employee's length of service, salary, and other requirements. The defined benefit plans are exposed to general risks such as investment risk, interest risk, inflation risk and other risks.

The defined benefit pension plan (funded and unfunded plans) pays a lump-sum or an annual pension based on the employee compensation point system.

The funded defined benefit plan is operated by the Yamaha Corporate Pension Fund ("the Fund") and other administrators that are legally independent from the Group in accordance with the Defined-Benefit Corporate Pension Act (the "Act"). As stipulated in the Act, the Board of Directors of the pension fund and the pension management trustee should act in the best interest of the plan participants and have responsibilities to manage the Fund assets based on the prescribed policies.

In addition, a retirement benefit trust was established in March 2022 for the Company's post-employment benefits which had been unfunded lump-sum retirement benefit plan and is classified as a funded plan from the fiscal year ended March 2022.

Furthermore, there are certain cases that the Group may pay extra retirement allowances to employees, which are not subject to actuarial calculations. Please see "3. Significant Accounting Policies (11) Employee benefits, A) Post-employment benefits" for the accounting policies for post-employment benefits.

#### Additional Information

In March 2022, the Company established a retirement benefit trust for a unfunded retirement benefit plan for its employees and contributed ¥10,000 million (\$ 81,706 thousand) in cash and cash equivalents. As a result, retirement benefits liabilities decreased by the same amount. Therefore, this lump-sum retirement benefit plan is classified as a funded plan in the following note from the fiscal year ended March 2022.

#### A) Defined benefit plans (funded and unfunded)

##### (a) Reconciliation for defined benefit obligation and plan assets

Reconciliation of balances of the defined benefit obligation and plan assets and amounts recognized in the consolidated statement of financial position is as follows:

|  | Millions of yen |          | Thousands of<br>U.S. dollars (Note 2) |
|--|-----------------|----------|---------------------------------------|
|  | 2022            | 2021     | 2022                                  |
| Present value of defined benefit obligation of funded plan                                   | ¥92,315         | ¥80,430  | \$754,269                             |
| Fair value of plan assets  | (97,078)        | (86,274) | (793,186)                             |
| Funded status  | (4,762)         | (5,844)  | (38,908)                              |
| Present value of defined benefit obligation of unfunded plan                                 | 8,520           | 21,993   | 69,614                                |
| Defined benefit obligation and assets, net   | 3,757           | 16,148   | 30,697                                |
| Amounts on the consolidated statement of financial position                                  |                 |          |                                       |
| Retirement benefit liabilities   | 14,544          | 22,576   | 118,833                               |
| Retirement benefit assets  | (10,786)        | (6,427)  | (88,128)                              |
| Net defined benefit liabilities (assets) on the consolidated statement of financial position | ¥3,757          | ¥16,148  | \$30,697                              |

Note: Retirement benefit assets are included in "Other non-current assets" in the consolidated statement of financial position.

*(b) Changes in present value of defined benefit obligations*

Changes in present value of defined benefit obligations are as follows:

|  | Millions of yen |          | Thousands of          |
|--|-----------------|----------|-----------------------|
|  | 2022            | 2021     | U.S. dollars (Note 2) |
| Present value of defined benefit obligations at the beginning of the period  | <b>¥102,423</b> | ¥102,962 | <b>\$836,858</b>      |
| Service cost   | <b>3,913</b>    | 3,992    | <b>31,972</b>         |
| Interest expense   | <b>1,036</b>    | 962      | <b>8,465</b>          |
| Payments from the plan   | <b>(5,985)</b>  | (7,032)  | <b>(48,901)</b>       |
| Remeasurements   |                 |          |                       |
| Actuarial differences arising from changes in demographic assumptions        | <b>(103)</b>    | 552      | <b>(842)</b>          |
| Actuarial differences arising from changes in financial assumptions          | <b>(1,411)</b>  | 130      | <b>(11,529)</b>       |
| Other  | <b>(41)</b>     | 213      | <b>(335)</b>          |
| Exchange differences on translation of foreign operations                    | <b>983</b>      | 789      | <b>8,032</b>          |
| Other  | <b>20</b>       | (147)    | <b>163</b>            |
| Present value of defined benefit obligations at the end of the period (Note) | <b>¥100,835</b> | ¥102,423 | <b>\$823,883</b>      |

Note: The weighted-average duration of defined benefit obligations were 11.5 years as of March 31, 2022 and 11.6 years as of March 31, 2021.

*(c) Changes in fair value of plan assets*

Changes in fair value of plan assets are as follows:

|   | Millions of yen |         | Thousands of          |
|---|-----------------|---------|-----------------------|
|   | 2022            | 2021    | U.S. dollars (Note 2) |
| Present value of plan assets at the beginning of the period | <b>¥86,274</b>  | ¥79,669 | <b>\$704,911</b>      |
| Interest income   | <b>554</b>      | 488     | <b>4,527</b>          |
| Remeasurements  |                 |         |                       |
| Income on plan assets other than interest income            | <b>2,556</b>    | 9,076   | <b>20,884</b>         |
| Employer's contributions                                    | <b>12,561</b>   | 2,574   | <b>102,631</b>        |
| Payments from the plan                                      | <b>(4,964)</b>  | (5,618) | <b>(40,559)</b>       |
| Exchange differences on translation of foreign operations   | <b>96</b>       | 84      | <b>784</b>            |
| Present value of plan assets at the end of the period       | <b>¥97,078</b>  | ¥86,274 | <b>\$793,186</b>      |

The Group plans to contribute ¥2,495 million (\$20,386 thousand) for the fiscal year ending March 31, 2023.



*(d) Breakdown of plan assets and their fair value*

The plan assets under the funded defined benefit plan are operated mainly by the Yamaha Corporate Pension Fund (the "Fund"). As a basic policy, the Fund manages plan assets by determining an appropriate asset mix from a medium- to long-term perspective.

In particular, under the policy, the Fund determines the operating target based on the assumed interest rate for the pension fund and their operating expenses; selects assets that would be appropriate investments to achieve the target; determines the policy asset mix allocation that would be the best asset mix for the future, after considering the expected rate of return on assets, the risk of return, and the correlation coefficient between the returns of investments; and maintains those asset mixes. In addition, the Fund reviews those asset allocations on a regular or as-needed basis. For management of the plan assets, the board of representatives will make decisions based on discussions by the asset management committee. The board of representatives and the asset management committee consist of personnel with appropriate qualifications including directors of the Company's finance division and human resources division. The labor union leaders are also included as the representative of the beneficiaries. In addition, a retirement benefit trust was established for the Company's lump-sum retirement benefit plan. The trust assets are managed by the trust management trustee based on the contract details in accordance with the management policy decided by the Board of Directors of the Company. The breakdown of the plan assets by major category is as follows:

| Quoted price in active market   | Millions of yen |               |         |           |               |         | Thousands of U.S. dollars (Note 2) |               |           |
|---------------------------------|-----------------|---------------|---------|-----------|---------------|---------|------------------------------------|---------------|-----------|
|                                 | 2022            |               |         | 2021      |               |         | 2022                               |               |           |
|                                 | Available       | Not available | Total   | Available | Not available | Total   | Available                          | Not available | Total     |
| Cash and deposits               | ¥11,085         | ¥-            | ¥11,085 | ¥1,156    | ¥-            | ¥1,156  | \$90,571                           | \$-           | \$90,571  |
| Equity securities               | 27,725          | -             | 27,725  | 23,305    | -             | 23,305  | 226,530                            | -             | 226,530   |
| Debt securities                 | 13,213          | -             | 13,213  | 12,115    | -             | 12,115  | 107,958                            | -             | 107,958   |
| Life insurance general accounts | -               | 38,901        | 38,901  | -         | 44,071        | 44,071  | -                                  | 317,845       | 317,845   |
| Other                           | -               | 6,152         | 6,152   | -         | 5,626         | 5,626   | -                                  | 50,266        | 50,266    |
| Total                           | ¥52,024         | ¥45,054       | ¥97,078 | ¥36,576   | ¥49,697       | ¥86,274 | \$425,067                          | \$368,118     | \$793,186 |

*(e) Actuarial assumptions*

The major actuarial assumption used to determine the present value of defined benefit obligations is as follows:

|               | 2022  | 2021  |
|---------------|-------|-------|
| Discount rate | 0.80% | 0.65% |

*(f) Sensitivity analysis*

The effect to the defined benefit obligations when the major actuarial assumption changes is as follows:

This analysis assumes all other variables are consistent. In reality, however, a change of any other variables may affect the results of this sensitivity analysis.

|                                   | Millions of yen |          | Thousands of U.S. dollars (Note 2) |
|-----------------------------------|-----------------|----------|------------------------------------|
|                                   | 2022            | 2021     | 2022                               |
| Increase of 0.5% in discount rate | ¥(5,685)        | ¥(5,801) | \$(46,450)                         |
| Decrease of 0.5% in discount rate | 5,738           | 5,840    | 46,883                             |

**B) Defined contribution plans**

The amounts recognized as expenses for defined contribution plans were ¥(7,420) million (\$ (60,626) thousand) and ¥(7,366) million for the fiscal years ended March 31, 2022 and 2021, respectively. In addition to the above, additional retirement benefits of ¥(63) million (\$ (515) thousand) and ¥(17) million were recognized for the fiscal years ended March 31, 2022 and 2021, respectively.

**(2) Employee benefit expenses**

Total amounts of employee benefit expenses included in "Cost of sales," "Selling, general and administrative expenses," and "Other expenses" in the consolidated statement of income were ¥(116,655) million (\$ (953,142) thousand) and ¥(109,566) million for the fiscal years ended March 31, 2022 and 2021, respectively.

## 21 Equity

### (1) Policy on equity

With the aim of improving consolidated return on equity, the Group will distribute profit to shareholders while investing in research and development, marketing and, capital expenditures to drive corporate growth, based on prospective levels of medium-term consolidated earnings. Although the Group's basic policy is to distribute profit to shareholders on a continuous and stable basis, the Group will also flexibly distribute profit for the purposes of improving capital efficiency, while balancing and building adequate internal reserves for investments in future corporate growth.

### (2) Share capital and treasury shares

|                              | Shares             |             |
|------------------------------|--------------------|-------------|
|                              | 2022               | 2021        |
| Number of authorized shares  | <b>700,000,000</b> | 700,000,000 |
| Number of outstanding shares |                    |             |
| Beginning of the period      | <b>191,555,025</b> | 191,555,025 |
| Increase                     | –                  | –           |
| Decrease* <sup>1</sup>       | <b>4,255,025</b>   | –           |
| End of the period            | <b>187,300,000</b> | 191,555,025 |
| Number of treasury shares    |                    |             |
| Beginning of the period      | <b>15,756,254</b>  | 15,735,084  |
| Increase* <sup>2</sup>       | <b>4,259,566</b>   | 25,170      |
| Decrease* <sup>3</sup>       | <b>4,259,025</b>   | 4,000       |
| End of the period            | <b>15,756,795</b>  | 15,756,254  |

\*1. The decrease for the fiscal year ended March 31, 2022 is due to the cancellation of treasury shares.

\*2. The increase for the fiscal year ended March 31, 2022 is due to the following:

Increase due to purchase of treasury shares pursuant to a resolution of the Board of Directors – 4,252,200 shares.

Increase due to return of restricted stock compensation without payment before completion of the restricted period – 5,800 shares.

Increase due to purchase of fractional shares of less than one trading unit – 1,566 shares.

The increase for the fiscal year ended March 31, 2021 is due to the following:

Increase due to return of restricted stock compensation without payment before completion of the restricted period – 23,400 shares.

Increase due to purchase of fractional shares of less than one trading unit – 1,770 shares.

\*3. The decrease for the fiscal year ended March 31, 2022 is due to the following:

Decrease due to cancellation of treasury shares pursuant to a resolution of the Board of Directors - 4,255,025 shares.

Decrease due to disposal of treasury shares as restricted stock compensation – 4,000 shares.

The decrease for the fiscal year ended March 31, 2021 is due to disposal of treasury shares as restricted stock compensation – 4,000 shares.

### (3) Capital surplus and retained earnings

Capital surplus consists of the legal capital reserve and other capital surplus and represents the amount not included in share capital upon the issuance of shares.

The Companies Act in Japan requires that 50% or more of paid-in capital for the issuance of shares shall be accounted for as share capital and the remaining amount shall be accounted for as the legal capital reserve. Other capital surplus includes an amount of surplus arising from reversal of the legal capital reserve, gain or loss on disposal of treasury shares, and a decrease due to cancellation of treasury shares.

Retained earnings consist of legal retained earnings and other retained earnings that include unappropriated retained earnings.

In addition, the cancellation of treasury shares of which those that are not treated as a decrease in other capital surplus are treated as a decrease in retained earnings. The Company determines the amount available for dividends under the Companies Act in Japan, based on the amount of retained earnings on the Company's unconsolidated financial statements which are prepared in accordance with Japanese GAAP.

The Company distributes retained earnings to its shareholders within certain limitations as stipulated by the Companies Act in Japan on the amount available for dividends.

## 22 Dividends

The dividends paid are as follows:

For the fiscal year ended March 31, 2022

| Resolution   | Class of shares | Total dividends |                                    | Dividends per share |                       | Record date        | Effective date   |
|--|-----------------|-----------------|------------------------------------|---------------------|-----------------------|--------------------|------------------|
|  |                 | Millions of yen | Thousands of U.S. dollars (Note 2) | Yen                 | U.S. dollars (Note 2) |                    |                  |
| Annual shareholders' meeting held on June 24, 2021   | Common stock    | ¥5,801          | \$47,398                           | ¥33.00              | \$0.27                | March 31, 2021     | June 25, 2021    |
| Board of Directors' meeting held on November 2, 2021 | Common stock    | ¥5,700          | \$46,572                           | ¥33.00              | \$0.27                | September 30, 2021 | December 2, 2021 |

For the fiscal year ended March 31, 2021

| Resolution   | Class of shares | Total dividends (Millions of yen) | Dividends per share (Yen) | Record date        | Effective date   |
|--|-----------------|-----------------------------------|---------------------------|--------------------|------------------|
|  |                 |                                   |                           |                    |                  |
| Annual shareholders' meeting held on June 23, 2020   | Common stock    | ¥5,802                            | ¥33.00                    | March 31, 2020     | June 24, 2020    |
| Board of Directors' meeting held on November 2, 2020 | Common stock    | ¥5,801                            | ¥33.00                    | September 30, 2020 | December 3, 2020 |

The dividends with a record date in the current fiscal year and effective date in the next fiscal year are as follows:

For the fiscal year ended March 31, 2022

| Resolution   | Class of shares | Source            | Total dividends |                                    | Dividends per share |                       | Record date    | Effective date |
|--|-----------------|-------------------|-----------------|------------------------------------|---------------------|-----------------------|----------------|----------------|
|  |                 |                   | Millions of yen | Thousands of U.S. dollars (Note 2) | Yen                 | U.S. dollars (Note 2) |                |                |
| Annual shareholders' meeting held on June 22, 2022 | Common stock    | Retained earnings | ¥5,660          | \$46,246                           | ¥33.00              | \$0.27                | March 31, 2022 | June 23, 2022  |

## 23 Revenue

The breakdown of revenue is as follows:

### (1) Breakdown of revenue

Based on economic features and similarity of products and services, the Group classifies its revenue into two reportable segments, “musical instruments” and “audio equipment,” and includes other businesses in the “others” segment. Revenue is also presented by region based on customer location. The breakdown of revenue and segment revenue is disclosed in the following table.

See “5. Segment Information” for product and geographical information about each segment.

| For the fiscal year ended March 31, 2022         | Millions of yen     |                 |                |                 |
|--|---------------------|-----------------|----------------|-----------------|
|  | Reportable segment  |                 |                | Total           |
|  | Musical instruments | Audio equipment | Others         |                 |
| Japan  | ¥58,322             | ¥28,681         | ¥18,364        | ¥105,369        |
| North America                                    | 60,410              | 21,010          | 6,046          | 87,467          |
| Europe   | 53,324              | 25,379          | 592            | 79,296          |
| China  | 56,837              | 6,970           | 3,973          | 67,781          |
| Other  | 47,258              | 14,882          | 6,141          | 68,282          |
| <b>Total</b>                                     | <b>¥276,153</b>     | <b>¥96,924</b>  | <b>¥35,119</b> | <b>¥408,197</b> |
| Revenue recognized from contracts with customers | ¥274,687            | ¥96,664         | ¥34,960        | ¥406,312        |
| Revenue recognized from other sources            | 1,465               | 259             | 158            | 1,884           |

| For the fiscal year ended March 31, 2022         | Thousands of U.S. dollars (Note 2) |                  |                  |                    |
|--|------------------------------------|------------------|------------------|--------------------|
|  | Reportable segment                 |                  |                  | Total              |
|  | Musical instruments                | Audio equipment  | Others           |                    |
| Japan  | \$476,526                          | \$234,341        | \$150,045        | \$860,928          |
| North America                                    | 493,586                            | 171,664          | 49,399           | 714,658            |
| Europe   | 435,689                            | 207,362          | 4,837            | 647,896            |
| China  | 464,393                            | 56,949           | 32,462           | 553,812            |
| Other  | 386,126                            | 121,595          | 50,176           | 557,905            |
| <b>Total</b>                                     | <b>\$2,256,336</b>                 | <b>\$791,927</b> | <b>\$286,943</b> | <b>\$3,335,215</b> |
| Revenue recognized from contracts with customers | \$2,244,358                        | \$789,803        | \$285,644        | \$3,319,814        |
| Revenue recognized from other sources            | 11,970                             | 2,116            | 1,291            | 15,393             |

Main countries or areas included in geographical category other than Japan and China:

|               |                              |
|---------------|------------------------------|
| North America | U.S.A., Canada               |
| Europe        | Germany, France, U.K.        |
| Other         | Republic of Korea, Australia |

| For the fiscal year ended March 31, 2021         | Millions of yen     |                 |                |                 |
|--|---------------------|-----------------|----------------|-----------------|
|  | Reportable segment  |                 |                | Total           |
|  | Musical instruments | Audio equipment | Others         |                 |
| Japan  | ¥55,057             | ¥33,980         | ¥19,155        | ¥108,193        |
| North America                                    | 48,736              | 22,701          | 4,524          | 75,963          |
| Europe   | 46,053              | 26,707          | 451            | 73,212          |
| China  | 48,176              | 7,008           | 2,545          | 57,730          |
| Other  | 40,956              | 13,415          | 3,158          | 57,530          |
| <b>Total</b>                                     | <b>¥238,981</b>     | <b>¥103,813</b> | <b>¥29,836</b> | <b>¥372,630</b> |
| Revenue recognized from contracts with customers | ¥237,742            | ¥103,401        | ¥29,699        | ¥370,843        |
| Revenue recognized from other sources            | 1,238               | 412             | 136            | 1,787           |

Main countries or areas included in geographical category other than Japan and China:

|               |                              |
|---------------|------------------------------|
| North America | U.S.A., Canada               |
| Europe        | Germany, France, U.K.        |
| Other         | Republic of Korea, Australia |

The Group's revenues mostly consist of the sale of finished goods and merchandise. Revenues from the sale of finished goods and merchandise are recognized when control of finished goods and merchandise is transferred to a customer. Specifically, the Group recognizes revenue when a customer accepts the delivery of finished goods and merchandise, since the legal title, physical possession, and significant risk and rewards of ownership of the item are transferred to the customer at that point in time, and the performance obligation has been satisfied. Revenues are measured as the amount agreed to at the time the contract with a customer was entered into less any discounts, rebates, or sales returns. In addition, the Group provides services, such as music school business, in which revenue from the services is recognized when the services are performed since the performance obligation has been satisfied at that point.

## (2) Balances of contracts

Balances of receivables arising from customer contracts, contract assets and contract liabilities are as follows:

|   | Millions of yen |         |         | Thousands of<br>U.S. dollars (Note 2) |
|---|-----------------|---------|---------|---------------------------------------|
|   | 2022            | 2021    | 2020    | 2022                                  |
| Receivables arising from customer contracts | <b>¥51,271</b>  | ¥49,239 | ¥51,537 | <b>\$418,915</b>                      |
| Contract assets                             | <b>424</b>      | –       | –       | <b>3,464</b>                          |
| Contract liabilities                        | <b>5,850</b>    | 6,237   | 5,426   | <b>47,798</b>                         |

Contract assets represent a receivable from construction in progress.

Contract liabilities mainly represent advances received from customers.

The revenue included in the beginning balances of contract liabilities for the fiscal years ended March 31, 2022 and 2021, were ¥6,237 million (\$50,960 thousand) and ¥4,750 million, respectively. In addition, there is no significant revenue recognized from the performance obligation fulfilled in the past. There is no significant contract whose expected period of performance obligation exceeds one year. A significant amount of the consideration arising from a contract with a customer is all included in the transaction amount.

## 24 Selling, General and Administrative Expenses

The breakdown of selling, general and administrative expenses is as follows:

|  | Millions of yen   |            | Thousands of<br>U.S. dollars (Note 2) |
|--|-------------------|------------|---------------------------------------|
|  | 2022              | 2021       | 2022                                  |
| Freight and transportation expenses      | <b>¥(13,457)</b>  | ¥(11,817)  | <b>\$(109,952)</b>                    |
| Advertising and sales promotion expenses | <b>(11,490)</b>   | (10,910)   | <b>(93,880)</b>                       |
| Employee benefit expenses                | <b>(53,976)</b>   | (52,458)   | <b>(441,016)</b>                      |
| Depreciation and amortization            | <b>(4,934)</b>    | (4,910)    | <b>(40,314)</b>                       |
| Other                                    | <b>(27,849)</b>   | (22,102)   | <b>(227,543)</b>                      |
| Total                                    | <b>¥(111,708)</b> | ¥(102,198) | <b>\$(912,722)</b>                    |

## 25 Research and Development Expenses

The amount of research and development expenses included in "Cost of sales" and "Selling, general and administrative expenses" in the consolidated statement of income is as follows:

|                                   | Millions of yen  |           | Thousands of<br>U.S. dollars (Note 2) |
|-----------------------------------|------------------|-----------|---------------------------------------|
|                                   | 2022             | 2021      | 2022                                  |
| Research and development expenses | <b>¥(24,032)</b> | ¥(24,189) | <b>\$(196,356)</b>                    |

## 26 Other Income and Other Expenses

The breakdown of other income and other expenses is as follows:

|   | Millions of yen |         | Thousands of<br>U.S. dollars (Note 2) |
|---|-----------------|---------|---------------------------------------|
|   | 2022            | 2021    | 2022                                  |
| Other income and other expenses             |                 |         |                                       |
| Gain on sale of fixed assets*1              | ¥4,773          | ¥106    | \$38,998                              |
| Government grants*2                         | 1,170           | 956     | 9,560                                 |
| Loss on sale and retirement of fixed assets | (176)           | (200)   | (1,438)                               |
| Loss from suspension of operations*3        | (75)            | (2,318) | (613)                                 |
| Impairment losses*4                         | (322)           | (3,553) | (2,631)                               |
| Fines for competition law infringements     | –               | (527)   | –                                     |
| Other                                       | 938             | (134)   | 7,664                                 |

\*1. Gain on sale of fixed assets

In the first quarter of the fiscal year ended March 31, 2022, the Company sold the land (Chuo-ku, Sapporo, Hokkaido), categorized as “Assets held for sale” in the consolidated statement of financial position, to ALJ Sapporo RE2 TMK (Chiyoda-ku, Tokyo). As a result of the sale, the Company recorded a gain on sale of fixed assets of ¥4,700 million (\$38,402 thousand).

\*2. Government grants

For the fiscal year ended March 31, 2021, the Company recognized ¥669 million of government grants due to the COVID-19 pandemic.

\*3. Loss from suspension of operations

For the fiscal year ended March 31, 2021, the spread of COVID-19 and its serious worldwide impact have led the Group to temporarily close its directly managed shops and music schools, as well as, suspend factory operations. Expenses incurred during the period of business suspensions and factory shutdowns are recognized as loss from suspension of operations. Loss from suspension of operations is recorded net of subsidies related to the COVID-19 pandemic of ¥572 million.

\*4. Impairment losses

For the fiscal year ended March 31, 2021, the Company recognized impairment losses of ¥(3,553) million, which consisted of ¥(3,441) million on assets related to its directly managed shops and music schools in Japan in the musical instruments segment and ¥(111) million on domestic idle assets. The breakdown of the impairment losses in the musical instruments segment is as follows:

| Segment             | Location                | Type                          | Millions of yen |
|---------------------|-------------------------|-------------------------------|-----------------|
|                     |                         |                               | 2021            |
| Musical instruments | Tokyo and other regions | Property, plant and equipment |                 |
|                     |                         | Buildings                     | ¥(838)          |
|                     |                         | Other                         | (202)           |
|                     |                         | Right-of-use assets           | (2,400)         |
|                     |                         | Total                         | ¥(3,441)        |

### Method of grouping assets

The Group’s assets are grouped based on the minimum cash-generating units that generate primarily independent cash inflows. In general, the Group recognizes cash-generating units based on the business segment for management purposes.

### Reason for recognition of an impairment loss

The COVID-19 pandemic has led to lower sales of musical instruments at directly managed shops in Japan and lower income from music schools owing to the decrease in the number of students. At the fiscal year ending March 31, 2020, the Group expected the situation to recover to pre-pandemic levels in the fiscal year ending March 31, 2022, except for the future impact from the decrease of new students during the fiscal year ended March 31, 2021. However, with the pandemic continuing to worsen at the end of the fiscal year ended March 31, 2021, as it is expected to take a long period of time to recover to the level before the spread of the infection, impairment losses were recognized for the asset group without prospects to generate future cash flows sufficient to recover the carrying amount of the assets.

### Calculation of the recoverable amount

The recoverable amount is ¥4,592 million, which is measured based on value in use. The value in use is calculated by discounting the future cash flows under the above assumptions by 3.6%.

## 27 Finance Income and Finance Expenses

The breakdown of finance income and finance expenses is as follows:

|  | Millions of yen |               | Thousands of<br>U.S. dollars (Note 2) |
|--|-----------------|---------------|---------------------------------------|
|  | 2022            | 2021          | 2022                                  |
| Interest income  |                 |               |                                       |
| Financial assets measured at amortized cost                                | <b>¥826</b>     | ¥672          | <b>\$6,749</b>                        |
| Dividend income  |                 |               |                                       |
| Financial assets measured at fair value through other comprehensive income | <b>3,424</b>    | 2,693         | <b>27,976</b>                         |
| Gain on revaluation of investment securities                               |                 |               |                                       |
| Financial assets measured at fair value through profit or losses           | <b>163</b>      | —             | <b>1,332</b>                          |
| Interest expenses  |                 |               |                                       |
| Financial liabilities measured at amortized cost                           | <b>(84)</b>     | (180)         | <b>(686)</b>                          |
| Lease liabilities  | <b>(302)</b>    | (336)         | <b>(2,468)</b>                        |
| Loss on revaluation of investment securities                               |                 |               |                                       |
| Financial assets measured at fair value through profit or losses           | —               | (8)           | —                                     |
| Commission fee on sales of securities                                      | <b>(1,716)</b>  | —             | <b>(14,021)</b>                       |
| Foreign exchange gain or loss  | <b>1,377</b>    | (778)         | <b>11,251</b>                         |
| <b>Total</b>   | <b>¥3,690</b>   | <b>¥2,062</b> | <b>\$30,150</b>                       |

Note : Commission fee on sales of securities

For the fiscal year ended March 31, 2022, the Company recognized Commission fee on sales of securities due to the partial sale of shares of Yamaha Motor Co., Ltd..

The breakdown of dividend income is as follows:

|   | Millions of yen |               | Thousands of<br>U.S. dollars (Note 2) |
|---|-----------------|---------------|---------------------------------------|
|   | 2022            | 2021          | 2022                                  |
| Financial assets derecognized during the period | <b>¥990</b>     | ¥86           | <b>\$8,089</b>                        |
| Financial assets held at the end of the period  | <b>2,433</b>    | 2,607         | <b>19,879</b>                         |
| <b>Total</b>                                    | <b>¥3,424</b>   | <b>¥2,693</b> | <b>\$27,976</b>                       |

## 28 Other Comprehensive Income

The adjustments and reclassifications by items of other comprehensive income and income tax adjustment are as follows:

|  | Millions of yen                  |                             |                              |                       |                             |
|--|----------------------------------|-----------------------------|------------------------------|-----------------------|-----------------------------|
|  | Amount arising during the period | Reclassification adjustment | Before income tax adjustment | Income tax adjustment | After income tax adjustment |
| For the fiscal year ended March 31, 2022                                   |                                  |                             |                              |                       |                             |
| Items that will not be reclassified to profit or loss                      |                                  |                             |                              |                       |                             |
| Remeasurements of defined benefit plans                                    | ¥4,113                           | ¥-                          | ¥4,113                       | ¥(1,212)              | ¥2,901                      |
| Financial assets measured at fair value through other comprehensive income | (795)                            | -                           | (795)                        | 213                   | (582)                       |
| Items that may be subsequently reclassified to profit or loss              |                                  |                             |                              |                       |                             |
| Exchange differences on translation of foreign operations                  | 19,077                           | -                           | 19,077                       | -                     | 19,077                      |
| Gain or loss on cash flow hedges   | (97)                             | (218)                       | (316)                        | 94                    | (221)                       |
| <b>Total other comprehensive income</b>                                    | <b>¥22,298</b>                   | <b>¥(218)</b>               | <b>¥22,079</b>               | <b>¥(904)</b>         | <b>¥21,175</b>              |

|  | Thousands of U.S. dollars (Note 2) |                             |                              |                       |                             |
|--|------------------------------------|-----------------------------|------------------------------|-----------------------|-----------------------------|
|  | Amount arising during the period   | Reclassification adjustment | Before income tax adjustment | Income tax adjustment | After income tax adjustment |
| For the fiscal year ended March 31, 2022                                   |                                    |                             |                              |                       |                             |
| Items that will not be reclassified to profit or loss                      |                                    |                             |                              |                       |                             |
| Remeasurements of defined benefit plans                                    | \$33,606                           | \$-                         | \$33,606                     | \$(9,903)             | \$23,703                    |
| Financial assets measured at fair value through other comprehensive income | (6,496)                            | -                           | (6,496)                      | 1,740                 | (4,755)                     |
| Items that may be subsequently reclassified to profit or loss              |                                    |                             |                              |                       |                             |
| Exchange differences on translation of foreign operations                  | 155,871                            | -                           | 155,871                      | -                     | 155,871                     |
| Gain or loss on cash flow hedges   | (793)                              | (1,781)                     | (2,582)                      | 768                   | (1,806)                     |
| <b>Total other comprehensive income</b>                                    | <b>\$182,188</b>                   | <b>\$(1,781)</b>            | <b>\$180,399</b>             | <b>\$(7,386)</b>      | <b>\$173,013</b>            |

|  | Millions of yen                  |                             |                              |                       |                             |
|--|----------------------------------|-----------------------------|------------------------------|-----------------------|-----------------------------|
|  | Amount arising during the period | Reclassification adjustment | Before income tax adjustment | Income tax adjustment | After income tax adjustment |
| For the fiscal year ended March 31, 2021                                   |                                  |                             |                              |                       |                             |
| Items that will not be reclassified to profit or loss                      |                                  |                             |                              |                       |                             |
| Remeasurements of defined benefit plans                                    | ¥8,179                           | ¥-                          | ¥8,179                       | ¥(2,492)              | ¥5,687                      |
| Financial assets measured at fair value through other comprehensive income | 53,748                           | -                           | 53,748                       | (15,820)              | 37,927                      |
| Items that may be subsequently reclassified to profit or loss              |                                  |                             |                              |                       |                             |
| Exchange differences on translation of foreign operations                  | 12,037                           | -                           | 12,037                       | -                     | 12,037                      |
| Gain or loss on cash flow hedges   | (847)                            | 574                         | (272)                        | 81                    | (191)                       |
| <b>Total other comprehensive income</b>                                    | <b>¥73,118</b>                   | <b>¥574</b>                 | <b>¥73,692</b>               | <b>¥(18,232)</b>      | <b>¥55,460</b>              |



## 29 Earnings per Share

Basic earnings per share and the basis for its calculation are as follows:

|  | Millions of yen |         | Thousands of<br>U.S. dollars (Note 2) |
|--|-----------------|---------|---------------------------------------|
|  | 2022            | 2021    | 2022                                  |
| Profit for the period attributable to owners of parent     | ¥37,255         | ¥26,615 | \$304,396                             |
| Weighted-average number of common shares (Thousand shares) | 173,446         | 175,804 |                                       |
|  | Yen             |         | U.S. dollars (Note 2)                 |
| Basic earnings per share                                   | ¥214.79         | ¥151.39 | \$1.75                                |

Note : Diluted earnings per share is not stated since there are no potential share that would have a dilutive effect.

## 30 Non-Cash Transactions

The breakdown of major non-cash transactions is as follows:

|   | Millions of yen |        | Thousands of<br>U.S. dollars (Note 2) |
|---|-----------------|--------|---------------------------------------|
|   | 2022            | 2021   | 2022                                  |
| Increase in right-of-use assets in connection with recognition of lease liabilities | ¥3,204          | ¥4,963 | \$26,179                              |

## 31 Reconciliation of Liabilities Arising from Financing Activities

Changes in liabilities arising from financing activities are as follows:

|  | Millions of yen                    |   |                                    |   |                              |
|--|------------------------------------|---|------------------------------------|---|------------------------------|
|  | Balance at beginning of the period | Changes due to cash flows from financing activities | Non-cash changes                   |   | Balance at end of the period |
|  |                                    |   | Acquisition of right-of-use assets | Effect of changes in foreign exchange rates |                              |
| For the fiscal year ended March 31, 2022 |                                    |   |                                    |   |                              |
| Lease liabilities                        | ¥20,161                            | ¥(6,022)  | ¥2,596                             | ¥639  | ¥17,374                      |
| Interest-bearing debt                    | 8,367                              | 1,185   | –                                  | 971   | 10,523                       |
| Resort membership deposits               | 8,894                              | (6)   | –                                  | –   | 8,888                        |

|  | Thousands of U.S. dollars (Note 2) |   |                                    |   |                              |
|--|------------------------------------|---|------------------------------------|---|------------------------------|
|  | Balance at beginning of the period | Changes due to cash flows from financing activities | Non-cash changes                   |   | Balance at end of the period |
|  |                                    |   | Acquisition of right-of-use assets | Effect of changes in foreign exchange rates |                              |
| For the fiscal year ended March 31, 2022 |                                    |   |                                    |   |                              |
| Lease liabilities                        | \$164,728                          | \$(49,203)  | \$21,211                           | \$5,221                                     | \$141,956                    |
| Interest-bearing debt                    | 68,363                             | 9,682   | –                                  | 7,934                                       | 85,979                       |
| Resort membership deposits               | 72,669                             | (49)  | –                                  | –   | 72,620                       |

|  | Millions of yen                    |   |                                    |   |                              |
|--|------------------------------------|---|------------------------------------|---|------------------------------|
|  | Balance at beginning of the period | Changes due to cash flows from financing activities | Non-cash changes                   |   | Balance at end of the period |
|  |                                    |   | Acquisition of right-of-use assets | Effect of changes in foreign exchange rates |                              |
| For the fiscal year ended March 31, 2021 |                                    |   |                                    |   |                              |
| Lease liabilities                        | ¥21,229                            | ¥(6,063)  | ¥4,341                             | ¥654  | ¥20,161                      |
| Interest-bearing debt                    | 10,830                             | (2,602)   | –                                  | 139   | 8,367                        |
| Resort membership deposits               | 8,980                              | (86)  | –                                  | –   | 8,894                        |

## 32 Share-Based Compensation Payments

### (1) Overview of share-based compensation plans

The Group has introduced equity-settled and cash-settled share-based compensation plans for executive officers and certain operating officers to further promote sustainable increases in corporate value and shared value with shareholders.

As the equity-settled share-based compensation plan, the Group has a compensation plan with a restriction on share transfer.

The Group grants monetary compensation receivables to eligible executive officers and certain operating officers and has them pay in all these receivables as contributed assets to issue or dispose of shares of the Company's common stock.

With the aim of sustainably enhancing its corporate value and sharing value with shareholders, the Company grants the share-based compensation with a restriction on share transfer depending on the level of the position and responsibilities at the commencement of the Medium-Term Business Plan. For the purpose of giving incentive to achieve performance targets in the medium term, the Group grants one-third of entire compensation on the condition that the officer remains in the position and two-thirds are corresponding to operating performance, while equally considering performance indicators such as "Core operating profit ratio," "Return on equity (ROE)" and "Earning per share (EPS)" as presented in the Medium-Term Business Plan. With the aim of sharing value with shareholders over a long term after the Medium-Term Business Plan, the transfer restrictions shall not be released until the retirement as officers or 30 years have passed after granting. In addition, a clawback provision shall be applied if any significant fraudulent accounting or significant losses were revealed, so that all or a part of the accumulated number of restricted shares shall be returned free of charge, depending on the responsibilities of each officer.

The payment terms of the cash-settled share-based compensation plan are the same as the compensation plan with a restriction on share transfer.

### (2) Number of shares granted during the period and their fair value

Restriction on transfer of stock compensation

|                                       | 2022                 | 2021          |
|---------------------------------------|----------------------|---------------|
| Date of grant                         | <b>June 22, 2021</b> | July 22, 2020 |
| Number of shares granted (Shares)     | <b>4,000</b>         | 4,000         |
| Fair value at the date of grant (Yen) | <b>26,280,000</b>    | 20,640,000    |

Fair value was measured using the price of company shares at the time they are granted, and no adjustment was made in consideration of prospective dividend.

Regarding Note 2, the translation for Fair value at the date of grant of June 22, 2021 is \$214,723.

### (3) Share-based compensation expenses

|                | Millions of yen |        | Thousands of<br>U.S. dollars (Note 2) |
|----------------|-----------------|--------|---------------------------------------|
|                | 2022            | 2021   | 2022                                  |
| Equity-settled | <b>¥(52)</b>    | ¥(168) | <b>\$(425)</b>                        |
| Cash-settled   | <b>0</b>        | (31)   | <b>0</b>                              |
| Total          | <b>¥(51)</b>    | ¥(200) | <b>\$(417)</b>                        |

The amount of compensation of the fiscal year ended March 31, 2022 is calculated as the expense for the current fiscal year less the reversal of expense recorded in the past based on the performance achieved.

### (4) Liabilities for share-based compensation

|                           | Millions of yen |      | Thousands of<br>U.S. dollars (Note 2) |
|---------------------------|-----------------|------|---------------------------------------|
|                           | 2022            | 2021 | 2022                                  |
| Book value of liabilities | <b>¥55</b>      | ¥74  | <b>\$449</b>                          |
| [Of which, amount vested] | —               | —    | —                                     |

## 33 Financial Instruments

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### **(1) Policy on capital management**

The Group, in principle, limits its cash management to deposits for which the principal is guaranteed and interest rates are fixed. The Company, its domestic subsidiaries, and certain overseas subsidiaries execute the group finance for the effective use of the funds among the Group companies. In addition, certain subsidiaries borrow funds from financial institutions after comprehensively considering borrowing conditions such as amounts, terms, and interest rates. The Group uses derivatives for the purpose of hedging risks mentioned below and limits derivative transactions to actual exposure. The Group does not enter into derivative transactions for speculative purposes.

### **(2) Financial risk management**

The Group is exposed to various financial risks including credit risk, liquidity risk, and market risk in the course of its business activities. To mitigate such risks, the Group has established a risk management system; that is, the Group has set up the Group Financial Policies and Rules, and the Company and its consolidated subsidiaries have prepared rules based on the Policies and Rules.

#### ***A) Credit risk***

##### *(a) Credit risk management*

The Group is exposed to credit risk that the Group may suffer a financial loss if a counterparty of holding financial assets could not perform contractual obligations.

As to trade receivables from domestic and overseas customers, the Group is exposed to a risk that those receivables may become uncollectible due to deterioration in credit standing or bankruptcy of customers. Establishing rules for managing its credit exposure and trade receivables, the Group evaluates and manages a credit limit by customer, keeps records of receivables and, confirms outstanding balances on a regular basis. For receivables that become overdue, the Group monitors the cause and estimates when they will be collectible.

Regarding excess funds, the Group, in principle, limits investments to principal guaranteed deposits with fixed interest rates, thereby emphasizing safety and security.

Derivative transactions are executed based on the Group's Policy and Rules. Limiting derivative transactions to actual exposure, the Group does not enter into derivative transactions for speculative purposes. In addition, in order to mitigate counterparty credit risk, the Group only enters into derivative transactions with financial institutions with high-credit ratings.

The maximum credit risk exposures for financial assets are presented based on the book value in the consolidated financial statements.

(b) Credit risk exposures

Credit risk exposures to the receivables held by the Group are as follows:

| Overdue period  | Millions of yen |         | Thousands of<br>U.S. dollars (Note 2) |
|-----------------|-----------------|---------|---------------------------------------|
|                 | 2022            | 2021    | 2022                                  |
| Not yet overdue | ¥61,324         | ¥58,745 | \$501,054                             |
| Within 90 days  | 1,984           | 2,409   | 16,210                                |
| Over 90 days    | 238             | 266     | 1,945                                 |
| Total           | ¥63,546         | ¥61,421 | \$519,209                             |

(c) Changes in allowance for doubtful accounts

Changes in allowance for doubtful accounts are as follows:

|                                    | Millions of yen |         | Thousands of<br>U.S. dollars (Note 2) |
|------------------------------------|-----------------|---------|---------------------------------------|
|                                    | 2022            | 2021    | 2022                                  |
| Balance at beginning of the period | ¥1,490          | ¥1,892  | \$12,174                              |
| Increase                           | 93              | 744     | 760                                   |
| Decrease (charge-off)              | (82)            | (153)   | (670)                                 |
| Decrease (reversal)                | (183)           | (1,055) | (1,495)                               |
| Other                              | 99              | 63      | 809                                   |
| Balance at end of the period       | ¥1,418          | ¥1,490  | \$11,586                              |

B) Liquidity risk

Liquidity risk is the risk that the Group may not perform its obligations to repay financial liabilities on their due dates.

The Group establishes a cash management plan based on the annual business plan, prepares and updates a cash flow budget to control cash flows, and monitors the budget and actual cash flows on a continuous basis. In addition, the Company, its domestic subsidiaries, and certain overseas subsidiaries manage the liquidity risk by execution of group finance.

Balances of major financial liabilities and lease liabilities by due date are as follows. The amounts of assets or liabilities arisen from derivative transactions are shown in net.

| As of March 31, 2022       | Millions of yen |                    |                 |                           |                             |                              |                             |                 |
|----------------------------|-----------------|--------------------|-----------------|---------------------------|-----------------------------|------------------------------|-----------------------------|-----------------|
|                            | Carrying amount | Contractual amount | Within one year | Between one and two years | Between two and three years | Between three and four years | Between four and five years | Over five years |
| Non-derivative liabilities |                 |                    |                 |                           |                             |                              |                             |                 |
| Trade and other payables   | ¥63,184         | ¥63,184            | ¥63,184         | ¥-                        | ¥-                          | ¥-                           | ¥-                          | ¥-              |
| Interest-bearing debt      | 10,523          | 10,523             | 10,523          | -                         | -                           | -                            | -                           | -               |
| Lease liabilities          | 17,374          | 18,380             | 5,837           | 4,128                     | 2,822                       | 1,406                        | 1,068                       | 3,116           |
| Derivative liabilities     |                 |                    |                 |                           |                             |                              |                             |                 |
| Currency-related           | 662             | 662                | 662             | -                         | -                           | -                            | -                           | -               |

| As of March 31, 2022       | Thousands of U.S. dollars (Note 2) |                    |                 |                           |                             |                              |                             |                 |
|----------------------------|------------------------------------|--------------------|-----------------|---------------------------|-----------------------------|------------------------------|-----------------------------|-----------------|
|                            | Carrying amount                    | Contractual amount | Within one year | Between one and two years | Between two and three years | Between three and four years | Between four and five years | Over five years |
| Non-derivative liabilities |                                    |                    |                 |                           |                             |                              |                             |                 |
| Trade and other payables   | \$516,251                          | \$516,251          | \$516,251       | \$-                       | \$-                         | \$-                          | \$-                         | \$-             |
| Interest-bearing debt      | 85,979                             | 85,979             | 85,979          | -                         | -                           | -                            | -                           | -               |
| Lease liabilities          | 141,956                            | 150,176            | 47,692          | 33,728                    | 23,057                      | 11,488                       | 8,726                       | 25,460          |
| Derivative liabilities     |                                    |                    |                 |                           |                             |                              |                             |                 |
| Currency-related           | 5,409                              | 5,409              | 5,409           | -                         | -                           | -                            | -                           | -               |

| As of March 31, 2021       | Millions of yen |                    |                 |                           |                             |                              |                             |                 |
|----------------------------|-----------------|--------------------|-----------------|---------------------------|-----------------------------|------------------------------|-----------------------------|-----------------|
|                            | Carrying amount | Contractual amount | Within one year | Between one and two years | Between two and three years | Between three and four years | Between four and five years | Over five years |
| Non-derivative liabilities |                 |                    |                 |                           |                             |                              |                             |                 |
| Trade and other payables   | ¥56,915         | ¥56,915            | ¥56,915         | ¥-                        | ¥-                          | ¥-                           | ¥-                          | ¥-              |
| Interest-bearing debt      | 8,367           | 8,367              | 7,980           | 387                       | -                           | -                            | -                           | -               |
| Lease liabilities          | 20,161          | 21,327             | 5,802           | 4,667                     | 3,287                       | 2,376                        | 1,250                       | 3,941           |
| Derivative liabilities     |                 |                    |                 |                           |                             |                              |                             |                 |
| Currency-related           | 238             | 238                | 238             | -                         | -                           | -                            | -                           | -               |

### C) Market risk

#### (a) Foreign exchange risk

Receivables and payables denominated in foreign currencies are exposed to foreign currency fluctuation risk.

In order to mitigate a risk arising from foreign currency fluctuation in connection with regular export and import transactions, the Group uses foreign exchange forward contracts to hedge actual exposures of net positions of trade receivables and payables denominated in foreign currencies.

The details of derivative transactions are as follows:

|                                    | Millions of yen    |    |            |                    |    |            |
|------------------------------------|--------------------|----|------------|--------------------|----|------------|
|                                    | 2022               |    |            | 2021               |    |            |
|                                    | Contractual amount |    | Fair value | Contractual amount |    | Fair value |
|                                    | Over one year      |    |            | Over one year      |    |            |
| Foreign exchange forward contracts |                    |    |            |                    |    |            |
| Sell                               | ¥14,248            | ¥- | ¥(662)     | ¥15,064            | ¥- | ¥(238)     |

|                                    | Thousands of U.S. dollars (Note 2) |     |            |  |
|------------------------------------|------------------------------------|-----|------------|--|
|                                    | 2022                               |     |            |  |
|                                    | Contractual amount                 |     | Fair value |  |
|                                    | Over one year                      |     |            |  |
| Foreign exchange forward contracts |                                    |     |            |  |
| Sell                               | \$116,415                          | \$- | \$ (5,409) |  |

Note: The Group applies cash flow hedge accounting to the derivative transactions shown above. Derivative assets and derivative liabilities are included in "Other financial assets" or "Other financial liabilities," respectively, in the consolidated statement of financial position.

#### (b) Sensitivity analysis

As to financial instruments denominated in foreign currencies held by the Group for the fiscal years ended March 31, 2022 and 2021, the table below shows the potential impact on profit before income taxes in the consolidated statement of income if the Japanese yen appreciated against related foreign currencies by 1.0%. This analysis does not include the effects of foreign currency translation into Japanese yen with regard to financial instruments denominated in functional currencies and assets, liabilities, revenues, and expenditures of foreign operations. In addition, it excludes the amount for which foreign exchange fluctuation risk is hedged by derivative transactions.

|      | Millions of yen |        | Thousands of U.S. dollars (Note 2) |
|------|-----------------|--------|------------------------------------|
|      | 2022            | 2021   | 2022                               |
|      | U.S. dollars    | ¥(138) | ¥(140)                             |
| Euro | (14)            | (2)    | (114)                              |

*(c) Price fluctuation risk of equity instruments*

The Company holds equity instruments including stocks of companies with which it has business relationships, and therefore, is exposed to a market price fluctuation risk. The Company continuously monitors the status of changes in fair value of these equity instruments. The Group does not hold equity instruments for short-term trading purposes and does not actively trade them.

As to equity instruments held by the Group during the fiscal years ended March 31, 2022 and 2021, the table below shows the potential impact on profit before income taxes in the consolidated statement of comprehensive income if the market prices of listed stocks declined by 10% as at year-end. This analysis assumes other variables remain constant.

|  | Millions of yen |           | Thousands of<br>U.S. dollars (Note 2) |
|--|-----------------|-----------|---------------------------------------|
|  | 2022            | 2021      | 2022                                  |
| Potential impact on other comprehensive income | <b>¥(6,034)</b> | ¥(11,006) | <b>\$(49,301)</b>                     |

**(3) Fair value of financial instruments**

**A) Fair value hierarchy**

The fair value hierarchy is as follows:

Level 1: Fair value measured by unadjusted quoted prices in active markets

Level 2: Fair value measured by inputs other than Level 1 inputs that are observable either directly or indirectly

Level 3: Fair value measured by valuation techniques that rely on unobservable inputs

The Group recognizes transfers between levels by deeming that they have occurred at the end of each reporting period. For the fiscal years ended March 31, 2022 and 2021, no significant financial assets were transferred between levels.

**B) Fair value measurement method**

Fair value measurement method of major financial instruments is as follows:

*(a) Cash and cash equivalents, financial assets and liabilities (excluding borrowings and lease liabilities) measured at amortized cost*

The carrying amount of cash and cash equivalents, short-term investments, and receivables and payables (excluding borrowings and lease liabilities) measured at amortized cost in the consolidated statement of financial position approximate fair value due to these being settled in a short period of time or financial instruments which are payable on demand.

*(b) Equity instruments and debt instruments measured at fair value through profit or loss*

Listed stocks are measured at market price as at the end of each reporting period, and classified as Level 1. Unlisted stocks, investments in associates and, debt instruments measured at fair value through profit or loss are measured by the financial statements of portfolio companies and applying appropriate valuation techniques such as valuation based on market values of similar companies, and are classified as Level 3.

*(c) Borrowings*

The carrying amount of short-term borrowings in the consolidated statement of financial position approximates fair value due to these being settled in a short period of time.

Fair value of long-term borrowings is calculated by discounting future cash flows by interest rates assumed for new similar borrowings, and classified as Level 2.

*(d) Derivatives transactions*

Fair value of derivative transactions is measured at prices obtained from counterparty financial institutions, and classified as Level 2.

**C) Financial instruments measured at amortized cost**

The carrying amount and fair value of financial instruments measured at amortized cost are as follows. The financial instruments whose fair value approximates their carrying amount are not included in the following table.

| As of March 31, 2022                             | Carrying<br>amount | Millions of yen |               |         | Total         |
|--|--------------------|-----------------|---------------|---------|---------------|
|  |                    | Level 1         | Level 2       | Level 3 |               |
| Financial liabilities                            |                    |                 |               |         |               |
| Long-term borrowings (Including current portion) | <b>¥1,468</b>      | ¥-              | <b>¥1,468</b> | ¥-      | <b>¥1,468</b> |
| Total  | <b>¥1,468</b>      | ¥-              | <b>¥1,468</b> | ¥-      | <b>¥1,468</b> |

| As of March 31, 2022                             | Thousands of U.S. dollars (Note2) |            |          |         |          |
|--|-----------------------------------|------------|----------|---------|----------|
|  | Carrying amount                   | Fair value |          |         | Total    |
|  |                                   | Level 1    | Level 2  | Level 3 |          |
| Financial liabilities                            |                                   |            |          |         |          |
| Long-term borrowings (Including current portion) | \$11,994                          | \$-        | \$11,994 | \$-     | \$11,994 |
| Total  | \$11,994                          | \$-        | \$11,994 | \$-     | \$11,994 |

| As of March 31, 2021                             | Millions of yen |            |         |         |       |
|--|-----------------|------------|---------|---------|-------|
|  | Carrying amount | Fair value |         |         | Total |
|  |                 | Level 1    | Level 2 | Level 3 |       |
| Financial liabilities                            |                 |            |         |         |       |
| Long-term borrowings (Including current portion) | ¥830            | ¥-         | ¥831    | ¥-      | ¥831  |
| Total  | ¥830            | ¥-         | ¥831    | ¥-      | ¥831  |

**D) Financial instruments measured at fair value**

The breakdown of financial instruments measured at fair value is as follows:

| As of March 31, 2022   | Millions of yen |         |         |         |  |
|--|-----------------|---------|---------|---------|--|
|  | Level 1         | Level 2 | Level 3 | Total   |  |
|  |                 |         |         |         |  |
| Financial assets   |                 |         |         |         |  |
| Financial assets measured at fair value through profit or loss             |                 |         |         |         |  |
| Debt instruments   | ¥-              | ¥-      | ¥300    | ¥300    |  |
| Derivative assets  | -               | -       | -       | -       |  |
| Financial assets measured at fair value through other comprehensive income |                 |         |         |         |  |
| Equity instruments   | 60,343          | -       | 5,775   | 66,118  |  |
| Total  | ¥60,343         | ¥-      | ¥6,076  | ¥66,419 |  |
| Financial liabilities  |                 |         |         |         |  |
| Financial liabilities measured at fair value through profit or loss        |                 |         |         |         |  |
| Derivative liabilities   | -               | 662     | -       | 662     |  |
| Total  | ¥-              | ¥662    | ¥-      | ¥662    |  |

| As of March 31, 2022   | Thousands of U.S. dollars (Note 2) |         |          |           |  |
|--|------------------------------------|---------|----------|-----------|--|
|  | Level 1                            | Level 2 | Level 3  | Total     |  |
|  |                                    |         |          |           |  |
| Financial assets   |                                    |         |          |           |  |
| Financial assets measured at fair value through profit or loss             |                                    |         |          |           |  |
| Debt instruments   | \$-                                | \$-     | \$2,451  | \$2,451   |  |
| Derivative assets  | -                                  | -       | -        | -         |  |
| Financial assets measured at fair value through other comprehensive income |                                    |         |          |           |  |
| Equity instruments   | 493,039                            | -       | 47,185   | 540,224   |  |
| Total  | \$493,039                          | \$-     | \$49,645 | \$542,683 |  |
| Financial liabilities  |                                    |         |          |           |  |
| Financial liabilities measured at fair value through profit or loss        |                                    |         |          |           |  |
| Derivative liabilities   | -                                  | 5,409   | -        | 5,409     |  |
| Total  | \$-                                | \$5,409 | \$-      | \$5,409   |  |

| As of March 31, 2021   | Millions of yen |             |               |                 |
|--|-----------------|-------------|---------------|-----------------|
|  | Level 1         | Level 2     | Level 3       | Total           |
| <b>Financial assets</b>  |                 |             |               |                 |
| Financial assets measured at fair value through profit or loss             |                 |             |               |                 |
| Debt instruments   | ¥-              | ¥-          | ¥252          | ¥252            |
| Derivative assets  | -               | -           | -             | -               |
| Financial assets measured at fair value through other comprehensive income |                 |             |               |                 |
| Equity instruments   | 110,060         | -           | 5,707         | 115,768         |
| <b>Total</b>   | <b>¥110,060</b> | <b>¥-</b>   | <b>¥5,959</b> | <b>¥116,020</b> |
| <b>Financial liabilities</b>   |                 |             |               |                 |
| Financial liabilities measured at fair value through profit or loss        |                 |             |               |                 |
| Derivative liabilities   | -               | 238         | -             | 238             |
| <b>Total</b>   | <b>¥-</b>       | <b>¥238</b> | <b>¥-</b>     | <b>¥238</b>     |

The breakdown of financial instruments measured at fair value on a recurring basis and classified as Level 3 is as follows:

|  | Millions of yen |        | Thousands of<br>U.S. dollars (Note 2) |
|--|-----------------|--------|---------------------------------------|
|  | 2022            | 2021   | 2022                                  |
| Balance at beginning of the period       | <b>¥5,959</b>   | ¥5,991 | <b>\$48,689</b>                       |
| Gain or loss* <sup>1</sup>               | <b>163</b>      | (8)    | <b>1,332</b>                          |
| Other comprehensive income* <sup>2</sup> | <b>95</b>       | 227    | <b>776</b>                            |
| Purchase                                 | <b>0</b>        | 0      | <b>0</b>                              |
| Sale/redemption                          | <b>(142)</b>    | (252)  | <b>(1,160)</b>                        |
| Balance at end of the period             | <b>¥6,076</b>   | ¥5,959 | <b>\$49,645</b>                       |

\*1. Gain or loss relates to financial assets measured at fair value through profit or loss and is included in “Finance income” or “Finance expenses” in the consolidated statement of income.

\*2. Other comprehensive income relates to financial assets measured at fair value through other comprehensive income and included in “Financial assets measured at fair value through other comprehensive income”, in the consolidated statement of comprehensive income.

The corresponding financial instruments are mainly unlisted stocks, investments in associates, and debt instruments measured at fair value through profit or loss. They are measured using the financial statements of portfolio companies and applying appropriate valuation techniques such as valuation based on market values of similar companies.

#### (4) Offset of financial assets and financial liabilities

The following summarizes the amounts of financial assets and financial liabilities off-set for presentation in the consolidated statement of financial position as of March 31, 2022 and 2021.

| As of March 31, 2022         | Millions of yen  |   |   |
|------------------------------|--|---|---|
|                              | Gross amount of financial assets and financial liabilities | Amounts of financial assets and financial liabilities offset for presentation in the consolidated statement of financial position | Net amounts presented in the consolidated statement of financial position |
| <b>Financial assets</b>      |  |   |   |
| Derivatives                  | ¥-   | ¥-  | ¥-  |
| <b>Financial liabilities</b> |  |   |   |
| Derivatives                  | <b>662</b>   | -   | <b>662</b>  |



| Thousands of U.S. dollars (Note 2) |  |  |  |
|------------------------------------|--|--|--|
|                                    | Gross amount of<br>financial assets and<br>financial liabilities | Amounts of financial<br>assets and financial<br>liabilities offset for<br>presentation in the<br>consolidated statement<br>of financial position | Net amounts presented<br>in the consolidated<br>statement of<br>financial position |
| As of March 31, 2022               |  |  |  |
| Financial assets                   |  |  |  |
| Derivatives                        | \$-  | \$-  | \$-  |
| Financial liabilities              |  |  |  |
| Derivatives                        | 5,409  | -  | 5,409  |

| Millions of yen       |  |  |  |
|-----------------------|--|--|--|
|                       | Gross amount of<br>financial assets and<br>financial liabilities | Amounts of financial<br>assets and financial<br>liabilities offset for<br>presentation in the<br>consolidated statement<br>of financial position | Net amounts presented<br>in the consolidated<br>statement of<br>financial position |
| As of March 31, 2021  |  |  |  |
| Financial assets      |  |  |  |
| Derivatives           | ¥8   | ¥(8)   | ¥-   |
| Financial liabilities |  |  |  |
| Derivatives           | 246  | (8)  | 238  |

## 34 Related-Party Transactions

### (1) Transactions with related parties

There are no significant related-party transactions to be disclosed.

### (2) Remuneration to key management personnel

The remuneration to key management personnel of the Group, which includes the Company's directors and executive officers, for the fiscal years ended March 31, 2022 and 2021 is as follows:

|                                     | Millions of yen |        | Thousands of<br>U.S. dollars (Note 2) |
|-------------------------------------|-----------------|--------|---------------------------------------|
|                                     | 2022            | 2021   | 2022                                  |
| Fixed compensation                  | ¥(275)          | ¥(292) | \$(2,247)                             |
| Performance-based bonuses           | (119)           | (85)   | (972)                                 |
| Restricted share-based compensation | (31)            | (141)  | (253)                                 |
| Total                               | ¥(426)          | ¥(519) | \$(3,481)                             |

## 35 Major Subsidiaries

Major subsidiaries are as follows:

There is no subsidiary with significant non-controlling interests.

| Company name                                   | Capital |                                    | The Company's holding ratio | Major business  |
|--|---------|------------------------------------|-----------------------------|---|
| Yamaha Corporation of America                  | 50,000  | Thousands of U.S. dollars          | 100.00%                     | Import and sales of musical instruments and audio equipment                                       |
| Yamaha Music Europe GmbH                       | 70,000  | Thousands of euros                 | 100.00%                     | Import and sales of musical instruments and audio equipment                                       |
| Yamaha Music & Electronics (China) Co., Ltd.   | 782,023 | Thousands of Chinese yuan renminbi | 100.00%                     | Investment management for subsidiaries in China; sales of musical instruments and audio equipment |
| Xiaoshan Yamaha Musical Instruments Co., Ltd.  | 274,888 | Thousands of Chinese yuan renminbi | 100.00%                     | Manufacturing of musical instruments  |
| Yamaha Electronics (Suzhou) Co., Ltd.          | 328,754 | Thousands of Chinese yuan renminbi | 100.00%                     | Manufacturing of musical instruments and audio equipment  |
| Hangzhou Yamaha Musical Instruments Co., Ltd.  | 396,121 | Thousands of Chinese yuan renminbi | 100.00%                     | Manufacturing of musical instruments  |
| PT. Yamaha Indonesia                           | 8,507   | Millions of Indonesian rupiah      | 100.00%                     | Manufacturing of musical instruments  |
| PT. Yamaha Music Manufacturing Asia            | 82,450  | Millions of Indonesian rupiah      | 100.00%                     | Manufacturing of musical instruments and audio equipment  |
| PT. Yamaha Musical Products Asia               | 568,540 | Millions of Indonesian rupiah      | 100.00%                     | Manufacturing of musical instruments  |
| Yamaha Electronics Manufacturing (M) Sdn. Bhd. | 31,000  | Thousands of Malaysian ringgit     | 100.00%                     | Manufacturing of audio equipment  |
| Yamaha Music India Pvt. Ltd.                   | 3,700   | Millions of Indian rupee           | 100.00%                     | Import, sales and manufacturing of musical instruments and audio equipment                        |
| Yamaha Music Japan Co., Ltd.                   | 100     | Millions of yen                    | 100.00%                     | Sales of musical instruments and audio equipment  |
| Yamaha Music Retailing Co., Ltd.               | 100     | Millions of yen                    | 100.00%                     | Sales of musical instruments  |
| Yamaha Music Manufacturing Japan Corporation   | 100     | Millions of yen                    | 100.00%                     | Manufacturing of musical instruments and audio equipment  |

## 36 Subsequent Events

There are no subsequent events to be disclosed.



## Independent Auditor's Report

The Board of Directors  
YAMAHA CORPORATION

### **Opinion**

We have audited the accompanying consolidated financial statements of YAMAHA CORPORATION (the Company) and its subsidiaries (the Group), which comprise the consolidated statement of financial position as at March 31, 2022, and the consolidated statements of income, comprehensive income, changes in equity, and cash flows for the year then ended, and notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at March 31, 2022, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in Japan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Japan, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of the audit of the consolidated financial statements as a whole, and in forming the auditor's opinion thereon, and we do not provide a separate opinion on these matters.

| Recoverability of deferred tax assets of the parent company   |  |
|---|--|
| Description of Key Audit Matter   | Auditor's Response   |
| <p>As described in Note 4 “Significant Accounting Estimates and Judgments” and Note 14 “Income Taxes” to Consolidated Financial Statements, as of March 31, 2022, the Company recognized deferred tax assets of ¥27,001 million (before being offset against deferred tax liabilities, accounting for 4.6% of total assets), the majority of which comprised deferred tax assets of the parent company.</p> <p>The Company determines the recoverability of deferred tax assets in consideration of estimated future taxable income based on future profitability. Estimated future taxable income on the basis of future profitability is based on future business plans, and the significant assumptions underlying such plans are the sales volume and selling prices of products as well as foreign exchange rates.</p> <p>The Company operates globally, and has manufacturing and sales sites in various regions throughout the world. Accordingly, there are uncertainties in determining the recoverability of deferred tax assets because the significant assumptions underlying future business plans are affected by factors such as the economic conditions and market environment in various countries around the world, as well as shortages in the product supply due to difficulties in procuring semiconductors and disruptions in logistics. Given that assessment of these uncertainties requires management's judgment, we have determined that this is a key audit matter.</p> | <p>We performed the following audit procedures in examining the recoverability of deferred tax assets, among others:</p> <ul style="list-style-type: none"> <li>• We assessed the balance of deductible temporary differences by involving tax specialists to verify whether such balance is appropriate, and considered the scheduling of the reversal of this balance.</li> <li>• We assessed future business plans that is the basis for the estimate of future taxable income to evaluate the reasonableness of the estimate. We also assessed whether such future business plans are consistent with the most recent budget approved by management.</li> <li>• We compared prior year business plans with actual results to evaluate the effectiveness of the estimation process in formulating business plans by management.</li> <li>• Regarding the sales volume and selling prices of products as well as foreign exchange rates, which are significant assumptions included in future business plans, we discussed with management, performed trend analysis based on historical data, and compared the assumptions to the latest available external data in order to evaluate the reasonableness of such significant assumptions.</li> <li>• We performed a sensitivity analysis for significant assumptions to evaluate the appropriateness of management's assessment of the uncertainty of estimates included in future business plans.</li> </ul> |

Whether there is any indication of impairment of property, plant and equipment and right-of-use assets related to directly managed shops and music schools in Japan in the musical instruments segment

| Description of Key Audit Matter   | Auditor's Response   |
|---|--|
| <p>As described in Note 4 “Significant Accounting Estimates and Judgments” to Consolidated Financial Statements, as of March 31, 2022, with regard to directly managed shops and music schools in Japan in the musical instruments segment, for which impairment loss was recognized for two years in a row through the fiscal year ended March 31, 2021, the Company recorded property, plant and equipment and right-of-use assets related to this business of ¥4,839 million yen as of March 31, 2022.</p> <p>The Company assesses whether there are indications of impairment for each cash-generating unit. Indications of impairment include instances where the economic performance of a cash-generating unit is, or will be, worse than expected. When there are indications of impairment, the recoverable amount of a cash-generating unit is estimated and, if the recoverable amount is less than the book value, then the book value is written down to the recoverable amount and an impairment loss is recognized.</p> <p>At the end of the fiscal year ended March 31, 2020, the Company expected the COVID-19 situation to recover to pre-pandemic levels in the fiscal year ending March 31, 2021, except for the future impact from the decrease of new students during the fiscal year ended March 31, 2020. However, with the pandemic continuing to worsen at the end of the fiscal year ended March 31, 2021, the Company expected that it would take a long period of time to recover to the level before the spread of the infection, and thus at the end of the fiscal year ended March 31, 2021 the Company recognized impairment loss on cash-generating units for which it did not expect to be able to recover the book value through future cash flows. At the end of the fiscal year</p> | <p>We performed the following audit procedures in examining whether there was any indication that property, plant and equipment and right-of-use assets related to directly managed shops and music schools in Japan, among others:</p> <ul style="list-style-type: none"> <li>• To evaluate whether there was any indication that cash-generating units may be impaired, we obtained materials used for assessing indications of impairment, examined the accuracy of the allocation of overhead costs such as corporate headquarters expenses, and analyzed the change in business profit or loss. Further, we examined whether the Company's forecast for business profit or loss for the following fiscal year is consistent with business plans approved by management.</li> <li>• We compared prior year business plans with actual results to evaluate the effectiveness of the estimation process in formulating business plans by management.</li> <li>• Regarding the outlook for musical instrument sales and the number of music school students, on which future business plans are based, we discussed with management, performed trend analysis based on historical data, and compared these figures to the latest available external data in order to examine the reasonableness of such figures.</li> </ul> |

ended March 31, 2022, the Company, expecting that the impact of the COVID-19 pandemic will gradually get recovered in the long term, formulated business plans based on its latest outlook for musical instrument sales and the number of music school students then determined that there are no indications of impairment. However, considering that the future impact of the COVID-19 pandemic remains uncertain, assessments related to future outlook for musical instrument sales and the number of music school students are subject to uncertainties and require management's judgment.

Therefore, we have determined that this is a key audit matter.

### **Other Information**

The other information comprises the information included in Annual Financial Report (Consolidated financial statements and notes) that contains audited consolidated financial statements but does not include the consolidated financial statements and our audit report thereon.

We have concluded that the other information did not exist. Accordingly, we have not performed any work related to the other information.

### **Responsibilities of Management, the Audit Committee for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern and disclosing, as required by IFRSs, matters related to going concern.

The Audit Committee is responsible for overseeing the Group's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with auditing standards generally accepted in Japan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.
- Consider internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances for our risk assessments, while the purpose of the audit of the consolidated financial statements is not expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation in accordance with IFRSs.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with the ethical requirements regarding independence that are relevant to our audit of the consolidated financial statements in Japan, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### **Interest Required to Be Disclosed by the Certified Public Accountants Act of Japan**

Our firm and its designated engagement partners do not have any interest in the Group which is required to be disclosed pursuant to the provisions of the Certified Public Accountants Act of Japan.



### **Convenience Translation**

The U.S. dollar amounts in the accompanying consolidated financial statements with respect to the year ended March 31, 2022 are presented solely for convenience. Our audit also included the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made on the basis described in Note 2 to the consolidated financial statements.

Ernst & Young ShinNihon LLC  
Hamamatsu, Japan  
June 23, 2022

/s/ Ryogo Ichikawa  
Designated Engagement Partner  
Certified Public Accountant

/s/ Toshikatsu Sekiguchi  
Designated Engagement Partner  
Certified Public Accountant

/s/ Shuji Okamoto  
Designated Engagement Partner  
Certified Public Accountant